

March 14, 2019

#### PHILIPPINE STOCK EXCHANGE, INC.

Disclosure Department 6F PSE Tower One Bonifacio High Street 28<sup>th</sup> Street corner 5<sup>th</sup> Avenue Bonifacio Global City Taquig City

Attention: MS. JANET A. ENCARNACION

Head - Disclosure Department

#### PHILIPPINE DEALING & EXCHANGE CORP.

37/F Tower 1, The Enterprise Center 6766 Ayala Avenue cor Paseo de Roxas Makati City

Attention: ATTY. JOSEPH B. EVANGELISTA

Head- Issuer Compliance and Disclosure Department

#### Gentlemen:

We are pleased to furnish your good office with a copy of our SEC Form 20 Information Statement Preliminary (pursuant to section 20 of the Securities Regulation Code) filed with the Securities and Exchange Commission (SEC).

For your information and guidance.

Thank you.

Very truly yours,

**ALEXANDER C. ESCUCHA** 

PEocucha

Senior Vice President & Head Investor & Corporate Relations Group CHINA BANKING CORPORATION

8745 Paseo de Roxas corner Villar Street, Makati City, Philippines Tel. No. 885-5555 • Fax No. 815-3169 • www.chinabank.

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STAMPS



#### NOTICE OF ANNUAL MEETING OF STOCKHOLDERS

Please be notified that pursuant to Article III. Section 1 of the Amended By-Laws of China Banking Corporation (China Bank), the annual meeting of stockholders will be held on May 2, 2019, Thursday at 4:00 P.M., at the Penthouse, China Bank Building, 8745 Paseo de Roxas corner Villar St., Makati City, for the following purposes:

- Call to Order
- Proof of Notice of Meeting
- Certification of Quorum
- 4. Approval of the Minutes of the Annual Meeting of Stockholders on May 3, 2018
- Annual Report to Stockholders
- 6. Approval of the Financial Statements for the year ended December 31, 2018
- 7. Ratification of all acts of the Board of Directors, Executive Committee, other Committees, and Management during the year 2018, including the ratification of related party transactions
- 8. Election of the Board of Directors
- 9. Appointment of External Auditors
- 10. Authority to Delegate Amendment of By-laws to the Board of Directors
- 11. Other Matters
- 12. Adjournment

Only stockholders of record as of March 21, 2019 shall be entitled to notice of and vote at the meeting. The stock and transfer books of China Bank will be closed from April 12 to May 2, 2019.

In case a stockholder cannot personally attend the meeting and wish to be represented thereat, he/she may designate an authorized representative by submitting a proxy instrument to the Office of the Corporate Secretary, 11th Floor, China Bank Building, 8745 Paseo de Roxas corner Villar St., Makati City, not later than 5:00 p.m. of April 25, 2019.

Makati City, March 14, 2019.

Vice President & Corporate Secretary

\*For the explanation of each agenda item, please refer to the attached Annex "A".

#### **EXPLANATION OF AGENDA ITEMS**

#### 1. Call to Order

Chairman Hans T. Sy will welcome the stockholders and guests and formally begin the 2019 annual meeting of stockholders of China Bank. He will also highlight that stockholders will be given the opportunity to ask questions or raise their comments prior to submitting each agenda item for their action.

#### 2. Proof of Notice of Meeting

Atty. Corazon I. Morando, Corporate Secretary, will certify the date the notice of meeting with the information statement was sent to stockholders of record as of March 21, 2019 and to the Securities and Exchange Commission (SEC) and the Philippine Stock Exchange (PSE), in accordance with the China Bank by-laws and the SEC and PSE rules and regulations, and the date such notice was published in a newspaper of general circulation.

#### 3. Certification of Quorum

Atty. Morando will certify the existence of quorum. A meeting where the stockholders holding a majority of the outstanding capital stock of China Bank are present either in person or by proxy shall constitute a quorum and competent to transact business.

#### 4. Approval of the Minutes of the Annual Meeting of Stockholders on May 3, 2018

Stockholders will be asked to approve the minutes of the stockholders' meeting held on May 3, 2018, which contain, among others, the annual report to stockholders and approval of financial statements, ratification of all acts of the Board of Directors, Executive Committee, other committees and Management, during the fiscal year 2017 and immediately preceding the meeting, election of the Board of Directors, appointment of external and internal auditors, amendment of the articles of incorporation and by-laws to increase the number of directors from 11 to 12, and announcement of the declaration of cash dividends. The minutes may be accessed through China Bank website, <a href="www.chinabank.ph">www.chinabank.ph</a>. Copies of the minutes will also be provided to the stockholders before the meeting.

#### 5. Annual Report to Stockholders

Stockholders will be provided information about the Bank's activities, business and financial performance, and other relevant data for the preceding year. Copies of the annual report will be provided to the stockholders before the meeting.

#### 6. Approval of the Financial Statements for the year ended December 31, 2018

Stockholders will be provided information about the financial position, performance and changes in financial position of the Bank. The financial statements will be included in the Information Statement to be sent to the stockholders prior to the meeting.

# 7. Ratification of all acts of the Board of Directors, Executive Committee, other Committees, and Management during the year 2018, including the ratification of related party transactions

All acts of the Board of Directors, Executive Committee, other Committees, and Management during the year 2018, including the ratification of related party transactions, will be presented to the stockholders for their approval and ratification.

#### 8. Election of the Board of Directors

The Chairman will present the nominees for election as members of the Board of Directors, including the independent directors. The list of nominees, with their profiles, will be included in the Information Statement to be sent to the stockholders prior to the meeting.

#### 9. Appointment of External Auditors

The stockholders will be asked to ratify the selection by the Audit Committee and Board of auditors.

#### 10. Authority to Delegate Amendments of By-laws to the Board of Directors

The Board resolution delegating the amendments of by-laws to the Board of Directors, will be presented to the stockholders for their approval.

#### 11. Other Matters

All matters that arise after the notice, agenda, and information statement have been sent out may be presented for the consideration of the stockholders. Other businesses as may properly come before the stockholders may also be raised.

#### 12. Adjournment

The Chairman will adjourn the meeting when the scheduled order of business is completed and no further business or matter is considered or raised.

## PROXY

That	I/we,	the	undersigne	d stockho	older/s c	of CHINA		G CORPO						
							/our name,	at the Annua	al Meeting	g of Stock	kholders of	China	Bank o	
1.	Election of Directors						3.	Approval o	Approval of Annual Report					
		Vote 1	or all nomine	es listed be	elow:			Yes	!	No	Abstair	n		
		Hans T. Sy Gilbert U. Dee William C. Whang Peter S. Dee Joaquin T. Dee	Harley T. Sy Jose T. Sio Alberto S. Yao* Margarita L. San Juan* Philip S.L. Tsai*		an*	4.	December	31, 2018		nts for the ye		ded		
			rt T. Sy	Angeline A		/ang*		Yes	!	No	Abstain	l		
	Withhold authority for all nominees						5.	Ratification Committee ratification	, Other Co	mmittees	s, and Mana			
			old authority d below:	y to vote for the nominee		nee/s		Yes	1	. ,	Abstain	l		
							6.	Appointmen auditors	nt of SyC	ip Gorre	s Velayo 8	k Co.	as exte	mal
								Yes	1	No	Abstair	n		
2.			f Minutes o	f the May	3, 2018	Annual Me	7. eeting	Authority to		e Amendr	ment of By-	laws to	the Bo	ard
		ockhol						Yes	I	No	Abstair	n		
	YesNoAl			_ Abstain		8.	Such other meeting	matters a	s may pro	operly come	before	e the		
								Yes	!	No	Abstair	n		
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#### **SECURITIES AND EXCHANGE COMMISSION**

#### SEC FORM 20-IS

# INFORMATION STATEMENT PURSUANT TO SECTION 20 OF THE SECURITIES REGULATION CODE

1.	Check the appropriate box:
	<ul><li>[✓ ] Preliminary Information Statement</li><li>[ ] Definitive Information Statement</li></ul>
2.	Name of Registrant as specified in its charter: China Banking Corporation
3.	Province, country or other jurisdiction of incorporation or organization: <b>Philippines</b>
4.	SEC Identification Number: 443
5.	BIR Tax Identification Code: 000-444-210-000
6.	Address of principal office: China Bank Bldg., 8745 Paseo de Roxas Postal Code: 1226 cor. Villar St., Makati City
7.	Registrant's telephone number, including area code: (632) 885-5555
8.	Date, time and place of the meeting of security holders:
	Date: May 2, 2019 Time: 4:00 p.m. Place: Penthouse, China Bank Bldg., 8745 Paseo de Roxas cor. Villar St., Makati City
9.	Approximate date on which the Information Statement is first to be sent or given to security holders: <b>April 1, 2019</b>
10.	Securities registered pursuant to Sections 8 and 12 of the Code or Sections 4 and 8 of the RSA:
	Title of Each Class Number of Shares Outstanding
	Common 2,685,899,812
11.	Are any or all of registrant's securities listed in a Stock Exchange? Yes [✓] No [ ]

The above common shares are listed in the Philippine Stock Exchange.

#### A. GENERAL INFORMATION

#### 1. <u>Date, Time and Place of Meeting of Security Holders</u>

Date : May 2, 2019 Time : 4:00 P.M.

Place : Penthouse, China Bank Bldg.

8745 Paseo de Roxas cor. Villar St., Makati City

Mailing address of principal office: China Bank Bldg., 8745 Paseo de Roxas cor. Villar St., Makati City

Approximate date on which copies of the Information Statement

are first to be sent or given to security holders : April 1, 2019

We are not asking you for a proxy and you are requested not to send us a proxy.

#### 2. <u>Dissenter's Right of Appraisal</u>

A stockholder has a right to dissent and demand payment of the fair value of his shares in any of the following instances under Section 80 of the Revised Corporation Code of the Philippines (Republic Act No. 11232): (a) in case an amendment to the articles of incorporation has the effect of changing or restricting the rights of any stockholder or class of shares, or of authorizing preferences in any respect superior to those of outstanding shares of any class, or of extending or shortening the term of corporate existence; (b) in case of sale, lease, exchange, transfer, mortgage, pledge or other disposition of all or substantially all of the corporate property and assets; (c) in case of merger or consolidation; and (d) in case of investment of corporate funds for any purprose other than the primary purpose of the corporation.

There are no matters or proposed corporate actions included in the agenda of the meeting which may give rise to the exercise by a security holder of the right of appraisal.

Should any proposed corporate action be passed upon at the meeting which may give rise to the right of appraisal, any stockholder who votes against the proposed corporate action may avail himself of the right of appraisal by making a written demand on the Bank for the payment of the fair value of shares held within thirty (30) days from the date on which the vote was taken. In order to perfect such right, the stockholder shall follow the procedures as described under Sections 81 to 85 of the Revised Corporation Code.

#### 3. Interest of Certain Persons in or Opposition to Matters to be Acted Upon

No director, officer, nominee for election as director, or any associate of the foregoing persons, has any substantial interest, direct or indirect, by security holdings or otherwise, in any matter to be acted upon as contained in the agenda of the meeting other than election to office.

No director has informed the Bank in writing that he intends to oppose any action to be taken as contained in the agenda of the meeting.

#### B. CONTROL AND COMPENSATION INFORMATION

#### 4. Voting Securities and Principal Holders Thereof

- (a) Class of Voting Securities: 2,685,899,812 common shares entitled to vote as of February 28, 2019
- (b) Record Date: Stockholders of record as of March 21, 2019 are entitled to notice of and vote at the meeting
- (c) Nomination and Election of Directors and Independent Directors and Manner of Voting:

In accordance with Sections 22 and 26 of the Revised Corporation Code, Section 15 of The General Banking Law (R.A. No. 8791), Section 38 of The Securities Regulation Code, Rule 38 of the Implementing Rules and Regulations

of the Securities Regulation Code, and Section X141 of the Manual of Regulations for Banks, and relevant circulars or memoranda, the Bank's Nominations and Corporate Governance Committees adopted rules governing the nomination and election of directors. The rules pertinently state that the nomination forms shall be submitted to any of the members of the Committees or to the Corporate Secretary on or before March 5, 2019. The rules likewise state that the Committees shall pre-screen the qualifications of the nominees and prepare a final list of candidates, indicating the nominees for independent directors.

As to the manner of voting, Article III, Section 7 of the Bank's By-Laws specifies that any stockholder who is not delinquent in his subscription shall be allowed to vote either in person or by proxy executed in writing by the stockholder or his duly authorized attorney-in-fact in accordance with the requirements of existing rules and regulations. Following Section 23 of the Revised Corporation Code, a stockholder may vote such number of shares for as many persons as there are directors to be elected, or cumulate said shares and give one (1) candidate as many votes as the number of directors to be elected multiplied by the number of the shares owned, or distribute them on the same principle among as many candidates as may be seen fit, provided that the total number of votes cast shall not exceed the number of shares owned by the stockholder as shown in the books of the Bank multiplied by the whole number of directors to be elected. Item D.19 of the Information Statement further discusses the voting and tabulation procedures of the Bank.

#### (d) Security Ownership of Certain Record and Beneficial Owners and Management

(i) Record and beneficial owners holding 5% or more of voting securities as of February 28, 2019:

Title of Class	Name, Address of Record Owner & Relationship with Issuer	Name of Beneficial Owner & Relationship with Record Owner	Citizenship	No. of Shares Held	Percentage
Common	PCD Nominee Corporation * 37 <sup>th</sup> Floor Tower I, The Enterprise Center, 6766 Ayala Ave. corner Paseo de Roxas, Makati City Stockholder	Various stockholders/clients	Non-Filipino	720,955,761	26.842%
Common	SM Investments Corporation 10 <sup>th</sup> Floor L.V. Locsin Bldg., 6752 Ayala Avenue, Makati City Stockholder	Sy Family PCD Nominee Corporation Stockholders	Filipino	461,975,661	17.200%
Common	PCD Nominee Corporation * 37 <sup>th</sup> Floor Tower I, The Enterprise Center, 6766 Ayala Ave. corner Paseo de Roxas, Makati City Stockholder	Various stockholders/clients	Filipino	431,441,259	16.063%
Common	Sysmart Corporation 10 <sup>th</sup> Floor L.V. Locsin Bldg., 6752 Ayala Avenue, Makati City Stockholder	Henry Sy, Sr. and Family Sycamore Pacific Corporation Stockholders	Filipino	415,995,323	15.488%

<sup>\*</sup> Based on the list provided by the Philippine Depository & Trust Corporation to the Bank's transfer agent, Stock Transfer Service, Inc., as of February 28, 2019, The Hongkong and Shanghai Banking Corporation Limited (396,732,386 shares or 14.770%) holds 5% or more of the Bank's securities. The beneficial owners, such as the clients of PCD Nominee Corporation, have the power to decide how their shares are to be voted.

Mr. Henry Sy Sr.'s (+) family is known to have substantial holdings in SM Investments Corporation and Sysmart Corporation and, as such, could direct the voting or disposition of the shares of said companies.

Except as stated above, the Bank has no knowledge of any person holding more than 5% of the Bank's outstanding shares under a voting trust or similar agreement. The Bank is likewise not aware of any arrangement which may result in a change in control of the Bank, or of any additional shares which the above-listed beneficial or record owners have the right to acquire within thirty (30) days, from options, warrants, rights, conversion privilege or similar obligation, or otherwise.

#### (ii) Directors and Management as of February 28, 2019:

	Title of Class	Name	Position	Amount & Nature of Beneficial / Record Ownership	Citizenship	Percent	
(a)	Directors			-			
	Common	Hans T. Sy	Chairman of the Board	3,741,419	Filipino	0.140%	
	Common	Gilbert U. Dee	Vice Chairman	12,832,906	Filipino	0.480%	
	Common	William C. Whang	Director and President	17,518	Filipino	0.001%	
	Common	Peter S. Dee	Director	301,305	Filipino	0.010%	
	Common	Joaquin T. Dee	Director	51,686,912	Filipino	1.920%	
	Common	Herbert T. Sy	Director	510,592	Filipino	0.019%	
	Common	Harley T. Sy	Director	261,211	Filipino	0.010%	
	Common	Jose T. Sio	Director	3,517	Filipino	0.000%	
	Common	Alberto S. Yao	Independent Director	548,876	Filipino	0.020%	
	Common	Philip S.L. Tsai	Independent Director	2,000	Filipino	0.000%	
	Common	Margarita L. San Juan	Independent Director	95,238	Filipino	0.004%	
			Total	70,001,494		2.606%	
(b)	(b) Executive Officers (in addition to Messrs. Gilbert U. Dee and William C. Whang)						
	Common	Rosemarie C. Gan	Executive Vice President	130,032	Filipino	0.005%	
	Common	Patrick D. Cheng	Senior Vice President & CFO	617,756	Filipino	0.023%	
	Common	Alexander C. Escucha	Senior Vice President	83,886	Filipino	0.003%	
	Common	Benedict L. Chan	First Vice President II & Treasu	rer 15,678	Filipino	0.001%	
	Common	Renato K. De Borja, Jr.	First Vice President II	669	Filipino	0.000%	
	Common	Gerard T. Dee	First Vice President II	277,864	Filipino	0.010%	
	Common	Delia Marquez	First Vice President II	23,560	Filipino	0.001%	
	Common	Lilibeth R. Cariño	First Vice President	4,167	Filipino	0.000%	
	Common	Angela D. Cruz	First Vice President	1,639,876	Filipino	0.061%	
	Common	Elizabeth C. Say	First Vice President	3,433	Filipino	0.000%	
	Common	Shirley G.K.T. Tan	First Vice President	12,863	Filipino	0.000%	
	Common	Maria Rosanna Catherina L. Testa	First Vice President	6,340	Filipino	0.000%	
	Common	Stephen Y. Tan	First Vice Presdent	2,746	Filipino	0.000%	
	Common	Marisol M. Teodoro	First Vice President	21,323	Filipino	0.001%	
	Common	Layne Y. Arpon	First Vice President	10,732	Filipino	0.000%	
			Total	2,850,925	Filipino	0.106%	
	GRAND TOTAL			72,852,419		2.712%	

#### 5. <u>Directors and Principal Officers</u>

#### (a) Incumbent Directors and Advisor

Hans T. Sy, 63, Filipino, is the Chairman of the Board since May 5, 2011. He became a member of the China Bank Board on May 21, 1986, and was elected Vice Chairman in 1989. Chairman Sy also serves in the Boards of other companies listed in the Philippine Stock Exchange (PSE): as Director and Chairman of the Executive Committee in SM Prime Holdings, Inc. and Adviser to the Board of SM Investments Corporation. He holds key positions in several companies within the SM Group. He earned his Bachelor of Science degree in Mechanical Engineering from the De La Salle University. He participates in numerous trainings and seminars, the latest of which is the Corporate Governance training program conducted by the Institute of Corporate Directors (ICD) in November 2018.

**Gilbert U. Dee**, 83, Filipino, is the Vice Chairman of the Board since May 5, 2011. He became a member of China Bank Board on March 6, 1969, and served as Board Chairman from 1989 to 2011. He also serves in other companies not listed in the PSE, namely, as Chairman of the Boards of Union Motor Corporation and China Bank subsidiary CBC Properties and Computer Center, Inc. (CBC-PCCI). He previously held directorship positions in Philippine Pacific Capital Corporation, Philex Mining Corporation, CBC Finance Corporation and Super Industrial Corporation. Vice Chairman Dee is a graduate of Bachelor of Science in Banking from the De La Salle University, and has a Master's in Business Administration (MBA) degree in Finance from the University of Southern California. He has had extensive training in banking over the years which include participation in ICD's Corporate Governance training program in 2018.

William C. Whang, 60, Filipino, is Director and President of the Bank since November 1, 2017. He does not hold any directorship position in any other PSE-listed company apart from China Bank. He also serves in the boards of Bank subsidiaries China Bank Savings, Inc. (CBSI), China Bank Insurance Brokers, Inc. (CBC-IBI), CBC-PCCI, China Bank Capital Corporation (CBCC), and China Bank Securities Corporation (CBSC). He is actively involved in the boards of BancNet, Inc., Banker's Association of the Philippines, Philippine Payments Management Inc., and Manulife China Bank Life Assurance Corporation (MCBLife). He has more than 38 years of banking experience, previously holding key positions in various financial institutions including Metrobank, Republic National Bank of New York, International Exchange Bank, Security Bank, and Sterling Bank of Asia. Director and President Whang is a Bachelor of Science degree holder in Commerce, Major in Business Management, from the De La Salle University. He participated in numerous seminars and conferences such as on corporate governance, Anti-Money Laundering (AML), branch based marketing, quality service management, sales management, and corporate strategy.

**Peter S. Dee**, 77, Filipino, has been on the China Bank Board since April 14, 1977. He is currently independent director of PSE-listed companies City & Land Developers, Inc. and Cityland Development Corporation. He serves in other non-listed companies including China Bank subsidiaries CBC-PCCI and CBC-IBI, Hydee Management & Resources Corporation, Commonwealth Foods, Inc., and GDSK Development Corporation. He was the President and Chief Executive Officer of China Bank from 1985 to 2014, and a director of Sinclair (Phils.) Inc., Can Lacquer, Inc., and CBC Forex Corporation. Director Dee took his Bachelor of Science degree in Commerce at the De La Salle University/University of the East. He attended a Special Banking Course at the American Institute of Banking. He has had extensive trainings which include AML in December 2017, and corporate governance in December 2017 and November 2018.

**Joaquin T. Dee**, 83, Filipino, is a member of the China Bank Board since May 10, 1984. He does not hold directorship position in any PSE-listed company other than China Bank. At present, he is the Director/Chairman of JJACCIS Development Corporation, Director/President of Enterprise Realty Corporation, and Director/Treasurer of Suntree Holdings Corporation. From 1964 to 1994, he served as Vice President for Sales and Administration of Wellington Flour Mills. Director Dee is a Bachelor of Science degree holder in Commerce from the Letran College. He continues to attend in various trainings and seminars related to banking, the most recent of which is the Corporate Governance Training conducted by the ICD in November 2018.

Herbert T. Sy, 62, Filipino, was first elected to the China Bank Board on January 7, 1993. Aside from the Bank, he serves in PSE-listed SM Prime Holdings, Inc. as Director, and in various non-listed companies including Supervalue, Inc., Super Shopping Market, Inc., Sondrik, Inc., and Sanford Marketing Corp. as Chairman, and in the National University as Director. He has been involved in companies engaged in food retailing, investment, real estate development and mall operations. Director Sy earned his Bachelor of Science degree in Management at the De La

Salle University. He participated in numerous banking-related trainings, including those on corporate governance in 2018 and AML in 2017.

Harley T. Sy, 59, Filipino, is China Bank Director since May 24, 2001. He is also a Executive Director of SM Investments Corporation, one of the largest publicly listed companies in the Philippines, and of other non-listed companies in the SM group. A graduate of Bachelor of Science degree in Commerce, Major in Finance, from the De La Salle University, Director Sy has had extensive trainings on enhancing banking skills, including programs on enterprise risk management, Anti-Money Laundering and corporate governance.

Alberto S. Yao, 72, Filipino, is the Lead Independent Director of the Bank. He was elected to the China Bank Board on July 7, 2004. He holds directorship in companies not listed in the PSE – as President & CEO of Richwell Philippines, Inc. and Internationale Globale Marques, Inc.; President of Richphil House Incorporated; and Member of the Philippine Constitution Association. He is also Independent Director in the Bank subsidiaries: CBSI, CBCC, and CBSC. In the past, he was Vice President for Merchandising of Zenco Sales, Inc., Director of Planters Development Bank, President and CEO of Richwell Trading Corporation and Europlay Distributor Co., Inc., and President of Megarich Property Ventures Corporation. A graduate of Bachelor of Science in Business Administration, Minor in Accounting, from the Mapua Institute of Technology, Director Yao participated in various seminars including ICD's Corporate Governance Training Program in 2018 and AMLA seminar in 2017.

Jose T. Sio, 79, Filipino, was first elected to the China Bank Board on November 7, 2007. He is presently affiliated with the following PSE-listed companies: (1) SM Investments Corporation, as Chairman of the Board; (2) Atlas Consolidated Mining and Development Corporation, as Director; (3) Belle Corporation, as Director; (4) Concrete Aggregates Corporation, as Director; (5) SM Prime Holdings, Inc. as Adviser of Audit Committee/Risk Oversight Committee; (6) BDO Unibank, Inc., as Adviser to the Board; and (7) Premium Leisure Corporation, as Adviser to the Board. Mr. Sio also serves in the boards of companies not listed in the PSE, including OCLP Holdings, Inc., and NLEX Corporation. He is the President of SM Foundation, Inc. In the past, he was a Senior Partner at SyCip Gorres Velayo & Co. (SGV). He was voted as CFO of the Year in 2009 by the Financial Executives of the Philippines (FINEX); and in various years, he was awarded as Best CFO (Philippines) by Hong Kong-based business publications such as Alpha Southeast Asia, Corporate Governance Asia, Finance Asia and The Asset. Director Sio is a Certified Public Accountant and obtained his Bachelor of Science degree in Commerce, major in Accounting, from the University of San Agustin. He obtained his Master's degree in Business Administration from the New York University, U.S.A. He participated in various trainings such as on investments, loans and financial instruments, debt and equity financing during the Euromoney Conference in China in 2005, AML in 2017 and Advanced Corporate Governance in 2018.

Margarita L. San Juan, 65, Filipino, is an Independent Director of the Bank. On May 4, 2017, she was first elected to the China Bank Board. She does not hold directorship position in any other PSE-listed company. She is currently Independent Director of Bank subsidiaries CBSI, CBCC, and CBC-IBI. She worked with Ayala Investment and Development Corporation, Commercial Bank and Trust Co., and in the Bank's Account Management Group as Senior Vice President and Group Head until her retirement in 2012. Director San Juan graduated with a Bachelor of Science degree in Business Administration, Major in Financial Management, from the University of the Philippines, and completed the Advance Bank Management Program from the Asian Institute of Management (AIM). She attended various trainings including development financing, international banking operations, marketing, financial analysis and control, credit and risk management, and the latest on AML in 2017 and corporate governance in 2018.

Philip S.L. Tsai, 68, Filipino, was first elected as Independent Director on November 7, 2018 to serve the unexpired term of Mr. Roberto F. Kuan who passed away on September 15, 2018. Aside from the Bank, he does not hold any position in other PSE-listed companies. He currently serves as Independent Director of China Bank subsidiaries CBSI, CBCC and CBC-IBI. He has had more than 35 years of banking experience. He previously held positions in First CBC Capital (Asia) Limited, Midwest Medical Management, Fortune Paper Inc., Chemical Bank New York, Consolidated Can Corp., Plastic Container Packaging, and in the Bank's Retail Banking Business until his retirement in 2015. Director Tsai earned his Bachelor of Science degree in Business Administration from the University of the Philippines, and received his Master's degree in Business Administration from the Roosevelt University in Chicago, Illinois. He has attended several trainings on corporate governance, bank protection, AML, and branch-based marketing, among others.

**Ricardo R. Chua**, 67, Filipino, is Advisor to the Board since November 1, 2017. He held several key positions with the Bank including Director from 2008 up to October 2017, President and Chief Executive Officer from September 2014 up to October 2017, and Chief Operating Officer from 2012 to 2014. He is Chairman of the Bank's Technology Steering Committee. He currently sits in the boards of China Bank subsidiaries: Chairman of CBSI, CBC-IBI, CBC-PCCI, and CBCC; and in other companies not listed in the PSE – CAVACON Corporation, and Sun & Earth Corporation, among others. A Certified Public Accountant, Mr. Chua earned his Bachelor of Science degree in Business Administration, Major in Accounting, *cum laude*, from the University of the East, and finished his Master's in Business Management (MBM) degree from the AIM. He has had extensive training in banking operations and corporate directorship, and attended AML and corporate governance seminars, among others.

Note: Messrs. Gilbert U. Dee and Peter S. Dee are related within the fifth civil degree of consanguinity. Messrs. Hans T. Sy, Herbert T. Sy, and Harley T. Sy are related within the second civil degree of consanguinity; Mr. Henry Sy, Sr. is their father. Mr. Henry Sy, Sr. was the Bank's Honorary Chairman and Advisor to the Board until his passing on January 19, 2019.

For the period January to December 2018, the Board had 19 meetings, including the organizational meeting. The incumbent directors attended/participated in more than 50% of all the meetings, as follows:

Director	Attendance
Hans T. Sy	14
Gilbert U. Dee	18
William C. Whang	19
Peter S. Dee	16
Joaquin T. Dee	18
Herbert T. Sy	14
Harley T. Sy	19
Alberto S. Yao	19
Roberto F. Kuan	14 <sup>(a)</sup>
Jose T. Sio	17
Margarita L. San Juan	18
Philip S.L. Tsai	2 <sup>(b)</sup>

<sup>(</sup>a) from January 2018 until his passing on September 15, 2018

#### (b) Principal Officers

Romeo D. Uyan, Jr., 56, Filipino, Executive Vice President, is the Chief Operating Officer of the Bank. He also sits in the Boards of Bank subsidiaries China Bank Capital Corporation (CBCC) and China Bank Securities Corporation (CBSC) as Vice Chairman. Prior to joining the Bank, he was an investment banker with more than two decades of experience in trading, financing, and structuring in the Asia Pacific region with various foreign investment houses. Mr. Uyan was Managing Director and Co-Head of Special Situations and Leveraged Capital Markets at UBS AG-Singapore Branch, and he also worked as Managing Director and Head of Asia Credit Products in Barclays Capital, where he was member of the Asia Pacific Executive Committee as well as Global Emerging Markets Committee. He earned his Bachelor of Science degree in Management Engineering from the Ateneo de Manila University, cum laude, and obtained his Master's degree in Business Administration (MBA) and graduated with distinction at the Johnson Graduate School of Management in Cornell University, New York. He attended trainings in banking, the most recent of which are on anti-money laundering (AML) in 2017 and corporate governance in 2018.

Rosemarie C. Gan, 61, Filipino, Executive Vice President, is the Segment Head of Retail Banking Business (RBB). She also serves as Director in the Bank subsidiaries China Bank Savings, Inc. (CBSI) and CBC Properties and Computer Center, Inc. (CBC-PCCI). With nearly 41 years of experience with the Bank, she has had wide exposure and training in marketing, financial analysis, credit portfolio management, strategic planning and corporate governance. Ms. Gan holds a Bachelor of Science degree in Business Administration, Major in Management, from the University of Santo Tomas, where she graduated *magna cum laude* and received the distinguished Rector's Award. She attended the Asian Institute of Management's (AIM) Advanced Bank Management Program in 2013. She also participated in the BAI Retail Delivery Conference conducted by the Bank Administration Institute in 2012, and Corporate Governance workshops/seminars conducted by the Institute of Corporate Directors (ICD) from 2014 to 2018, and AMLA seminar conducted by ICD in December 2017, among others.

<sup>(</sup>b) from his election effective November 7, 2018

Alberto Emilio V. Ramos, 59, Filipino, Executive Vice President, is Director and President of Bank subsidiary CBSI since his secondment in 2011. At present, he sits in the Boards of Manulife China Bank Life Assurance Corporation (MCBLife) and CBCC. He is also a Trustee/First Vice President of the Chamber of Thrift Banks. Prior to joining the Bank in 2006 as Head of Private Banking Group, he was President of Philam Asset Management, Inc., and worked in key positions in local and international banks, including the Bank of the Philippine Islands and Citytrust Banking Corporation. Mr. Ramos is a graduate of Bachelor of Arts in Political Science and Bachelor of Science in Commerce, Major in Marketing Management, from the De La Salle University. He earned his Master's in Business Management (MBM) degree from the AIM and he has a Treasury Professional Certificate from the Bankers Association of the Philippines. He is actively involved in numerous training programs on SME Banking, corporate governance, treasury products, asset-liability management, credit and financial analysis, and strategic marketing planning.

Patrick D. Cheng, 56, Filipino, Senior Vice President, is the Chief Finance Officer of the Bank. He also serves in the Bank subsidiaries - in China Bank Insurance Brokers, Inc. (CBC-IBI) as Chairman of the Board, and in CBSI as Director. He also serves in the boards of Manila Overseas Commercial Inc. and SR Holdings Corporation. In the past, he held several key positions at the Philippine Bank of Communications, HSBC Savings Bank (Philippines), HSBC (Philippine Branch), Citicenter Condominium Corp., and Citibank N.A. (Philippine Branch). He was the President and Chief Executive Officer of HSBC Savings Bank (Philippines) from 2008 to 2013 and was also a two-term President of the Chamber of Thrift Banks from 2011 to 2012. A Certified Public Accountant placing 7<sup>th</sup> in the National Exams, Mr. Cheng graduated *magna cum laude* from the University of the Philippines with a Bachelor of Science degree in Business Administration and Accountancy. He earned his Master's in Management degree, with Distinction, from the Hult International Business School in Cambridge, Massachusetts, and finished the Trust Operations and Investment Management course, also with Distinction, from the Trust Institute of the Philippines. In 2010, he received the Distinguished Alumnus Award from the Virata School of Business of the University of the Philippines – Diliman. He has had extensive training on corporate governance, AML, asset liability management, operational risk, and information security.

Alexander C. Escucha, 62, Filipino, Senior Vice President, is the Head of the Investor and Corporate Relations Group. He is also a Director of Bank subsidiary CBSI and Chairman of the UP Visayas Foundation, Inc. Board of Trustees. He is a fellow of the Foundation for Economic Freedom (FEF) and a member of the Shareholders Association of the Philippines (SharePhil). He has served as president of the Philippine Economic Society (PES) and concurrent Chairman of the Federation of ASEAN Economic Associations (FAEA), and president of the Corporate Planning Society of the Philippines (CPSP) and Bank Marketing Association of the Philippines (BMAP). As an international resource person, he chaired the Technology Conferences at the Asian Banker Summit from 2006 to 2016 and chaired its Technology awards from 2007 to 2011. Prior to joining the Bank, he was Vice President of International Corporate Bank (InterBank). Mr. Escucha obtained his Bachelor of Arts degree in Economics, cum laude, from the University of the Philippines and was the G.P. Sicat awardee for Most Outstanding Undergraduate Thesis. Over the years, he participated in various seminars here and abroad - the BSP/IFC Sustainable Finance Forum in February 2018, Moody's ASEAN Briefing in June 2018, the CFA Society Training on ETHICS in June 2018, the SEC-PSE Corporate Governance Summit in October 2018, Microsoft CEO Forum, Investment Conferences of CFA Society Philippines and The Asset, GRI Sustainability Summit in October 2018, the Annual conventions of the PES and FAEA in November 2018, and BSP Financial Education Forum and Expo in November 2018 and the UN ARISE Disaster Resilience Summit in December 2018.

**Lilian Yu**, 53, Filipino, Senior Vice President, is the Head of Institutional Banking Group. She also serves as Director in the boards of Bank subsidiaries CBSC and CBCC. Her extensive experience in the financial industry spans the areas of credit, project and structured finance, and debt capital markets. She was an International Consultant for the Asian Development Bank before joining the Bank. She worked for various international financial institutions abroad such as Barclays Capital, ABN Amro Bank, Deutsche Bank and the International Finance Corporation (IFC) of the World Bank Group. A Certified Public Accountant (CPA), Ms. Yu is a graduate of Bachelor of Science in Business Administration and Accountancy, *magna cum laude,* from the University of the Philippines. She obtained her MBA degree from the Wharton School of the University of Pennsylvania. She was also conferred the Certified Financial Analyst (CFA) designation by the CFA Institute.

**Benedict L. Chan**, 42, Filipino, First Vice President II, is the Bank Treasurer and Head of Treasury Group. He has over 20 years of experience on trading and portfolio management gained from various financial institutions including Trinitus Asset Management, BNP Paribas Singapore, BNP Paribas London, ING Bank Singapore, ING Bank Hongkong, and ING Bank Manila. Mr. Chan is a Bachelor of Science degree holder in Management Engineering

from the Ateneo de Manila University. He is also a recipient of Financial Markets Regulatory and Practice Certificate from the Singapore's Institute of Banking and Finance in 2013, and has successfully passed the Hongkong Securities Paper Exam 1 conducted by the HK FEC (Hongkong) in 2016.

Ananias S. Cornelio III, 43, Filipino, First Vice President II, is the Chief Risk Officer of the Bank. He spent more than 20 years of banking experience, handling risk, treasury or audit functions at Development Bank of the Philippines, Rizal Commercial Banking Corporation, First Metro Investment Corporation, and Solidbank Corporation. Mr. Cornelio graduated with a Bachelor of Science degree in Commerce, with academic distinction, from the San Beda College, and a Master's degree in Public Administration, academic scholar, from the National University of Singapore. He has also attended the Bank Management Course from the AIM. He has had extensive trainings on corporate governance, macro prudential supervision and regulatory change, risk management, Basel Standards, fixed income, credit derivatives and structured products, interest rate and currency derivatives, ISDA documentation, and economic forecasting, among others. He has been a panelist/speaker in major events in the region which include The Asian Banker Summit, ASEAN Risk Forum, Risk Minds Asia, and ADB Regional Forum on Financial Asset and Liability, and a resource person/lecturer for the Bankers Institute of the Philippines (BAIPHIL), and the Association of Development Financing Institutions in Asia and the Pacific (ADFIAP). He is presently the Sub-Committee Chairman on Basel Standards Implementation of the Bankers Association of the Philippines.

Renato K. De Borja, Jr., 47, Filipino, First Vice President II, is the Head of the Remittance and Cards Business Group. He also serves as Director and Treasurer in the Bank's subsidiary CBC-IBI. He has more than 25 years of banking experience, previously holding positions of Director at East West Rural Bank and Green Bank (a Rural Bank), Chief Finance Officer (CFO) at East West Banking Corporation, Citigroup Business Process Solutions and ROHQ, and Metrobank Card Corporation, and different Finance and Accounting roles at Standard Chartered Bank and Far East Bank and Trust Co. Mr. De Borja holds a Bachelor of Science degree in Commerce, Major in Accounting, from the University of Santo Tomas. He obtained his Global Executive MBA from the IE Business School. He is a Certified Public Accountant (CPA) and BAP Certified Treasury Professional for money markets and foreign exchange. He attended various trainings, seminars and workshops on profitability card management, corporate governance, AML, risk management, and other relevant banking subjects.

**Gerard T. Dee**, 55, Filipino, First Vice President II, is the Head of Institutional Banking Group – Commercial Banking Division 2. He previously held various positions at Security Bank Corporation, TA Bank of the Philippines, and Banco de Oro. Mr. Dee obtained his Bachelor of Science degree in Marketing from the De La Salle University and an MBA degree from the New Hampshire College. He is involved in banking-related trainings on core credit, remedial management and relationship marketing, among others. He is related within the first civil degree of consanguinity to Mr. Gilbert U. Dee, Vice Chairman of the Board.

Antonio Jose S. Dominguez, 51, Filipino, First Vice President II, is the Head of the Multi-Purpose Loans Division. He has more than 30 years' experience in the financial industry primarily in the key areas of Sales Management and Business Development. Most of his experience was gained in HSBC Philippines, under its two management training programs that led to holding various senior roles in Consumer Loans, Cards, Corporate Banking, Global Custody, Retail Banking and Wealth Management. Prior to joining the Bank, he headed the Sales and Marketing Groups of City Savings Bank and Rosehill Memorial Management, Inc. Earlier in his career, he worked in All Asia Capital and Trust Corporation, All Asia Securities Management Corporation, DMT Securities Inc. and AGJ Securities Corporation. His professional training includes various leadership skills, sales management, performance management, and digital marketing. He is a graduate of Bachelor of Science in Commerce, Major in Management, from the Colegio de San Juan de Letran.

**Delia Marquez**, 57, Filipino, First Vice President II, is the Head of the Centralized Operations Group and concurrent Head of Business Process Management Division. In the past, she worked as Auditor at SGV & Co. and Transunion Corporation. A Certified Public Accountant, she obtained her Bachelor of Science degree in Commerce, Major in Accounting, *cum laude*, from the University of Santo Tomas. She participated in various seminars on corporate governance, Internal Capital Adequacy Assessment Process (ICAAP), risk model validation, Internal Credit Risk Rating System (ICRRS), and Philippine Financial Reporting Standards (PFRS), among others. In 2017, Ms. Marquez participated in The Asian Banker's Future of Finance Summit 2017, SAS Management, Inc.'s Intro to Agile Project Management, GGAPP and PWC Phils.'s Annual GGAPP Forum on Good Governance, Ethics and Compliance, and ICD's Corporate Governance Training Program.

**Victor O. Martinez**, 53, Filipino, First Vice President II, is one of the Division Heads of Corporate Banking at Institutional Banking Group. He has extensive experience in banking and related fields, having worked as Director of Corporate and Institutional Relationships at Australia and New Zealand Banking Group Limited, and held senior management positions in Security Bank Corporation, Saudi British Bank, and Far East Bank. Mr. Martinez graduated with a Bachelor of Science degree in Commerce/Management of Financial Institutions from the De La Salle University, and earned his Master's of Management degree from the Willamette University in Oregon, USA. He has had training on strategic account planning and management, cash management, credit analysis, treasury products and derivatives, and financial statements analysis, among others.

Jose L. Osmeña, Jr., 59, Filipino, First Vice President II, is the Deputy Group Head of RBB. He has been with the Bank for more than 27 years and sits in the board of Bank subsidiary CBSI. Before joining the Bank, he worked at Insular Bank of Asia and America and at Producers Bank. Mr. Osmeña earned his Bachelor of Science degree in Commerce, Major in Accounting, from the University of San Carlos, and took up his Masters of Science degree in Business Administration also from the same university. He attended the AlM's Advance Bank Management Program. His various trainings include export financing, loan documentation, money market, corporate governance, and AML.

**Cristina P. Arceo**, 50, Filipino, First Vice President, is the Treasury Fixed Income Head. She has more than 25 years of banking and asset management experience, formerly holding officership positions at Philam Asset Management Inc. and Philippine National Bank. Ms. Arceo earned her Bachelor of Science degree in Economics from the University of the Philippines and finished MBA studies from the De La Salle University. She has had trainings on foreign exchange, money and capital markets, interest rate swaps and options, derivatives documentation and portfolio management, among others. She received awards for "Best in Bond Trading" from The Asset for six (6) years. She obtained her CFA charter in 2011 and currently sits as Chairman of the Board of Trustees of the CFA Society Philippines.

Layne Y. Arpon, 58, Filipino, First Vice President, is one of the Heads at Institutional Banking Group. She previously worked in various financial institutions including BDO Unibank, The Manila Banking Corporation, Security Banking Corporation, and Land Bank of the Philippines, with exposure in commercial banking, corporate banking, investment banking, credit review and underwriting, project finance and audit. A Certified Public Accountant (CPA), Ms. Arpon is a graduate of Bachelor of Science in Commerce, major in Accounting, from the Far Eastern University. She participated in various trainings on trade finance, core credit, financial analysis, project financing, and credit investigation and property appraisal, among others.

Amelia Caridad C. Castelo, 55, First Vice President, is the Head for Enterprise Business Intelligence Division. Before joining the Bank, she worked with United Laboratories, Standard Chartered Bank, HSBC Manila, East West Banking Corporation, and BDO Unibank in roles related to Risk Analytics, Marketing Analytics, and Business Intelligence. Ms. Castelo took up her Bachelor of Science in Statistics from the University of the Philippines – Diliman and went on to take post-graduate units in Industrial Engineering from the same university. She also finished the Executive Program in Data Science and Analytics from the University of California-Berkeley. She attended extensive training on Basel, concentration risk, related party transactions, model validation, control and governance, credit, enterprise and operational risk management, PFRS, financial consumer protection, credit risk management, and AML.

**Lilibeth R. Cariño**, 62, Filipino, First Vice President, is the Head of Consumer Banking Group. She spent her career with the Bank for over 40 years, and had extensive exposure and training in consumer banking, real estate, corporate planning, treasury, credit, project finance, and branch based marketing, among others. Ms. Cariño is a graduate of Bachelor of Science in Statistics from the University of the Philippines, and obtained her MBA studies from the Ateneo Graduate School of Business. She also attended the Asian Development Bank's seminar on institutional strengthening of financial institution, Allen Management Program's Professional Management seminar/workshop, and ICD's training programs on corporate governance and AML.

**Melissa F. Corpus**, 50, Filipino, First Vice President, is the Credit Management Group Head. She has 30 years of experience in banking and finance, having previously worked with Far East Bank and Trust Co., The Hongkong and Shanghai Banking Corporation, and Citibank, N.A. She has gained a wide span of banking exposure in the areas of credit analysis, credit risk management, relationship management (corporate and financial institutions), loan syndications, project finance, credit policy formulation and documentation management. She was an academic scholar at the Ateneo de Manila University where she graduated with a Bachelor of Science in Management degree.

Apart from having participated in different trainings on credit, risk management, treasury, derivatives, international trade, property appraisal, and various external regulations, she also completed a comprehensive Executive Training Program at the HSBC Group Management Training College in Bricket Wood, United Kingdom.

**Angela D. Cruz**, 59, Filipino, First Vice President, is the Head of Wealth Management Group. She also currently serves as Director of Wellington Investment and Manufacturing Corporation and has offership positions in Suntree Holdings Corporation and JJACCIS Development Corporation. She held executive positions at Citibank N.A., Far East Bank and Trust Company, and Equitable PCI Bank before joining the Bank. Ms. Cruz obtained her Bachelor of Science degree in Commerce, Major in Management of Financial Institutions, from the De La Salle University. She attended trainings related to banking operations, including Bourse Game, account management, and customer service. She is related within the first civil degree of consanguinity to Director Joaquin T. Dee.

Ma. Luz B. Favis, 58, Filipino, First Vice President, is the Head of Asset Quality and Recovery Management Division. She formerly held several positions in Philippine Commercial International Bank (PCIBank) and Planters Development Bank where her exposure was concentrated on account management, commercial lending and credit. She has had extensive training on loan marketing, credit risk management and financial analysis and attended training programs on foreign exchange trading, mergers and acquisitions, bank sales and marketing strategies and real estate management. Ms. Favis holds a Bachelor of Arts degree in Economics from the De La Salle University and obtained her Master's degree in Business Management from the AIM.

**Jerry Ron T. Hao**, 38, Filipino, First Vice President, is the Head of Foreign Exchange and Derivatives Division. In the past, he worked with ING Bank and International Exchange Bank. He earned his Bachelor of Science degree in Management Engineering from the Ateneo de Manila University. He completed several trainings on credit derivatives and structured products.

**Elizabeth C. Say**, 60, Filipino, First Vice President, is the Head of the Branches Administration Division of RBB. She has been with the Bank for more than 30 years. Previously, she was internal auditor at Morrison Forwarding Corporation and money market trader at State Investment House, Inc. Ms. Say is a Bachelor of Science degree holder in Commerce, Major in Accounting, from the University of Santo Tomas. She has had trainings on corporate governance, integrated risk management, credit risk management, foreign exchange, loan review and classification and AML, among others.

**Shirley G.K.T. Tan**, 63, Filipino, First Vice President, is the Region Head of RBB - Metro Manila - West Region. She has worked with the Bank for about 40 years. A CPA, Ms. Tan obtained her Bachelor of Science degree in Business Administration, Major in Accounting, from the Philippine School of Business Administration in Manila. She attended trainings and seminars on sales management and leadership skills, among others.

**Stephen Y. Tan**, 52, Filipino, First Vice President, is the Region Head of RBB-Visayas Region. He has more than 30 years of banking experience, having handled various positions at Metropolitan Bank & Trust Co., Far East Bank & Trust Co., Equitable PCI Bank, and International Exchange Bank, before joining the Bank in 2007. A CPA, Mr. Tan is a graduate of Bachelor of Science in Commerce, Major in Accounting, at the University of San Carlos. He completed various trainings on account management strategies and other trainings in banking and other related fields.

Maria Rosanna Catherina L. Testa, 59, Filipino, First Vice President, is the Head of Human Resources Group. She spent more than 30 years of her career in human resource management. Prior to joining the Bank, she held various positions at Goodyear Phils., Equitable-PCI Bank, Far East Bank and Trust Company, The Manila Banking Corporation, and John Clements Consultants, among others. Ms. Testa earned her Bachelor of Arts degree, major in Business Administration, from the Assumption College, and obtained her Master's degree in Business Administration from the Ateneo Business School. She has had various trainings on corporate governance, AML, leadership, and trends and challenges in human resource management.

**Geoffrey D. Uy**, 53, Filipino, First Vice President, is the Head of Market and Liquidity Risk. Before joining the Bank, he held various positions at Citibank - Treasurer, Risk Analytics Head, Funds Management Head, and Corporate Auditor. Mr. Uy is a Bachelor of Science degree holder in Mechanical Engineering from the De La Salle University and earned his MBA from the New Hampshire College. He has had trainings on risk management, ICAAP, and financial derivatives, among others.

**Marisol M. Teodoro**, 57, Filipino, First Vice President, is the Director, President and Chief Executive Officer of Bank subsidiary, CBSC since her secondment in 2017. She previously held positions in other financial institutions such as Security Bank and International Corporate Bank/Union Bank of the Philippines. She took her Bachelor of Science degree in Business Economics and her MBA from the University of the Philippines-Diliman. She also completed various trainings on trust, financial planning, and treasury.

**Corazon I. Morando**, Filipino, is the Vice President and Corporate Secretary of the Bank. She also serves as Consultant on Legal and Corporate Affairs of the SM Group. She is a recipient of "Asian Company Secretary of the Year" award by the Corporate Governance Asia in Hongkong, recognizing her vital role in promoting and upholding corporate governance in the Bank. Atty. Morando was formerly a Director of the Corporate Legal Department of the Securities and Exchange Commission of the Philippines. She earned her Bachelor of Laws degree from the University of the Philippines, and obtained her graduate studies under the MBA-Senior Executive Program from the Ateneo de Manila University. She participates in the continuous development of her competence, attending various trainings which include seminars on non-bank financial intermediaries, AML, and corporate governance, among others.

Note 1: All the foregoing officers have been involved in the banking industry for more than five (5) years.

Note 2: None of the above-mentioned directors and officers works with the government.

#### (c) Nominees for election as Directors and Independent Directors

Nom	inee as Director	Person who nominated	Nominee as Independent Director	Person who nominated and Relationship with Nominee
Har	ns T. Sy	Sysmart Corporation	Alberto S. Yao	Lucky Securities, Inc., no relation
Gilb	pert U. Dee	Linda Susan T. Mendoza	Margarita L. San Juan	Zenaida C. Milan, no relation
Will	iam C. Whang	George C. Yap	Philip S.L. Tsai	Alvin A. Quintanilla, no relation
Pet	er S. Dee	Nancy D. Yang	Angeline Ann H. Hwang	Regina Capital Development Corporation, no relation
Joa	quin T. Dee	Christopher T. Dee		
Her	bert T. Sy	Sysmart Corporation		
Har	ley T. Sy	SM Investments Corporation		
Jos	e T. Sio	SM Investments Corporation		

All the above-mentioned nominees are incumbent members of the Board except for:

Angeline Ann H. Hwang, 68, Filipino, is a nominee for independent director. She currently does not hold directorship position in any PSE-listed company. She is presently President of Wingsan Properties Corporation and Oxleyrise Properties Inc, which are both private family-owned corporations. She has 45 years of experience in Philippine banking, ranging from international trade finance to account management/relationship management for SME and middle market segments as well as branch banking, branch administration and branch expansion. She previously held positions in Philippine Business Bank, Solidbank Corporation, Far East Bank & Trust Company and Bank of the Philippine Islands. Ms. Hwang is a graduate of Bachelor of Science in Business Administration, major in Banking and Finance, from the University of the Philippines. She has had various trainings on International Financing Reporting Standards (IFRS), financing, related party transactions, data privacy, SME, credit risk management, AML and corporate governance.

The Certifications of the above-named nominees for independent directors, in accordance with SEC Memorandum Circular No. 5, Series of 2017, are attached as Exhibits "A" to "D".

Upon initial determination, based on the Nomination Forms and attachments submitted to the Nominations and Corporate Governance Committees, the nominees for directors and independent directors were found to possess all the qualifications and none of the disqualifications of a director or independent director, and their qualities are aligned with the Bank's strategic directions.

The Nominations Committee is currently composed of Mr. Philip S.L. Tsai, Mr. Alberto S. Yao and Ms. Margarita L. San Juan.

#### (d) Involvement in Legal Proceedings

To the knowledge and information of the Bank, none of the above-named directors, nominees, and executive officers have been involved in any of the following events during the past five (5) years: (i) any bankruptcy petition filed by or against any business of which such person was a general partner or executive officer either at the time of the bankruptcy or within two (2) years prior to that time; (ii) any conviction by final judgment, including the nature of the offense, in a criminal proceeding, domestic or foreign, or being subject to a pending criminal proceeding, domestic or foreign, excluding traffic violations and other minor offenses; (iii) being subject to any order, judgment, or decree, not subsequently reversed, suspended or vacated, of any court of competent jurisdiction, domestic or foreign, permanently or temporarily enjoining, barring, suspending or otherwise limiting his involvement in any type of business, securities, commodities or banking activities; and (iv) being found by a domestic or foreign court of competent jurisdiction (in a civil action), the Commission or comparable foreign body, or a domestic or foreign exchange or other organized trading market or self-regulatory organization, to have violated a securities or commodities law or regulation and the judgment has not been reversed, suspended, or vacated.

For the past five (5) years, the Bank, its affiliates, subsidiaries, directors and officers have not been involved in any legal proceedings that would affect their ability, competence or integrity, and/or would involve a material or substantial portion of their property before any court of law, quasi-judicial body or administrative body in the Philippines or elsewhere, except in the usual routine cases directed against the Bank, arising from the ordinary conduct of its business.

All legal proceedings involving the Bank are efficiently and competently attended to and managed by a group of seventeen (17) in-house lawyers who are graduates of reputable law schools in the country. For its external counsels, the Bank retains the services of respected law firms, among which are Medialdea Ata Bello & Suarez Law Offices, ACCRA Law Office, Britanico Sarmiento & Ringler Law Offices, Divina Law Office, and Tagayuna Panopio & Escober Law Firm.

#### (e) Significant Employees

The Bank highly values its human resources. It expects each employee to do his share in achieving the Bank's set goals; in return, the Bank has in place policies and programs for the protection and growth of employees.

#### (f) Relationships and Related Transactions

In the ordinary course of business, the Bank has loans and other transactions with its directors, officers, stockholders, and related interests (DOSRI), which were made substantially on fair terms or at an arm's length basis, that is, terms not less favorable to the Bank than those offered to others. Full disclosures for these transactions were made through reports with the appropriate regulatory agency.

The Bank has the following subsidiaries or affiliates/associates:

i. China Bank Savings, Inc. (CBSI) – formerly known as The Manila Banking Corporation (TMBC), was acquired by China Bank in June 2007. It was incorporated on May 23, 1960 and was formed to carry on, engage in the business of, and exercise the general powers of a commercial bank as provided by law, and on June 23, 1999, the Bangko Sentral ng Pilipinas granted TMBC authority to operate as a thrift bank. In 2008, in pursuance of the Bank's acquisition of TMBC, the BSP and SEC approved the change of name to CBSI. Further, the Monetary Board and SEC gave their approvals on November 21, 2013 and January 20, 2014, respectively, to the merger with Unity Bank, A Rural Bank, Inc. (Unity Bank), a Pampanga-based rural bank, with CBSI as the surviving bank. On August 14, 2014, the stockholders owning at least 2/3 of the outstanding capital stock of CBSI approved the Plan of Merger of Planters Development Bank and CBSI, with the latter as the surviving bank. BSP approved the merger on November 6, 2015 and SEC registered/approved the merger on December 17, 2015. China Bank now owns 98.29% of the total outstanding capital stock of CBSI. Sitting as directors and/or officers of CBSI are the following: Mr. Ricardo R. Chua as Chairman, Ms. Nancy D. Yang as Vice Chairman, Mr. Alberto Emilio V. Ramos as Director and President, and the rest of the Board members are Messrs. William C. Whang, Jose L. Osmeña, Jr., Alexander C. Escucha, Alberto S. Yao, Philip S.L. Tsai, and Patrick D. Cheng, and Mesdames Rosemarie C. Gan and Margarita L. San Juan.

- ii. China Bank Capital Corporation (CBCC) was incorporated on November 27, 2015 as a full-service investment house with broker/dealer of securities functions. CBCC is also licensed to deal with government securities. CBCC is 100% owned by the Bank. CBCC's Board of Directors is composed of: Messrs. Ricardo R. Chua (Chairman), Romeo D. Uyan, Jr. (Vice Chairman), Ryan Martin L. Tapia (President), William C. Whang, Alberto Emilio V. Ramos, Philip S.L. Tsai, Alberto S. Yao, and Mesdames Lilian Yu and Margarita L. San Juan. CBCC's business is supplemented by its wholly-owned subsidiaries: a) China Bank Securities Corporation (formerly ATC Securities, Inc.), an equity broker-dealer; and b) CBC Assets One (SPC) Inc., a special purpose corporation.
- iii. *CBC Assets One (SPC) Inc. (CBC Assets)* is a special purpose subsidiary of CBCC. It was incorporated on June 15, 2016, with the primary purpose of securitization of assets which include receivables, mortgage loans and other debt instruments. CBC Assets is 100% owned by CBCC, with the following Board members: Messrs. Ryan Martin L. Tapia (Chairman/President/CEO), Rhodin Evan O. Escolar (Treasurer/CFO), Juan Paolo E. Colet (Legal Director/Corporate Secretary), and Ariel A. Soner, and Ms. Marjorie T. Esplana.
- iv. China Bank Securities Corporation (CBSC) formerly known as ATC Securities, Inc. (ATC), is a wholly-owned subsidiary of China Bank Capital Corporation (CBCC). CBSC operates as a stock brokerage licensed by the SEC to engage in dealing, for its own and its customers' accounts, securities listed in the PSE as well as providing securities research and analysis services. On April 19 2018, CBSC became one of the PSE Trading Participants eligible to trade dollar-denominated securities or DDS. ATC originally started out as Cathay Asia Securities, Inc. which was incorporated on December 13, 1978. On April 12, 1984, Cathay Asia Securities changed its name to ATC Securities, Inc. On June 29, 2016, CBCC and the stockholders of ATC executed a Share Purchase Agreement for the purchase by CBCC of 100% shares in ATC. The SEC approved CBCC's intended purchase of ATC on August 23, 2016, subject to certain documentary filing. The acquisition of ATC was eventually approved by the PSE on February 22, 2017 and the closing of the purchase of ATC was completed on March 6, 2017. On July 6, 2017, the SEC approved CBSC's amended articles of incorporation, including its change in corporate name from ATC Securities, Inc. to China Bank Securities Corporation. The company's Board of Directors is comprised of: Messrs. William C. Whang (Chairman), Romeo D. Uyan, Jr. (Vice Chairman), Ryan Martin L. Tapia, and Alberto S. Yao, and Mesdames Marisol M. Teodoro (President & CEO) and Lilian Yu.
- v. CBC Properties and Computer Center, Inc. (CBC PCCI) incorporated on April 14, 1982 to render general services of computer and other computer-related products and services solely to the Bank and its business group. CBC PCCI is 100% owned by the Bank, with the following Board members: Messrs. Gilbert U. Dee (Chairman), Peter S. Dee (President), Ricardo R. Chua, and William C. Whang (Treasurer), and Ms. Rosemarie C. Gan.
- vi. Chinabank Insurance Brokers, Inc. (CBC-IBI) incorporated on November 3, 1998 as a full service insurance broker, providing direct insurance brokerage for retail and corporate customers, with a wide and comprehensive range of plans for non-life and life insurance. For non-life insurance, CBC-IBI offers Property, Motor, Marine, Accident, Bonds, Construction All Risk and Liability for the bank clients. CIBI is 100% owned by the Bank, with the following Board members: Messrs. Patrick D. Cheng (Chairman), William C. Whang, and Philip S.L. Tsai, and Mesdames Rosa Maria L. Musico (President) and Margarita L. San Juan.
- vii. Manulife Chinabank Life Assurance Corporation (MCBLife) the Board approved on August 2, 2006 the joint project proposal of the Bank with The Manufacturers Life Insurance Company (Manulife). In September 2007, the BSP approved the Bank's request to invest in Manulife-owned insurance company that would offer innovative insurance and financial products for health, wealth and education through the branch network. The life insurance company was initially incorporated as The Pramerica Life Insurance Company, Inc. in 1998 but the name was changed to Manulife China Bank Life Assurance Corporation (MCBLife) on March 23, 2007. The Bank initially held a 5% interest in MCBLIfe, the minimum stake required by the BSP. On September 12, 2014, the BSP approved the increase of the Bank's capital investment in the venture to 40%, giving the Bank better opportunities to expand its fee-based business. The following are MCBLife's Board members: Messrs. Joachim Wessling (Chairman), Jude Pijush Gomes (Director/President & CEO), Ryan Charland, Ka Ming Dai, Alberto Ramos, William Whang, Conrado Favorito, Rhoda Regina Rara and Janette Peña.

Further, the Bank has several business relationships with related parties. Transactions with such parties are thoroughly reviewed and verified as having been entered into in the best interest of the Bank, in the ordinary course of business and on substantially same terms as those prevailing at the time for comparable transactions with other parties. As required under BSP Circular No. 749 (Guidelines in Strengthening Corporate Governance in BSP

Supervised Financial Institutions), the table below shows the Bank's significant related party transactions as of December 2018:

Name of Related Party	Transaction	Amount
Allfirst Equity Holdings, Inc. (Related Party)	FX Pre-Settlement Risk Line	\$ 8.0 M
Anchor Land Holdings, Inc. and Subsidiaries (Related Party)	Purchase of CTS Receivables	₱ 140.7 M
Anchor Properties Corporation (APC)	8-Year Term Loan	₱ 4.7 B
(Related Party)	Outstanding	₱ 765.0 M
	Bridge Loan Facility	₱ 1.3 B
	Omnibus Line	₱ 1.0 B
Belle Corporation	Outstanding - CTS 5-year Term Loan	₱ 24.5 M ₱ 2.5 B
(Affiliate)	5-year remi Loan	P 2.3 B
BDO Private Bank	Buy Bond	₱ 601.1 M
(Affiliate)	Buy FX	₱ 674.4 M
	Sell Bond	₱ 250.0 M
DDO Drivete Weelth Advisory and Trust Crave	Sell FX	₱ 570.4 M
BDO Private Wealth Advisory and Trust Group (Affiliate and a Group in the Bank)	Sell Bond	₱ 640.1 M
BDO Securities	Sell BondMMDiscount	₱ 1.2 B
(Affiliate)	Buy Equity Sell Equity	₱ 964.7 M ₱ 964.7 M
BDO Universal Bank	Buy Bond	₱ 904.7 M
(Affiliate)	•	P 200.8 M
	Buy FX	
	Buy FX Swap	₱ 4.9 B
	Sell Bond	₱ 1.1 B
	Sell FX	₱ 5.1 B
	Sell FX Swap	₱ 1.3 B
	Investment in SSA	₱ 4.4 B
	Counterparty – SSA	₱ 1.5 B
Carmen Copper Corporation (Related Party)	1-year Bridge Loan Facility	₱ 170.0 M
(Nelated Faity)	Extension of Bridge Loan Facility Outstanding	¢ 170 0 M
China Bank Capital	Buy BondMMDiscount	\$ 170.0 M ₱ 750.0 M
(Subsidiary)	Sell Bond	₹ 735.6 M
	Sell BondMMDiscount	₱ 100.0 M
	Purchase of corporate bonds	₱ 200.0 M
	Additional contribution to IMA	₱ 900.0 M
China Bank Savings	account IBCL	\$ 5.0 M
(Subsidiary)	Fixed Income	₱ 3.2 B
	Trade transactions	₱ 200.0 M
	Fund transfer to HO	₱ 64.3 M
	Buy FX	₱ 74.8 M
	Sell Bond	₱ 550.0 M
	Sell BondMMDiscount	₱ 2.6 B
	I I	
	Investment in SSA	₱ 1.8 B

Name of Related Party	Transaction	Amount
	Renewal of Omnibus Line Outstanding	₱ 200.0 M ₱ 39.6 M
China Bank Securities	Broker – Purchase / sale of	₱ 431.8 M
(Subsidiary)	stocks	\$ 14.8 M
	Domestic Bills Purchase Line	₱ 50.0 M
CBC Trust Group	Buy Bond	₱ 900.0 M
(A Group in the Bank)	Buy BondMMDiscount	₱ 1.5 B
	Sell Bond	₱ 783.7 M
	Sell BondMMDiscount	₱ 558.3 M
Clara Sy (Officer)	Initial contribution to IMA account	₱ 60.0 M
Elizabeth Tan Sy and Eric Charles Sy Uy (Close family members of a Director)	Additional contribution to IMA account	₱ 864.5 M
GOTAMCO Realty Investment Corporation (GRIC) (Related Party)	New Loan Line 7.5-year Term Loan Outstanding 7-year Term Loan Outstanding	₱ 1.6 B ₱ 220.0 M ₱ 1.1 B ₱ 170.0 M
	Bridge Loan Facility  Renewal of Omnibus Line (Loan Limit Shared with Anchor Holdings)	₱ 1.3 B ₱ 1.0 B
	Outstanding	₱ 13.0 M
	Renewal of 6-year term loan Outstanding	₱ 4.1 B ₱ 1.1 B
Hans Sy (Director)	Equities purchase	₱ 2.9 B
Hans Sy, Jr. (Close family member of a Director)	Initial contribution to PMT account	₱ 425.0 M
	Equities purchase	₱ 418.5 M
Henry Sy, Sr. (Related Interest)	Renewal of Loan Line	₱ 300.0 M
Herbert Sy and Hendrick Sy (Director / Related Interest)	Additional contribution to IMA account	₱ 709.6 M
Herbert Sy and Herbert Sy, Jr. (Director / Related Interest)	Additional contribution to IMA account	₱ 206.5 M
JJACCIS Development Corporation / Suntree Holdings Corporation	Renewal and increase of Omnibus Line	₱ 690.0 M
(Stockholder / Related Interest)	Outstanding Cancellation of Loan Line	₹ 387.4 M ₹ 100.0 M
Manulife Asset Management and Trust Corporation	Sell Bond	₱ 59.0 M
(Related Party) MMPC Auto Financial Services Corporation	Loan Line	₱ 200.0 M
(Related Party)	5-year Term Loan	₱ 1.0 B
National Grid Corporation of the Philippines	Extension of the Standby LC	Ф 70 O M4
(Related Party)	Outstanding  Renewal of Pre-Settlement	\$ 79.0 M \$ 1.0 M
New Golden City Builders and Development	Risk Line L/C Line	\$ 1.0 M
(Related Interest)	Additional contribution to IMA account	₱ 200.0 M
	Initial contribution to UITF account	₱ 70.0 M

Name of Related Party	Transaction	Amount
NLEX Corporation (Related Party)	Initial public offering of bonds	₱ 325.0 M
One Network Bank (Affiliate)	Sell Bond	₱ 430.9 M
Ortigas & Company, Limited Partnership (Related Party)	Participation up the full amount of the 10-year P5B Corporate Note Facility	<b>₱</b> 5.0 B
	Outstanding Loan Line	₱ 2.5 B ₱ 500.0 M
Pasajero Motors Corporation	Omnibus Loan Line	₱ 55.0 M
(Related Party)	Outstanding	₱ 53.0 M
Petrogreen Energy Corporation (Related Party)	Omnibus Line	₱ 600.0 M ₱ 382.7 M
(Related Faity)	Outstanding  Domestic Bills Purchase Line	P 502.7 WI
	Pre-settlement Risk Line	\$ 200,000
	Settlement Risk Line	\$ 1.0 M
	Review of Term Loan	₱ 500.0 M
	Outstanding	₱ 421.4 M
Planters Development Bank Employees' Retirement Fund (Subsidiary)	Initial contribution to IMA account	₱ 81.0 M
Posh Properties Development Corporation	Bridge Loan Facility	₱ 1.3 B
(PPDC) (Related Party)	Review of Term Loans	
	10-year term loan Outstanding	<b>₹</b> 4.1 B
	10-year term loan Outstanding	₱ 1.2 B ₱ 1.0 B
	7-year term loan (PPDC) Outstanding	₱ 3.7 B ₱ 1.7 B
	Omnibus Line	₱ 1.0B
	Outstanding – CTS	₱ 218.4 M
Develde leadin Managin O Tourite Oataba	Outstanding	₱ 300.0 M
Reynaldo Jardin Macaraig & Teresita Catalya Macaraig & Rowena Macaraig Chuabio & Ruel Antonio Catalya Macaraig (Related Interest)	Initial contribution to IMA account	₱ 100.0 M
Rizal Commercial Banking Corporation	Buy Bond	₱ 800.4 M
(Related Party)	Sell Bond	₱ 1.0 B
	Sell BondMMDiscount	₱ 70.9 M
RCBC Savings Bank	Buy Bond	₱ 50.0 M
(Related Party)	Sell Bond	₱ 100.0 M
	Sell BondMMDiscount	₱ 50.0 M
SM Development Corporation	Renewal of Loan Line	₱ 1.0 B
(Affiliate)	Renewal of Bills Purchase Line	₱ 50.0 M
	3-year Term Loan	₱ 1.5 M
	Term Loan	₱ 2.1 M
SM Investments Corp. / Sybase Equity	Renewal of Loan Line	₱ 15.5 B
Investments Corp. / Multi-Realty Development Corp. (Stockholder / Affiliate)	Grant of FX Pre-Settlement Line (for SMIC)	\$ 12.5 M
SM Prime Holdings Inc. / SM Hotels and	Renewal of Loan Line	₱ 3.0 B

Name of Related Party	Transaction	Amount
Conventions Corp. / Costa del Hamillo, Inc. (Affiliate / Related Party)	Renewal of Bills Purchase Line	₱ 100.0 M
Sps. Irwin and Consuelo Ponce	Increase of Loan Line	₱ 95.0 M
(Related Interest)	Outstanding	₱ 89.8 M
St. Luke's Hospital (Global City), Inc. (Related Party)	7-year Term Loan	₱ 3.0 B
(Nelaleu Faity)	Renewal of Omnibus Line	\$ 2.0 M
Summerhills Home Development Corporation (Related Party)	Renewal of Loan Line	₱ 500.0 M
Sun Life Grepa Financial, Inc. (Related Party)	Buy Bond	₱ 134.0 M
Sysmart Corporation	Renewal of Loan Line	₱ 5.0 B
(Stockholder)	Outstanding	₱ 2.5 B
2GO Group, Inc./ 2GO Express, Inc./Special Container and Value Added Services	Loan Line	₱ 1.0 B
(Related Party)	Domestic Bills Purchase Line	₱ 100.0 M

Related party transactions are also discussed in Note 29 of the Audited Financial Statements as presented in Annex F.

#### 6. Compensation of Directors and Executive Officers

Name	Year	Salary	Bonuses & Other Compensation	TOTAL	
Total for the 5 most highly compensated executive officers*	2019 (estimates)	50,019,761.00	48,732,142.00	98,751,903.00	
	2018 (actual)	46,747,440.00	40,084,898.00	86,832,338.00	
	2017 (actual)	46,539,430.00	48,208,445.00	94,747,875.00	
Total for all officers and directors	2019 (estimates)	1,542,156,291.00	890,104,525.00	2,432,260,816.00	
	2018 (actual)	1,454,423,412.00	859,813,381.00	2,314,236,793.00	
	2017 (actual)	1,239,546,562.00	742,856,659.00	1,982,403,221.00	

<sup>\*</sup> For years 2018 and 2019: Messrs. Gilbert U. Dee, William C. Whang, Romeo D. Uyan, Jr., and Patrick D. Cheng, and Ms. Rosemarie C. Gan \* For year 2017: Messrs. Gilbert U. Dee, Ricardo R. Chua, William C. Whang, Romeo D. Uyan, Jr., and Patrick D. Cheng, and Ms. Rosemarie C. Gan

Other than those relating to the foregoing figures, there are no actions to be taken as regards any bonus, profit sharing, pension or retirement plan, granting of or extension of any option warrant or right to purchase any securities between the Bank and its directors and officers. The officers receive compensation based on their performance, banking experience, employment status, position and rank in the Bank. On the other hand, the directors are entitled to a per diem of P500.00 for attendance at each meeting of the Board or of any committee and to 4% of the Bank's net earnings, in accordance with Article IV, Section 11, and Article VIII, Section 1 (a) of the Bank's Amended By-Laws. The directors and officers have no other compensatory arrangement with the Bank.

#### 7. Independent Public Accountants

SyCip Gorres Velayo & Co. (SGV & Co.) has been the Bank's independent auditor for more than 20 years and is again recommended for appointment at the scheduled annual stockholders' meeting. In compliance with SEC Memorandum Circular No. 8, Series of 2003, and Amendments to SRC Rule 68 on the rotation of external auditors or signing partners of a firm every after five (5) years of engagement, Mr. Ray Francis C. Balagtas was assigned since 2016 as SGV & Co. partner-in-charge for the Bank.

None of the Bank's external auditors have resigned during the two (2) most recent fiscal years (2018 and 2017) or any interim period.

Representatives of SGV & Co. are expected to be present at the stockholders' meeting to respond to any matter that may be pertinently raised during the meeting. Their representative will be given the opportunity to make a statement if they so desire.

Fiscal Year	Audit and Audit-Related Fees	Tax Fees	All Other Fees
2018	P7,766,528		P6,312,320
2017	P8,192,800		P254,240

Audit and Audit-Related Fees cover services rendered for the performance of the audit or review of the Bank's financial statements including the combined financial statements of Trust Group, and the issuance of comfort letters relative to the Stock Rights and Long Term Negotiable Certificates of Deposits offering. The 2018 and 2017 audit fees were taken up and approved by the Audit Committee at its regular meetings on February 28, 2019 and February 21, 2018, respectively.

Tax fees related to the audit of tax accounting and compliance are already incorporated in the year-end audit fees under Audit and Audit-Related Fees category as this is part of the audit process conducted by the external auditors.

The Board/Audit Committee likewise discussed, approved, and authorized to engage the services of SGV & Co in non-audit work for the independent review of PFRS 9 Expected Credit Loss Models, independent validation of votes in the annual stockholders' meeting and for the compliance certificate issued to the international bank lenders. Payment for these services, and seminar fees are included under All Other Fees.

The Bank's Audit Committee, which is composed of Messrs. Alberto S. Yao (Chairman), Joaquin T. Dee, and Philip S.L. Tsai, approves the audit fees and fees for non-audit services of external auditors, as emphasized in Article V.12 of the Committee's Charter.

SGV & Co. also confirmed that they did not have any disagreement with Management that could be significant to the Bank's financial statements or their auditor's report. Further, there are no matters that in their professional judgment may reasonably be thought to bear on their independence or that they gave significant consideration to in reaching the conclusion that independence has not been impaired.

#### 8. Compensation Plans – Not applicable

#### C. ISSUANCE AND EXCHANGE OF SECURITIES

#### 9. Authorization or Issuance of Securities Other than for Exchange - Not applicable

#### Dividend

The Bank is allowed to declare dividends out of its unrestricted retained earnings at such times and in such percentages based on the recommendation of the Board of Directors. Such recommendation will take into consideration factors such as debt service requirements, the implementation of business plans, operating expenses, budgets, funding for new investments, appropriate reserves and working capital, among other things.

The Bank's Board of Directors is authorized to declare dividends. A cash dividend declaration does not require any further approval from the shareholders. A stock dividend declaration requires the further approval of shareholders holding or representing not less than two-thirds of the Bank's outstanding capital stock. The Revised Corporation Code defines the term "outstanding capital stock" to mean the "total shares of stock issued under binding subscription contracts to subscribers or stockholders, whether fully or partially paid, except treasury shares". Such shareholders' approval may be given at a general or special meeting duly called for such purpose. See "Dividend Policy".

#### Voting

Each Common Share entitles the holder to one vote. At each meeting of the shareholders, every stockholder entitled to vote on a particular question or matter involved shall be entitled to one vote for each share of stock standing in his name in the books of the Bank at the time of the closing of the transfer books for such meeting,

In accordance with Section 23 of the Revised Corporation Code, at each election of directors, every stockholder entitled to vote at such election shall have the right to vote, in person or by proxy, the number of shares owned by him as of the relevant record date for as many persons as there are directors to be elected and for whose election he has right to vote, or to cumulate his votes by giving one candidate the number of votes equal to the number of directors to be elected multiplied by the number his shares shall equal or by distributing such votes on the same principle among any number of candidates as the stockholder shall see fit.

#### Pre-emptive Rights

The Revised Corporation Code confers pre-emptive rights on shareholders of a Philippine corporation, which entitle them to subscribe to all issues or other disposition of shares of any class by the corporation in proportion to their respective shareholdings, subject to certain exceptions. A Philippine corporation may provide for the exclusion of these pre-emptive rights in its articles of incorporation. The Board has proposed and the stockholders of the Bank approved on May 8, 2014 to amend the Articles of Incorporation to include a waiver of such pre-emptive rights. The Articles of Incorporation of the Bank provides that stockholders shall have no pre-emptive rights to subscribe to any or all issues or dispositions of any class of shares.

#### **10.** Modification or Exchange of Securities – Not applicable

#### 11. Financial and Other Information

- (a) Brief Description of the general nature and scope of the business of the Bank, attached as Annex "A"
- (b) Market Information, Dividends, and Top 20 Stockholders, attached as Annex "B"
- (c) Discussion of Compliance with leading practice on Corporate Governance, attached as Annex "C"
- (d) Management's Discussion and Analysis or Plan of Operation, attached as Annex "D"
- (e) Statement of Management Responsibility for Financial Statements, attached as Annex "E"
- (f) Audited Financial Statements, attached as Annex "F"
- 12. Mergers, Consolidations, Acquisitions and Similar Matters Not applicable
- **13.** Acquisition or Disposition of Property Not applicable
- 14. Restatement of Accounts Please refer to the Audited Financial Statements, attached as Annex "F".
- D. OTHER MATTERS

#### 15. Action with Respect to Reports

The following are to be submitted for approval during the stockholders' meeting:

- a. Minutes of the Stockholders' Meeting held on May 3, 2018, which contain, among others, the: (i) annual report to stockholders and approval of financial statements; (ii) ratification of all acts of the Board of Directors, including the conduct of a rights issue, approval of related party transactions, and all the acts of the Executive Committee and of the various committees of the Bank and Management, during the fiscal year 2017 and immediately preceding the stockholders' meeting; (iii) election of the Board of Directors; (iv) appointment of external and internal auditors; (v) amendment of the articles of incorporation and by-laws to increase the number of directors from 11 to 12; and (vi) announcement of the declaration of P0.83/per share cash dividend;
- b. Annual Report to Stockholders to provide information about the Bank's activities, business and financial performance, and other relevant data for the preceding year;
- c. Approval of the Financial Statements for the year ended December 31, 2018 to provide information about the financial position, performance and changes in financial position of the Bank;
- Ratification of all acts of the Board of Directors, Executive Committee, other Committees, and Management, including the ratification of related party transactions, during the year 2018 - to further bind the Bank of the actions made for the covered period;
- e. Election of the Board of Directors, who will serve as such for the ensuing year;
- f. Appointment of external and internal auditors for the stockholders to ratify the Audit Committee's and Board's selection of auditors;
- g. Authority to Delegate to the Board of Directors the power to amend or repeal the by-laws or adopt new by-laws for the stockholders to approve, confirm and ratify the Board resolution on the delegation of the power to amend or repeal the by-laws or adopt new by-laws, in order to update and clarify the processes and practices of the business, and to comply with the requirements under the Revised Corporation Code and other relevant regulatory issuances.
- h. All matters as contained in the agenda of the meeting, and other businesses as may properly come before the stockholders.

#### 16. Matters Not Required to be Submitted - Not applicable

#### 17. Amendment of Charter, By-laws or Other Documents

On March 21, 2018, the Board of Directors approved to amend the Fifth Article of the Articles of Incorporation and Article IV, Section 1 of the By-laws to increase the number of directors from eleven (11) to twelve (12). During the regular annual meeting of the stockholders on May 3, 2018, such Board approval was approved, confirmed and ratified by the stockholders owning or representing more than 2/3 of the subscribed capital stock of the Bank. The BSP approved the amendments on August 15, 2018 and issued a Certificate of Authority dated August 31, 2018, stating that the amendments to the Articles of Incorporation and By-laws are in accordance with law. The SEC approved such amendments on January 31, 2019.

For 2019, the Board resolution on the delegation of the power to amend or repeal the by-laws or adopt new by-laws, will be presented to the stockholders for their approval.

#### 18. Other Proposed Action – Not applicable

#### 19. Voting Procedures

In accordance with Article III, Section 6 of the Bank's Amended By-Laws, no meeting of stockholders shall be competent to transact business unless a majority of the outstanding capital stock is represented. Unless the Revised Corporation Code of the Philippines requires otherwise, the majority vote of the shares present or represented at the stockholders' meeting, provided there is a quorum, shall be required to carry a stockholders' action on any matter taken up during the meeting.

Stockholders as of record date of March 21, 2019 shall be entitled to vote at the annual stockholders' meeting. Voting will be by ballot. Upon registration and after verification, the registrant (stockholder or representative) shall be issued a ballot, indicating the number of shares represented for purposes of the meeting. The registrant shall indicate in the ballot his voting position for each item in the agenda.

Each common share of stock entitles its holder as of record date to one vote. However, with respect to the election of the members of the Board of Directors, Article III, Section 7 of the Bank's Amended By-Laws specifies that any stockholder who is not delinquent in his subscription shall be allowed to vote either in person or by proxy executed in writing by the stockholder or his duly authorized attorney-in-fact in accordance with the requirements of existing rules and regulations. Following Section 23 of the Revised Corporation Code, a stockholder may vote such number of shares for as many persons as there are directors to be elected or he may cumulate said shares and give one (1) candidate as many votes as the number of directors to be elected multiplied by the number of the shares owned, or distribute them on the same principle among as many candidates as may be seen fit, provided that the total number of votes cast shall not exceed the number of shares owned by the stockholders as shown in the books of the Bank multiplied by the whole number of directors to be elected. Twelve (12) nominees receiving the highest number of votes shall be elected directors. For the delegation of power to the Board to amend or repeal the by-laws or adopt new by-laws, the affirmative vote by stockholders representing at least 2/3 of the outstanding capital stock shall be required, in accordance with Section 47 of the Revised Corporation Code.

All votes will be counted and tabulated by the Office of the Corporate Secretary, to be assisted by the transfer agent, Stock Transfer Service, Inc., and the results are set to be validated by the external auditor, SGV & Co.

#### SIGNATURE

After reasonable inquiry and to the best of my knowledge and belief, I certify that the information set forth in this report is true, complete and correct. This report is signed in the City of Makati on the 14<sup>th</sup> day of March 2019.

CHINA BANKING CORPORATION

By:

ATTY. CORAZON I. MORANDO Vice President & Corporate Secretary

I, ALBERTO S. YAO, Filipino, of legal age after having been duly sworn to in accordance with law do hereby declare that:

- I am a nominee for independent director of China Banking Corporation (Bank) and have been its independent director since July 7, 2004.
- 2. I am affiliated with the following companies or organizations (including Government-Owned and Controlled Corporations):

O	Position/Relationship	Period of Service
Company/Organization	President & CEO	1990 – present
Richwell Philippines, Inc.	President & CEO	2011 - present
Internationale Globale Marques, Inc.		1992 – present
Richphil House Incorporated	President	2009 - present
China Bank Savings, Inc.	Independent Director	
China Bank Capital Corporation	Independent Director	2015 – present
China Bank Securities Corporation	Independent Director	2017 – present
(formerly ATC Securities, Inc.) Philippine Constitution Association	Member	2017 – present

- I possess all the qualifications and none of the disqualifications to serve as an Independent Director of the Bank, as provided for in Section 38 of the Securities Regulation Code, its Implementing Rules and Regulations and other SEC issuances.
- 4. I am not related to any director/officer/substantial shareholder of the Bank and its subsidiaries and affiliates.
- To the best of my knowledge, I am not the subject of any pending criminal or administrative investigation or proceeding.
- I shall faithfully and diligently comply with my duties and responsibilities as independent director under the Securities Regulation Code and its Implementing Rules and Regulations, Code of Corporate Governance and other SEC issuances.
- 7. I shall inform the Corporate Secretary of the Bank of any changes in the above-mentioned information within five (5) days from its occurrence.

Done, this \_\_\_\_\_\_day of March 2019, at Makati City.

SUBSCRIBED AND SWORN to before me this \_\_\_\_\_\_\_ day of March 2019 at Makati City, affiant personally appeared before me

BELENETTE V. CHING-TAN

Doc. No. 226; Page No. 47; Book No. 112; Series of 2019.

Appt. No. M-190 until 31 December 2019
4/F Philcom Building,
8755 Paseo de Roxas, Makati City
PTR No. 7341566; 01-07-19; Makati City
IBP No. 059174; 01-07-19; Makati City
Roil of Attorney's No. 37110

Notary Public for Makati City

I. MARGARITA L. SAN JUAN, Filipino, of legal age

, after having been duly sworn to in accordance with law do hereby declare that:

- 1. I am a nominee for independent director of China Banking Corporation (Bank) and have been its independent director since May 4, 2017.
- 2. I am affiliated with the following companies or organizations (including Government-Owned and Controlled Corporations):

Company/Organization	Position/Relationship	Period of Service
China Bank Savings, Inc.	Independent Director	2013 – present
China Bank Capital Corporation	Independent Director	2018-present
China Bank Insurance Brokers,	Independent Director	2018-present
Inc.		

- 3. I possess all the qualifications and none of the disqualifications to serve as an Independent Director of the Bank, as provided for in Section 38 of the Securities Regulation Code, its Implementing Rules and Regulations and other SEC issuances.
- 4. I am not related to any director/officer/substantial shareholder of the Bank and its subsidiaries and affiliates.
- 5. To the best of my knowledge, I am not the subject of any pending criminal or administrative investigation or proceeding.
- 6. I shall faithfully and diligently comply with my duties and responsibilities as independent director under the Securities Regulation Code and its Implementing Rules and Regulations, Code of Corporate Governance and other SEC issuances.
- 7. I shall inform the Corporate Secretary of the Bank of any changes in the above-mentioned information within five (5) days from its occurrence.

Done, this 0 5 MAR 2010ay of March 2019, at Makati City.

0 5 MAR 2019 MARGARITA L. SAN JUAN

SUBSCRIBED AND SWORN to before me this \_\_\_\_\_ day of March 2019 at Makati City, affiant personally appeared before me

Doc. No. 125; Page No. 47; Book No. 112; Series of 2019.

BELENETTEY, CHING-TAN
Notary Public for Makati City Appt. No. M-190 until 31 December 2019 4/F Philcom Building, 8755 Paseo de Roxas, Makati City PTP No. 7341566; 01-07-19; Makati City 18 - 519174; 01-07-19; Makati City Real o. Attorney's No. 37110

I, **PHILIP S.L. TSAI**, Filipino, of legal age after having been duly sworn to in accordance with law do hereby declare that:

- 1. I am a nominee for independent director of China Banking Corporation (Bank) and have been its independent director since November 7, 2018.
- 2. I am affiliated with the following companies or organizations (including Government-Owned and Controlled Corporations):

Company/Organization	Position/Relationship	Period of Service
China Bank Savings, Inc.	Independent Director	2018 - present
China Bank Capital Corporation	Independent Director	2019
China Bank Insurance Brokers, Inc.	Independent Director	2018 - present

- 3. I possess all the qualifications and none of the disqualifications to serve as an Independent Director of the Bank, as provided for in Section 38 of the Securities Regulation Code, its Implementing Rules and Regulations and other SEC issuances.
- 4. I am not related to any director/officer/substantial shareholder of the Bank and its subsidiaries and affiliates.
- 5. To the best of my knowledge, I am not the subject of any pending criminal or administrative investigation or proceeding.
- 6. I shall faithfully and diligently comply with my duties and responsibilities as independent director under the Securities Regulation Code and its Implementing Rules and Regulations, Code of Corporate Governance and other SEC issuances.
- 7. I shall inform the Corporate Secretary of the Bank of any changes in the above-mentioned information within five (5) days from its occurrence.

Done, this 5 MAR 2010 day of March 2019, at Makati City.

0 5 MAR 2019

SUBSCRIBED AND SWORN to before me this

day of March 2019 at Makati

City, affiant personally appeared before me

Doc. No. 147
Page No. 47

Book No.

Series of 2019.

BELENETTE Y. CHING-TAN

Notary Public for Makati City

Appt. No. M-190 until 31 December 2019

4/F Philcom Building,

8755 Paseo de Roxas, Makati City

PT (a), 7341566; 01-07-19; Makati City 187-30, 734124; 01-07-19; Makati City

Ross : Accomey's No. 37110

I ANGELINE ANN H. HWANG, Filipino, of legal age

, after having been duly sworn to in accordance with law do hereby declare that:

- I am a new nominee for independent director of China Banking Corporation (Bank).
- 2. I am affiliated with the following companies or organizations (including Government-Owned and Controlled Corporations):

Company/Organization	Position/Relationship	Period of Service	
Company/Organization Wingsan Properties Corp.	President	2007-present	
	President	2014-present	
Oxleyrise Properties Inc.	TTOOLGOTTE	•	

- 3. I possess all the qualifications and none of the disqualifications to serve as an Independent Director of the Bank, as provided for in Section 38 of the Securities Regulation Code, its Implementing Rules and Regulations and other SEC issuances.
- 4. I am not related to any director/officer/substantial shareholder of the Bank and its subsidiaries and affiliates.
- 5. To the best of my knowledge, I am not the subject of any pending criminal or administrative investigation or proceeding.
- 6. I shall faithfully and diligently comply with my duties and responsibilities as independent director under the Securities Regulation Code and its Implementing Rules and Regulations, Code of Corporate Governance and other SEC issuances.
- 7. I shall inform the Corporate Secretary of the Bank of any changes in the above-mentioned information within five (5) days from its occurrence.

0 5 MAR 2019

Done, this \_\_\_\_\_ day March 2019, at Makati City.

ANGELINE ANN H. HWANG/

0 5 MAR 2019

SUBSCRIBED AND SWORN to before me this \_ day of March 2019 at Makati City, affiant personally appeared before me

Doc. No. 225 Page No. 46

Book No.

Series of 2019. 112

BELENETTE Y. CHING-TAN

Notary Public for Makati City Appt. No. M-190 until 31 December 2019 4/F Philcom Building,

8755 Paseo de Roxas, Makati City

PTR №0. 7341566; 01-07-19; Makati City IBP (vo. 059174; 01-07-19; Makati City

Roll of Attorney's No. 37110

#### **BUSINESS AND GENERAL INFORMATION**

#### 1. <u>Description of Business</u>

China Banking Corporation (stock symbol CHIB, China Bank) was incorporated on July 20, 1920 and commenced business on August 16 of the same year as one of the first privately-owned local commercial bank in the Philippines. It resumed operations after World War II on July 23, 1945 and played a key role in the post-war reconstruction and economic recovery by providing financial support to businesses and entrepreneurs. CHIB was listed on the local stock exchange in September 1927 and acquired its universal banking license in 1991. The Bank started by mainly catering to the Chinese-Filipino commercial sector, but has since expanded its market scope to include the retail and consumer segments. Its core banking franchise stems mainly from its 98-year history in the Philippines, a factor that has enabled it to become deeply entrenched within the socioeconomic fabric of the Chinese-Filipino community. The Bank's market comprises the corporate, commercial, middle, and retail markets. It provides a wide range of domestic and international banking services, and is one of the largest commercial banks in the country in terms of assets and capital.

Key milestones in the China Bank history include:

- 1920 China Bank established as the first privately owned local commercial bank in the Philippines.
- 1927 China Bank was listed at the Manila Stock Exchange
- 1969 China Bank became the first bank in Southeast Asia to process deposit accounts on-line
- 1988 China Bank joined seven other banks in setting up BancNet, the country's largest ATM network
- 1991 China Bank acquired its universal banking license; the first Philippine bank to offer telephone banking
- 1996 China Bank tapped offshore fund markets by issuing USD 50 million FRCD, followed by USD 75 million in 1997
- 1997 China Bank raised P1.34 billion via 2 for 3 stock right issue starting August 1996 and completed in March 1997
- 2005 China Bank launched China Bank Online e-banking portal for retail and corporate customers
- 2006 China Bank completed its first international secondary stock offering for USD53 million
- 2007 China Bank acquired Manila Bank with 75 branch licenses; launched bancassurance joint venture with Manulife Phils. through a 5% equity stake in Manulife China Bank Life Assurance Corp. (MCBLife)
- 2008 China Bank issued its maiden offering of 5-year long-term negotiable certificates of deposits
   (LTNCD); former Manila Banking Corporation main office in Ayala Avenue was relaunched as the China Bank
   Savings headquarters; branch network exceeded the 200-mark
- 2009 China Bank was cited as one of the 11 Philippine companies and one of two Philippine banks which
  outperformed their peers of Top 100 publicly-listed ASEAN companies in creating wealth for shareholders,
  based on the study by Stern Stewart & Co.
- 2010 China Bank was gold awardee on corporate governance, one of the top-scoring Publicly Listed Company by the Institute of Corporate Directors (ICD)
- 2011 China Bank was awarded Best Wealth Management House in the Philippines by the Asset Triple A
   Investment Awards in Hong Kong; also cited as a "rising star"—an emerging private banking powerhouse in the
   country; Gold awardee (score of at least 95%) for corporate governance from ICD
- 2012 China Bank received the Bell Award for Corporate Governance conducted by the Philippine Stock
   Exchange (PSE), the only bank among the five publicly-listed companies awarded, distinguished from among
   255; ten-to-one stock split from par value of P100 per share to P10; acquired Unity Bank, a Pampanga-based
   rural bank.
- 2013 China Bank breached the 300- mark in branch network; Unity Bank branches merged with the China Bank Savings, Inc.; Memorandum of Agreement (MOA) to acquire Plantersbank
- 2014 China Bank received approval from the Monetary Board to acquire at least 84.77% of Plantersbank; increased stake on MCB Life from 5% to 40%; conducted an P8.0 billion stock rights offering in May; was Bell awardee for the third consecutive year, and the only bank among the top five awardees; considered an Outstanding Company in Corporate Governance by Corporate Governance Asia; and ranked among the top 50 publicly-listed companies in the ASEAN Corporate Governance Scorecard Country Reports and Assessments 2013-2014
- 2015 China Bank launched its investment house subsidiary, China Bank Capital Corporation; SEC approved merger of China Bank Savings and Plantersbank with the former as the surviving entity; USD 158 million syndicated loan from international banks; publicly launched China Bank MasterCard; migrated to the

Finacle Core Banking System; was PSE Bell Awardee for the fourth consecutive year and the only Bank among the top five awardees

- Set up China Bank Capital's stock brokerage subsidiary, China Bank Securities Corp, and special purpose company, CBC Assets Once (SPC), Inc.; converted all cards to the Europay MasterCard Visa (EMV) standard ahead of the regulatory deadline; issued P9.6 billion worth of LTNCDs, the first tranche from the planned P20 billion shelf issue; upgraded personal online banking platform, China Bank Online; named PSE Bell Awardee for the fifth consecutive year and the only Bank among the top five awardees; and received various distinctions from Corporate Governance Asia, CFA Society Philippines, Finance Monthly, Global Banking & Finance Review, Enterprise Asia, and Capital Finance
- 2017 China Bank completed the P15 billion Stock Rights Offer; received an investment grade rating from Moody's and rating upgrade from Capital Intelligence; launched second tranche of LTNCDs amounting to P6.35 billion; garnered Special Citation from PSE for having won the PSE Bell Award for 5 consecutive years (2012-2016); and received various distinctions from Corporate Governance Asia, The Asset, The Asian Banker, CFA Society Philippines, and Philippine Dealing System, Global Banking & Finance Review, among others
- 2018 China Bank listed P10.25 billion worth of LTNCDs; signed a USD 150 million Green Bond agreement with International Finance Corporation (IFC); received an issuer rating of PRS Aaa (corp.) from Philippine Rating Services Corporation (PhilRatings), the highest corporate credit rating assigned on the PRS scale; received an affirmation from Moody's (Baa2), Fitch Ratings (BB+) and un upgrade Capital Intelligence (BBB); ranked among the Top 50 Publicly listed companies at the ASEAN Corporate Governance Awards and Top 3 in the Philippines by the ASEAN Capital Markket forum, received various awards and distinctions from the Bangko Sentral ng Pilipinas, Corporate Governance Asia, Global Banking & Finance, The Asset, and Alpha Southeast Asia; China Bank launched China Bank Mobile Banking App offering many firsts: AutoSweep RFID Loading; InstaPay transfer in real time; Location map for ATMs w/ availability indication; JUMP 1st mobile banking app to allow transfer via receiver's cellphone number

China Bank's main business include corporate and SME lending, retail loans (e.g. credit cards, housing, auto, personal (e.g. automatic payroll deduction), treasury & foreign exchange trading, trust & asset management, investment banking & advisory services, wealth management, cash management, insurance products through China Bank Insurance Brokers, Inc. & MCBLife, internet & mobile banking, and remittances through tie-ups in the Middle East, Asia, and major US cities. The Bank also offers foreign currency deposits in three currencies, US Dollar, Euro, and Yuan.

China Bank offers a comprehensive suite of products and services through its 620 branches complemented by convenient and secure electronic banking channels which are available 24/7 — 966 ATMs, Cash Accept Machine, China Bank TellerPhone (phone banking), China Bank Online, and China Bank Mobile App.

Effective Percentages of				
	Ownership		Country of	
Subsidiary	2018	2017	Incorporation	Principal Activities
Chinabank Insurance Brokers, Inc.				
(CIBI)	100.00%	100.00%	Philippines	Insurance brokerage
CBC Properties and Computer				
Center, Inc. (CBC-PCCI)	100.00%	100.00%	Philippines	Computer services
China Bank Savings, Inc. (CBSI)	98.29%	98.29%	Philippines	Retail and consumer banking
China Bank Capital Corporation (CBCC)	100.00%	100.00%	Philippines	Investment house
CBC Assets One (SPC) Inc.	100.00%	100.00%	Philippines	Special purpose corporation
China Bank Securities Corporation (CBCSec)*	100.00%	100.00%	Philippines	Stock Brokerage

<sup>\*</sup>Obtained control on March 6, 2017, 100% owned through CBCC

The Parent Company has no ultimate parent company. SM Investments Corporation, its significant investor, has effective ownership in the Parent Company of 20.3% and 19.9% as of December 31, 2018 and 2017, respectively.

The Parent Company's principal place of business is at 8745 Paseo de Roxas cor. Villar St., Makati City.

# 2. Business of Issuer

# (a) Principal Products and Services

China Bank's main businesses include deposit taking, corporate and middle market lending, retail loans including mortgage and auto loans, investment banking, insurance products through its subsidiaries, treasury and foreign exchange trading, trust and investment management, wealth management, cash management, internet banking and mobile banking services, inward remittances through tie-ups with remittance companies and exchange houses in the Middle East, Asia and major US cities. The income from these products/services is divided into two categories, namely (1) interest income from the Bank's deposit taking and lending/investment activities which accounts for 86 % of revenues and (2) other income (includes service charges, fees & commissions, trading gain, foreign exchange gain, trust fees, income from sale of acquired assets and other miscellaneous income) which account for 14% of revenues.

Percentage of sales or revenues and net income contribution from foreign sales (broken down into major markets such as Western Europe, Southeast Asia, etc.) for each of the last three years. Not applicable.

## **DEPOSITS & RELATED SERVICES**

Peso Deposits: Checking - ChinaCheck Plus; Savings - Passbook Savings, ATM Savings, MoneyPlus Savings; SSS Pensioner's Account; Premium Savings Account; Time - Regular Time Deposit, Special Time Deposit, Diamond Savings; Foreign Currency Deposits – (USD, Euro, RMB and JPY) - Savings, Time; Cash Card; Manager's/Gift Check/Demand Draft; Safety Deposit Box; Night Depository Services; Cash Delivery and Deposit Pick-up Services; Out-of-town Checks

#### **LOANS & CREDIT FACILITIES**

Corporate Notes and Loans; Commercial Loans; Loan Syndications; Project Finance Facilities; Structured Financing, Trade Financing, Working Capital and Revolving Credit Facilities; Receivable Factoring; Consumer Loans - HomePlus Real Estate Loans, AutoPlus Vehicle Loans, Contract to Sell Financing, Credit Cards

#### INTERNATIONAL BANKINGPRODUCTS & SERVICES

Letters of Credit; Standby Letters of Credit; Shipping Guarantee; Documents against Payment; Documents against Acceptance; Open Account; Advance Payments; Trust Receipt Loans; Negotiation of Export Letter of Credit; Import / Export Finance; Customs and Duties Tax Payments; Advising of Letters of Credit and Standby Letters of Credit; Telegraphic Transfer (Domestic and International); Foreign Currency Accounts (Time Deposit, Savings); Foreign Currency Loans; Foreign Currency Bank Drafts; Purchase and Sale of Foreign Exchange; Inward and Outward Remittance Service -Domestic and International

## INVESTMENT BANKING SERVICES

Arranging and underwriting of Debt and Equity Financing Transactions. Debt Financing - Bonds, Syndicated Loans, Corporate Notes, Structured Loan, Project Finance, LTNCD, Short Dated Notes/QB Notes; Equity Financing – Initial Public Offering (Common Shares), Follow On Offering (Common Shares), Preferred Shares, Convertible/Exchangeable Shares; Mergers & Acquisition / Financial Advisory / Corporate Restructuring/Valuation/Securitization

## **OVERSEAS KABABAYAN SERVICES**

China Bank Remittance; Overseas Kababayan Savings (OKS) Account (PHP and USD)

# **TRUST SERVICES**

Unit Investment Trust Funds - China Bank Money Market Fund, China Bank Cash Fund, China Bank Short- Term Fund, China Bank Intermediate Fixed Income Fund, China Bank Fixed Income Fund, China Bank Balanced Fund, China Bank Equity Fund, China Bank High Dividend Equity Fund, China Bank Dollar Fund; Wealth Management - Investment Management Arrangement, Personal Management Trust; Corporate Trust Services - Escrow Services, Employee Benefit Plan, Collecting and Paying Agency, Facility Agency, Security Trusteeship and Paying Agency

## TREASURY SERVICES

Peso-Denominated Government and Corporate Bond Issues and Perpetual Notes; Dollar-Denominated Government and Corporate Bond Issues and Perpetual Notes; Treasury Certificate of deposit ,LTNCD; Promissory Notes; Foreign Exchange – Spot Forward and Swaps; asset swap, Derivatives - Interest Rate and Cross Currency Swaps

#### **INSURANCE PRODUCTS**

Bancassurance: Protection - Base Protect Plus; Education - MCBL Invest; Wealth - Platinum Invest Elite, MCBL Enrich Max, MCBL Affluence Income; Retirement - MCBL Enrich, MCBL Invest; Group Life Insurance - Group Yearly Renewable Term, Group Personal Accident, Group Credit Life

Non-Life Insurance: Fire Insurance - Residential, Commercial (Industrial All- Risk Insurance, Commercial All- Risk Insurance, Condominium Insurance), Trust Receipts; Motor Car Insurance - Individual, Fleet Program; Marine Insurance - Hull Insurance, Cargo Insurance; Engineering Insurance - Contractors ALL-Risk Insurance, Electronic Equipment Insurance, Erectors All- Risk Insurance, Machinery Breakdown Insurance, Equipment Floater; Liability Insurance - Comprehensive General Liability Insurance, Product Liability Insurance, Professional Indemnity Insurance, Directors and Officers Liability Insurance; Crime Insurance - Money, Security & Payroll Insurance, Fidelity Insurance, Cyber Crime Insurance, Kidnap and Ransom Insurance; Bonds: Surety Bonds - Bidder Bond, Surety / Downpayment Bond, Performance Bond, Warranty Bond, Heirs Bond; Fidelity Bonds; Employee Benefit - Group Personal Accident Insurance, Group Life Insurance, HMO, Travel Insurance

#### **PAYMENT & SETTLEMENT SERVICES**

Electronic Banking Channels: China Bank Automated Teller Machine (ATM); China Bank TellerPhone; China Bank Online; China Bank Mobile Banking App; Cash Accept Machine; Point-of-Sale (POS)

## **CASH MANAGEMENT SOLUTIONS**

**Account Management via China Bank Online Corporate** - Account Portfolio, Transaction History, Checkbook Reorder, Bank Certification Request, Stop Payment Order, Buy Foreign Currency, Sell Foreign Currency, Fund Transfer Own, Fund Transfer Third Party, Outward Remittance, Value Added Services - Host-to-Host;

**Liquidity Management -** Multi-Bank Cash SOA Concentration (*via China Bank Online Corporate*); Account Sweeping (*via China Bank Online Corporate*); Reverse Account Sweeping (*via China Bank Online Corporate*); SCCP Broker's Solution; e – SOA in SWIFT MT940 Format; ; Deposit Pick-Up (DPU) Arrangement

**Receivables Management -** Automatic Debit Arrangement (ADA); Check Depot; Bills Pay Plus; Collection Arrangement Report (*via China Bank Online Corporate*); Over-the-Counter (OTC) Deposit Referencing

**Payables Management –** Check Write Plus Outsourced (Manager's Check or Corporate Check); Check Write Plus Software; Corporate Inter-Bank Fund Transfer; Outward Remittance (*via China Bank Online Corporate*); Automatic Credit Arrangement (ACA); Payroll Crediting; China Pay (Payroll Software); Payroll Processing; Direct Debit Arrangement; InterBank Fund Transfer (via Bancnet & PesoNet)

POS Solutions - ChinaBank Debit POS; ChinaBank POS Cash Out

Government Payments and Collections - BIR eTax Payment; eGov Payment - Social Security System (SSS), Philippine Health Insurance Corporation (PhilHealth), Pag-IBIG; SSS Sickness Maternity and Employee Compensation (SSS SMEC); Auto Tax Payment Facility for Realty Developers

## (b) Distribution Methods of Products and Services:

China Bank's products and services are made available across multiple distribution and delivery channels: 620 branch network (of which 458 are China Bank branches, 162 ChinaBank Savings branches; 966 ATM network (623 in-branch and 343 off-site ATMs nationwide; founding member of the BancNet consortium, access to more than 15,000 ATMs nationwide of BancNet networks; online banking (through the Bank's e-portal <a href="www.chinabank.ph">www.chinabank.ph</a>); China Bank EZPay Kiosk (tax payment); and TellerPhone (phone banking). Its head office is located at 8745 Paseo de Roxas corner Villar Streets, Makati City.

## Metro Manila Branches

- MAKATI MAIN BRANCH (Head Office) CBC Bldg., 8745 Paseo de Roxas cor. Villar Sts., Makati City\*\*\*
- BINONDO BUSINESS CENTER CBC Bldg., Dasmariñas cor. Juan Luna Sts. Binondo, Manila\*
- 999 MALL BRANCH (formerly TUTUBAN CENTER BRANCH) Unit 3D-5 & 3D-7 999 Shopping Mall, Bldg. 2, Recto Soler Sts., Binondo. Manila\*
- A. BONIFACIO MAUBAN BRANCH G/F Urban Oasis Residences, 423-431., A. Bonifacio Ave., Brgy. San Jose, QC\*
- ALABANG HILLS BRANCH G/F RBC-MDC Corporate Center, Don Jesus Blvd., Alabang Hills Village, Brgy. Cupang, Muntinlupa City\*
- 6. ALVARADO BRANCH HS Commercial Tower, 854 Alvarado St. Binondo, Manila
- ANONAS BRANCH Anonas corner Marang Streets, Brgy. Quirino, Project 2, Quezon City\*
- ANTIPOLO CITY BRANCH G/F Budget Lane Arcade, No. 6, Provincial Road, Brgy. San Jose, Antipolo City, Rizal\*
- 9. ANTIPOLO SUMULONG HIGHWAY BRANCH No. 219 Sumulong Highway, Bgry. Mambugan, Antipolo City, Rizal\*
- 10. ANTIPOLO CITY-TAKTAK BRANCH Sumulong Highway corner Taktak Road, Brgy. Dela Paz, Antipolo City, Rizal\*
- ARANETA AVE. BRANCH Philippine Whithasco Bldg., 420 Araneta Ave., cor. Bayani St., Quezon City\*
- 12. ARNAIZ AVE. BRANCH United Life Assurance Building, A. Arnaiz Ave. (Pasay Road), Makati City\*
- 13. ARRANQUE BRANCH Don Felipe Bldg., 675 Tomas Mapua St., Brgy. 301 Sta. Cruz, Manila\*
- 14. ASUNCION BRANCH Units G6 & G7 Chinatown Steel Towers, 531 Asuncion St., San Nicolas, Manila\*
- 15. AURORA BLVD. NEW MANILA BRANCH Aurora Blvd., Brgy. Valencia, Quezon City\*
- 16. AYALA-ALABANG BRANCH CBC Bldg., Acacia Ave., Madrigal Business Park, Ayala Alabang, Muntinlupa City\*
- 17. AYALA AVE. AMORSOLO BRANCH G/F Teleperformance Bldg., Ayala Ave., Legaspi Village, Makati City\*
- 18. AYALA COLUMNS BRANCH G/F The Columns Tower 3, Ayala Ave cor. Sen. Gil Puyat Ave., Brgy. Bel-Air., Makati City\*
- 19. BACLARAN FB HARRISON BRANCH- BAGPI Main Bldg., 2935 Ortigas St. near cor. F.B. Harrison St., Pasay City\*
- 20. BALINTAWAK BONIFACIO BRANCH 657 A. Bonifacio Ave., Balintawak, Quezon City\*
- 21. BALUT BRANCH North Bay Shopping Center, Honorio Lopez Boulevard, Balut, Tondo, Manila\*
- 22. BANAWE BRANCH CBC Bldg., 680 Banawe Ave., Sta. Mesa Heights, District I, Quezon City\*
- 23. BANAWE CALAMBA BRANCH G/F One Banawe Complex Bldg., #119 Banawe St. cor Calamba St., Brgy. Sto. Domingo, QC\*
- 24. BEL AIR BRANCH 2/F Saville Bldg., 8728 Paseo de Roxas, Makati City\*
- 25. BEL AIR JUPITER BRANCH Buendia Car Exchange, Jupiter Street, Makati City\*
- 26. BETTER LIVING SUBD. BRANCH 128 Doña Soledad Ave., Better Living, Brgy. Don Bosco, Parañaque City\*
- 27. BF HOMES BRANCH Aguirre cor. El Grande Aves., United BF Homes, Parañaque City\*
- 28. BF HOMES AGUIRRE BRANCH Margarita Centre, Aquirre Ave. cor. Elsie Gaches St., BF Homes, Parañague City\*
- 29. BF RESORT VILLAGE BRANCH BF Resort Drive cor. Gloria Diaz St., BF Resort Village, Talon Dos, Las Piñas City\*
- 30. BGC ICON PLAZA BRANCH G/F Icon Plaza Bldg., 25th cor 5th Sts. Bonifacio South, Fort Bonifacio Global City, Taguig City\*
- 31. BGC ONE WORLD PLACE BRANCH G/F One World Place, 32nd Avenue, Fort Bonifacio Global City, Taguig City\*
- 32. BGC WORLD PLAZA BRANCH- G/F World Plaza, L4B5 E-Square Information Technology Park, Crescent Park West, 5th Avenue, Bonifacio Global City, Taguig City \*
- 33. BGC W TOWER G/F W Tower, 39th St., North Bonifacio Triangle, Fort Bonifacio Global City, Taguig City, 1634\*
- 34. BINANGONAN BRANCH National Highway, Bo. Tagpos, Binangonan, Rizal\*
- 35. BLUMENTRITT BRANCH 1777-1781 Cavite cor. Leonor Rivera St., Blumentritt, Sta. Cruz, Manila\*
- 36. BO. KAPITOLYO BRANCH G/F P&E Bldg., 12 United cor. First Sts., Bo. Kapitolyo, Pasig City\*
- 37. BONNY SERRANO BRANCH G/F Greenhills Garden Square, 297 Col. Bonny Serrano Ave., Bagong Lipunan ng Crame, QC\*
- 38. CAINTA BRANCH CBC Bldg, F.P. Felix Ave., Brgy. San Isidro, Cainta, Rizal\*
- 39. CAINTA POBLACION BRANCH- A. Bonifacio Ave., Poblacion, Brgy. Sto. Domingo, Cainta, Rizal\*
- 40. CAPITOL HILLS BRANCH G/F Design Pro Bldg., Capitol Hills, Old Balara, Quezon City\*
- 41. CENTURY CITY KNIGHTS BRIDGE BRANCH Unit 17 & 18 Knightsbridge Residences, Century City, Kalayaan Ave. Makati City\*
- 42. CIRCUIT MAKATI BRANCH Level 3, Ayala Mall, Circuit Makati, Hippodromo St., Brgy. Carmona, Makati City\*
- 43. COMMONWEALTH AVE. BRANCH LGF Ever Gotesco Mall, Commonwealth Ave. cor. Don Antonio Road, QC\*
- 44. COMMONWEALTH AVE. EXTENSION CASA MILAN BRANCH- ALX Center Building, Commonwealth Ave. Ext., Brgy. North Fairview, Quezon Citv\*
- 45. CONGRESSIONAL AVENUE BRANCH G/F Unit C, The Arete Square, Congressional Ave., Project 8, Quezon City\*
- 46. CONGRESSIONAL AVE. EXTENSION MIRA NILA BRANCH CBC Building, #71 Lot 28 Blk 2 Mira Nila Homes, Congressional Ave. Ext., Quezon City\*
- CORINTHIAN HILLS BRANCH G/F The Clubhouse, Corinthian Hills, Temple Drive, Brgy. Ugong Norte, Quezon City\*
- 48. CUBAO ARANETA BRANCH Level 2, Ali Mall, Araneta Center, Cubao, Quezon City\*
- 49. CUBAO AURORA BRANCH 911 Aurora Boulevard Extension cor. Miami St., Cubao, Quezon City
- 50. CUBAO P. TUAZON BRANCH No. 287 P. Tuazon Ave. near corner 18th Avenue, Brgy. San Roque, Cubao, Quezon City\*
- 51. CULIAT- TANDANG SORA BRANCH G/F Royal Midway Plaza, No. 419, Tandang Sora Ave. Brgy. Culiat, 1128 QC\*

- 52. D. TUAZON BRANCH 148 D. Tuazon St., Brgy. Lourdes, Sta. Mesa Heights, Quezon City\*
- 53. DAMAR VILLAGE BRANCH The Clubhouse, Damar Loop, Damar Village, Quezon City\*
- 54. DASMARIÑAS VILLAGE BRANCH 2283 Pasong Tamo Ext. cor. Lumbang St., Makati City\*
- 55. DEL MONTE AVENUE BRANCH No. 497 Del Monte Ave., Brgy. Manresa, Quezon City\*
- 56. DEL MONTE MATUTUM BRANCH No. 202 Del Monte Ave. near cor. Matutum St., Brgv. St. Peter, Quezon City\*
- 57. DILIMAN MATALINO BRANCH J&L Building, #23 Matalino Street, Brgy. Central, Diliman, Quezon City\*
- 58. DIVISORIA STA. ELENA BRANCH Unit G22 New Divisoria Condominium Ctr., 632 Sta. Elena St., Binondo, Manila
- 59. DON ANTONIO BRANCH G/F Royale Place, Don Antonio Ave., Old Balara, Quezon City\*
- 60. EASTWOOD CITY BRANCH Unit D, Techno Plaza One, Eastwood City Cyberpark, E. Rodriguez Jr. Ave., (C-5) Bagumbayan, QC\*
- 61. EDSA KALOOKAN BRANCH No. 531 EDSA near cor. Biglang Awa St., Kalookan City\*
- 62. EDSA PHILAM BRANCH 917 EDSA, Brgy. Philam, Quezon City\*
- 63. EDSA TIMOG AVE. BRANCH G/F Richwell Corporate Center, 102 Timog Ave., Brgy. Sacred Heart, Quezon City\*
- 64. ELCANO BRANCH G/F Elcano Tower, Elcano St., San Nicolas, Manila
- 65. E. RODRIGUEZ ACROPOLIS BRANCH G/F Suncrest Building, 82 E. Rodriguez Jr. Ave., Bagumbayan, Quezon City\*
- 66. E. RODRIGUEZ CORDILLERA BRANCH 291 E. Rodriguez Sr. Blvd., Brgy. Doña Josefa, Quezon City\*
- E. RODRIGUEZ HILLCREST BRANCH No. 402 E. Rodriguez Sr. Blvd., Cubao, Quezon City\*
- 68. E. RODRIGUEZ SR. BLVD. BRANCH CBC Bldg., #286 E. Rodriguez Sr. Blvd., Brgy. Damayang Lagi, Quezon City\*
- 69. ERMITA BRANCH G/F Ma. Natividad Bldg., #470 T. M. Kalaw cor. Cortada Sts., Brgy. 666, Ermita, Manila\*
- 70. ESPAÑA BRANCH España cor. Valencia Sts., Sampaloc, Manila\*
- 71. EVANGELISTA BRANCH 1748 AMV Building, Evangelista cor. Gen Estrella Sts., Bangkal, Makati City\*
- 72. EXAMINER BRANCH No. 1525 Quezon Ave. cor. Examiner St., West Triangle, Quezon City\*
- 73. FAIRVIEW BRANCH G/F Angelenix House, Commonwealth Ave. cor. Camaro Sts., Fairview Park Subdivision, Fairview, Quezon City\*
- 74. FAIRVIEW TERRACES BRANCH LGF Fairview Terraces, Quirino Hiway cor. Maligaya Drive, Brgy. Pasong Putik, Novaliches, QC\*
- 75. FILINVEST CORPORATE CITY BRANCH G/F Wilcon Depot, Alabang- Zapote Rd cor. Bridgeway Ave., Filinvest Corp City, Alabang, Muntinlupa City\*
- 76. FILINVEST CORP. CITY COMMERCENTER BRANCH G/F Commercenter Bldg., Commerce Ave. cor. Filinvest Ave., Filinvest Corp City, Alabang, Muntinlupa City
- 77. FILINVEST CORP. CITY NORTHGATE BRANCH G/F Aeon Centre Building, Northgate Cyberzone, Filinvest Corporate City, Alabang, Muntinlupa City\*
- 78. FIVE E COM CENTER BRANCH G/F Five E-com Center, Harbor Drive, MOA Complex, Pasay City\*
- 79. FORT BONIFACIO GLOBAL CITY BRANCH G/F Marajo Tower, 26th St. cor. 4th Avenue, Fort Bonifacio Global City, Taguig City\*
- 80. GEN. LUIS KATIPUNAN-CBC Building, Gen. Luis St. corner Katipunan SB Road, Brgy. Nagkaisang Nayon, Novaliches, Quezon City\*
- 81. GIL PUYAT AVENUE BRANCH Mitsu Bldg., No. 65 Sen. Gil Puyat Ave., Brgy. Palanan, Makati City\*
- 82. GIL PUYAT ELIZABETH PLACE BRANCH G/F Elizabeth Place Condominium, 322 H.V. Dela Costa St., Brgy. Bel-Air, Makati City\*
- 83. GIL PUYAT REPOSO BRANCH 331 Sen. Gil Puyat Ave., Brgy. Bel-Air, Makati City\*
- 84. GREENBELT 1 BRANCH G/F Greenbelt 1, Legaspi St. near cor. Paseo de Roxas, San Lorenzo, Makati City\*
- 85. GREENHILLS BRANCH G/F Gift Gate Bldg., Greenhills Shopping Center, San Juan City, Metro Manila\*\*
- 86. GREENHILLS ANNAPOLIS BRANCH Mercedes 1 Condominium, Annapolis St., Greenhills, San Juan City\*
- 87. GREENHILLS CONNECTICUT BRANCH 101 Missouri Square Bldg., Missouri cor. Connecticut St., Northeast Greenhills, San Juan City\*
- 88. GREENHILLS ORTIGAS BRANCH CBC Bldg., 14 Ortigas Ave. Greenhills, San Juan City, Metro Manila\*
- 89. HEROES HILLS BRANCH Quezon Ave. cor. J. Abad Santos St., Heroes Hills, Brgy. Sta. Cruz, Quezon City\*
- 90. HOLY SPIRIT DRIVE BRANCH CBC Building Lot 18 Block 6 Holy Spirit Drive, Don Antonio Heights, Brgy. Holy Spirit, Quezon City\*
- 91. ILAYA BRANCH #947 APL-YSL Bldg., Ilaya, Tondo, Manila
- 92. INTRAMUROS BRANCH Sitio Grande, No. 409 A. Soriano Ave., Intramuros, Manila\*
- 93. J. ABAD SANTOS AVENUE BRANCH 2159 J. Abad Santos Ave. cor. Batangas St., Tondo, Manila\*
- 94. J. ABAD SANTOS AVE. QUIRICADA BRANCH #1714 J. Abad Santos Ave. near corner Quiricada Street, Brgy. 252, Tondo, Manila\*
- 95. JUAN LUNA BRANCH G/F Aclem Bldg., 501 Juan Luna St., Binondo, Manila\*
- 96. KALAYAAN AVE. BRANCH G/F PPS Bldg., Kalayaan Ave., Quezon City\*
- 97. KALOOKAN 8TH AVE.BRANCH No. 279 Rizal Ave. cor, 8th Ave., Grace Park, Kalookan City\*
- 98. KALOOKAN 10TH AVE. BRANCH No. 275 10th Ave. corner 3rd Street, Grace Park, Kalookan City\*
- 99. KALOOKAN BRANCH CBC Bldg., 167 Rizal Ave. Extension, Grace Park, Kalookan City\*
- 100. KALOOKAN CAMARIN BRANCH L8B4 La Forteza Subd., Brgy. 175, Camarin, Kalookan City\*
- 101. KALOOKAN MONUMENTO BRANCH CBC Bldg., 779 McArthur Highway, District 2, Brgy. 78. Kalookan City\*
- 102. KAMIAS BRANCH G/F CRM Bldg., 116 Kamias Road cor. Kasing-Kasing St., Quezon City\*
- 103. KAMUNING BRANCH SKY47 Bldg., #47 Kamuning Road, Quezon City\*
- 104. KARUHATAN BRANCH No. 253-B McArthur Highway cor, Bizotte St., Karuhatan, Valenzuela City\*

- 105. KATIPUNAN AVE. LOYOLA HEIGHTS BRANCH GF Elizabeth Hall Bldg., Katipunan Ave., Loyola Heights, QC\*
- 106. KATIPUNAN AVE.- ST. IGNATIUS BRANCH CBC Bldg., No. 121 Katipunan Ave., Brgy. St. Ignatius, Quezon City\*
- 107. LAGRO BRANCH CBC Building, Lot 32 Blk 125, Quirino Highway, Greater Lagro, Quezon City\*
- 108. LAS PIÑAS BRANCH CBC Bldg., Alabang-Zapote Road cor. Aries St., Pamplona Park Subd., Las Piñas City\*
- 109. LAS PIÑAS MANUELA BRANCH CBC Bldg., Alabang-Zapote Road cor. Philamlife Ave., Pamplona Dos, Las Piñas City\*
- 110. LAS PIÑAS MARCOS ALVAREZ BRANCH Metro Towne Center, 2020 Marcos Alvarez Ave., Talon V, Moonwalk, Las Piñas City\*
- 111. LAS PIÑAS NAGA ROAD BRANCH Lot 3, Naga Road, Pulanglupa2, Las Piñas City\*
- 112. LAVEZARES BRANCH 412 Lavezares Street, San Nicolas, Manila\*
- 113. LEGASPI VILLAGE AIM BRANCH G/F Cacho-Gonzales Bldg, 101 Aguirre cor. Trasierra Sts., Legaspi Vill., Makati City\*
- 114. LEGASPI VILLAGE AMORSOLO BRANCH G/F CAP Bldg., Herrera cor. Amorsolo Sts., Legaspi Village, Makati City\*
- 115. LEGASPI VILLAGE C. PALANCA BRANCH Suite A, G/F Basic Petroleum Bldg., 104 C. Palanca Jr. St., Legaspi Village, Makati City\*
- 116. LEGASPI VILLAGE ESTEBAN BRANCH G/F PPI Bldg., No. 109 Esteban St., Legaspi Village, Makati City\*
- 117. LEGASPI VILLAGE PEREA BRANCH G/F Greenbelt Mansion, 106 Perea St., Legaspi Village, Makati City\*
- 118. LEGASPI VILLAGE SALCEDO BRANCH G/F Fedman Suites, 199 Salcedo St., Legaspi Village, Makati City\*
- 119. M. DELA FUENTE TRABAJO MARKET BRANCH #771 M. Dela Fuente St., Sampaloc, Manila\*
- 120. MACAPAGAL AVE. ASEANA SQUARE BRANCH Aseana Square (Caltex Area), D. Macapagal Ave., Aseana City, Brgy. Tambo, Parañague City\*
- 121. MACAPAGAL AVE. BIOPOLIS BRANCH G/F The Biopolis, Central Business Park, 1-A Diosdado Macapagal Avenue, Pasay City\*
- 122. MACAPAGAL AVE. DOUBLE DRAGON BRANCH G/F Phase 1, DD Meridian Park Plaza, Macapagal Ave. cor. EDSA Ext., Pasay City\*
- 123. MAGALLANES VILLAGE BRANCH G/F DHI Bldg., No. 2 Lapu-Lapu Ave. cor. EDSA, Magallanes Village, Magallanes, Makati City\*
- 124. MAKATI AVENUE BRANCH G/F CBC Bldg., Makati Ave. cor. Hercules St., Bel-Air Village, Brgy. Bel-Air, Makati City\*
- 125. MAKATI COMEMBO BRANCH F & V Bldg., No. 46 JP Rizal Ext., Brgy. Comembo, Makati City\*
- 126. MAKATI JP RIZAL BRANCH GF Casa Catalina Bldg., JP Rizal corner Honradez Streets, Brgy, Olympia, Makati City\*
- 127. MAKATI KALAYAAN AVE. BRANCH Kalayaan Avenue,, Makati City\*
- 128. MALABON CONCEPCION BRANCH Gen. Luna cor. Paez Sts., Concepcion, Malabon City\*
- 129. MALABON GOV. PASCUAL BRANCH CBC Bldg., Gov. Pascual Ave., Brgy. Acacia, Malabon City\*
- 130. MALABON POTRERO BRANCH CBC Bldg., McArthur Highway, Potrero, Malabon\*
- 131. MALANDAY BRANCH CBC Bldg. McArthur Highway, Malanday, Valenzuela City\*
- 132. MANDALUYONG BONI AVE. BRANCH G/F VOS Bldg. Boni Ave. cor. San Rafael St., Plain View, Mandaluyong City\*
- 133. MANDALUYONG BONI SAN ROQUE BRANCH #768 Bonifacio Ave. cor. San Roque St., Brgy. Barangka Ilaya, Mandaluyong City\*
- 134. MANDALUYONG D. GUEVARA BRANCH Libertad Plaza, #19 Domingo Guevara St., Highway Hills, Mandaluyong City\*
- 135. MANDALUYONG PIONEER BRANCH UG-05 Globe Telecom Plaza Tower I, Pioneer St., Brgy, Ilaya, Mandaluyong City\*
- 136. MANILA MACEDA BRANCH M. Daguman Bldg., A. Maceda St., Sampaloc Manila\*
- 137. MARIKINA FAIRLANE BRANCH G/F E & L Patricio Bldg., No. 809 J.P. Rizal Ave., Concepcion Uno, Marikina City\*
- 138. MARIKINA GIL FERNANDO BRANCH Block 9 Lot 14 Gil Fernando Ave., Marikina City\*
- 139. MARIKINA SSS VILLAGE BRANCH Lilac corner Rainbow Sts., Rancho Estate IV, Concepcion Dos, Marikina City\*
- 140. MARIKINA STA. ELENA BRANCH 250 J.P. Rizal St., Sta. Elena, Marikina City\*
- 141. MASANGKAY BRANCH 959-961 G. Masangkay St., Binondo, Manila\*
- 142. MASANGKAY LUZON BRANCH 1192 G. Masangkay St., Tondo, Manila\*
- 143. MAYON BRANCH 480 Mayon St., Sta. Mesa Heights, Quezon City \*
- 144. MINDANAO AVE. BRANCH G/F LJC Building, 189 Mindanao Ave., Bahay Toro, Quezon City\*
- 145. MUNTINLUPA PUTATAN BRANCH G/F Teknikos Bldg., National Highway, Brgy. Putatan, Muntinlupa City\*
- 146. N. DOMINGO BRANCH G/F The Main Place, No.1 Pinaglabanan cor. N. Domingo Sts., San Juan City\*
- 147. NAVOTAS BRANCH No. 500 M. Naval St. near cor. Lacson St. Brgy. North Bay Blvd. North (NBBN), Navotas City\*
- 148. NOVALICHES GULOD BRANCH 858 Krystle Building, Quirino Highway, Gulod, Novaliches, Quezon City\*
- 149. NOVALICHES SANGANDAAN BRANCH CBC Bldg., Quirino Highway cor. Tandang Sora Ave., Brgy. Sangandaan, Novaliches, QC\*
- 150. NOVALICHES STA. MONICA BRANCH G/F E & V Bldg., Quirino Highway corner Dumalay St., Novaliches, Quezon City\*
- 151. NOVALICHES TALIPAPA BRANCH 528 Copengco Bldg., Quirino Highway, Talipapa, Novaliches, Quezon City\*
- 152. NOVALICHES ZABARTE G/F C.I. Bldg 1151 Quirino Highway cor. Zabarte Road, Brgy. Kaligayahan, Novaliches, Quezon City\*
- 153. NUEVA BRANCH Unit Nos. 557 & 559 G/F Ayson Bldg., Yuchengco St., Binondo, Manila\*
- 154. ONGPIN BRANCH G/F Se Jo Tong Bldg., 814 & 816 Ongpin St., Brgy. 297, Sta. Cruz, Manila\*
- 155. OROQUIETA BRANCH No. 1225 Oroquieta St., Sta. Cruz, Manila\*
- 156. ORTIGAS ADB AVE. BRANCH LGF Cityland Mega Plaza Bldg., ADB Ave. cor. Garnet Road, Ortigas Center, Brgy. San Antonio, Pasig City\*

- 157. ORTIGAS AVE. EXT. RIVERSIDE BRANCH Unit 2-3 Riverside Arcade, Ortigas Ave Ext. cor. Riverside Drive, Brgv. Sta. Lucia, Pasig City\*
- 158. ORTIGAS CENTER BRANCH Unit 101 Parc Chateau Condominium Onyx cor. Sapphire Sts. Ortigas Center, Pasig City\*
- 159. ORTIGAS COMPLEX BRANCH G/F Padilla Bldg., F. Ortigas Jr. Road, Ortigas Center, Brgy. San Antonio, Pasig City\*
- 160. ORTIGAS JADE DRIVE BRANCH Unit G-03, Antel Global Corporate Center, Jade Drive, Ortigas Center, Brgy. San Antonio, Pasig\*
- 161. ORTIGAS TEKTITE BRANCH- Unit EC-06B PSE Center (Tektite), Exchange Road, Ortigas Center, Pasig City\*
- 162. PACO BRANCH Gen. Luna cor. Escoda St., Paco, Manila\*
- 163. PACO ANGEL LINAO BRANCH Unit 1636 & 1638 Angel Linao St. Paco, Manila\*
- 164. PACO OTIS BRANCH G/F Union Motor Corporation Bldg., 1760 Dra. Paz Guanzon St., Paco, Manila\*
- 165. PADRE FAURA BRANCH G/F Regal Shopping Center, A. Mabini cor. Padre Faura Sts., Ermita, Manila\*
- 166. PARAÑAQUE BACLARAN BRANCH Quirino Avenue cor. Aragon St., Baclaran, Parañague City\*
- 167. PARAÑAQUE MOONWALK BRANCH Milky Way St. cor. Armstrong Avenue, Moonwalk Village, Brgy. Moonwalk, Parañaque City\*
- 168. PARAÑAQUE NAIA BRANCH- Ninoy Aquino Ave., Brgy. San Dionisio, Parañaque City\*
- 169. PARAÑAQUE SAN ANTONIO VALLEY BRANCH San Antonio Shopping Center, San Antonio Road, Brgy. San Antonio Valley 1, Parañaque City\*
- 170. PARAÑAQUE SUCAT BRANCH No. 8260 Dr. A. Santos Ave., Brgy. San Isidro, Parañaque City\*
- 171. PASAY LIBERTAD BRANCH CBC Bldg., 184 Libertad St., Antonio Arnaiz Ave., Pasay City\*
- 172. PASAY ROXAS BLVD. BRANCH GF Unit G-01 Antel Seaview Towers, 2626 Roxas Blvd., Pasay City\*
- 173. PASIG A. MABINI BRANCH A. Mabini Street, Brgy. Kapasigan, Pasig City\*
- 174. PASIG C. RAYMUNDO BRANCH G/F MicMar Apartments No. 6353 C. Raymundo Ave., Brgy. Rosario, Pasig City\*
- 175. PASIG DELA PAZ BRANCH- Amang Rodriguez Avenue, Brgy. Dela Paz, Pasig City\*
- 176. PASIG MERCEDES BRANCH Commercial Motors Corp. Compound., Mercedes Ave., Brgy. San Miguel, Pasig City\*\*
- 177. PASIG SAN JOAQUIN BRANCH No. 43 M. Concepcion Ave., San Joaquin, Pasig City\*
- 178. PASIG SANTOLAN BRANCH G/F Felmarc Business Center, Amang Rodriguez Ave., Santolan, Pasig City\*
- 179. PASIG SM SUPERCENTER BRANCH G/F SM Supercenter Pasig, Frontera Drive, C-5, Brgy, Ugong, Pasig City\*
- 180. PASIG VALLE VERDE BRANCH G/F Reliance IT Center, E. Rodriguez Jr. Ave., Ugong, Pasig City\*
- 181. PASO DE BLAS BRANCH G/F CYT Bldg., No 178 Paseo de Blas, Valenzuela City\*
- 182. PASONG TAMO BAGTIKAN BRANCH G/F Trans-Phil House, 1177 Chino Roces Ave. cor. Bagtikan St., Makati City\*
- 183. PASONG TAMO CITYLAND BRANCH Units UG29-UG32 Cityland Pasong Tamo Tower, 2210 Pasong Tamo St., Makati City\*
- 184. PASONG TAMO LA FUERZA- La Fuerza Plaza 1, Chino Roces Ave., Makati City\*
- 185. PATEROS BRANCH G/F Adela Bldg., M. Almeda St., Brgy. San Roque, Pateros\*
- 186. PHILAM BRANCH #8 East Lawin Drive, Philam Homes, Quezon City\*
- 187. PROJECT 8 SHORTHORN CBC Bldg., 43 Shorthorn Street, Bahay Toro, Project 8, Quezon City\*
- 188. PUREZA BRANCH G/F Solicarel Building, Ramon Magsaysay Blvd. near corner Pureza St., Sta. Mesa, Manila
- 189. QUEZON AVE. BRANCH G/F G&D Bldg., No. 18 Quezon Ave. cor. D. Tuazon St., Brgy. Doña Josefa, Quezon City\*
- 190. QUIAPO BRANCH 216-220 Villalobos St., Quiapo, Manila
- 191. REGALADO AVE. CBC Building, #34 Regalado Ave., North Fairview, Quezon City\*
- 192. REGALADO AVE. WEST FAIRVIEW CBC Building, Regalado Ave. corner Bulova St., Quezon City\*
- 193. RIZAL ANGONO Lot 3 Blk. 4 M.L Quezon Ave., Richmond Subd., Angono, Rizal\*
- 194. RIZAL SAN MATEO BRANCH #63 Gen. Luna corner Simon St., Banaba, San Mateo, Rizal\*
- 195. ROCKWELL ORTIGAS BRANCH G/F Tower 1, Rockwell Business Center, Ortigas Avenue, Pasig City
- 196. ROOSEVELT AVE. BRANCH CBC Bldg., #293 Roosevelt Ave., San Francisco Del Monte, Quezon City\*
- 197. ROOSEVELT AVE. FRISCO BRANCH G/F Norita Bldg., #51 H. Francisco St. corner Roosevelt Ave., Brgy. Paraiso, QC\*
- 198. SALCEDO VILLAGE LP LEVISTE BRANCH Unit 1-B G/F The Athenaeum #160 LP Leviste St., Salcedo Village, Brgy. Bel-Air, Makati City\*
- 199. SALCEDO VILLAGE TORDESILLAS BRANCH G/F Prince Tower Condominium, 14 Tordesillas St., Salcedo Village, Makati City\*
- 200. SALCEDO VILLAGE VALERO BRANCH G/F Valero Tower, 122 Valero St., Salcedo Village, Makati City\*
- 201. SALES RAON BRANCH 611 Sales St., Quiapo, Manila\*
- 202. SAN ANTONIO VILLAGE KAMAGONG BRANCH Kamagong near corner St. Paul Streets, San Antonio Vill., Makati City\*
- 203. SAN ANTONIO VILLAGE P. OCAMPO BRANCH JM Macalino Auto Center, P. Ocampo Street cor. Dungon St., San Antonio Village,
- 204. SAN JUAN J. ABAD SANTOS BRANCH Unit 3 Citiplace Bldg., 8001 Jose Abad Santos St., Little Baguio, San Juan City\*
- 205. SAN JUAN BRANCH 17 F. Blumentritt St., San Juan, Metro Manila\*
- 206. SCT. BORROMEO BRANCH G/F The Forum Building, 71- A Sct. Borromeo St., Diliman, Quezon City\*
- 207. SCT. CHUATOCO BRANCH Estuar Building, No.880 Quezon Ave., Brgy. Paligsahan, Quezon City
- 208. SHAW HAIG BRANCH G/F First of Shaw Bldg, Shaw Blvd, cor. Haig St, Mandaluyong City\*
- 209. SHAW-PASIG BRANCH G/F RCC Center, No. 104 Shaw Boulevard, Pasig City\*

- 210. SHAW-SUMMIT ONE BRANCH Unit 102 Summit One Office Tower, 530 Shaw Boulevard, Mandaluyong City\*
- 211. SM AURA PREMIER BRANCH LGF SM Aura Premier, McKinley Parkway, Fort Bonifacio Global City, Taguig City\*
- 212. SM CITY BF PARAÑAQUE BRANCH G/F SM City BF Parañaque, Dr. A. Santos Ave. cor. President's Ave., BF Homes, Parañaque City\*
- 213. SM CITY BICUTAN BRANCH LGF Bldg. B, SM City Bicutan Doña Soledad Ave. cor. West Service Road, Parañaque City\*\*
- 214. SM CITY FAIRVIEW BRANCH LGF SM City Fairview, Quirino Ave. cor. Regalado Ave. Fairview, Quezon City\*
- 215. SM CITY MARIKINA BRANCH G/F SM City Marikina, Marcos Highway, Brgy. Calumpang, Marikina City\*
- 216. SM CITY MASINAG BRANCH LGF SM City Masinag, Marcos Highway, Brgy. Mayamot Antipolo City, Rizal\*
- 217. SM CITY SAN LAZARO BRANCH UGF (Units 164-166) SM City San Lazaro, Felix Huertas St. cor. A.H. Lacson Ext., Sta. Cruz, Manila\*
- 218. SM CITY TAYTAY BRANCH Unit 147 Bldg. B, SM City Taytay, Manila East Road, Brgy. Dolores, Taytay, Rizal\*
- 219. SM MALL OF ASIA BRANCH G/F Main Mall Arcade, SM Mall of Asia, Bay Blvd., Pasay City\*\*
- 220. SM MEGAMALL BRANCH LGF Bldg. A, SM Megamall, E. delos Santos Ave. cor. Julia Vargas St., Mandaluyong City\*
- 221. SM NORTH EDSA BRANCH GF Cyberzone Carpark Bldg., SM City North Ave cor. EDSA, Quezon City\*
- 222. SM NORTH TOWERS BRANCH SM City North EDSA North Towers, SM City North EDSA Complex, Quezon City\*
- 223. SM SOUTHMALL BRANCH UGF SM Southmall, Alabang-Zapote Road, Almanza Uno, Las Piñas City \*
- 224. SOLEMARE BRANCH G-11 Solemare Parksuites, 5A Bradco Avenue, Aseana Business Park, Parañaque City\*
- 225. SOLER 168 BRANCH G/F R&S Bldg., Soler St., Binondo, Manila\*
- 226. SOUTH TRIANGLE BRANCH G/F Sunshine Blvd. Plaza, Quezon Ave. cor. Sct. Santiago and Panay Ave., Bgry. South Triangle, Quezon City\*
- 227. STA. MESA BRANCH 1-B G. Araneta Avenue, Brgy.Doña Imelda, Quezon City\*
- 228. STO. CRISTO BRANCH E-Square Bldg., 622 Sto. Cristo St. Binondo, Manila
- 229. STO. CRISTO CM RECTO BRANCH 858 Sto. Cristo Street, San Nicolas, Manila
- 230. STO. DOMINGO AVE. BRANCH GF JRich Holdings Bldg., Sto. Domingo Ave., Brgy. Sto. Domingo, Quezon City\*
- 231. T. ALONZO BRANCH Anttan Residences, 908 T. Alonzo cor. Espeleta Sts., Brgy. 298, Sta. Cruz, Manila\*
- 232. TAFT AVE. NAKPIL BRANCH G Square Taft Ave. corner Nakpil St., Malate, Manila\*
- 233. TAFT AVE. QUIRINO BRANCH The Gregorian Bldg., 2178 Taft Ave. near cor. Quirino Ave., Malate, Manila\*
- 234. TANDANG SORA VISAYAS AVE. BRANCH #250 Tandang Sora Ave., Brgy. Tandang Sora, Quezon City\*
- 235. TAYTAY ORTIGAS EXTENSION BRANCH- The Gate, Baltao Compound, Ortigas Ave. Ext., San Isidro Taytay, Rizal\*
- 236. TAYTAY SAN JUAN BRANCH Velasquez St., Sitio Bangiad, Brgy. San Juan, Taytay, Rizal\*
- 237. TIMOG AVE. BRANCH G/F Prince Jun Condominium, 42 Timog Ave., Quezon City\*
- 238. TOMAS MAPUA LAGUNA BRANCH CBC Building, Tomas Mapua St., Sta. Cruz, Manila\*
- 239. TOMAS MORATO E. RODRIGUEZ BRANCH #42 Metrofocus Bldg., Tomas Morato Avenue, Brgy. Kristong Hari, Quezon City\*
- 240. TOMAS MORATO EXTENSION BRANCH G/F QY Bldg., Tomas Morato Avenue, Brgy. South Triangle, Quezon City\*
- 241. TRINOMA BRANCH Unit P002, Level P1, Triangle North of Manila, North Ave. cor. EDSA, Brgy. Pag-asa, Quezon City\*
- 242. TUTUBAN PRIME BLOCK BRANCH Rivera Shophouse, Podium Area, Tutuban Center Prime Block, C.M. Recto Ave. cor. Rivera St., Manila\*
- 243. UP TECHNO HUB BRANCH UP Avala Land Techno Hub, Commonwealth Ave., Quezon City\*
- 244. UP VILLAGE MAGINHAWA BRANCH LTR Bldg, No. 46 Maginhawa St., UP Village, Quezon City\*
- 245. V. LUNA BRANCH G/F AGGCT Bldg. No. 32 V. Luna cor Matapat Sts., Brgy. Pinyahan, Quezon City\*\*
- 246. VALENZUELA BRANCH CBC Bldg., McArthur Highway cor. V. Cordero St., Marulas, Valenzuela City\*
- 247. VALENZUELA GEN. LUIS BRANCH AGT Bldg., 425 Gen. Luis St., Paso de Blas, Valenzuela City\*
- 248. VALENZUELA MALINTA BRANCH MacArthur Highway, Brgy. Malinta, Valenzuela City\*
- 249. VISAYAS AVE. BRANCH CBC Bldg., Visayas Ave. cor. Congressional Ave. Ext., Quezon City\*
- 250. WEST AVE. BRANCH 82 West Ave., Brgy. Philam, Quezon City\*
- 251. XAVIERVILLE BRANCH G/F Lexington Condominium, 65 Xavierville Ave., Loyola Heights, Quezon City\*

#### **Provincial Branches**

- 1. ALBAY BRANCH Rizal St. cor. Gov. Reynold Street, Old Albay District, Legazpi City, Albay\*
- 2. ANGELES CITY BRANCH CBC Bldg., 949 Henson St., Angeles City, Pampanga\*
- 3. ANGELES CITY BALIBAGO BRANCH Diamond Square Bldg., Service Road McArthur Highway cor. Charlotte St., Balibago, Angeles City, Pampanga\*
- 4. ANGELES CITY MARQUEE MALL BRANCH G/F Marquee Mall, Angeles City, Pampanga\*
- ANGELES MCARTHUR HIGHWAY BRANCH CBC Bldg., San Pablo St. cor. McArthur Highway, Brgy. CM Recto, Angeles City, Pampanga\*
- 6. ANGELES STO. ROSARIO BRANCH Angeles Business Center Bldg., Teresa Ave., Nepo Mart Complex, Angeles City, Pampanga\*

- 7. ANTIQUE SAN JOSE BRANCH Felrosa Bldg., Gen. Fullon St. cor. Cerdena St., San Jose, Antique\*
- 8. APALIT BRANCH CBC Bldg., McArthur Highway, San Vicente, Apalit, Pampanga\*
- 9. BACOLOD ARANETA BRANCH CBC Bldg., Araneta cor. San Sebastian Sts., Bacolod City, Negros Occidental\*
- 10. BACOLOD LACSON BRANCH- GF Soliman Bldg., Lacson corner Luzuriaga Sts., Brgy. 29, Bacolod City, Negros Occidental\*
- 11. BACOLOD LIBERTAD BRANCH Libertad St., Brgy. 40, Bacolod City, Negros Occidental\*
- 12. BACOLOD MANDALAGAN BRANCH Azotea Bldg., Lacson St., Mandalagan, Bacolod City, Negros Occidental\*
- 13. BACOLOD NORTH DRIVE BRANCH Unit 1, Anesa Bldg., B.S. Aquino Drive, Brgy. Villamonte, Bacolod City, Negros Occidental\*
- 14. BAGUIO CITY BRANCH G/F Juniper Bldg., A. Bonifacio St., Brgy. ACBR, Baguio City, Benguet\*
- 15. BAGUIO CITY ABANAO BRANCH G/F Paladin Hotel, No. 136 Abanao Ext. cor. Cariño St., Baguio City, Benguet\*
- 16. BALANGA CITY BRANCH G/F Dilig Bldg., Don Manuel Banzon St., Balanga City, Bataan\*
- 17. BALER BRANCH Quezon St., Barrio Suklayain, Baler, Aurora\*\*
- 18. BALIWAG BRANCH Km. 51, Doña Remedios Trinidad (DRT) Highway, Baliwag Bulacan\*
- 19. BATAAN DINALUPIHAN BRANCH GNI Building, San Ramon Highway corner Doña Rosa Street and Mabini Ext., Dinalupihan, Bataan\*
- 20. BATANGAS CITY BRANCH P. Burgos St., Brgy. 10, Poblacion, Batangas City, Batangas\*
- 21. BATANGAS CITY KUMINTANG ILAYA BRANCH CBC Building, Brgy. Kumintang Ilaya, Batangas City, Batangas\*
- 22. BATANGAS BALAYAN BRANCH CBC Building, Barrio Ermita, Balayan, Batangas\*
- 23. BATANGAS BAUAN BRANCH 62 Kapitan Ponso St., Bauan, Batangas\*
- 24. BATANGAS LEMERY BRANCH Miranda Bldg., Ilustre Ave. Lemery, Batangas\*
- 25. BATANGAS ROSARIO BRANCH Dr. Gualberto Ave., Brgy. Namunga, Rosario, Batangas\*
- 26. BATANGAS SAN JUAN BRANCH Rizal St. near corner Gen. Luna St., Poblacion, San Juan, Batangas\*
- 27. BATANGAS TANAUAN BRANCH J.P Laurel Highway, Tanauan City, Batangas\*
- 28. BAYBAY CITY BRANCH Magsaysay Ave., Baybay City, Leyte\*
- 29. BORONGAN BRANCH Balud II, Poblacion Borongan, Eastern Samar\*
- 30. BULACAN BALAGTAS BRANCH Dr. A Bldg. II, McArthur Highway, Brgy. San Juan, Balagtas, Bulacan\*
- 31. BULACAN GUIGUINTO BRANCH CBC Building, Cagayan Valley Road, Brgy. Sta. Rita, Guiguinto, Bulacan\*
- 32. BULACAN PLARIDEL BRANCH CBC Building, Cagayan Valley Road, Plaridel, Bulacan\*
- 33. BULACAN STA. MARIA BRANCH J.P Rizal cor. C. De Guzman St., Poblacion, Sta. Maria, Bulacan\*
- 34. BUTUAN CITY BRANCH CBC Building, J.C. Aquino Avenue, Butuan City, Agusan del Norte\*
- 35. CABANATUAN CITY BRANCH Melencio cor. Sanciangco Sts. Cabanatuan City, Nueva Ecija\*
- 36. CABANATUAN MAHARLIKA BRANCH CBC Bldg., Maharlika Highway, Brgy. Dicarma, Cabanatuan City, Nueva Ecija\*
- 37. CAGAYAN DE ORO CARMEN BRANCH G/F GT Realty Bldg., Max Suniel St. cor. Yakal St., Carmen, Cagayan De Oro City, Misamis Oriental\*
- 38. CAGAYAN DE ORO DIVISORIA BRANCH RN Abejuela St., South Divisoria, Cagayan de Oro City, Misamis Oriental\*
- 39. CAGAYAN DE ORO GAISANO CITY MALL BRANCH G/F Gaisano City Mall, C. M. Recto Ave. cor. Corrales Ext., Cagayan De Oro City, Misamis Oriental\*
- CAGAYAN DE ORO LAPASAN BRANCH CBC Bldg, Claro M. Recto Ave., Lapasan, Cagayan de Oro City, Misamis Oriental\*
- 41. CAGAYAN DE ORO PUERTO BRANCH Luis A.S. Yap Building, Sayre Highway, Zone 6, Brgy. Puerto, Cagayan De Oro City, Misamis Oriental\*
- 42. CALAPAN BRANCH J.P. Rizal St., San Vicente, Calapan City, Oriental Mindoro\*
- 43. CALBAYOG BRANCH Cajurao cor. Gomez Sts., Balud, Calbayog Dist., Calbayog City, Samar\*
- 44. CAMALANIUGAN BRANCH CBC Building, National Highway, Brgy. Dugo, Camalaniugan, Cagayan\*
- 45. CANDON CITY BRANCH CBC Bldg., National Road, San Isidro, Candon City, Ilocos Sur\*
- 46. CARMONA BRANCH CBC Bldg, Paseo de Carmona, Brgy. Maduya, Carmona, Cavite\*
- 47. CATARMAN BRANCH Cor. Rizal & Quirino Sts, Brgy. Jose P. Rizal, Catarman, Northern Samar\*
- 48. CATBALOGAN BRANCH CBC Bldg. Del Rosario St. cor. Taft Ave., Catbalogan City, Samar\*
- 49. CAUAYAN CITY BRANCH G/F Prince Christopher Bldg, Maharlika Highway, Cauayan City, Isabela\*
- 50. CAVITE DASMARIÑAS BRANCH G/F CBC Bldg., Gen. E. Aguinaldo Highway, Dasmariñas, Cavite\*\*
- 51. CAVITE GEN. TRIAS BRANCH Lot 12 Brookeside Lane 5 Arnaldo Highway, Brgy. San Francisco, Gen. Trias City, Cavite\*
- 52. CAVITE IMUS BRANCH G/F CBC Bldg., Nueno Ave., Tanzang Luma, Imus, Cavite\*
- 53. CAVITE MOLINO BRANCH Patio Jacinto, Molino Road, Molino 3, Bacoor, Cavite\*
- 54. CAVITE ROSARIO BRANCH G/F CBC Bldg., Gen Trias Drive, Rosario, Cavite\*
- 55. CAVITE SILANG BRANCH CBC Building, J.P Rizal St., Poblacion, Silang, Cavite\*
- 56. CAVITE SM CITY BACOOR BRANCH LGF SM City Bacoor Tirona Highway cor. Aguinaldo Highway Bacoor, Cavite\*
- 57. CEBU AYALA BRANCH Unit 101 G/F Insular Life Cebu Business Center, Mindanao Ave. cor. Biliran Road, Cebu Business Park, Cebu City, Cebu\*

- 58. CEBU BANAWA BRANCH G/F The J Block, Duterte St., Banawa, Guadalupe, Cebu City, Cebu\*
- 59. CEBU BANILAD BRANCH CBC Bldg., A.S. Fortuna St., Banilad, Cebu City, Cebu\*
- 60. CEBU BASAK SAN NICOLAS BRANCH Bai Center, N. Bacalso Ave., Brgy. Basak San Nicolas, Cebu City, Cebu\*
- 61. CEBU BOGO BRANCH Sim Bldg., P. Rodriguez St., Bogo City Cebu\*
- 62. CEBU BUSINESS CENTER BRANCH G/F Chinabank Corporate Center, Samar Loop cor. Panay Road, Cebu Business Park, Cebu City, Cebu\*
- 63. CEBU CARCAR BRANCH Dr. Jose Rizal St, Poblacion I, Carcar, Cebu City, Cebu\*
- 64. CEBU CONSOLACION BRANCH G/F SM City Consolacion, Brgy. Lamac, Consolacion, Cebu\*
- 65. CEBU ESCARIO BRANCH Units 3 & 5, Escario Central, Escario Road, Cebu City, Cebu\*
- 66. CEBU F. RAMOS BRANCH G/F Cebu Velez Hospital, 41-3 F. Ramos St., Brgy. Cogon, Cebu City, Cebu\*
- 67. CEBU GORORDO BRANCH No 424, Gorordo Ave., Bo. Kamputhaw, Cebu City, Cebu\*
- 68. CEBU GUADALUPE BRANCH CBC Bldg., M. Velez St., cor. V. Rama Ave., Guadalupe, Cebu City, Cebu\*
- 69. CEBU IT PARK BRANCH G/F, The Link, Cebu IT Park, Apas, Cebu City, Cebu\*
- 70. CEBU LAHUG BRANCH JY Square Mall, No. 1 Salinas Dr., Lahug, Cebu City, Cebu\*
- 71. CEBU LAPU LAPU PUSOK BRANCH G/F Goldberry Suites, President Quezon National Highway, Pusok, Lapu-Lapu City, Cebu\*
- 72. CEBU LAPU LAPU CENTRO BRANCH A. Geson Bldg., G.Y Dela Serna St., Poblacion, Lapu Lapu City, Cebu\*
- 73. CEBU MAGALLANES BRANCH CBC Bldg., Magallanes cor. Jakosalem Sts., Brgy. Sto. Niño, Cebu City, Cebu\*
- 74. CEBU MANDAUE BRANCH SV Cabahug Bldg., 155-B SB Cabahug St., Brgy. Centro, Mandaue City, Cebu\*
- 75. CEBU MANDAUE CABANCALAN BRANCH G/F A. Geson Bldg., M.L. Quezon St., Cabancalan, Mandaue City, Cebu\*
- 76. CEBU MANDAUE J. CENTRE MALL BRANCH LGF J Centre Mall, A.S. Fortuna Ave., Bakilid Mandaue City, Cebu\*
- 77. CEBU MANDAUE NORTH ROAD BRANCH G/F Basak Commercial Bldg., North Road, Tabok, Mandaue City, Cebu\*
- 78. CEBU MANDAUE NRA BRANCH G/F Bai Hotel Cebu, Ouano Ave. cor. Seno Blvd, North Reclamation Area, Mandaue City, Cebu\*
- 79. CEBU MINGLANILLA BRANCH Unit 9 Plaza Margarita, Lipata, Minglanilla, Cebu\*
- 80. CEBU NAGA BRANCH Leah's Square, National South Highway, East Poblacion, Naga City, Cebu\*
- 81. CEBU SM CITY BRANCH UGF SM City Cebu, Juan Luna cor. A. Soriano Ave., North Reclamation Area, Brgy. Mabolo, Cebu City, Cebu\*\*
- 82. CEBU SM SEASIDE CITY BRANCH LGF SM Seaside City, Cebu South Road Properties, Mambaling, Cebu City, Cebu\*
- CEBU SUBANGDAKU BRANCH G/F A.D. Gothong I.T. Center, Subangdaku, Mandaue City, Cebu\*
- 84. CEBU TALAMBAN BRANCH Unit UG-7 Gaisano Grand Mall Talamban, Gov. Cuenco Ave., Brgy. Talamban, Cebu City, Cebu\*
- 85. CEBU TALISAY BRANCH CBC Bldg., 1055 Cebu South National Road Bulacao, Talisay City, Cebu\*
- 86. CLARK FREEPORT ZONE BRANCH G/F Stotsenberg Lifestyle Center, N. Aquino corner S. Osmeña & E. Jacinto Sts., , Clark Freeport Zone, Angeles City, Pampanga\*
- 87. COTABATO CITY BRANCH No. 76 S.K. Pendatun Ave., Cotabato City, Maguindanao\*
- 88. DAET BRANCH Vinzons Ave., Daet, Camarines Norte\*
- 89. DAGUPAN M.H.DEL PILAR BRANCH Carried Realty Bldg., No. 28 M.H. del Pilar St., Dagupan City, Pangasinan\*
- 90. DAGUPAN PEREZ BRANCH GF Siapno Bldg., Perez Boulevard, Brgy. Pogo Chico, Dagupan City, Pangasinan\*
- 91. DAVAO BAJADA BRANCH B.I. Zone Bldg., J.P. Laurel Ave., Bajada, Davao City, Davao del Sur\*
- 92. DAVAO BUHANGIN BRANCH Buhangin Road, Davao City, Davao del Sur\*
- 93. DAVAO CALINAN BRANCH Davao-Bukidnon National Hway Riverside, Calinan Proper, Davao City, Davao del Sur\*\*
- 94. DAVAO INSULAR VILLAGE BRANCH Km. 8, Insular Village I, Lanang, Davao City, Davao del Sur\*
- 95. DAVAO MA-A BRANCH G/F Lapeña Bldg., Mac Arthur Highway, Matina, Davao City, Davao del Sur\*
- 96. DAVAO MATINA BRANCH Km. 4 McArthur Highway, Matina, Davao City, Davao del Sur\*
- 97. DAVAO MONTEVERDE BRANCH Doors 1 & 2, Sunbright Bldg., Monteverde St., Brgy. 27-C, Poblacion District, Davao City, Davao del Sur\*
- 98. DAVAO PANABO BRANCH PJ Realty Bldg., Quezon St., Brgy. New Pandan, Panabo City, Davao Del Norte\*
- 99. DAVAO RECTO BRANCH CBC Bldg., C.M. Recto Ave. cor. J. Rizal St. Davao City, Davao del Sur\*
- 100. DAVAO SM LANANG BRANCH G/F SM Lanang Premier, J.P. Laurel Ave., Davao City, Davao del Sur\*
- 101. DAVAO STA. ANA BRANCH R. Magsaysay Ave. cor. F. Bangoy St., Sta. Ana District, Davao City, Davao del Sur\*
- 102. DAVAO TAGUM BRANCH 153 Pioneer Ave., Tagum, Davao del Norte\*
- 103. DAVAO TORIL BRANCH JFI Building, Mc Arthur Highway cor. St. Peter St., Crossing Bayabas, Toril, Davao City, Davao del Sur\*
- 104. DIPOLOG CITY BRANCH CBC Bldg., Gen Luna cor. Gonzales Sts. Dipolog City, Zamboanga del Norte\*
- 105. DOLORES BRANCH CBC Bldg., McArthur Highway, Dolores, City of San Fernando, Pampanga\*
- 106. DUMAGUETE CITY BRANCH CBC Bldg., Real St., Dumaguete City, Negros Oriental\*
- 107. GAPAN BRANCH G/F Walter Mart Center Gapan, Maharlika Highway, Brgy. Bayanihan, Gapan, Nueva Ecija\*
- 108. GEN. SANTOS CITY BRANCH CBC Bldg., I. Santiago Blvd., Gen. Santos City South Cotabato\*

- 109. GEN. SANTOS CITY DADIANGAS BRANCH M. Roxas Ave. corner Lapu-Lapu Street, Brgy. Dadiangas East, General Santos City. South Cotabato\*
- 110. GUAGUA BRANCH Yabut Bldg., Plaza Burgos, Guagua, Pampanga\*
- 111. ILIGAN CITY BRANCH Lai Bldg., Quezon Ave. Extension, Pala-o, Iligan City, Lanao del Norte\*
- 112. ILIGAN CITY SOLANA DISTRICT BRANCH Andres Bonifacio Highway, Brgy. San Miguel, Iligan City, Lanao del Norte\*
- 113. ILOCOS NORTE SAN NICOLAS BRANCH National Highway, Brgy. 2, San Baltazar, San Nicolas, Ilocos Norte\*
- 114. ILOILO IZNART BRANCH G/F John A. Tan Bldg., Iznart St., Iloilo City, Iloilo\*
- 115. ILOILO JARO BRANCH CBC Bldg., E. Lopez St., Iloilo City, Iloilo\*
- 116. ILOILO MABINI BRANCH A. Mabini St., Iloilo City, Iloilo\*
- 117. ILOILO MANDURRIAO BRANCH Injap Bldg., Benigno Aquino Ave., Brgy, San Rafael, Mandurriao, Iloilo City, Iloilo\*
- 118. ILOILO RIZAL BRANCH CBC Bldg., Rizal cor. Gomez Sts., Brgy. Ortiz, Iloilo City, Iloilo\*
- 119. IRIGA CITY BRANCH Highway 1, JP Rizal St., San Roque, Iriga City, Camarines Sur\*
- 120. ISABELA ILAGAN BRANCH G/F North Star Mall, Maharlika Highway, Brgy. Alibagu, Ilagan, Isabela\*
- 121. ISABELA ROXAS BRANCH National Road, Brgy. Bantug, Roxas, Isabela\*
- 122. KALIBO BRANCH Aklan Catholic College, Arch. Gabriel M. Reyes St., 5600, Kalibo, Aklan\*
- 123. KIDAPAWAN CITY BRANCH G/F EVA Bldg., Quezon Blvd. cor. Tomas Claudio St., National Highway, Kidapawan City, Cotabato\*
- 124. KORONADALCITY BRANCH G/F LBU Bldg., Gen. Santos Drive cor. Aquino St. Koronadal City, South Cotabato\*
- 125. LA TRINIDAD BRANCH G/F SJV Bulasao Bldg., Km. 4, La Trinidad, Benguet\*
- 126. LA UNION AGOO BRANCH National Highway, San Jose Norte, Agoo, La Union\*
- 127. LA UNION SAN FERNANDO BRANCH Roger Pua Phee Bldg., National Highway, Brgy. 3, San Fernando, La Union\*
- 128. LAGUNA BIÑAN BRANCH G/F Raja Cordelle Bldg, National Highway, Brgy. San Vicente, Biñan, Laguna\*
- 129. LAGUNA CABUYAO BRANCH G/F Centro Mall, Pulo, Cabuyao City, Laguna\*
- 130. LAGUNA CALAMBA BRANCH CBC Bldg., National Highway, Crossing, Calamba, Laguna\*
- 131. LAGUNA LOS BAÑOS BRANCH National Road, San Antonio, Los Baños, Laguna\*
- 132. LAGUNA SAN PEDRO BRANCH No. 365 National Highway. Brgy. Nueva. San Pedro City. Laguna\*
- 133. LAGUNA STA. CRUZ BRANCH A. Regidor St., Sta. Cruz, Laguna\*
- 134. LAOAG CITY BRANCH Liberato Abadilla St., Brgy 17, San Francisco, Laoag City, Ilocos Norte\*
- 135. LEGAZPI CITY BRANCH G/F Emma Chan Bldg., F. Imperial St., Legazpi City, Albay\*
- 136. LIPA CITY TAMBO BRANCH President Jose P. Laurel Highway, Tambo, Lipa City, Batangas\*
- 137. LUCENA CITY BRANCH 223 Quezon Ave., Lucena City, Quezon\*
- 138. MAASIN CITY BRANCH G/F SJC Bldg., Tomas Oppus St., Brgy. Tunga-Tunga, Maasin City, Southern Leyte\*
- 139. MABALACAT DAU BRANCH R.D. Policarpio Bldg., McArthur Highway, Dau, Mabalacat, Pampanga\*
- 140. MALAYBALAY CITY BRANCH Bethelda Bldg., Sayre Highway, Malaybalay City, Bukidnon\*
- 141. MALOLOS CITY BRANCH G/F Graceland Mall, BSU Grounds, McArthur Highway, Guinhawa, Malolos City, Bulacan
- 142. MARILAO BRANCH G/F, SM City Marilao Km. 21, Brgy. Ibayo, Marilao, Bulacan\*
- 143. MARIVELES FAB BRANCH GF Tamayo's Building, Avenue of the Phils., Brgy. Malaya, Freeport Area of Bataan (FAB), Mariveles, Bataan\*
- 144. MASBATE BRANCH Espinosa Bldg., Zurbito St., Masbate City, Masbate\*
- 145. MEYCAUAYAN BRANCH CBC Bldg., Malhacan Road, Meycauayan, Bulacan\*
- 146. MIDSAYAP BRANCH CBC Building, Quezon Ave., Poblacion 2, Midsayap, Cotabato\*
- 147. NAGA CITY BRANCH CBC Building, Penafrancia St., Naga City, Camarines Sur\*
- 148. NEGROS OCCIDENTAL KABANKALAN BRANCH CBC Bldg., National Hway, Brgy. 1, Kabankalan, Negros Occidental\*
- 149. NEGROS OCCIDENTAL SAN CARLOS BRANCH Rizal cor. Carmona Sts., San Carlos City, Negros Occidental\*
- 150. NUEVA ECIJA STA ROSA BRANCH CBC Bldg., Maharlika Highway, Poblacion, Sta Rosa, Nueva Ecija\*
- 151. OCCIDENTAL MINDORO SAN JOSE BRANCH Liboro cor. Rizal St., San Jose, Occidental Mindoro\*
- 152. OLONGAPO DOWNTOWN BRANCH CBC Building, No. 2 corner 20th St., East Bajac-Bajac, Olongapo City, Zambales\*
- 153. ORMOC CITY BRANCH CBC Bldg., Real cor. Lopez Jaena Sts., Ormoc City, Leyte\*
- 154. OZAMIZ CITY BRANCH Gomez corner Kaamino Streets, Ozamiz City, Misamis Oriental\*
- 155. PAGADIAN CITY BRANCH Marasigan Bldg., F.S. Pajares Ave., Pagadian City, Zamboanga del Sur\*
- 156. PANGASINAN ALAMINOS CITY BRANCH Marcos Ave., Brgy, Palamis, Alaminos City, Pangasinan\*
- 157. PANGASINAN BAYAMBANG BRANCH CBC Bldg., No. 91, Poblacion Sur, Bayambang, Pangasinan\*
- 158. PANGASINAN ROSALES BRANCH CBC Building, Calle Dewey, Rosales, Pangasinan\*
- 159. PANGASINAN URDANETA BRANCH EF Square Bldg., MacArthur Highway, Poblacion, Urdaneta City, Pangasinan\*
- 160. PASEO DE STA. ROSA BRANCH Unit 3, Paseo 5, Paseo de Sta. Rosa, Sta. Rosa City, Laguna\*
- 161. PUERTO PRINCESA CITY BRANCH Malvar St. near cor. Valencia St., Puerto Princesa City, Palawan\*
- 162. QUEZON CANDELARIA BRANCH Pan Philippine Highway cor. Del Valle Street, Poblacion, Candelaria, Quezon\*

- 163. ROXAS CITY BRANCH 1063 Roxas Ave. cor. Bayot Drive, Roxas City, Capiz\*
- 164. SAN FERNANDO BRANCH CBC Bldg., V. Tiomico St. City of San Fernando, Pampanga\*
- 165. SAN FERNANDO SINDALAN BRANCH Jumbo Jenra Sindalan, Brgy. Sindalan, San Fernando City, Pampanga\*
- 166. SAN JOSE CITY BRANCH Maharlika Highway, Brgy. Malasin, San Jose City, Nueva Ecija\*
- 167. SAN PABLO CITY BRANCH M. Paulino St., San Pablo City, Laguna\*
- 168. SANTIAGO CITY BRANCH Navarro Bldg., Maharlika Highway near cor. Bayaua St., Santiago City, Isabela\*
- 169. SILAY CITY BRANCH Rizal St., Silay City, Negros Occidental\*
- 170. SM CITY CABANATUAN UGF SM City Cabanatuan, Maharlika Highway, Brgy. H. Concepcion, Cabanatuan City, Nueva Ecija\*
- 171. SM CDO DOWNTOWN PREMIER BRANCH G/F SM CDO Downtown Premier, Claro M. Recto Ave., , Cagayan de Oro City, Misamis Oriental\*
- 172. SM CITY CLARK BRANCH G/F SM City Clark, M. Roxas St., CSEZ, Angeles City, Pampanga\*\*
- 173. SM CITY DASMARIÑAS BRANCH LGF SM City Dasmariñas, Gov Drive, Pala-Pala, City of Dasmariñas, Cavite\*
- 174. SM CITY LIPA BRANCH G/F SM City Lipa, J.P. Laurel Highway, Brgy. Maraouy, Lipa City, Batangas\*
- 175. SM CITY NAGA BRANCH SM City Naga, CBD II, Brgy. Triangulo, Naga City, Camarines Sur\*
- 176. SM CITY OLONGAPO BRANCH SM City Olongapo, Magsaysay Dr. cor. Gordon Ave., Brgy. Pag-asa, Olongapo City, Zambales\*
- 177. SM CITY PAMPANGA BRANCH Unit AX3 102, Bldg. 4, SM City Pampanga, Mexico, Pampanga\*
- 178. SM CITY SAN JOSE DEL MONTE BRANCH UGF SM City San Jose Del Monte, Quirino Highway, Brgy. Tungkong Mangga, San Jose Del Monte City, Bulacan\*
- 179. SM CITY SAN PABLO BRANCH G/F SM City San Pablo, National Highway, Brgy. San Rafael, San Pablo City, Laguna\*
- 180. SM CITY STA. ROSA BRANCH G/F SM City Sta. Rosa, Bo. Tagapo, Sta. Rosa, Laguna\*
- 181. SM CITY TELABASTAGAN BRANCH G/F SM City Telabastagan, San Fernando City, Pampanga\*
- 182. SOLANO BRANCH National Highway, Brgy. Quirino, Solano, Nueva Vizcaya\*
- 183. SORSOGON BRANCH CBC Bldg., Ramon Magsaysay Ave., Sorsogon City, Sorsogon\*
- 184. SUBIC BAY FREEPORT ZONE BRANCH CBC Bldg, Rizal Highway, Subic Bay Gateway Park, Subic Bay Freeport Zone, Zambales\*
- 185. SURIGAO CITY BRANCH CBC Bldg., Amat St., Barrio Washington, Surigao City, Surigao Del Norte\*
- 186. TABACO CITY BRANCH Ziga Ave. cor. Berces St., Tabaco City, Albay\*
- 187. TACLOBAN CITY BRANCH Uytingkoc Bldg., Avenida Veteranos, Tacloban City, Leyte\*
- 188. TAGAYTAY CITY BRANCH Foggy Heights Subdivision, E. Aguinaldo Highway, Tagaytay City, Cavite\*
- 189. TAGBILARAN CITY BRANCH G/F Melrose Bldg., Carlos P. Garcia Ave., Tagbilaran City, Bohol\*
- 190. TALAVERA BRANCH CBC Bldg., Maharlika Highway, Marcos District, Talavera, Nueva Ecija\*
- 191. TARLAC BAMBAN BRANCH National Road, Bgry. Anupul, Bamban, Tarlac\*
- 192. TARLAC CAMILING BRANCH Sun Plaza, Romulo St., Poblacion, Camiling Tarlac\*
- 193. TARLAC CONCEPCION BRANCH G/F Descanzo Bldg., F. Timbol St., San Nicolas, Poblacion, Concepcion, Tarlac\*
- 194. TARLAC PANIQUI BRANCH G/F Cedasco Bldg., M. H del Pilar St., Poblacion, Paniqui, Tarlac\*
- 195. TARLAC BRANCH CBC Bldg., Panganiban near cor. F. Tañedo St., Tarlac City, Tarlac\*
- 196. TARLAC SAN RAFAEL BRANCH CBC Building, MacArthur Highway, San Rafael, Tarlac City, Tarlac\*
- 197. THE DISTRICT IMUS BRANCH G/F The District Imus, Emilio Aguinaldo Highway, Anabu II, Imus, Cavite\*
- 198. TRECE MARTIRES BRANCH G/F Walter Mart, Governor's Drive cor. City Hall Road, Brgy. San Agustin, Trece Martires City, Cavite\*
- 199. TUGUEGARAO BALZAIN BRANCH Balzain Highway, Tuguegarao City, Cagayan\*
- 200. TUGUEGARAO CITY BRANCH A. Bonifacio St., Tuguegarao, Cagayan \*
- 201. VALENCIA BRANCH A. Mabini St., Valencia, Bukidnon\*
- 202. VIGAN CITY BRANCH Burgos St. near cor. Rizal St., Vigan City, Ilocos Sur\*
- 203. VIRAC BRANCH Quezon Avenue, Brgy. Salvacion, Virac, Catanduanes\*
- 204. ZAMBALES BOTOLAN BRANCH National Highway, Brgy. Batonlapoc, Botolan, Zambales\*
- 205. ZAMBOANGA CITY BRANCH CBC Bldg., Gov. Lim Ave. cor. Nuñez St., Zone III, Zamboanga City, Zamboanga del Sur\*
- 206. ZAMBOANGA GUIWAN BRANCH G/F Yang's Tower, Ma. Clara Lorenzo Lobregat National Highway, Guiwan, Zamboanga City, Zamboanga del Sur\*
- 207. ZAMBOANGA SAN JOSE GUSU BRANCH Yubenco Star Mall, San Jose Gusu, Zamboanga City, Zamboanga del Sur\*\*

## CHINA BANK SAVINGS, INC.

## Metro Manila Branches

- ACACIA ESTATES -SAVEMORE BRANCH Acacia Town Center, Acacia Estates, Ususan, Taguig City\*
- AYALA BRANCH 6772 Ayala Ave., Makati City\*\*
- 3. ADRIATICO -SM HYPERMARKET BRANCH Adriatico St., Malate, Manila\*
- ALABANG- GF / Common Goal Bldg., Finance cor. Industry Sts., Madrigal Business Park, Ayala Alabang, Muntinlupa City\*
- AMANG RODRIGUEZ- SAVEMORE BRANCH G/F GBU Bldg. Amang Rodriguez Ave cor. Evangelista St. Santolan, Pasig City\*
- AMORANTO AVENUE Unit 101 R. Place Building, 255 N.S Amoranto Sr. Avenue, Quezon City\*
- 7. ANONAS SAVEMORE BRANCH V. Luna St. corner Anonas Extension, Sikatuna Village, Quezon City\*
- 8. ARANETA CENTER COD SAVEMORE BRANCH Gen. Romulo St., Araneta Center, Cubao, Quezon City\*
- 9. BACLARAN 3751 Quirino Avenue cor. Sta. Rita St., Baclaran, Parañague City\*
- 10. BANAWE- Nos. 247-249 Banawe St., Sta. Mesa Heights, Brgy. Lourdes, Quezon City\*
- 11. BANGKAL- GF / Amara Bldg., 1661 Evangelista St., Bangkal, Makati City\*
- 12. BLUMENTRITT Blumentritt St. near Oroquieta St. Sta. Cruz, Manila\*
- 13. 12 BINONDO JUAN LUNA 694-696 Juan Luna St., Binondo, Manila
- 14. BONI AVENUE Raymond Tower Boni, 615 Boni Avenue, Plainview, Mandaluyong City\*
- 15. BUENDIA- Main Branch, 314 Sen. Gil J. Puyat Ave., Makati City\*
- 16. COMMONWEALTH AVENUE JocFer Building, Commonwealth Avenue, Brgy. Holy Spirit, Quezon City \*
- 17. CUBAO- Fernandina 88 Suites, 222 P. Tuazon Boulevard, Cubao, Quezon City\*
- 18. DEL MONTE- 392 Del Monte Ave., Brgy. Sienna, Quezon City\*
- 19. DIVISORIA 3/F Dragon 8 Shopping Center, C.M Recto Avenue cor. Dagupan St., Divisoria Manila\*
- 20. E. RODRIGUEZ SR. HEMADY E. Rodriguez, Sr. cor Hemady St., Quezon City \*
- 21. ESPAÑA SUNMALL, Espana Boulevard corner Mayon St., Manila \*
- 22. FELIX HUERTAS JT Centrale Mall, 1686 V. Fugoso St. corner Felix Huertas St., Sta. Cruz, Manila \*
- 23. FILINVEST CORPORATE CITY BR BC Group Bldg., East Asia Drive near cor. Comm. Ave., Filinvest Corp City, Alabang, Muntinlupa City\*
- 24. FTI-TAGUIG -SM HYPERMARKET BRANCH DBP Avenue, Food Terminal Inc., Western Bicutan, Taguig\*
- 25. G. ARANETA AVENUE 195 G. Araneta Avenue, Quezon City\*
- 26. GIL PUYAT-BAUTISTA Lot 25 Blk 74 Bautista St. cor. Buendia Avenue, Makati City\*
- 27. GREENHILLS-ORTIGAS AVENUE VAG Bldg., Ortigas Ave., Greenhills, San Juan, Metro Manila\*
- 28. GREENHILLS-WILSON BRANCH 219 Wilson St., Greenhills, San Juan\*
- 29. GUIGUINTO-RIS RIS-5 Industrial Complex, 68 Mercado St., Tabe, Guiguinto, Bulacan
- 30. KALOOKAN BRANCH Augusto Bldg., Rizal Ave., Grace Park, Kalookan City\*
- 31. KALOOKAN-A. MABINI- AJ Bldg., 353 A. Mabini St., Kalookan City\*
- 32. KATIPUNAN One Burgundy Condominium, Katipunan Avenue, Quezon City\*
- 33. LAGRO- Bonanza Bldg., Quirino Highway, Greater Lagro, Novaliches, Quezon City\*
- LAS PIÑAS ALMANZA UNO BRANCH Alabang Zapote Road, Almanza Uno, Las Piñas City\*
- 35. MAKATI-CHINO ROCES BRANCH 2176 Chino Roces Ave., Makati City\*
- 36. MAKATI-J.P. RIZAL BRANCH 882 J.P. Rizal St., Makati City\*
- 37. MALABON -SAVEMORE Francis Market, Governor Pascual corner M.H. Del Pilar Sts., Malabon\*
- 38. MANDALUYONG- Paterno's Bldg., 572 New Panaderos St., Brgy. Pag-asa, Mandaluyong City\*
- 39. MANDALUYONG-SHAW BOULEVARD BRANCH 500 Shaw Tower, 500 Shaw Boulevard, Mandaluyong City\*
- 40. MANILA STA.ANA SAVEMORE BRANCH Savemore, Pedro Gil St., Sta. Ana, Manila \*
- 41. MARIKINA BRANCH 33 Bayan-Bayanan Ave., Brgy. Concepcion 1, Marikina City\*
- 42. MARIKINA-GIL FERNANDO AVENUE CTP Bldg., Gil Fernando Ave., Brgy. San Roque, Marikina City\*
- 43. MCKINLEY HILL BRANCH U-B Commerce & Industry Plaza, McKinley Town Center, Fort Bonifacio, Taguig City\*
- 44. MUÑOZ JACKMAN BRANCH Jackman Plaza, Lower Ground Floor, EDSA-Munoz, Quezon City\*
- 45. NEPA-Q-MART -SAVEMORE BRANCH Rose Bldg., 770 St. EDSA and K-G St., West Kamias, Quezon City\*
- 46. NINOY AQUINO AVENUE- Ground Floor Skyfreight Bldg., Ninoy Aquino Ave. cor. Pascor Drive, Parañaque City\*
- NOVA PLAZA MALL SAVEMORE BRANCH Nova Plaza Mall, Quirino Highway cor. Ramirez St., Novaliches Proper, Quezon City\*
- 48. ORTIGAS BRANCH Ground Floor, Hanston Square, San Miguel Ave., Ortigas Center, Pasig City\*
- 49. ORTIGAS-CITRA- OMM Citra Bldg., San Miguel Ave., Ortigas Center, Pasig City\*
- PARAÑAQUE BETTER LIVING 90 Dona Soledad Avenue, Better Living Subdivision, Parañaque\*

- 51. PARAÑAQUE BF HOMES BRANCH 284 Aguirre Ave., B.F. Homes, Paranaque\*
- 52. PARAÑAQUE-JAKA Jaka Plaza Center, Dr. A. Santos Ave. (Sucat Road), Brgy. San Isidro, Parañaque City\*
- 53. PARAÑAQUE LA HUERTA 1070 Quirino Ave., La Huerta, Paranaque City\*
- 54. PARAÑAQUE MOONWALK Kassel Residence Building, E. Rodriguez Avenue, Moonwalk Parañaque City\*
- 55. PASAY-LIBERTAD 533 Cementina St. Libertad, Pasay City\*
- 56. PASIG CANIOGAN KSN Building, C. Raymundo Avenue, Caniogan, Pasig City \*
- 57. PASIG-MUTYA Richcrest Building, Caruncho corner Market Avenue, San Nicolas, Pasig City\*
- 58. PASIG PADRE BURGOS BRANCH 114 Padre Burgos St., Kapasigan, Pasig City\*
- 59. PASO DE BLAS- Andok's Bldg., 629 General Luis St., Malinta Interchange-NLEX, Paso de Blas, Valenzuela City\*
- 60. PATEROS BRANCH 500 Elisco Rd., Sto. Rosario, Pateros\*
- 61. PATEROS-ALMEDA 120 Almeda St., Pateros, Metro Manila\*
- 62. PEDRO GIL LKE Bldg. Pedro Gil corner Pasaje, Rosario st. Paco, Manila
- 63. PLAZA STA. CRUZ BRANCH MBI Building, Unit 103, Plaza Sta. Cruz, Sta. Cruz, Manila\*
- 64. QUEZON AVENUE BRANCH G/F GJ Bldg., 385 Quezon Ave., Quezon City\*
- 65. QUEZON AVENUE-PALIGSAHAN 1184-A Ben-Lor Bldg., Quezon Ave., Brgy. Paligsahan, Quezon City\*
- 66. QUIAPO ECHAGUE Palanca corner P. Gomez streets, Echague, Quiapo, City of Manila
- 67. QUIAPO QUEZON BLVD. 416 Quezon Boulevard, Quiapo Manila\*
- 68. RADA- LEGASPI HRC Center, 104 Rada St., Legaspi Village, Makati City\*
- 69. ROOSEVELT 342 Roosevelt Avenue, Quezon City\*
- 70. SAN JUAN Madison Square, 264 N. Domingo St., Barangay Pasadena, San Juan\*
- 71. SOUTH TRIANGLE Ground Floor, SUNNYMEDE IT CENTER, Brgy. South Triangle, Quezon Ave., QC
- 72. STA. MESA 4128 Ramon Magsaysay Blvd., Sta. Mesa Manila\*
- 73. TAFT-MASAGANA SAVEMORE BRANCH Parkview Plaza, Trida Bldg., Taft Ave. cor. T.M. Kalaw St., Ermita, Manila\*
- 74. TANDANG SORA Cecileville Bldg. III, 670 Tandang Sora Ave. corner General Ave., Tandang Sora, Quezon City\*
- 75. TAYUMAN 1925-1929 Rizal Avenue near corner Tayuman St., Sta. Cruz, Manila\*
- 76. TIMOG- Jenkinsen Towers, 80 Timog Ave., Brgy. Sacred Heart, Quezon City\*
- 77. TWO E-COM Two E-Com Center Tower B, Ocean Drive near cor. Bayshore Ave., Mall of Asia Complex, Pasay City\*
- 78. UN AVENUE- 552 U.N. Ave., Ermita, Manila\*
- VALENZUELA-MARULAS- Ong-Juanco Bldg., 92 J McArthur Highway, Marulas, Valenzuela City\*
- 80. VISAYAS AVENUE- Wilcon City Center Mall, Visayas Ave., Quezon City\*
- 81. ANTIPOLO- EMS Bldg., M.L. Quezon St. cor. F. Dimanlig St., Antipolo City, Rizal\*
- 82. ANGONO- Manila East Road cor. Don Benito St., Brgy. San Roque, Angono, Rizal\*
- 83. TAYTAY BRANCH C. Gonzaga Bldg. II, Manila East Road, Taytay, Rizal\*

#### **Provincial Branches**

- ANGELES-RIZAL AVENUE 639 Rizal St., Angeles City\*
- 2. ARAYAT BRANCH Cacutud, Arayat, Pampanga\*
- BACOLOD BRANCH SKT Saturn Bldg., Lacson cor. Rizal Sts., Bacolod City\*
- BACOOR TALABA Coastal Road cor. Aguinaldo Highway, Brgy. Talaba VII, Bacoor City, Cavite\*
- BAGUIO SESSION B108 Lopez Bldg., Session Road, Baguio City\*
- BALAGTAS- McArthur Highway, Wawa, Balagtas, Bulacan\*
- BALANGA DM BANZON D.M. Banzon St., Balanga City\*
- BALIBAGO- JEV Bldg., McArthur Highway, Balibago, Angeles City\*
- 9. BALIUAG- Plaza Naning, Poblacion, Baliuag, Bulacan\*
- 10. BATANGAS P. BURGOS No. 3 P. Burgos St., Batangas City\*
- 11. BIÑAN- Nepa Highway, San Vicente, Biñan, Laguna\*
- 12. CABANATUAN-BAYAN Burgos Ave., Cabanatuan City, Nueva Ecija\*
- 13. CAGAYAN DE ORO BRANCH Sergio Osmeña St., Cogon District, Cagayan de Oro City\*
- CALAMBA BRANCH HK Bldg II, National Highway, Brgy. Halang, Calamba, Laguna\*
- CAVITE CITY 485 P. Burgos St., Brgy. 34, Caridad, Cavite City\*
- 16. CEBU MANDAUE BRANCH A. Del Rosario Ave., Mantuyong, Mandaue City, Cebu\*
- 17. CEBU MANGO AVENUE, JSP Mango Plaza, Gen. Maxilom Ave. cor. Echavez St., Cebu City\*
- 18. CEBU-LAHUG BRANCH G/F Skyrise IT Bldg., Brgy. Apas, Lahug, Cebu City\*
- 19. CEBU-MANDAUE BASAK Co Tiao King Bldg., Cebu North Road Basak, Mandaue City\*
- DAGUPAN BRANCH G/F Lyceum-Northwestern University, Tapuac District, Dagupan City\*
- 21. DARAGA BRANCH Rizal St., Brgy. San Roque, Daraga, Albay, Bicol\*

- 22. DASMARIÑAS- Veluz Plaza Bldg., Zone I, Aguinaldo Highway, Dasmariñas City, Cavite\*
- 23. DAU BRANCH MacArthur Highway, Dau, Mabalacat, Pampanga\*
- 24. DAVAO RECTO- C. M Ville Abrille Bldg., C. M. Recto St. Davao City\*
- 25. DAVAO BRANCH G/F 8990 Corporate Center, Quirino Ave., Davao City\*
- 26. DOLORES- STCI Bldg., McArthur Highway, San Agustin, City of San Fernando, Pampanga\*
- 27. GENERAL SANTOS- I. Santiago Boulevard General, Santos City\*
- 28. GUAGUA BRANCH Plaza Burgos, Guagua, Pampanga\*
- 29. ILOILO JARO BRANCH Lopez Jaena cor. EL 98 Sts., Jaro, Iloilo\*
- 30. ILOILO IZNART Golden Commercial Center Bldg, Iznart St. Iloilo City\*
- 31. IMUS- TANZANG LUMA Tanzang Luma, Aguinaldo Highway, Imus City, Cavite\*
- 32. KALIBO-CITYMALL F. Quimpo St. connecting Mabini and Toting Reyes Streets, Kalibo, Aklan\*
- 33. LA UNION- AG Zambrano Bldg., Quezon Ave., San Fernando City, La Union\*
- 34. LAGUNA-STA. CRUZ E & E Building, Pedro Guevarra St., Sta. Cruz, Laguna.\*
- 35. LAOAG J.P Rizal St. corner Balintawak St. Laoag City, Ilocos Norte\*
- 36. LEGAZPI CITY F. Imperial Street, Barangay Bitano, Legazpi City\*
- 37. LINGAYEN Unit 5-6, The Hub Lingayen Building, National Road, Poblacion, Lingayen, Pangasinan
- 38. LIPA CM RECTO C.M. Recto Ave., Lipa City\*
- 39. LOS BAÑOS-CROSSING- Lopez Ave., Batong Malaki, Los Baños, Laguna\*
- 40. LUCENA- Merchan cor., Evangelista St., Lucena City\*
- 41. MACABEBE BRANCH Poblacion, Macabebe, Pampanga\*
- 42. MALOLOS BRANCH Canlapan St., Sto. Rosario, Malolos City, Bulacan\*
- 43. MALOLOS-CATMON Paseo del Congreso, Catmon, City of Malolos, Bulacan\*
- 44. MEYCAUAYAN- Mancon Bldg., McArthur Highway, Calvario, Meycauayan, Bulacan\*
- 45. MOLINO-BACOOR 817 Molino Road Molino III, Bacoor, Cavite\*
- 46. MOUNT CARMEL- AMB Bldg., Km. 78 McArthur Highway, Brgy. Saguin, City of San Fernando, Pampanga\*
- NAGA BRANCH RL Bldg., Panganiban St., Lerma, Naga City\*
- 48. OLONGAPO BRANCH Ground Floor, City View Hotel, 25 Magsaysay Drive, New Asinan, Olongapo City\*
- 49. ORANI BRANCH Brgy. Balut, Orani, Bataan\*\*
- 50. PLARIDEL- 0226 Cagayan Valley Road, Banga 1st, Plaridel, Bulacan\*
- 51. PORAC BRANCH Cangatba, Porac, Pampanga\*
- 52. ROXAS AVE.-CAPIZ CITYMALL Roxas Ave, brgy VI, Roxas City, Capiz
- 53. SAN FERNANDO BRANCH KHY Trading Bldg., San Fernando-Gapan Rd., San Fernando City, Pampanga\*
- SAN FERNANDO BAYAN BRANCH JSL Building, Consunji St., San Fernando, Pampanga\*
- 55. SAN JOSE ANGELES BRANCH Sto. Rosario St., San Jose, Angeles City\*
- 56. SAN JOSE DEL MONTE BRANCH Ground Floor, Giron Bldg., Gov. Halili Ave., Tungkong Mangga, City of San Jose Del Monte, Bulacan\*
- 57. SAN MIGUEL- Norberto St., San Jose, San Miguel, Bulacan\*
- 58. SAN NARCISO BRANCH Brgy. Libertad, San Narciso, Zambales\*
- 59. SAN PABLO-RIZAL AVE. BRANCH Rizal Avenue cor. Lopez Jaena St. San Pablo City, Laguna\*
- 60. SAN PEDRO BRANCH Gen Ber Bldg. National Highway Landayan, San Pedro Laguna\*
- 61. SAN RAFAEL BRANCH Cagayan Valley cor. Cruz na Daan Roads, San Rafael, Bulacan\*
- 62. SANTIAGO VICTORY NORTE JECO Bldg., Maharlika Highway cor. Quezon St., Victory Norte, Santiago City\*
- 63. SAVEMORE SAN ILDEFONSO BRANCH Savemore San Ildefonso, Poblacion, San Ildefonso, Bulacan\*
- 64. SAVEMORE TAGAYTAY-MENDEZ Mendez Crossing West, Tagaytay-Nasugbu Highway corner Mendez Tagaytay Rd, Tagaytay City\*
- 65. SAVEMORE TALISAY-NEGROS BRANCH Talisay, Mabini St., zone 12 Paseo Mabini Talisay City Negros Occidental\*
- 66. STA. ANA BRANCH Poblacion, Sta. Ana, Pampanga\*
- 67. STA. MARIA- JC De Jesus cor. M. De Leon, Poblacion, Sta. Maria, Bulacan\*
- 68. STA. RITA BRANCH San Vicente, Sta. Rita, Pampanga\*
- 69. STA. ROSA BRANCH Sta. Rosa-Tagaytay Highway, Sta. Rosa, Laguna\*
- 70. STA. ROSA-BALIBAGO National Highway cor. Lazaga St. Balibago, Sta. Rosa, Laguna\*
- 71. STO. TOMAS- MAHARLIKA Agojo Bldg., Maharlika Highway, Sto. Tomas, Batangas\*
- 72. SUBIC BRANCH Baraca, Subic, Zambales\*
- 73. TAGUM-CITYMALL Maharlika Highway cor. Lapu-Lapu Extension, Brgy. Magugpo Tagum City\*
- 74. TANAUAN CITY Jose P. Laurel National Highway, Darasa, Tanauan City, Batangas
- 75. TARLAC MAC ARTHUR McArthur Highway, San Nicolas, Tarlac City\*
- 76. TUGUEGARAO- Metropolitan Cathedral Parish, Rectory Complex, Rizal St., Tuguegarao City\*
- 77. URDANETA- MacArthur Highway, Nancayasan, Urdaneta City, Pangasinan\*

- 78. VIGAN- Plaza Maestro Convention Center, Florentino St. and Burgos St. Vigan City, Ilocos Sur\*
- 79. ZAMBOANGA-CITYMALL BRANCH CityMall, Don Alfaro St., Tetuan, Zamboanga\*
- \* One (1) ATM
- \*\* Two (2) ATMs
- \*\*\* Three (3) ATMs

## China Bank Savings - Off Branch ATM Directory

- 1. Calamba Hospital KM. 49 National Highway, Parian, Calamba City, Laguna
- RIS RIS DEVELOPMENT CORPORATION 168 Mercado St Tabe, Guiguinto, Bulacan 03015 (Balagtas Branch)
- ZAMECO ZAMECO II Head Office Compound, National Road, Brgy. Magsaysay, Castillejos, Zambales (Olongapo Branch).

# China Bank - Off Branch ATM Directory

#### Metro Manila

- 1. 168 MALL 3F Food Court, 168 Mall, Sta. Elena St., Binondo, Manila
- 2. 999 SHOPPING MALL Basement Lobby 999 Shopping Mall, 1002-1062 Soler St., Brgy. 293, Zone 28, District 3, Binondo, Manila
- 3. 999 SHOPPING MALL 2 Basement, 999 Shopping Mall Bldg. 2, Recto Soler Sts., Binondo, Manila
- 4. ALABANG MALL Alabang Town Center, Alabang Zapote Road cor. Madrigal Ave., Muntinlupa City
- 5. ALFAMART F.B. HARRISON GF F.B. Harrison St., Brgy. San Rafael, Pasay City
- 6. ALFAMART A. MABINI MANGGAHAN A. Mabini Street, Manggahan, Pasig City
- 7. ALFAMART DAEZ CAMARIN CALOOCAN Daez Commercial Bldg., Susano Road, Bagumbong, Caloocan City
- 8. ALFAMART JHOCSON SAMPALOC 534-548 M.F. Jhocson St., Zone 042, Brgy. 408, Sampaloc, Manila
- 9. ALFAMART MAAX Unit 111 Mall of Asia Annex Bldg. (MAAX), Seaside Blvd., San Rafael, Pasay City
- 10. ALFAMART NAGA ROAD LAS PIÑAS Alfamart, Naga Road, Pulang Lupa 2, Las Piñas City
- 11. ALFAMART SAN LAZARO Units 108B-113B SM City San Lazaro, A.H. Lacson Ext., Sta. Cruz, Manila
- 12. ALI MALL ATM Booth #1 UGF Ali Mall, P.Tuazon Blvd., Araneta Center, Quezon City
- 13. ALI MALL 2 LGF Times Square Entrance, Ali Mall, P. Tuazon Blvd., Araneta Center, Quezon City
- 14. ARMSCOR MARIKINA 2 Armscor Avenue, Brgy. Fortune, Marikina City
- 15. ATENEO DE MANILA UNIVERSITY G/F Kostka Hall, Ateneo De Manila University, Katipunan Ave., Loyola Heights, Quezon City
- 16. CASH AND CARRY 2/F Cash and Carry Mall, between South Super Highway & Filmore St., Brgy. Palanan, Makati City
- 17. CBS HEAD OFFICE LOBBY CBS Lobby, 314 Sen. Gil J. Puyat Avenue, Makati City
- 18. CHIANG-KAI-SHEK Chiang Kai Shek College, 1274 P. Algue St., Tondo, Manila
- 19. COMEMBO COMMERCIAL COMPLEX Comembo Commercial Complex, J.P. Rizal Ext. cor. Sampaguita St., Comembo, Makati City
- 20. COMMERCE CENTER Commerce Ave. cor. Filinvest Ave., Alabang, Muntinlupa City
- 21. CONRAD S MAISON MALL 2F Conrad Hotel, Coral Ave., SM MOA Complex, Pasay City
- 22. DASMARIÑAS VILLAGE ASSOCIATION OFFICE 1417 Campanilla St., Brgy. Dasmariñas Village, Makati City
- 23. EASTWOOD CITY WALK 2 G/F ATM 1 Eastwood City Walk Ph. 2, Eastwood City Cyberpark, 188 E. Rodriguez Jr. Ave., Bagumbayan, Quezon City
- 24. EASTWOOD CYBERMALL 2F Eastwood Cybermall, Eastwood Ave., Eastwood City Cyberpark, Bagumbayan, QC
- 25. EASTWOOD MALL Level 1 ATM 2 Ph.2, Eastwood Mall, E. Rodriguez Jr. Ave., Bagumbayan, Quezon City
- 26. GATEWAY MALL Booth 4 Level 2 Gateway Mall, Cubao, Quezon City
- 27. GLORIETTA 4 Glorietta 4, Ayala Center, Makati City
- 28. GLORIETTA 5 G/F Glorietta 5, Ayala Center, Makati City
- 29. GREENBELT 3 Greenbelt 3 Drop-off Area, Makati Ave., Makati City
- 30. GREENHILLS THEATER MALL Main Entrance Greenhills Theater Mall, San Juan City
- 31. GREENMEADOWS CLUBHOUSE Lovebird St., Green Meadows Subdivision, Brgy. Ugong Norte, Quezon City
- 32. HIGH POINTE MEDICAL HUB 241 Shaw Blvd, Mandaluyong City
- 33. HOLIDAY ISLAND CALOOCAN G/F Phase 2, Commercial Site Dutong St. cor. Kanlaon St., Bagong Silang, Caloocan City
- 34. IACADEMY BUENDIA G/F iAcademy Plaza, H.V. Dela Costa St., Makati City
- 35. JACKMAN EMPORIUM Jackman Emporium Department Store Bldg., Grace Park, Kalookan City
- 36. JACKMAN PLAZA MUÑOZ Jackman Plaza Muñoz, EDSA, Muñoz, Quezon City
- 37. JGC ALABANG JGC PHILS. Bldg., 2109 Prime St., Madrigal Business Park Ph III, Ayala Alabang, Muntinlupa City
- 38. KATARUNGAN VILLAGE Katarungan Village Admin Office, F. Reria cor. University Road, Muntinlupa City
- 39. KIMSTON PLAZA Kimston Plaza, P. Victor St. cor. P. Burgos St., Guadalupe Nuevo, Makati City
- 40. LAKEVIEW BINANGONAN Manila East Road, Tagpos, Binangonan, Rizal

- 41. LANDMARK MAKATI G/F The Landmark Bldg., Makati Ave., Ayala Center, Makati City
- 42. LANDMARK TRINOMA ATM Slot 4, 2F Landmark Trinoma, North Ave. cor. EDSA, Quezon City
- 43. LIANA'S SAMPALOC 537 Earnshaw St., Sampaloc, Manila
- 44. LRT 2 PUREZA Westbound, LRT 2 Pureza Station, R. Magsaysay Blvd., Sta. Mesa, Manila
- 45. LRT 2 KATIPUNAN Westbound, LRT 2 Katipunan Station, Aurora Blvd., Loyola Heights, Quezon City
- 46. LRT 2 RECTO EAST East Side, LRT 2 Recto Station, Recto Avenue, Sta. Cruz, Manila
- 47. LRT 2 RECTO WEST West Side, LRT 2 Recto Station, Recto Avenue, Sta. Cruz, Manila
- 48. LRT 2 SANTOLAN Westbound, LRT 2 Santolan Station, Marcos Highway, Santolan, Pasig City
- 49. LRT 2 V. MAPA Westbound, LRT 2 V. Mapa Station, R. Magsaysay Blvd., Sta. Mesa, Manila
- 50. MALABON CITISQUARE G/F Malabon Citisquare, C-4 Road cor. Dagat-dagatan Ave., Malabon City
- 51. MARKET! MARKET! 1 Market! Market!, Fort Bonifacio Global City, Taguig City
- 52. MARKET! MARKET! 2 2F Market! Market!, Fort Bonifacio Global City, Taguig City
- 53. MARKET! MARKET! 3 G/F ATM Center in Fiesta Market, Market! Market!, Fort Bonifacio Global City, Taguig City
- 54. MEDICAL CITY Medical City, Ortigas Ave., Pasig City
- 55. METRO POINT MALL 3F Metro Point Mall, EDSA cor. Taft Ave., Pasay City
- 56. METROWALK ATM 1 Bldg C, G/F Metrowalk Commercial Complex, Meralco Ave., Pasig City
- 57. MIDAS HOTEL Midas Hotel, 2702 Roxas Blvd., Pasay City
- 58. MRT BONI STATION MRT Boni Station, EDSA, Mandaluyong
- 59. MRT CUBAO STATION MRT Cubao Station, EDSA, Quezon City
- 60. MRT NORTH AVE. MRT North Avenue Station, EDSA, Quezon City
- 61. MRT SHAW MRT Shaw Station, EDSA, Mandaluyong City
- 62. MULTINATIONAL CLUBHOUSE Clubhouse, Nazareth cor. Judea St., Multinational Village, Parañaque City
- 63. NEWPORT MALL 4F 4F Newport Mall, Resorts World, Newport City, Pasay City
- 64. NOVA SQUARE G/F Nova Square, Quirino Highway, Brgy. San Bartolome, Novaliches, Quezon City
- 65. ONE MALL VALENZUELA Gen. T. De Leon, Valenzuela City
- 66. ONE E COM CENTER G/F One E-Com Center, Palm Coast Ave., SM MOA Complex, Pasay City
- 67. PROMENADE GREENHILLS Missouri Entrance, Promenade Mall, Greenhills Shopping Center, San Juan City
- 68. PUREGOLD BLUMENTRITT 286 Blumentritt St., Sta Cruz, Manila
- PUREGOLD E. RODRIGUEZ ATM #1 Puregold E. Rodriguez, Cosco Bldg., E. Rodriguez Ave. cor. G. Araneta Ave., QC
- 70. PUREGOLD LAKEFRONT Puregold Lakefront, Presidio Subdivision, Lakefront, Muntinlupa City
- 71. PUREGOLD PASO DE BLAS LGF Puregold Plaso de Blas, Plaso de Blas cor. Gen. Luis St., Malinta Ex, Valenzuela City
- 72. PUREGOLD JR. PANDACAN Puregold Jr. Pandacan, West J. Zamora St., Pandacan, Manila
- 73. PUREGOLD MAYPAJO KALOOKAN Puregold Maypajo, J.P. Rizal St., Brgy. Maypajo, Caloocan City
- 74. QUICKLEAN MAYBUNGA 369 Dr. Sixto Antonio Avenue, Maybunga, Pasig City
- 75. RESORTS WORLD GAMING AREA G/F Casino Gaming Area, Resorts World, Pasay City
- 76. ROBINSONS FORUM PIONEER ATM Center Pioneer Side, Forum Robinsons, Pioneer St. cor. EDSA, Mandaluyong City
- 77. ROBINSONS GALLERIA Robinsons Galleria, EDSA cor. Ortigas Ave., Pasig City
- 78. ROBINSONS GALLERIA 2 Robinsons Galleria, EDSA cor. Ortigas Ave., Pasig City
- 79. ROBINSONS GALLERIA 3 West Wing, Robinsons Galleria, EDSA cor. Ortigas Ave., Pasig City
- 80. ROBINSONS PLACE MANILA G/F Padre Faura Entrance, Robinsons Place Manila, Pedro Gil cor. Adriatico St., Ermita, Manila
- 81. ROCKWELL BUSINESS CENTER Rockwell Business Center, Ortigas Ave., Pasig City
- 82. ROCKWELL POWER PLANT Stall No. 060 Ground Level, Power Plant Mall, Makati City
- 83. SAVERS CENTER G/F Savers Center (right side of Main Entrance), along EDSA cor. Taft Ave., Pasay City
- 84. SHOP AND RIDE 248 Gen. Luis St., Brgy. Nova Proper, Novaliches, Quezon City
- 85. SHOPWISE ANTIPOLO Shopwise Bldg., M.L. Quezon St. cor. Circumferential Road, San Roque, Antipolo City
- SHOPWISE COMMONWEALTH Shopwise, Blk 17, Commonwealth Ave., Quezon City
- 87. SHOPWISE METLIVE PASAY Blue Wave Mall, Diosdado Macapagal cor. EDSA, Metropolitan Park Bay City, Pasay
- 88. SHOPWISE SUCAT Shopwise Sucat, Dr. A. Santos Avenue corner Soreena Avenue, Paranague City
- 89. SM CENTER ANGONO SM Center Angono, Quezon Ave. Angono, Rizal
- 90. SM CENTER LAS PIÑAS G/F SM Center Las Piñas, Alabang Zapote Road, Las Piñas City
- 91. SM HYPERMARKET MANDALUYONG SM Hypermarket Mandaluyong, 121 Shaw Blvd. cor. E.Magalona St., Brgy. Bagong Silang, Mandaluyong City
- 92. SM MANILA UGF SM Manila Main Entrance, Natividad A. Lopez cor. Antonio Villegas St., Ermita, Manila
- 93. SM MEGAMALL BLDG. B Level 2 Bldg. B, SM Megamall, EDSA cor. Julia Vargas St., Mandaluyong City
- 94. SM MOA HYPERMARKET G/F SM Hypermarket, SM Mall of Asia, Pasay City
- 95. SM MOA SEASIDE FERRY TERMINAL SM MOA Seaside Blvd. near Esplanade, Pasay City
- 96. SM MUNTINLUPA ATM 2 G/F (beside Rear Entrance) SM Muntinlupa, National Road, Brgy. Tunasan, Muntinlupa City

- 97. SM TAYTAY OFF-BRANCH 2F Bldg. A, SM Taytay, Manila East Road, Brgy. Dolores, Taytay, Rizal
- 98. SOLAIRE MANILA 2 Entertainment City, Aseana Ave., Tambo, Parañague City
- 99. SOLAIRE RESORT & CASINO Entertainment City, Aseana Ave., Tambo, Parañaque City
- 100. SOUTHGATE MALL Alphaland Southgate Mall, EDSA cor. Chino Roces Ave., Makati City
- 101. ST. FRANCIS SQUARE Basement 1 St. Francis Square, Doña Julia Vargas Ave. cor. Bank Drive, Ortigas Center, Mandaluyong City
- 102. ST. JUDE COLLEGE Dimasalang St. cor. Don Quijote St., Sampaloc, Manila
- 103. ST. LUKE'S THE FORT Basement, St. Luke's Medical Center, 5th Ave., Fort Bonifacio Global City, Taguig City
- 104. ST. LUKE'S THE FORT 2 Basement, St. Luke's Medical Center, 5th Ave., Fort Bonifacio Global City, Taguig City
- 105. STI DELOS SANTOS MEDICAL CENTER 201 E.Rodriguez Sr. Blvd., Quezon City
- 106. TAFT U.N. G/F Times Plaza, T.M Kalaw cor. Gen. Luna St., Ermita, Manila
- 107. THE A VENUE G/F Valdez Site, The A Venue, 7829 Makati Ave., Makati City
- 108. TIENDESITAS Tiendesitas, Ortigas Ave. cor E. Rodriquez Ave., Pasig City
- 109. TRINOMA OFF-BRANCH 1 Level 1 Trinoma, North Ave. cor. EDSA, Quezon City
- 110. TRINOMA OFF-BRANCH 2 Level 1 Trinoma, North Ave. cor. EDSA, Quezon City
- 111. TWO SHOPPING CENTER Two Shopping Center, Taft Ave. Ext., 026 Zone 10, Pasay City
- 112. UNIMART GREENHILLS B1 Unimart Greenhills Shopping Center, Ortigas Ave., San Juan City
- 113. UP TOWN CENTER 2F UP Town Center, Katipunan Ave., Brgy. UP Campus Diliman, Quezon City
- 114. UPM PGH Faculty Medical Arts Bldg., PGH Compound, Taft Ave., Ermita, Manila
- 115. URDANETA VILLAGE Urdaneta Village Clubhouse, Urdaneta Ave., Makati City
- 116. UST DOCTOR'S CLINIC University of Sto. Tomas Hospital, Vestibule and New Doctor's Clinic, A.H. Lacson Ave., Sampaloc, Manila
- 117. UST HOSPITAL University of Sto. Tomas Hospital, A.H. Lacson Ave., Sampaloc, Manila
- 118. UST HOSPITAL 3 G/F Clinical Division, University of Sto. Tomas Hospital, A.H. Lacson Ave., Sampaloc, Manila
- 119. VICTORY CENTRAL MALL ATM 2 G/F Victory Central Mall, #717 Old Victory Compound, Rizal Ave., Monumento, Caloocan City
- 120. VICTORY FOOD MARKET BACLARAN Victory Food Market, Redemptorist Road, Baclaran, Parañaque City
- 121. VICTORY PASAY MALL Victory Pasay Mall, Antonio S. Arnaiz Ave, Pasay City
- 122. WACK WACK GOLF & COUNTRY CLUB Main Lobby Clubhouse, Wack Wack Golf & Country Club, Shaw Blvd., Mandaluyong City
- 123. WALTER MART MAKATI G/F Waltermart Makati, 790 Chino Roces Ave. cor. Antonio Arnaiz, Makati City
- 124. WALTER MART NORTH EDSA Walter Mart Bldg., EDSA, Quezon City
- 125. WALTER MART SUCAT Walter Mart Sucat, Dr. A. Santos Ave., Brgy. San Isidro, Sucat, Parañaque City
- 126.ZABARTE TOWN CENTER Basement Zabarte Town Center, 588 Camarin Road corner Zabarte Road, Caloocan City

## Provincial

- 1. 2 MANGO AVENUE 2 Mango Ave. Solara Bldg., General Maxilom Ave, Cebu City
- 2. 7-11 IMUS BAYAN LUMA Aguinaldo Highway cor. Patindig Araw Road, Bayan Luma VIII, Imus, Cavite
- 3. 7-11 IMUS TANZANG LUMA Aguinaldo Highway cor. Captain B. Paredes St., Tanzang Luma 1, Imus, Cavite
- 4. A. BONIFACIO MCDONALD'S BAGUIO Villanueva Bldg., Lower Bonifacio St., Baguio City
- 5. ABREEZA MALL Abreeza Mall, J.P. Laurel Ave., Bajada, Davao City, Davao del Sur
- 6. ACC HYPERMART SAN ANDRES San Andres, Catanduanes
- ACIENDA DESIGNER OUTLET SILANG G/F Acienda Designer Outlet, E. Aguinaldo Highway, Silang, Cavite
- 8. ADVENTIST UNIVERSITY OF THE PHILIPPINES Adventist University of the Philippines, Sta. Rosa Tagaytay Road, Puting Kahoy, Silang, Cavite
- 9. AG&P Atlantic, Gulf & Pacific Company of Manila Inc., Brgy. San Roque, Bauan, Batangas
- 10. ALFAMART LUMINA Alfamart Lumina, Aquinaldo Highway cor. Nueno Ave., Imus, Cavite
- 11. ALFAMART TRECE MARTIRES CPC Bldg., Governor's Drive cor. Hugo Perez, Trece Martires, Cavite
- 12. ALFAMART FILINVEST TANZA Alfamart Filinvest Tanza, Filinvest Ave., Westwood Place Subd. Ph. 2, Brgy. Paradahan, Tanza, Cavite
- 13. ALFAMART GOLDEN CITY Molino-Paliparan Road, Salawag, Dasmariñas City, Cavite
- 14. ALFAMART ILANG-ILANG TANZA Alfamart Ilang-Ilang Tanza, Ilang-ilang St., De Roman Subd., Daang Amaya 1, Tanza, Cavite
- 15. ALFAMART LANCASTER Alfamart Lancaster, MCS Bldg., Advincula Ave., Alapan II-A, Imus, Cavite
- 16. ALFAMART L'PASEO ARCADE INDANG LGF L'Paseo Building, Indang-Trece Martires Road, Indang, Cavite
- 17. ALFAMART PACITA COMPLEX Alfamart, Block 3 Phase 3A Pacita Complex, San Pedro, Laguna
- 18. ALFAMART POBLACION 4 CALACA #149 Marasigan St., Poblacion 4, Calaca, Batangas
- 19. ALFAMART POBLACION ROSARIO Alfamart Poblacion Rosario, 153 Gen. Trias Drive, Brgy. Poblacion, Rosario, Cavite
- 20. ALFAMART VILLA CATALINA DASMARIÑAS Lot 6123 Don Placido Campos Avenue, San Agustin, Dasmariñas City, Cavite
- 21. ALFAMART YAKAL SILANG CAVITE G/F Alfamart Yakal Silang Cavite, 137 Pedro Montoya St. cor. Yakal, Silang, Cavite
- 22. ALLEN AVENUE CATBALOGAN Centro Mall, Allen Ave., Brgy. 04, Catbalogan City, Samar

- 23. ALWANA BUSINESS PARK National Highway, Brgy. Cugman, Cagayan de Oro City, Misamis Oriental
- 24. ANGEL SUPERMARKET Luna St. cor. Burgos St., Brgy. Quirino, Solano, Nueva Vizcaya
- 25. ANGELES UNIVERSITY FOUNDATION MEDICAL CENTER Basement, Angeles University Foundation Medical Center, McArthur Highway cor. Diego Silang St., Angeles City, Pampanga
- 26. ARAULLO UNIVERSITY Araullo University, Maharlika Highway, Brgy. Bitas, Cabanatuan City, Nueva Ecija
- 27. ATENEO DE DAVAO UNIVERSITY Ateneo de Davao University, Roxas Ave, Poblacion Dist., Davao City, Davao del Sur
- 28. AVENUE HOTEL BACOLOD Avenue Suites Hotel and Spa, 12th St. cor Lacson St., Bacolod City, Negros Occidental
- 29. AYALA CENTER CEBU Level 3 ATM 1 Ayala Center Cebu, Cebu Business Park, Cebu City
- 30. BRENT INTERNATIONAL SCHOOL MANILA Brentville Subdivision, Mamplasan, Biñan, Laguna
- 31. BUDGET WISE SUPERMARKET Budget Wise Supermarket, Veterans Ave., Zamboanga City, Zamboanga del Sur
- 32. CALTEX SLEX 1 South Luzon Expressway Northbound, Brgy. San Antonio, San Pedro, Laguna
- 33. CB MALL URDANETA CB Mall, McArthur Highway, Brgy. Nancayasan, Urdaneta City, Pangasinan
- 34. CDO MEDICAL CENTER CDO Medical Center Bldg. 2, Tiano Brothers cor. Nacalaban St., Cagayan de Oro City, Misamis Oriental
- 35. CEBU DOCTORS' HOSPITAL Cebu Doctors' University Hospital, Osmeña Blvd., Cebu City, Cebu
- CEBU DOCTORS' UNIVERSITY Cebu Doctors' University Hospital, #1 Potenciano Larrazabal Ave., North Reclamation Area, Mandaue City, Cebu
- 37. CELEBES COCONUT BUTUAN Km 9, Brgy. Taguibo, Butuan City, Agusan Del Norte
- 38. CENTRIO MALL G/F Centrio Mall, CM Recto cor. Corrales St., Cagayan de Oro, Misamis Oriental
- 39. CLARK GATEWAY Clark Gateway Commercial Complex, Gil Puyat Ave., Brgy. San Francisco, Mabalacat, Pampanga
- 40. CORPUS CHRISTI Corpus Christi School, Tomas Saco St., Macasandig, Cagayan de Oro City, Misamis Oriental
- 41. DAGUPAN NEPO MALL G/F Nepo Mall Dagupan, Arellano St., Dagupan City, Pangasinan
- 42. DAVAO ADVENTIST HOSPITAL Davao Adventist Hospital, Km. 7 McArthur Highway, Bangkal, Davao City, Davao del Sur
- 43. DAVAO METRO SHUTTLE Pereyras Terminal 1, Magugpo West, Tagum City, Davao del Norte
- 44. DIPOLOG CENTER MALL Dipolog Center Mall, 138 Rizal Ave., Dipolog City, Zamboanga del Norte
- 45. DIPSSCOR Davao Integrated Port And Stevedoring Services Corporation Bldg., International Port of Davao, Sasa Wharf, Davao City, Davao del Sur
- 46. DLSU DASMARIÑAS College of Engineering, DLSU Dasmariñas, Dasmariñas City, Cavite
- 47. DLSU HEALTH SCIENCE CAMPUS De La Salle University Health Science Campus Inc., Congressional Road, Dasmariñas City, Cavite
- 48. DLSU MAC G/F Medical Arts Centre Bldg., DLSU Medical Center Compound, Congressional Road, Dasmariñas City, Cavite
- 49. EAGLE RIDGE COUNTRY CLUB Club House, Eagle Ridge and Country Club, Brgy, Javalera, Gen. Trias, Cavite
- 50. ECCO BUILDING G/F ECCO Bldg. (beside unit A), Fil-Am Friendship Highway, Brgy. Anunas, Angeles City, Pampanga
- 51. FESTIVE WALK ANNEX BLDG. Annex Bldg., Iloilo Festive Walk, Megaworld Blvd., Iloilo Business Park, Mandurriao, Iloilo City
- 52. FESTIVE WALK FOOD HALL Food Hall, Iloilo Festive Walk, Megaworld Blvd., Iloilo Business Park, Mandurriao, Iloilo City
- 53. FESTIVE WALK OUTDOOR Outdoor Area, Iloilo Festive Walk, Megaworld Blvd., Iloilo Business Park, Mandurriao, Iloilo City
- 54. FESTIVE WALK WILCON Wilcon Area, Iloilo Festive Walk, Megaworld Blvd., Iloilo Business Park, Mandurriao, Iloilo City
- 55. FRIENDSHIP SUPERMARKET MUÑOZ NE D. Delos Santos St., Science City of Muñoz, Nueva Ecija
- 56. GAISANO BULUA Gaisano Bulua Mall, Bulua St., Cagayan de Oro City, Misamis Oriental
- 57. GAISANO ILIGAN G/F Gaisano Citi Super Mall, Iligan City, Lanao del Norte
- 58. GAISANO LAPU-LAPU CITY Gaisano Mactan Island Mall, Pusok, Lapu-Lapu City, Cebu
- 59. GAISANO MASBATE Gaisano Capital Masbate, Quezon St., Crossing, Masbate City, Masbate
- 60. GAISANO PUERTO Unit #1 ATM 2nd Level Gaisano Puerto, Sayre Highway, Puerto, Cagayan de Oro City, Misamis Oriental
- 61. GAISANO MALL BAJADA DAVAO Gaisano Mall of Davao, J.P. Laurel Ave., Bajada, Davao City, Davao del Sur
- 62. GAISANO MALL CAGAYAN DE ORO Unit #3 Level 2 Atrium Gaisano Mall, Corrales Extension cor. CM Recto Ave., Cagayan de Oro City, Misamis Oriental
- 63. GOLDEN PRINCE HOTEL Golden Prince Hotel & Suites, Acacia St. cor. Archbishop Reyes Ave., Cebu City, Cebu
- 64. GOOD SAMARITAN HOSPITAL Good Samaritan Compound, Burgos Ave., Cabanatuan City, Nueva Ecija
- 65. GROSVENOR SQUARE Grosvenor Square, Josefa St., Angeles City, Pampanga
- 66. HOLY ANGEL UNIVERSITY 2 G/F Holy Angel University Student's Center, Sto. Rosario St., Angeles City, Pampanga
- 67. JENRA JUMBO DOLORES Olongapo-Gapan Road, Dolores, San Fernando, Pampanga
- 68. JENRA MALL JENRA Grand Mall, Sto. Rosario St., Angeles City, Pampanga
- 69. JOLLIBEE MABALACAT ATM 2 ATM Center (beside Jollibee), McArthur Highway, Brgy. San Francisco, Mabalacat City, Pampanga
- 70. JOLLIBEE FLORIDABLANCA Macabulos St., Floridablanca, Pampanga
- 71. JOLIIBEE GUAGUA Jollibee Compound, Jose Abad Santos Avenue, Guagua, Pampanga
- 72. KCC MALL GENSAN G/F KCC Mall GenSan, J. Catolico Sr. Ave., Gen. Santos City, South Cotabato
- 73. KCC MALL DE ZAMBOANGA KCC Mall de Zamboanga, Gov. Camins Rd., Camino Nuevo, Zamboanga City, Zamboanga del Sur
- 74. KMSCI Kidapawan Medical Specialist Center Inc., Sudapin, Kidapawan City, North Cotabato

- 75. LA NUEVA MINGLANILLA La Nueva Supermart Inc., Poblacion, Minglanilla, Cebu
- 76. LA NUEVA SUPERMART La Nueva Supermart Inc., G.Y. Dela Serna St., Lapu-Lapu, Cebu City, Cebu
- 77. LB SUPERMARKET ZAMBOANGA LB Realty Complex, Veteran's Ave. Extension, Zamboanga City, Zamboanga del Sur
- 78. LCC PEÑARANDA LCC Supermarket, Peñaranda cor. Rizal St., Legazpi City, Albay
- 79. LCC SUPERMAKET AYALA LEGAZPI Liberty Center, Quezon Ave., Capantawan, Legazpi City, Albay
- 80. LEE HYPERMARKET G/F Lee Hypermart, Jose E. Romero Sr. Ave., Bagacay, Dumaguete City, Negros Oriental
- 81. LEE SUPER PLAZA G/F Lee Super Plaza, M. Perdices cor. San Jose St., Dumaquete City, Negros Oriental
- 82. LEGAZPI INTERNATIONAL AIRPORT Magayon Dr., Legazpi City International Airport, Legazpi City, Albay
- 83. LIM KET KAI MALL M4-193B LIMKETKAI Mall, Lim Ket Kai Drive, Cagayan de Oro City, Misamis Oriental
- 84. LITE PORT TAGBILARAN Celestino Gallares St., Poblacion 2, Tagbilaran City, Bohol
- 85. LOPUE'S EAST CENTRE Lopue's East Centre, Burgos St. cor. Carlos Hilado National Highway, Bacolod City, Negros Occidental
- 86. LORMA HOSPITAL Lorma Medical Center, San Fernando, La Union
- 87. LOTUS CENTRAL MALL G/F Lotus Central Mall, Nueno Ave., Imus, Cavite
- 88. LVGH VALENCIA La Viña General Hospital, ML Quezon St., Poblacion, Valencia City
- 89. MAAP Maritime Academy of Asia and the Pacific, Kamaya Point Road, Mariveles, Bataan
- 90. MACTAN ISLA RESORT Agus Road, Ibabao, Marigondon, Lapu Lapu City, Cebu
- 91. MACTAN MARINA MALL G/F Mactan Marina Mall, MEPZ 1, Lapu-Lapu City, Cebu
- 92. MAGIC MALL G/F Magic Mall, Alexander St., Poblacion, Urdaneta City, Pangasinan
- 93. MAGIC STARMALL UGF Magic Star Mall, Romulo Blvd., Brgy. Cut-Cut 1, Tarlac City, Tarlac
- 94. MALOLOS OFF-BRANCH G/F Graceland Mall, Bulacan State University Grounds, McArthur Highway, Guinhawa, Malolos City, Bulacan
- 95. MALTA HOSPITAL TORIL Malta Hospital Toril, McArthur Highway, Toril, Davao City, Davao del Sur
- 96. MARIA REYNA HOSPITAL Beside Hospital Entrance/Exit, Maria Reyna Hospital, T.J. Hayes St., Cagayan De Oro City, Misamis Oriental
- 97. MARITON GROCERY DON DOMINGO Mariton Grocery, Don Domingo, Tuguegarao City, Cagayan
- 98. MARKET CITY Market City Bldg., Bus Terminal, Agora, Cagayan De Oro, Misamis Oriental
- 99. MARQUEE MALL 1 G/F Activity Center, Marquee Mall, Aniceto Gueco St., Angeles City, Pampanga
- 100. MATINA TOWN SQUARE G/F Strip Bldg., Matina Town Center, along McArthur Highway, Matina, Davao City, Davao del Sur
- 101. MCIA DOMESTIC CHECK-IN AREA Mactan Cebu International Airport, Lapu-Lapu Airport Road, Lapu-Lapu City, Cebu
- 102. MCIA DOMESTIC DEPARTURE HALL Mactan Cebu International Airport, Lapu-Lapu Airport Road, Lapu-Lapu City, Cebu
- 103. MCIA DEPARTURE CHECK-IN SOUTHWING Mactan Cebu International Airport, Lapu-Lapu Airport Road, Lapu Lapu City, Cebu
- 104. MCIA DOMESTIC ARRIVAL Mactan Cebu International Airport, Lapu Lapu Airport Road, Lapu Lapu City, Cebu
- 105. MINDANAO SANITARIUM AND HOSPITAL Mindanao Sanitarium and Hospital, Tibanga Highway, Iligan City, Lanao del Norte
- 106. MJS HOSPITAL Manuel J. Santos Hospital, 554 Montilla Blvd., Butuan City, Agusan del Norte
- 107. MOTHER TERESA HOSPITAL Mother Teresa of Calcutta Medical Center, McArthur Highway, Brgy. Maimpis, City of San Fernando, Pampanga
- 108. MUZON UPTOWN G/F Muzon Uptown, Brgy. Muzon, San Jose Del Monte, Bulacan
- 109. NAGALAND E-MALL P.Diaz cor. Elias Angeles St., San Francisco, Naga City, Cebu
- 110. NEPO MALL ANGELES Nepo Mall Angeles, Doña Teresa Ave. cor. St. Joseph St., Nepo Mart Complex, Angeles, Pampanga
- 111. NORTHSIDE DOCTORS HOSPITAL Northside Doctors Hospital, Guimod, Bantay, Vigan City, Ilocos Sur
- 112. NOTRE DAME DE CHARTRES HOSPITAL Notre Dame De Chartres Hospital, #25 Gen. Luna Road, Baguio City, Benguet
- 113. NUEVA ECIJA DOCTORS HOSPITAL Nueva Ecija Doctors Hospital, Maharlika Highway, Cabanatuan City, Nueva Ecija
- 114. NUVALI SOLENAD 2 G/F Solenad 2 Nuvali, Sta. Rosa-Tagaytay Road, Don Jose, Sta. Rosa, Laguna
- 115. NUVALI SOLENAD 3 BLDG. B G/F Bldg. B Solenad 3 Nuvali, Sta. Rosa-Tagaytay Road, Don Jose, Sta. Rosa, Laguna
- 116. NUVALI SOLENAD HAWKERS MARKET Hawkers Market, Solenad 3 Nuvali, Sta. Rosa-Tagaytay Road, Don Jose, Sta. Rosa, Laguna
- 117. ORCHARD GOLF AND COUNTRY CLUB Gate 2, The Orchard Golf and Country Club Inc., Jose Abad Santos, Dasmariñas City, Cavite
- 118. OSPA FARMERS' MEDICAL CENTER Ormoc Sugarcane Planters Association Farmers Medical Center, Carlota Hills, Brgy. Can-Adieng, Ormoc City, Leyte
- 119. OUR LADY OF THE PILLAR G/F Our Lady of the Pillar Medical Center (near Emergency Room), Tamsui Ave., Bayan Luma II. Imus, Cavite
- 120. PACIFIC MALL 2 Pacific Mall Bldg., Landco Business Park, F. Imperial St., Legazpi Port District, Legazpi City
- 121. PANGASINAN MEDICAL CENTER Pangasinan Medical Center, Nable St., Dagupan City, Pangasinan
- 122. PAVILION MALL G/F Bldg. A, Pavilion Mall, KM. 35 Brgy. San Antonio, Biñan, Laguna
- 123. PELCO III APALIT PELCO III, Mc Arthur Highway, Sampaloc, Apalit, Pampanga
- 124. PLAZA FINA MAGALANG Plaza Fina, Don Andres Luciano St., Magalang, Pampanga

- 125. PORTA VAGA MALL Porta Vaga Mall, Along Session Road, Baguio City
- 126. PPL MCDONALD'S ORMOC G/F IAL Building, Burgos St. cor. Rizal St., Ormoc City, Leyte
- 127. PRINCE HYPERMART DAANBANTAYAN Prince Hypermart, Poblacion, Daanbantayan, Cebu
- 128. PRINCE HYPERMART HIMAMAYLAN Brgy. Poblacion, Himamaylan City, Negros Occidental
- 129. PRINCE MALL OF BAYBAY Prince Town Baybay, Andres Bonifacio & Manuel L. Quezon St., Baybay, Leyte
- 130. PUREGOLD DAU Lot 9 Blk 19 Cosco Building, McArthur Highway, Dau, Mabalacat, Pampanga
- 131. PUREGOLD OBANDO Puregold Obando, P. Sevilla St., Brgy. Catanghalan, Obando, Bulacan
- 132. PUREGOLD LUCENA Brgy. Gulang Gulang, Quezon Ave., Lucena
- 133. QUICKMART DARAGA Quickmart Bldg., Rizal St., Daraga, Albay
- 134. RIVERA HOSPITAL PANABO Rivera Medical Center, National Highway, 7302 Brgy. San Francisco, Panabo City, Davao Del Norte
- 135. ROBINSONS CALASIAO Robinsons Place Pangasinan, Brgy. San Miguel, Calasiao, Pangasinan
- 136. ROBINSONS GENSAN G/F Robinsons Gensan, Jose Catolico Sr. Ave., Brgy. Lagao, General Santos City, South Cotabato
- 137. ROBINSONS TAGUM National Highway, Tagum, Davao del Norte
- 138. ROYCE HOTEL Royce Hotel, Manuel A. Roxas Highway cor. Ninoy Aquino Avenue, Clark Freeport Zone, Mabalacat, Pampanga
- 139. ROYCE HOTEL 2 Royce Hotel, Manuel A. Roxas Highway cor. Ninoy Aquino Avenue, Clark Freeport Zone, Mabalacat, Pampanga
- 140. ROYCE HOTEL 3 Royce Hotel, Manuel A. Roxas Highway cor. Ninoy Aquino Avenue, Clark Freeport Zone, Mabalacat, Pampanga
- 141. RPGMC TUGUEGARAO Ronald P. Guzman Medical Center, Enrile Blvd., Carig, Tuguegarao City, Cagayan
- 142. SAMULCO Sta. Ana Multi-Purpose Cooperative, Bldg. 1, Monteverde St., Davao City, Davao del Sur
- 143. SAN FERNANDINO HOSPITAL San Fernandino Hospital, McArthur Highway, Bo. Dolores, San Fernando, Pampanga
- 144. SAVEWISE POZORRUBIO Savewise Bldg., Caballero St., Brgy. Cablong, Pozorrubio, Pangasinan
- 145. SHOPWISE CEBU Shopwise Bldg., N. Bacalso Ave., Basak, San Nicolas, Cebu City, Cebu
- 146. SHOPWISE SAN PEDRO Shopwise, National Highway, Brgy. Landayan, San Pedro, Laguna
- 147. SHOPWISE GRAND TERMINAL BATANGAS Diversion Road, Brgy. Alangilan, Batangas City, Batangas
- 148. SHOPWISE LANCASTER IMUS G/F Shopwise Lancaster City, Advincula Avenue, Imus City, Cavite
- 149. SIBALOM MUNICIPAL ANTIQUE G/F Sibalom Municipal Hall, Sibalom, Antique
- 150. SKYRISE REALTY G/F Skyrise IT Bldg., Gorordo Ave. cor. N.Escario St., Cebu City, Cebu
- 151. SM BAGUIO SM Baguio, Luneta Hill, Upper Session Road, Baguio City, Benguet
- 152. SM CENTER IMUS N.I.A Road, Barangay Bucandala III, Imus, Cavite
- 153. SM CENTER TUGUEGARAO 2F SM Center Tuguegarao Downtown, Luna St. cor Mabinit St., Tuguegarao City
- 154. SM CITY BACOLOD G/F Bldg. A, ATM #3 SM City Bacolod, Reclamation Area, Bacolod City, Negros Occidental
- 155. SM CITY BALIWAG G/F SM City Baliwag, Doña Remedios Trinidad Highway, Brgy. Pagala, Baliwag, Bulacan
- 156. SM CITY BATANGAS SM City Batangas, M.Pastor Ave., Pastor Village, Brgy. Pallocan Kanluran, Batangas City, Batangas
- 157. SM CITY BATANGAS 2 SM City Batangas, M. Pastor Ave, Pastor Village, Brgy. Pallocan Kanluran, Batangas City, Batangas
- 158. SM CITY CABANATUAN ATM Center, SM City Cabanatuan, Maharlika Highway, Brgy. H. Concepcion, Cabanatuan City, Nueva Ecija
- 159. SM CITY CAGAYAN DE ORO ATM Center 2, Main Entrance, SM City Cagayan de Oro, Masterson Ave., Cagayan De Oro, Misamis Oriental
- 160. SM CITY CALAMBA G/F SM City Calamba, National Road, Brgy. Real, Calamba City, Laguna
- 161. SM CITY CALAMBA 2 2F SM City Calamba, National Road, Brgy. Real, Calamba City, Laguna
- 162. SM CITY CALAMBA 3 SM City Calamba, National Road, Brgy. Real, Calamba City, Laguna
- 163. SM CITY CAUAYAN Maharlika Highway, Brgy. District II, Cauayan City, Isabela
- 164. SM CITY CLARK OFF-BRANCH ATM #1 SM City Clark (in-front of transport terminal), M. Roxas Highway, CSEZ, Angeles City, Pampanga
- 165. SM CITY DASMARIÑAS 2 G/F SM City Dasmariñas, Governor's Drive cor. Aguinaldo Hiway, Brgy. Sampaloc 1, Dasmariñas, Cavite
- 166. SM CITY GENERAL SANTOS SM City Gen Santos, Santiago Blvd. cor. San Miguel St., Brgy. Lagao, Gen. Santos City, South Cotabato
- 167. SM CITY LIPA OFF-BRANCH ATM 2, SM City Lipa, Ayala Highway, Brgy. Maraouy, Lipa City, Batangas
- 168. SM CITY ROSALES SM City Rosales, MacArthur Highway, Carmen East, Rosales, Pangasinan
- 169. SM CITY TARLAC G/F SM City Tarlac, McArthur Highway, Brgy. San Roque, Tarlac City, Tarlac
- 170. SM CITY URDANETA McArthur Highway, Urdaneta, Pangasinan
- 171. SM DAVAO ATM Center 1, SM City Davao, Quimpo Blvd. cor. Tulip Drive, Ecoland Subd., Brgy. Matina, Davao City, Davao del Sur
- 172. SM LANANG PREMIER OFF-BRANCH UGF SM Lanang Premier, J.P. Laurel Ave., Brgy. San Antonio, Davao City, Davao del Sur
- 173. SM LEMERY SM Center Lemery, Ilustre Avenue, Lemery, Batangas
- 174. SM MARILAO OFF-BRANCH G/F SM City Marilao, MacArthur Highway, Marilao, Bulacan
- 175. SM MARKET MALL ATM 3 SM Market Mall Dasmariñas, Congressional Ave., Dasmariñas Bagong Bayan, Dasmariñas, Cavite
- 176. SM SUPERCENTER MOLINO G/F SM Supercenter Molino, Molino Road, Brgy. Molino 4, Bacoor, Cavite
- 177. SOCSARGEN COUNTY HOSPITAL Socsargen County Hospital, Arradaza St., General Santos City, South Cotabato
- 178. SOUTH TOWN CENTRE TALISAY South Gate Mall, Tabunok, Talisay, Cebu

- 179. SOUTHWAY MALL The Southway Square Mall, Gov. Lim Ave. cor. La Purisima St., Zamboanga City, Zamboanga del Sur
- 180. STA. ROSA HOSPITAL Sta. Rosa Hospital and Medical Center, San Lorenzo Road, Brgy. Balibago, Sta. Rosa, Laguna
- 181. SUPER METRO CARCAR Natalio B. Bacalso National Highway, Carcar City, Cebu
- 182. SUPERL PHILS BACOLOR Angeles Industrial Park, PEZA, Brgy. Calibutbut, Bacolor, Pampanga
- 183. TARGET MALL 1 G/F Target Mall, Sta. Rosa Commercial Complex, Brgy. Balibago, Sta. Rosa, Laguna
- 184. TARGET MALL 2 ATM 4 Canopy Area, Target Mall, Sta. Rosa Commercial Complex, Brgy. Balibago, Sta. Rosa, Laguna
- 185. THE DISTRICT DASMARIÑAS G/F The District Dasmariñas, Molino-Paliparan Road, Dasmariñas City, Cavite
- 186. THE DISTRICT IMUS The District Imus, Aguinaldo Highway cor. Daang Hari Road, Brgy. Anabu II-D, Imus, Cavite
- 187. TOYOTA SAN NICOLAS Brgy. 16 San Marcos, San Nicolas, Ilocos Norte
- 188. UNION CHRISTIAN COLLEGE Union Christian College, Widdoes St., Brgy. II, San Fernando, La Union
- 189. UNIVERSITY OF BAGUIO University of Baguio, Assumption Road, Baguio City, Benguet
- 190. UNIVERSITY OF BOHOL University of Bohol, Ma. Clara St., Tagbiliran City, Bohol
- 191. UNIVERSITY OF PERPETUAL HELP BIÑAN Dr. Jose Tamayo Medical Bldg., University of Perpetual Help System Laguna, Brgy. Sto. Niño, Biñan, Laguna
- 192. UNIVERSITY OF SAN CARLOS University of San Carlos Main University Bldg., Pantaleon del Rosario St., Cebu City, Cebu
- 193. USC TALAMBAN USC Talamban Campus, Gov. M. Cuenco Ave., Brgy. Nasipit, Talamban, Cebu City, Cebu
- 194. USJR BASAK CEBU University of San Jose Recoletos Basak, N.Bacalso Ave., Basak Pardo, Cebu City, Cebu
- 195. VIRAC TOWN CENTER Catanduanes Circumferential Road, Virac, Catanduanes
- 196. VISION FEEDMILLS ROSARIO Rosario San Juan Candelaria Road, Rosario, Batangas
- 197. WALTER MART CABANATUAN Maharlika Highway, Brgy. Dicarma, Cabanatuan City, Nueva Ecija
- 198. WALTER MART CALAMBA G/F Waltermart Calamba, Real St., Brgy. Real, Calamba City, Laguna
- 199. WALTER MART CARMONA G/F Walter Mart Carmona, Macaria Business Center, Governor's Drive, Carmona, Cavite
- 200. WALTER MART DASMARIÑAS G/F Walter Mart Dasmariñas, Barrio Burol Aguinaldo Highway, Dasmariñas City, Cavite
- 201. WALTER MART GEN. TRIAS G/F Waltermart General Trias, Governors Drive, Barrio Mangahan, General Trias, Cavite
- 202. WALTER MART SAN FERNANDO Walter Mart San Fernando, McArthur Highway, Brgy. San Agustin, San Fernando, Pampanga
- 203. WALTER MART STA. ROSA 1 UGF Waltermart Sta. Rosa, San Lorenzo Village, Balibago Road, Brgy. Balibago, Sta. Rosa, Laguna
- 204. WALTER MART STA. ROSA 2 UGF Waltermart Sta. Rosa, San Lorenzo Village, Balibago Road, Brgy. Balibago, Sta. Rosa, Laguna
- 205. WALTER MART STA. ROSA BEL-AIR Walter Mart Bel-Air, Sta. Rosa Tagaytay Road, Pulong Sta. Cruz, Sta. Rosa, Laguna
- 206. WALTER MART TAGAYTAY G/F Ayala Mall Serin, Tagaytay-Nasugbu Highway, Silang Junction South, Tagaytay City, Cavite
- 207. WALTER MART TANAUAN Walter Mart Tanauan, J. P. Laurel National Highway, Brgy. Darasa, Tanauan, Batangas
- 208. WESLEYAN UNIVERSITY Wesleyan University of the Philippines, Mabini St. Extension, Cabanatuan City, Nueva Ecija
- 209. WNU STI UNIVERSITY STI West Negros University, Burgos cor. Hilado St., Bacolod City, Negros Occidental
- 210. XAVIER UNIVERSITY G/F Library Annex, Xavier University, Corrales Ave., Cagayan De Oro City, Misamis Oriental
- 211. YASHANO MALL LEGAZPI Yashano Mall, F. Imperial St. cor. Terminal Rd. 1, Legazpi Port District, Legazpi City, Albay
- 212. YUBENCO STARMALL Yubenco Starmall, Maria Clara Lorenzo Lobregat Highway, Putik, Zamboanga City, Zamboanga del Sur
- 213. YU-YU CAFÉ & DESSERT SHOPPE TAGUM National Hiway cor. Quirante II St., Magugpo Poblacion, Tagum City, Davao del Norte
- 214. ZAMBOANGA PENINSULA MEDICAL CENTER Zamboanga Peninsula Medical Center, Maria Clara Lorenzo Lobregat Highway, Putik, Zamboanga City, Zamboanga del Sur

# China Bank Savings - Off Branch ATM Directory

- 1. Calamba Hospital KM. 49 National Highway, Parian, Calamba City, Laguna
- 2. RIS RIS DEVELOPMENT CORPORATION 168 Mercado St Tabe, Guiguinto, Bulacan 03015 (Balagtas Branch)
- ZAMECO ZAMECO II Head Office Compound, National Road, Brgy. Magsaysay, Castillejos, Zambales (Olongapo Branch).

# 3. Status of Publicly Announced New Products and Services

Product	Status
Deposit Products	
Premium Savings Account	Fully operational
Japanese Yen Savings Account	Fully operational
Overseas Kababayan Services	
Overseas Kababayan Savings (OKS) Account USD	Fully operational

# 4. Competition

The UK/B & TB industries remained profitable despite the uptick in market rates, with aggregate net income up by 7% to P176 billion in 2018. Major banks raised fresh funds to support growth in their core businesses. The industry also saw the roll out of digital transformation initiatives such as fully-digital branches and blockchain technology.

The combined assets of the UK/B & TB industries expanded by 11.6% (+P1.7 trillion) to P16.7 trillion. Based on its published statement of condition (SOC), China Bank recorded the second largest nominal growth in resources of P117 billion or 16% to P864 billion among mid-tier banks, next to PNB's P144 billion increment. Industry deposits grew 8.9% to P12.6 trillion, while gross loans expanded by P1.2 trillion (+14.7%) to P9.3 trillion. This resulted in an increase in loans-to-deposits ratio to 78% from 74% last year. Gross non-performing loans increased by 17.5% to P161 billion, resulting in an uptick in Gross NPL ratio to 1.73% from 1.69% and a decline in NPL coverage ratio to 108% from 126% as the growth in the allowance for credit losses was flat during the period.

More than half of the P240 billion funds raised during the year were allotted to working capital and lending. Combined equity of the UK/B & TB industries went up by 17.9% or P307 billion to P2 trillion. UK/B industry CAR as of September 2018 likewise improved to 15.19% on a solo basis and 15.75% on a consolidated basis.

As of January 2019, there were 45 universal and commercial domestic banks – 17 private domestic banks, 23 foreign bank branches, three government banks, and two foreign bank subsidiaries. Despite the drive towards an integrated ASEAN market, local players would continue to maintain their foothold in the domestic market even with the entry of regional players.

## 5. Transactions with and/or dependence on related parties

In the ordinary course of business, the Bank has loans and other transactions with its subsidiaries and affiliates, and with certain directors, officers, stockholders and their related interest (DOSRI). These loans and other transactions are in accordance with the Bank's policy should be reviewed by the Related Party Transaction Committee to ensure that they are conducted at arm's length basis at fair market prices and upon terms not less favorable to Bank than those offered to others and in compliance with all regulatory requirements. Related party transactions are presented to the stockholders during the annual stockholders' meeting for ratification.

## 6. Trademarks, Licenses, Franchises, etc.

China Bank is operating under a universal banking license obtained in 1991. Over the years, China Bank has registered its corporate brand, slogan and product trademarks with the Intellectual Property Office (IPO) of the Philippines – Bureau of Trademarks, as follows:

- China Bank Your Success Is Our Business
- China Bank More Than Your Banker, The Right Partner
- China Bank Treasury Investments Logo
- China Bank GS Fund Logo
- China Bank Online Logo
- China Bank Diamond Savings Account
- China Bank Dollar Fund Logo
- China Check Plus and Device
- China Bank HomePlus Logo
- China Bank AutoPlus Logo
- China Bank Platinum
- China Bank Prime
- China Bank World
- China Bank Money Plus
- China Bank Cash Management
- China Bank Check Write Plus

- China Bank Check Write Plus Outsourcing
- China Bank Check Write Plus Software
- China Bank Payroll Processing
- China Bank Check Depot
- China Bank Sure Sweep & Device
- China Bank Sure Collect & Device
- China Bank Bills Pay Plus
- China Bank Corporate IBFT
- China Bank ACA Auto-Credit Arrangement
- China Bank ADA Auto-Debit Arrangement
- China Bank China Pay Payroll Software
- China Bank EGOV
- China Bank Corporate Bills Payment
- China Bank Escrow Agency Service POEA
- China Bank Check Write Plus Outsourcing
- China Bank Check Write Plus Software

All the Bank's trademark registrations are valid for 10 years with expiration dates varying from 2020 to 2025. The Bank closely monitors the expiry and renewal dates of these trademark names to protect the Bank's brand equity.

- 7. Sources and Availability of raw materials and the names of principal suppliers. Not applicable.
- 8. <u>Disclose how dependent the business is upon a single customer or a few customers</u>. Not applicable.

# 9. Need for any government approval of principal products or services.

The Bank secures regulatory approval of all its products and services, as required.

# 10. Effect of existing or probable governmental regulations on the business.

The Bank strictly complied with the Bangko Sentral ng Pilipinas (BSP) requirements in terms of reserves, liquidity position, capital adequacy, limits on loan exposure, cap on foreign exchange holdings, provision for losses, antimoney laundering provisions and other reportorial requirements.

# 11. Amount spent on research and development activities

(In'000)	2018	2017	2016
Education & Training	50,839	51,031	47,411
Advertising Expenses	32,729	54,759	53,716
Technology	892,431	913,049	809,065

12. Cost and effect of compliance with environmental laws. Not applicable.

## 13. Total number of employees

Below is the breakdown of the manpower complement in 2018 as well as the projected headcount for 2019:

	2019		2018			
	Officers	Staff	TOTAL	Officers	Staff	TOTAL
Marketing	1,986	334	2,320	1,663	279	1,942
Operations	1,150	4,715	5,865	946	4,523	5,469
Support	735	1,438	2,173	623	1,144	1,767
Technical	303	383	686	232	242	474
Grand Total	4,174	6,870	11,044	3,464	6,188	9,652

The CBC Employees Association (CBCEA) members have an existing Collective Bargaining Agreement with the Bank for the period 01 August 2017 to 31 July 2020.

# MARKET INFORMATION AND RELATED MATTERS

# (1) Market Information

- Principal market where the equity is traded Philippine Stock Exchange, Inc. (PSE)
- Market Value

Actual Prices: \*

HIGH	LOW	CLOSE
37.50	33.20	35.20
35.55	33.00	33.60
33.60	28.85	28.85
29.95	26.75	27.10
HIGH	LOW	CLOSE
41.55	38.00	40.70
41.60	34.50	36.70
36.90	35.00	35.35
36.20	32.80	33.30
	37.50 35.55 33.60 29.95 <b>HIGH</b> 41.55 41.60 36.90	37.50 33.20 35.55 33.00 33.60 28.85 29.95 26.75 HIGH LOW 41.55 38.00 41.60 34.50 36.90 35.00

Adjusted Prices	(due to stock rights	and 8%	stock dividend`	):

2017	HIGH	LOW	CLOSE
Jan - Mar	36.65	33.20	35.90
April - Jun	36.69	33.00	33.98
Jul – Sept	34.17	28.85	32.73
Oct – Dec	34.50	26.75	33.30

<sup>\*</sup> No adjusted prices as no stock rights or stock dividends were issued in 2018.

- Market value as of December 28, 2018 (last trading day): P27.10
- Price Information as of February 28, 2019 (latest practicable trading date): P27.65

# (2) Holders

# Top 20 Stockholders

(As of February 28, 2019)

Name of Stockholder	Number of Shares	Percentage
PCD Nominee Corporation (Non-Filipino)	720,955,761	26.842%
2. SM Investments Corporation	461,975,661	17.200%
<ol><li>PCD Nominee Corporation (Filipino)</li></ol>	431,441,259	16.063%
4. Sysmart Corporation	415,995,323	15.488%
5. Shoe Mart, Inc.	116,515,424	4.338%
<ol><li>JJACCIS Development Corporation</li></ol>	56,949,897	2.120%
<ol><li>CBC Employees Retirement Plan</li></ol>	53,278,951	1.984%
8. Joaquin T. Dee &/or Family	53,076,034	1.976%
<ol><li>GDSK Development Corporation</li></ol>	31,458,583	1.171%
10. Syntrix Holdings, Inc.	21,552,649	0.802%
11. Suntree Holdings Corporation	20,138,332	0.750%
12. Hydee Management & Resource Corporation	14,334,603	0.534%
<ol><li>The First Resources Mgt. and Sec. Corp.</li></ol>	5,964,229	0.222%
14. Kuan Yan Tan's Charity (Phil.), Inc.	5,941,277	0.221%
15. Reliance Commodities, Inc	5,662,648	0.211%
16. Ansaldo, Godinez & Co., Inc.	5,037,498	0.188%
17. Michael John G. Dee	3,963,468	0.148%
18. Cheng Siok Tuan	3,864,332	0.144%
19. Rosario Chua Siu Choe	3,631,816	0.135%
20. Kristin Dee Belamide	3,520,559	0.131%
TOTAL	2,435,258,304	90.668%

- Total number of shareholders (as of February 28, 2019) 1,924
- Summary of Filipino and Non-Filipino Holdings (as of February 28, 2019)

Nationality	Number of Stockholders	Number of Shares	Percentage
Filipino	1,845	1,957,851,737	72.894%
Non-Filipino (PCD)	1	720,955,761	26.842%
Chinese	48	3,289,744	0.122%
American	19	2,459,997	0.092%
Australian	1	2,114	0.000%
British	2	97,631	0.004%
Canadian	2	450,163	0.017%
Dutch	1	62,198	0.002%
Spanish	1	107	0.000%
Taiwanese	4	730,360	0.027%
TOTAL	1,924	2,685,899,812	100.0%

# (3) <u>Dividend History</u>

	2018	2017	2016	2015	2014
Stock Dividend		8%	8%	8%	8%
Cash Dividend	8.3%	8%	10%	10%	10%

# Authorized and Issued Capital

Authorized Capital - P33.0 Billion divided into 3.3 Billion shares with a par value of P10.00 per share

Issued Shares - 2,685,899,812 common shares

There is no restriction that limits the ability of the Bank to pay dividends other than what is required under the Revised Corporation Code and pertinent BSP regulations that prescribe minimum levels and ratios of capital

adequacy. However, any dividends declared by the Bank are subject to notice to/approval by the Bangko Sentral ng Pilipinas (BSP), Philippine Stock Exchange (PSE), and/or Securities and Exchange Commission (SEC). The Dividend Policy of the Bank is discussed under Annex C of the Information Statement.

# (4) <u>Unregistered Securities</u>

There were no unregistered securities sold by the Bank for the past three (3) years. However, there were new securitites issued resulting from the stock rights offering of 483,870,967 common shares in 2017, and declaration of 8% stock dividend in 2017 to come from the Bank's unissued shares. These securities distributions were exempt from registration requirement under Section 10.1 of the Securities Regulation Code.

# (5) Free Float Level

Based on the Public Ownership Report of the Bank as of December 31, 2018, 58.278% of the total outstanding shares are owned by the public.

# COMPLIANCE WITH LEADING PRACTICE ON CORPORATE GOVERNANCE

# Doing Business the Right Way for a Sustainable Banking

Guided by the principles of Fairness, Accountability, Transparency and Integrity, China Bank continuously endeavor to improve and uphold the highest standards of corporate governance to remain strongly positioned for value creation and in building a more resilient and sustainable banking future for its customers, employees and other stakeholders.

The overall stewardship of the Bank rests on the Board of Directors. The Board upholds these core principles in all financial and business dealings of the Bank. Furthermore, it sets the tone and leads the practice of ethical business conduct, guides the overall corporate philosophy and direction, and carries out oversight responsibility for business and risk strategy, financial soundness, and regulatory compliance. The Board also sets the pace for the Bank's current operations and future directions, and ensures that all obligations to stakeholders are met.

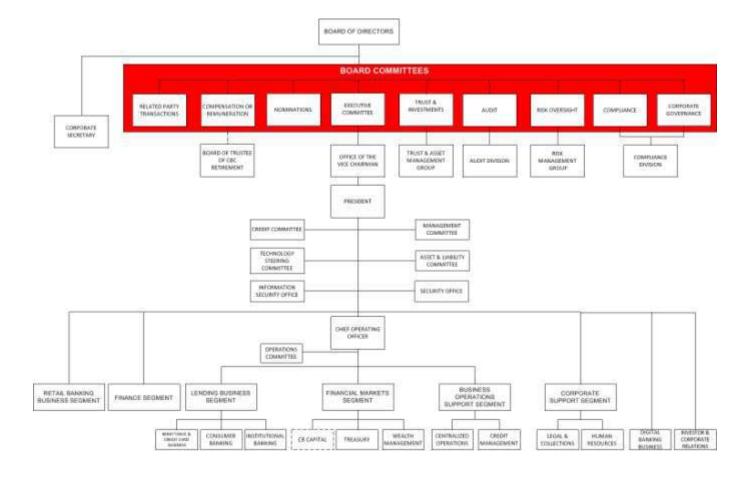
China Bank believes that good corporate governance is vital to its success and sustainability. It is committed to doing business the right way — in accordance with the law, best practices, and best interest of all stakeholders. Its robust governance, compliance, and risk management system ensure that the Bank has a strong foundation to pursue its goals and deliver its commitments.

To further strengthen our position as one of the best governed in the region, we have implemented new initiatives and maintained the best practices:

- Updated the Bank's Corporate Governance Manual to align with recent rules, regulations and international practices.
- Affirmed the ASEAN Scorecard recommendation that all members of the Corporate Governance, Related Party Transactions (RPT) and Nominations Committee are independent directors (ID), while majority of the members of the Remuneration Committee are IDs.
- Enhanced the Board Committee Charters, Board Self-Assessment Forms, RPT Framework and Policy, Insider Trading Policy and Retirement Policy for Directors.
- Adopted a Code of Ethics for Directors.
- Conducted the annual assessment of the Board, Board-level committees and the President.
- Facilitated the corporate governance training conducted by the Institute of Corporate Directors on China Bank's directors and key officers.

# **Organizational Structure**

The Board of Directors, being at the core of China Bank's corporate governance structure, continues to foster a culture of a proactive Board that is accountable and responsible for the affairs and performance of China Bank supported by proactive and competent personnel in achieving its goal of governance of going beyond best practice compliance.



## **Board of Directors**

The Bank has eleven (11) directors¹ and one (1) advisor. Two (2) of the directors are executive directors and the rest are non-executive directors. China Bank has a rigorous and transparent procedure for the nomination and election of new directors to the Board, to ensure a diverse and well-balance approach. In accordance with the Bank's Manual on Corporate Governance aligned with laws, rules and regulations, the members of the Board are selected from a pool of qualified candidates after considering, among other things, their integrity, competence, independence, leadership, ability to exercise sound judgment, and experience at policy-making levels involving issues affecting business, government, and other areas relevant to banking operations. The Board may use professional search firms or other external sources when searching for candidates for the Board.

Acknowledging the significant and crucial roles of Independent Directors, China Bank has three (3) Independent (non-executive) Directors\* in the Board to ensure a strong element of independence. The Bank's Independent

<sup>&</sup>lt;sup>1</sup> In 2018, the Bank has amended its Articles of Incorporation and By-laws (SEC approval dated 31 January 2019) to increase its number of directors from 11 to 12 in order to ensure diversity and promote independence of judgment in the Board, as well as to address the requirement under the BSP Circular No. 969 on the number of independent directors.

Directors are independent of management and major/substantial shareholders, and free from any business, family or any other relationship with China Bank, which could affect their judgment.

The members of the Board are given a copy of their general and specific duties and responsibilities as prescribed by the Manual of Regulations for Banks (MORB); the directors acknowledge that they have received and certify that they read and fully understood the same. Copies of the Acknowledgement Receipt and Certification are submitted to the BSP within the prescribed period. Moreover, the Directors also individually submit a Sworn Certification that they possess all the qualifications as enumerated in the MORB. These certifications are submitted to BSP after their election. Additional certifications are executed by Independent Directors to comply with the Securities Regulation Code and BSP rules which are then submitted to the SEC.

#### **Board Committees**

In order to effectively carry out its mandate of good corporate governance through compliance with laws, rules, regulations and best practices, the Board of China Bank is supported by various committees, as follows:

• Executive Committee has the powers of the Board, when the latter is not in session, in the management of the business and affairs of China Bank to the fullest extent permitted under Philippine law. The Executive Committee had 40 meetings in 2018, including 1 joint meeting with the Risk Oversight Committee.

Director	Attendance	%
Hans T. Sy (Chairman)	36	90
Gilbert U. Dee	40	100
Peter S. Dee	32	80
Joaquin T. Dee	40	100
William C. Whang	40	100

Corporate Governance Committee is responsible for ensuring that the Bank's Corporate Governance framework is regularly reviewed and updated, and implemented accordingly at all times. It provides assistance to the Board by overseeing the orientation and training programs for its members, as well as facilitating the performance evaluation of the Board, Board-level committees and senior management. The Corporate Governance Committee had 28 meetings in 2018, including 11 joint meetings with Compliance Committee, 17 joint meetings with the Nominations Committee.

Director	Attendance	%
Roberto F. Kuan (Chairman)	17	89
Alberto S. Yao	26	93
Margarita L. San Juan	27	96
Philip S.L. Tsai (b) (Chairman)	1	100

<sup>(</sup>a) Director Roberto F. Kuan (†) attended 17 out of 19 meetings

• Audit Committee primarily oversees all matters pertaining to audit - mainly the evaluation of the adequacy and effectiveness of the Bank's internal control system, as well as the integrity of its financial statements. It appoints, reviews and concurs in the appointment or replacement of the Chief Audit Executive (CAE), and is responsible for ensuring that the CAE and internal audit function are free from interference by outside parties. It also ensures that an annual review is performed with regard to the effectiveness of the internal audit mechanism, including compliance with the Institute of Internal Auditors' International Standards for the Professional Practice of Internal Auditing and Code of Ethics. It provides oversight over Management's activities in maintaining an adequate internal control framework, managing credit, market, liquidity, operational, legal and other risks of the Bank, including regular receipts from management of information on risk exposures and risk management activities. It likewise ensures that internal and external auditors remain independent and are given unrestricted access to records, properties and personnel, to enable them to perform their respective audit functions. It has the explicit authority to investigate any matter within its terms of reference, in order to ensure the effectiveness and efficiency of the Bank's internal controls. The Audit Committee had 14 meetings in 2018.

<sup>(</sup>b) Chairman from December 5, 2018; attended 1 out of 1 joint meeting of Compliance and Corporate Governance Committees

Director	Attendance	%
Alberto S. Yao (Chairman)	13	93
Joaquin T. Dee	14	100
Roberto F. Kuan <sup>(a)</sup>	7	78
Philip S.L. Tsai <sup>(b)</sup>	1	100

<sup>(</sup>a) Director Roberto F. Kuan (†) attended 7 out of 9 meetings

Compliance Committee is tasked to monitor compliance with established bank laws, rules and regulations specifically in the mitigation of business risks and ensures that management is doing business in accordance with the said prescribed laws, rules and regulations including policies, procedures, guidelines and best practices. The Compliance Committee had 12 meetings in 2018, including 11 joint meetings with the Corporate Governance Committee.

Director	Attendance	%
Hans T. Sy (Chairman)	11	92
Joaquin T. Dee	12	100
Alberto S. Yao	11	92

Risk Oversight Committee is responsible for the development and oversight of the Bank's risk management functions, including the evaluation of the effectiveness of the enterprise risk management framework and ensuring that corrective actions are in place to address risk management concerns in a timely manner. It oversees the risk taking activities of the Bank and warrants the continued relevance, comprehensiveness and overall value of the institutional risk management plan. The Risk Oversight Committee had 12 meetings in 2018, including 1 joint meeting with the Executive Committee.

 Director
 Attendance
 %

 Margarita L. San Juan (Chairman)
 11
 92

 Hans T. Sy
 9
 75

 Alberto S. Yao
 12
 100

Nominations Committee is composed entirely of Independent Directors and is responsible for reviewing and evaluating the qualifications of all persons nominated to the Board and other appointments that require Board approval, including promotions favorably endorsed by the Promotions Review Committee. It is also tasked to review the qualifications of the candidates, to ensure that their qualities and/or skills are appropriate for leading and assisting the Bank in achieving its vision and corporate goals. The Nominations Committee had 17 meetings in 2018, jointly with the Corporate Governance Committee.

Director	Attendance	%
Roberto F. Kuan <sup>(a)</sup> (Chairman)	11	92
Alberto S. Yao	16	94
Margarita L. San Juan	16	94

<sup>(</sup>a) Director Roberto F. Kuan (†) attended 11 out of 12 meetings

Remuneration Committee (formerly Compensation or Remuneration Committee) provides oversight over the remuneration of senior management and other key personnel, ensuring that compensation is consistent with the interest of all stakeholders and the Bank's culture, strategy and control environment. The Remuneration Committee had 3 meetings in 2018.

Director	Attendance	%
Roberto F. Kuan (Chairman)	2	100
Hans T. Sy	3	100
Alberto S. Yao	3	100
Harley T. Sy	3	100
Margarita L. San Juan	3	100

<sup>(</sup>a) Director Roberto F. Kuan (†) attended 2 out of 2 meetings

Related Party Transaction Committee is responsible for reviewing all material related party transactions (RPTs) to ensure that they are conducted in accordance with the arm's length principles. Composed entirely of Independent Directors, the committee oversees the proper implementation of the RPT Policy and ensures that corresponding transactions are duly identified, measured, monitored, controlled and reported. The Related Party Transaction Committee had 12 meetings in 2018.

<sup>(</sup>b) Member from December 5, 2018; attended 1 out of 1 meeting

Director	Attendance	%
Roberto F. Kuan (Chairman)	8	89
Alberto S. Yao	12	100
Margarita L. San Juan	11	92

<sup>(</sup>a) ) Director Roberto F. Kuan (†) attended 8 out of 9 meetings

Trust Investment Committee provides oversight functions, overall strategic business development and financial policy directions to the Trust and Asset Management Group. It oversees the trust, investment management and fiduciary activities of the Bank, and ensures that they are conducted in accordance with applicable rules and regulations, and judicious practices. Moreover, it ensures that prudent operating standards and internal controls are in place and that the Board's objectives are clearly understood and duly implemented by the concerned units and personnel. The Trust Investment Committee convened 10 times in 2018.

Director	Attendance	%	
Herbert T. Sy (Chairman)	9	90	
Jose T. Sio	9	90	
Peter S. Dee	8	80	
William C. Whang	10	100	
Carina L. Yandoc (a)	1	100	
Mary Ann T. Lim (b)	9	100	

<sup>(</sup>a) Member until January 2018; attended 1 out of 1 meeting

Additional details on the Committees and their charters can be accessed through the Bank's website at www.chinabank.ph.

# **Corporate Secretary**

Assisting the Board of Directors in the effective and efficient discharge of their duties is the Corporate Secretary. Our Corporate Secretary is Atty. Corazon I. Morando who reports operationally to the Chairman and is accountable to the Board. Her duties and responsibilities are clearly stated in the Bank's Corporate Governance Manual.

The Corporate Secretary is a senior, strategic-level corporate officer who has the vital role of official record keeper responsible for the administrative side of board and committee meetings; corporate governance gatekeeper responsible for overseeing sound board practices; and board liaison who works and deals fairly and objectively with the Board, Management, stockholders and other stakeholders.

## **Board Training**

In compliance with existing rules and regulations and as part of the continuing education program, the Board undergoes an annual training. Last November 7, 2018, members of the Board and Management Committee, together with key officers of the Bank, have attended the Bank's exclusive advanced Corporate Governance training as facilitated by the Institute of Corporate Directors (ICD). The said training focused on current trends, 3 lines of defense, and legal liabilities.

Moreover, any new member of the Board is briefed on his duties and responsibilities and is given an orientation kit, containing: (1) Specific Duties and Responsibilities of Directors, (2) Corporate Governance Manual and (3) applicable Board Committee Charters. He is also required to attend an orientation program from accredited training providers.

## Performance Evaluation for the Board, Individual Directors, Board Committees and President

China Bank has an annual performance assessment to determine the Board, individual Directors, all Board-level Committees, and the President's level of compliance with leading practices and principles on good governance and to identify areas for improvement. The evaluation seeks to assess the effectiveness and collective performance of the Board through a self-assessment. The Compliance Division summarizes the results of the evaluation and the Corporate Governance Committee reports it to the Board. The Board, on the other hand, reviews the results and evaluates the enhancements needed in order to improve the performance of the Board collectively, the individual directors, and the various committees. Every three (3) years, the assessment shall be validated by an external facilitator.

<sup>(</sup>b) Member effective February 2018; attended 9 out of 9 meetings

directors, and the various committees. Every three (3) years, the assessment shall be validated by an external facilitator.

In 2018, there are no significant deviations and in general, the Bank has fully complied with the provisions and requirements of the Corporate Governance Manual.

## **Compliance System**

The Compliance Division plays a crucial role in fostering a culture of group-wide compliance in all facets of the Bank, assists the Board in the discharge of its governance function to protect China Bank's reputation and its stakeholders' interests, and ensures the Bank's safety and soundness. In place is a compliance risk management system that is designed specifically to identify and mitigate risks that may erode the franchise value of the Bank.

Compliance Division is headed by the Chief Compliance Officer (CCO), Atty. Aileen Paulette S. De Jesus, who reports functionally to the Compliance and the Corporate Governance Committees and administratively to the Bank's President. The Compliance function is supported by a duly approved Compliance Charter that defines the duties and responsibilities, mandate, independence, and manner on which compliance is implemented. At the helm of this function is the Regulatory Compliance Unit. The Corporate Governance Unit assists the CCO in its governance mandates, while the IT Compliance Unit assists in the IT system support. All units in the Bank have Compliance Coordinators to ensure that all risks associated to the operations and business of the individual units are identified, monitored, and mitigated.

To enhance regulatory, compliance and good governance awareness and continuously strengthen the implementation of our compliance culture within the Bank, the Compliance Division:

- 1. Cascades all recent laws, rules, and regulations to all concerned;
- 2. Acts as liaison for the Board and Management on regulatory compliance matters, with the regulatory agencies;
- 3. Provides advisory services, including reviewing proposed China Bank products and services;
- 4. Reviews and updates the Compliance Manual, Money Laundering and Terrorist Financing Prevention Program and Corporate Governance Manual annually, to align with recent regulatory requirements;
- 5. Continuously educates Bank employees about compliance, anti-money laundering, good governance and its benefits, the Bank's Code of Ethics, and the policy on avoidance of conflict of interest, among others, to ensure that everyone in the institution is in the same direction towards good governance and to develop a culture of trust and integrity and to enable the employees of the Bank to embrace the principles set forth by the Board;
- 6. Conducts briefings for Compliance Coordinators in the branches and Head Office to raise the level of awareness and understanding of the principles, concepts, and elements of good corporate governance and compliance. The Compliance Coordinators are required to cascade their learnings to their respective areas; and
- 7. Conducts lectures to all new employees of the Bank for the basic orientation on Compliance System, Anti-Money Laundering (AML), Whistleblowing, and Corporate Governance giving them an overview of the Bank's Compliance Risk Management System. Compliance Division also conducts lectures during the Junior Executive Development (JED) and Supervisory Development Program (SDP), among others.

#### **Governance Policies**

## Corporate Governance Manual

In place is an extensive Corporate Governance Manual that contains the Bank's corporate governance policies, structure, principles, as well as the general and specific duties and responsibilities of the Board and the individual directors. The Manual is kept updated to ensure that it is aligned with latest regulatory issuances. To enjoin Bank-wide compliance and for easy access, a copy of the Manual is available in the Bank's intranet facility, under the Compliance Office Public Folder. The CCO is primarily tasked to monitor compliance with the Manual, and is always available to respond to inquiries from Bank officials and personnel regarding good corporate governance policies and practices.

In 2018, the Bank has fully complied with the provisions of the Corporate Governance Manual.

## Board Compensation Policy

China Bank directors are entitled to a *per diem* of five hundred pesos (P500.00) for attendance at each meeting of the Board of Directors or of any Committee, or as may be determined from time to time by stockholders owning or representing a majority of the subscribed capital stock, at any regular or special meeting. In accordance with Article VIII of the Bank's By-Laws, a portion of the net earnings shall be given to the members of the Board.

# Dividend Policy

China Banking Corporation, as a matter of policy, shall declare cash dividends at a payout ratio of at least thirty percent (30%) of the net income of the prior year, subject to the conditions and limitations set forth in this policy statement. The Bank's Dividend Policy is an integral component of its Capital Management Policy and Process. Its fundamental and overriding philosophy is sustainability.

Dividend payouts are reviewed annually. These are referenced against the Bank's Capital Management Process. Based on this process, dividend payouts are calibrated based on the prior year's earnings while taking consideration of dividend yields, future earnings streams and future business opportunities.

In declaring dividend payouts, China Banking Corporation uses a combination of cash or stock dividends as follows:

- The dividend is increased in response to the Bank's achieving a higher level of sustainable earnings.
- 2. Dividends may be increased for a specific year to plow back to shareholders a commensurate share of unusually high earnings for a given year.

China Bank's capital management philosophy and process, and consequently its Dividend Policy which comprises an integral component of this undertaking, are driven by the following primary objectives:

- 1. Ensuring compliance with externally imposed regulatory capital requirements.
- 2. Maintaining strong credit ratings.
- 3. Maintaining healthy capital ratios to support its business and maximize shareholder value.

China Bank manages its capital structure and makes adjustments to it in the light of:

- 1. Changes in economic conditions.
- 2. The risk characteristics of its activities.
- 3. The assessment of prospective business requirements or directions.

## Whistleblowing

The Bank does not and will not tolerate unethical conduct, thus a whistle-blowing policy, wherein employees, customers, shareholders, and third party service providers are encouraged to report questionable activity, unethical conduct, fraud or any other malpractice by mail, phone or e-mail, without fear of reprisal or retaliation as the identity of the whistle-blower is kept confidential.

The Bank's CCO determines the substance and validity of all whistle-blower reports. Reports can also be disclosed to any officer of the bank, the Risk Management Group, Internal Audit and the Human Resources Group.

### Code of Ethics

The Bank is committed to conduct its business in an honest and ethical manner, well guided by its core values, namely: integrity, high performance standards, commitment to quality, customer service focus, concern for people, efficiency and resourcefulness, and initiative in carrying out its functions and in dealing with its clients. These core values are also the foundation of the Bank's Code of Ethics.

Setting the tone from the top, our Board of Directors is fully committed to principled conduct of business. Just as it expects full compliance to the Code of Ethics from all Bank employees, the body believes that its members should also uphold the principles of integrity, fairness, accountability and transparency at all times.

The Code of Ethics for Directors articulates the acceptable practices in relation to both internal and external dealings (i.e., investors, creditors, customers, depositors, contractors, suppliers, regulators, and the general public) of the members of the Board. It also provides the guiding principles on the performance of their duties in accordance with the fit and proper rules; and establishes standards for professional and ethical conduct. All new directors are given a copy of the Code, and they acknowledge receipt of the same.

To ensure that business is carried out in compliance with relevant laws and in the protection of the interest of the Bank's customers, shareholders and other stakeholders, the Bank's Human Resources Group has disseminated the Bank's Code of Ethics to all employees, including new hires. Employees are required to sign an acknowledgement receipt that they have received a copy of the Code of Ethics.

Copies of the Codes are also made available in the Bank's intranet to be readily accessible to all employees, and are also available on the Bank's website. A comprehensive discussion on the Code of Ethics is conducted with new employees of the Bank to foster a culture of awareness on the Bank's core values. Such discussion also highlights the behavioral standards, business conduct, and corresponding sanctions for violations of the Code of Ethics.

## Policy on Conflict of Interest

In accordance with the Bank's Code of Ethics, Conflict of Interest between the Bank and its employees should be avoided at all times. However, should a conflict arise, the interest of the Bank must prevail. Employees are not permitted to have or be involved in any financial interests that are in conflict or appear to be in conflict with their duties and responsibilities to China Bank. They are likewise barred from engaging in work outside of the Bank unless with duly-approved permission, as well as work that lies in direct competition with the Bank.

# Disclosure and Transparency

The Bank is committed to a high standard of disclosure and transparency to facilitate understanding of the Bank's true financial condition and the quality of its corporate governance. All material information about the Bank is adequately and punctually disclosed, in accordance with the SEC and PSE's disclosure policies. In addition to compliance with the reportorial requirements such as publishing quarterly financial statements in leading newspapers and producing a comprehensive annual report for the Bank's annual stockholders' meeting, the Bank promptly discloses major and market-sensitive information like dividend declarations, joint ventures and acquisitions, sale and disposition of significant assets, as well as financial and non-financial

information that may affect or influence the investment decision of the investing public, in the form of press releases in newspapers and reports in our internal publications. We also electronically file our disclosures through EDGE which are then posted on the PSE's website. The Bank's corporate website is likewise regularly updated to include the latest news and current information about the Bank.

The Bank aims to ensure that information about its products and services are clear, understandable, accurate, and accessible. We give all necessary and relevant information to our customers so that they can make informed decisions when transacting with us. The information is communicated to our customers through the use of different media and channels such as printed materials that are prominently displayed in our branches or directly sent to customers — TV, print, radio and other forms of advertisements; our website and social media channels such as Twitter and Facebook; and our Customer Contact Center. All consumer information required by the BSP are likewise openly displayed at our branches. Our branch personnel are trained to handle inquiries about any information in a professional manner to explain risks relating to our products and services and to provide advice on financial matters.

# Item 6. Management Discussion and Analysis or Plan of Operation (Last Three Years 2018, 2017, and 2016)

# (a) Financial and Operating Highlights

## **Balance Sheet**

In Million Pesos	Dec 31, 2018	Dec 31, 2017	Dec 31, 2016
	Audited	Audited	Audited
Assets	866,072	751,448	633,198
Investment Securities	190,235	127,971	98,982
Loan Portfolio (Net)	505,805	448,971	386,827
Total Deposits	722,123	635,093	541,583
Equity	87,857	83,655	63,386

#### Balance Sheet - 2018 vs. 2017

Total assets expanded by 15.3% to P866.1 billion from P751.4 billion mainly from the build-up in loans and liquid assets.

Cash and other cash item increased by 23.3% to P15.6 billion from P12.7 billion due to the higher cash requirements from the branch network expansion. **Due from other banks** decreased 39.5% to P9.5 billion from the drop in placements with correspondent banks. The Bank also reduced **interbank loans receivable and securities purchased under resale agreements** to P12.0 billion from lower overnight placements with the BSP.

Investment securities amounted to P190.2 billion, up by 48.7% from P128.0 billion. Financial assets at fair value through profit & loss (FVPL) decreased P8.6 billion or 53.2% to P7.6 billion. Financial Assets at fair value through other comprehensive income (FVOCI), formerly available-for-sale financial assets (AFS), declined P36.3 billion to P10.1 billion due to the sale of securities and PFRS-9 related adjustments. Investment securities at amortized cost, formerly held-to-maturity financial assets (HTM), climbed P107.3 billion to P172.5 billion with the build-up in fixed income assets and reclassification related to PFRS-9 implementation. The Bank's securities portfolio accounted for 22% of consolidated resources, higher than the 17% at year-end 2017.

The Bank's **liquidity ratio** stood at 38%, slightly higher than last year's 36%.

The Bank's gross loan portfolio (inclusive of UDSCL) expanded to P512.9 billion, 12.6% higher from last year's P455.6 billion with the growth in corporate and consumer loans, while loans and receivables (net) stood at P505.8 billion, up P56.8 billion or 12.7%.

**Accrued interest receivables** grew by 53.2% to P5.7 billion from P3.7 billion due to larger receivables from investment securities and uptick in loans.

**Investment properties** dropped 5.6% to P4.8 billion due to the sale and disposal of foreclosed properties. The booking of additional provision for impairment and credit losses raised **deferred tax assets** by P736.8 million to P2.5 billion.

On the liabilities side, **total deposits** increased by 13.7% to P722.1 billion from P635.1 billion, of which CASA (demand and savings deposits) totaled P400.8 billion. CASA ratio of 56% exceeded the 2017-end ratio of 54%. The Bank also issued Long-Term Negotiable Certificates of Time Deposit (LTNCDs) amounting to P10.25 billion in July 2018. **Bills payable** grew by 98.0% to P39.8 billion from the increase in alternative fund sources (interbank borrowings and BSP rediscounting). **Manager's checks** also went up by 5.6% to P2.6 billion from P2.4 billion because of higher customer demand. **Income tax payable** worth P477.6 million recorded a P115.5 million or 31.9%

increase due to additional regular corporate income taxes payable for the year. **Accrued interest and other expenses** were up by 46.2% to P3.8 billion from the setup of interest accruals and payroll expenses. **Derivative liabilities** also expanded by P187.6 million or 70.1% to P455.1 million because of higher currency swaps volume. **Deferred tax liabilities** increased by 6.0% to P1.2 billion because of foreclosure gains. **Other liabilities** increased P2.0 billion to P7.7 billion with the booking of expected credit losses (ECL) on off-balance sheet exposures amounting to P1.6 billion.

**Total equity** reached to P87.9 billion, 5.0% higher than last year's P83.7 billion. **Surplus reserves** went up by P3.1 billion to P4.0 billion from the impact of PFRS-9 adoption. **Net unrealized loss on financial assets on FVOCI** improved P1.1 billion to (P702.5) million from (P1.8) billion arising from the mark-to-market revaluation of the Bank's unsold securities. **Remeasurement gain on defined benefit asset** registered a P166.7 million or 58.8% decrease to P117.0 million because of actuarial adjustments in the valuations of retirement plans last year. **Cumulative translation adjustment** fell to (P91.7) million from (P38.7) million due to exchange rate difference.

The Bank's Common Equity Tier 1 (CET 1) and total CAR were computed at 12.16% and 13.09%, respectively. The difference was accounted by the general loan loss provision limited to 1% of credit risk weighted assets as buffer for potential losses.

#### Balance Sheet - 2017 vs. 2016

Total assets expanded by 18.7% to P751.4 billion from P633.2 billion mainly from the robust growth in liquid assets and core business.

Cash and other cash item increased by 5.6% to P12.7 billion from P12.0 billion due to the higher cash requirements from the branch network expansion. Due from Bangko Sentral ng Pilipinas grew by 7.1% to P98.5 billion from P92.0 billion as higher reserves were allotted to cover for the bigger deposit volume. Due from other banks went up by 38.0% to P15.6 billion from the build-up of deposits with correspondent banks. Interbank loans receivable and securities purchased under resale agreements, mainly composed of overnight placements with the BSP, recorded a P15.3 billion increase to P18.8 billion.

**Investment securities** totalled P128.0 billion, up by 29.3% from P99.0 billion, resulting in a higher share to total assets of 17% from 16% in 2016. **Financial assets at fair value through profit or loss (FVPL)** amounted to P16.2 billion, P8.5 billion larger due to the purchase of tradable securities and investments in shares of stocks. **Available-for-sale (AFS) financial assets** increased by 37.1% to P46.4 billion from P33.9 billion, while **held-to-maturity (HTM) financial assets** recorded a P7.9 billion or 13.7% growth to P65.3 billion as the Bank continued to expand its bond holdings.

The Bank's **liquidity ratio** stood at 36%, better than last year's 34%.

The Bank's **gross loan portfolio (inclusive of UDSCL)** grew 15.7% to P455.6 billion from P393.7 billion mainly from higher demand across all customer segments (corporate, commercial, and consumer). **Loans and receivables (net)** grew by 16.1% to P449.0 billion from P386.8 billion.

**Accrued interest receivables** grew by 23.4% to P3.7 billion from P3.0 billion due to uptick in interest earning assets such as AFS, HTM, and loans. **Investment in associates** went up by 19.1% or P52.9 million to P329.4 million mainly due to higher contribution from the bancassurance joint venture, Manulife-China Bank Life Assurance Corporation (MCBLife).

**Bank premises, furniture, fixture, and equipment** grew by 5.8% or P379.6 million due to the continued network expansion and technology upgrade. On the other hand, **investment properties** dropped P277.6 million or 5.2% due to the sale and disposal of foreclosed properties. The booking of additional provision for probable losses raised **deferred tax assets** by P111.8 million to P1.8 billion. **Other assets** declined by P677.8 million or 9.8% to P6.2 billion mainly because of lower accounts receivables.

On the liabilities side, **total deposits** increased by 17.3% to P635.1 billion from P541.6 billion mainly from the ongoing branch expansion and more customer acquisition efforts. CASA (checking & savings) were P66.6 billion or

24.1% higher at P343.0 billion, improving the CASA ratio to 54% from 51% in 2016. **Bills payable** grew by 18.7% to P20.1 billion due to higher foreign currency-denominated borrowings. **Manager's checks** also went up by 20.3% to P2.4 billion from P2.0 billion because of higher customer demand. Meanwhile, **income tax payable** saw a 17.2% or P75.3 million drop to P362.0 million from savings in regular corporate income tax payable for the year. **Accrued interest and other expenses** were up by 40.7% to P2.6 billion from the setup of accruals and payroll expenses. **Derivative liabilities** also expanded by P24.3 million or 10.0% to P267.5 million because of the higher volume of currency swaps.

**Total equity** grew to P83.7 billion, 32.0% higher than last year's P63.4 billion primarily because of the upturn in capital stock and retained profits. **Capital stock** rose to P26.8 billion from P20.0 billion mainly from the issuance of 484 million stock rights at par value, as well as the declaration of 8% stock dividends. Likewise, **capital paid in excess of par** added P10.1 billion to previous year's outstanding balance following the completion of the P15-billion stock rights offer. **Surplus** increased by P3.5 billion or 9.4% to P40.4 billion mainly from retained earnings, net of total cash dividends worth P2.0 billion and stock dividends of P2.0 billion. **Net unrealized loss on available-for-sale securities** widened to (P1.8) billion from (P1.6) billion because of the mark-to-market revaluation loss on the Bank's unsold securities. **Remeasurement gain on defined benefit asset** registered an 11.7% increase to P283.8 million because of actuarial adjustments to the valuations of retirement plans. **Cumulative translation adjustment** meanwhile showed a higher negative balance at (P38.7) million from (P22.5) million last year due to the exchange rate differences arising from the conversion of income and expenses related to foreign currency-denominated positions to base currency. The Bank also recognized **remeasurement on life insurance reserve of associate** amounting to (P12.2) million.

The Bank's Common Equity Tier 1 (CET 1) and total CAR were computed at 13.47% and 14.22%, respectively. The difference was accounted by the general loan loss provision limited to 1% of credit risk weighted assets as buffer for potential losses.

#### **Income Statement**

In Million Pesos	2018 Audited	2017 Audited	2016 Audited
Interest Income	35,213	26,539	21,892
Interest Expense	12,286	6,913	5,197
Net Interest Income	22,926	19,626	16,694
Non-Interest Income	5,658	6,102	5,095
Provision for Impairment & Credit Losses	141	754	851
Operating Expenses	18,056	15,962	13,351
Net Income	8,116	7,523	6,461

#### Income Statement - For the years ended December 31, 2018 and 2017

The Bank recorded a 7.9% improvement in **net income** to P8.1 billion, which translated to a 9.54% return on equity (ROE) and 1.04% return on assets (ROA).

**Total interest income** increased 32.7% to P35.2 billion from P26.5 billion in the same period last year. **Interest income from loans and receivables** was up 29.6% to P28.2 billion from P21.75 billion on the back of robust year-on-year loan portfolio expansion. **Interest income from trading and investments** was 58.5% higher at P6.3 billion from the year-on-year growth in securities holdings. **Interest income from due from BSP and other banks and securities purchased under resale agreements** registered an 11.4% drop to P727.3 million from P820.7 million because of lower BSP and interbank placements.

**Total interest expense** amounted to P12.3 billion, P5.4 billion or 77.7% larger than last year due to the build-up in funds which include the P10.25 billion LTNCD issue in the third quarter. **Interest expenses on deposit liabilities** increased 78.2% to P11.6 billion arising from the deposit expansion and higher funding costs. **Interest expenses on bills payable and other borrowings** was 70.1% higher at P665.3 million due to higher foreign currency-denominated liabilities.

**Net Interest income** increased P3.3 billion or 16.8% to P22.9 billion. The Bank's consolidated **net interest margin** was recorded 3.10% from 3.11% last year as higher interest revenue were basically offset by higher funding cost.

**Provision for impairment and credit losses**, computed under PFRS-9, totaled P141.1 million, down P613.1 million or 81.3%. Inclusive of appropriated retained earnings, total provisions would amount to P481.5 million.

Total **non-interest income** declined P443.4 million or 7.3% mostly from the drop in **trading and securities gain to** (P271.6) million from P480.0 million arising from rate volatility that affected both the dealership business and returns on tradable securities. **Service charges, fees, and commissions** increased by 13.7% to P2.8 billion from the upswing in investment banking fees and transactional fee revenues. **Gain on sale of investment properties** was up by 51.4% to P1.0 billion due to robust sales of foreclosed assets. **Gain on asset foreclosure and dacion transactions** also improved by 60.4% to P 252.5 million because of the upside revaluation on foreclosed assets. **Foreign exchange gain** decreased 44.1% to P216.0 million from P386.0 million because of the month-to-month movement in the Peso-Dollar exchange rate. **Trust fee income** likewise dropped by P70.6 million or 18.8% to reach P305.8 million due to the drop in related fees. **Share in net income of associates** recorded a P27.9 million increase to P101.0 million from P73.1 million because of the improved profitability of bancassurance joint venture MCBLife. **Miscellaneous income** decreased by 16.8% to P1.3 billion with the booking of one-off gains last year.

**Operating expenses** (excluding provision for impairment and credit losses) increased 13.1% to P18.1 billion as the Bank carried out its expansion by investing in new branches, more people, and up-to-date technology to support the growth of new businesses. Cost-to-income ratio slightly climbed to 63% from 62% last year. **Compensation and fringe benefits** increased 7.5% to P6.1 billion from the increase in human resource complement. **Taxes and licenses** increased by 29.2% to P2.9 billion from higher documentary stamp (as a result of the implementation of the

Tax Refom for Acceleration and Inclusion Act), gross receipts, and other business taxes. Meanwhile, the continued outlay and investments related to the network & business expansion increased **occupancy costs** by 10.6% to P2.3 billion, as well as **depreciation and amortization** by 6.6% to P1.3 billion. **Insurance**, which includes PDIC premium payments, grew 15.9% to P1.7 billion with the expansion in deposits. **Professional fees, marketing, and other related services**; **entertainment, amusement and recreation**; and **transportation and traveling** likewise rose by 12.9%, 32.4%, 27.9% respectively, with the ramp-up in business development and marketing efforts. Also, the Bank's **repairs and maintenance** was 25.8% higher at P131.2 million mainly due to technology upgrade. **Miscellaneous expenses** went up by 10.0% or P187.1 million primarily from increases in information technology-related expenses, litigation, and transactional costs.

### Income Statement - For the years ended December 31, 2017 and 2016

The Bank recorded a 16.4% improvement in **net income** to P7.5 billion for 2017, which translated to a 10.01% return on equity (ROE) and 1.12% return on assets (ROA).

**Total interest income** increased by 21.2% to P26.5 billion from P21.9 billion, largely from the 21.6% uptick in **interest income from loans and receivables** to P21.8 billion, driven by sustained core business expansion. **Interest income from trading and investments** was 20.8% higher at P4.0 billion due to higher accrual revenue coming from the larger investment securities portfolio. **Interest income from due from BSP and other banks and SPURA** registered a 14.1% increase to P820.7 million from P719.4 million because of higher BSP and interbank placements.

**Total interest expense** amounted to P6.9 billion, up P1.7 billion mainly from increase in **interest expense on deposit liabilities** by 35.0% to P6.5 billion which was caused by funds build-up. Similarly, **interest expense on bills payable and other borrowing** grew by P25.1 million or 6.9% to P391.0 million due to the uptick in fund borrowings.

Despite the 17.6% improvement in **net interest income** to P19.6 billion, consolidated **net interest margin** fell to 3.11% from 3.20% as the full-year impact of rising funding costs tempered topline gains.

**Provision for impairment and credit losses** figured at P754.2 million, P96.4 million or 11.3% lower from prudent credit expansion coupled with the reduction in defaults & soured loans.

Total **non-interest income** improved by 19.8% to P6.1 billion due to higher fees & commissions, significant revenues from the sale of investment properties, and booking of one-off gains. **Service charges, fees, and commissions** grew by 15.0% to P2.4 billion from the upswing in investment banking fees, credit card commissions, and transactional fee revenues. **Foreign exchange gain** grew by 21.3% or P67.9 million to P386.0 million because of larger deal volume and month-to-month movement in the Peso-Dollar exchange rate. **Trust fee income** likewise exceeded previous year's gains by P46.1 million or 14.0% and reached P376.3 million with the expansion in assets under management. **Gain on sale of investment properties** saw a 51.3% improvement to P670.6 million from robust sales of the Bank's foreclosed assets. However, **gain on asset foreclosure and dacion transactions** declined by P15.1 million or 8.7% due to the smaller volume of foreclosed properties. **Share in net income of associates** recorded a P162.5 million turnaround to P73.1 million from a loss of P89.4 million because of the improved profitability of MCBLife. **Miscellaneous income** increased by 72.6% to P1.5 billion from the higher recoveries of charged-off assets and recognition of one-off gains. Meanwhile, **trading and securities gain** dropped to P478.0 million from P918.1 million because of rate volatilities that affected both the dealership business and returns on tradable securities.

Operating expenses (excluding provision for impairment and credit losses) rose 19.6% to P16.0 billion as a result of the ongoing business expansion. Compensation and fringe benefits climbed 14.6% to P5.7 billion due to the increase in human resource complement and salary adjustments from the recent collective bargaining agreement. Taxes and licenses increased by 13.2% to P2.3 billion from higher documentary stamp (as a result of the implementation of TRAIN law), gross receipts, and other business taxes. Meanwhile, the continued outlay and investments related to the network & business expansion increased occupancy costs by 15.4% to P2.1 billion, as well as depreciation and amortization by 8.2% to P1.2 billion. In the same manner, insurance, which includes PDIC premium payments, was up 23.8% to P1.4 billion from the deposit expansion. Professional fees, marketing, and other related services; entertainment, amusement and recreation, and transportation and traveling

likewise rose by 16.3%, 18.3%, 26.8% respectively, with the ramp-up in business development and marketing efforts. On the other hand, the Bank's **repairs and maintenance** was reduced to P104.3 million from the 15.2% year-on-year drop in repairs. **Miscellaneous expenses** went up by 73.9% or P793.6 million mainly from the uptick in technology-related expenses and transactional costs.

# Total Comprehensive Income For the years ended December 31, 2018, 2017, and 2016

The Bank recorded **total comprehensive income** of P7.4 billion for 2018, a P42.3 million increase from the P7.3 billion recorded last year mainly from improved net income offsetting the higher net unrealized losses on FVOCI and defined benefit asset.

Meanwhile, total comprehensive income for 2016 stood at P6.1 billion, up by 20.4% or P1.2 mainly from higher net income and improvement in the fair value of financial assets on FVOCI.

# (b) Key Performance Indicators

#### **Definition of Ratios**

Profitability Ratios:

Return on Average Equity - Net Income after Income Tax

Average Total Equity

Return on Average Assets - <u>Net Income after Income Tax</u>

Average Total Assets

Cost-to-Income Ratio Operating Expenses Less Provision for Impairment and Credit Losses

**Total Operating Income** 

Net Interest Margin - Net Interest Income

Average Interest Earning Assets

**Liquidity Ratios:** 

Liquid Assets to Total Assets - <u>Total Liquid Assets</u>

**Total Assets** 

Loans to Deposit Ratio - <u>Loans (Net)</u>

**Deposit Liabilities** 

**Asset Quality Ratios:** 

Gross NPL Ratio - <u>Gross Non-Performing Loans</u>

**Gross Loans** 

Non-Performing Loan (NPL) Cover - <u>Total Allowance for Impairment and Credit Losses on Receivables from Customers</u>

plus Retained Earnings Appropriaated

Gross Non-Performing Loans

Solvency Ratios

Debt to Equity Ratio - <u>Total Liabilities</u>

**Total Equity** 

Asset to Equity Ratio - <u>Total Assets</u>

Total Equity

Interest Rate Coverage Ratio - <u>Net Income Before Tax and Interest Expense</u>

Interest Expense

Capital Adequacy Ratios:

Capital to Risk Assets Ratio - BSP prescribed formula:

CET1 / Tier 1 CAR - <u>CET 1 / Tier 1 Capital</u>

**Total Risk Weighted Assets** 

Total CAR - <u>Total Qualifying Capital</u>

Total Risk Weighted Assets

-	2018	2017	2016
PROFITABILITY (%)			
Return on Assets	1.04	1.12	1.16
Return on Equity	9.54	10.01	10.42
Net Interest Margin	3.10	3.11	3.20
Cost-to-Income Ratio	63	62	61
LIQUIDITY (%)			
Liquid Assets to Total Assets	38	36	34
Loans (net)-to-Deposit Ratio	70	71	71
ASSET QUALITY (%)			
Gross Non-Performing Loans Ratio	1.2	1.4	1.9
Non-performing Loan (NPL) Cover	167	99	91
SOLVENCY RATIOS			
Debt-to-Equity Ratio	8.9	8.0	9.0
Asset-to-Equity Ratio	9.9	9.0	10.0
Interest Rate Ćoverage Ratio	1.8	2.3	2.5
CAPITALIZATION (%)			
Capital Adequacy Ratio			
CET 1 / Tier 1	12.16	13.47	11.30
Total CAR	13.09	14.22	12.21

### **Profitability**

CHIB's net income of P8.1 billion resulted in a 9.54% ROE and 1.04% ROA given improved operating income. Cost-to-income ratio was slightly higher at 63% from 62% and 61% in 2016 as the Bank continued its expansion program and technology upgrade. Net interest margin dropped to 3.10% from 3.11% as the increase in interest revenues was offset by higher funding cost.

# Liquidity

The Bank's liquidity ratio (the ratio of liquid assets to total assets) was higher at 38% from 36% in 2017 and 34% in 2016 due to the build-up in investment securities.

#### **Asset Quality**

Gross NPL ratio significantly dropped to 1.2% from 1.4% in 2017 and 1.9% in 2016 due to remedial and clean-up efforts of lending units. Meanwhile, consolidated loan loss coverage ratio widened to 167% from 99% in 2017 and 91% in 2016 while the Parent Bank's was at 323% as of December 2018.

#### **Solvency Ratios**

Debt-to-equity ratio for the year was computed at 8.9, higher than 8.0 in 2017, while asset-to-equity ratio was recorded at 9.9 versus 9.0 in 2017 but slightly lower than 10.0 in 2016. Interest rate coverage ratio for 2018 stood at 1.8 as against 2.3 for full-year 2017 and 2.5 for full-year 2016.

# Capitalization

China Bank's CET 1 / Tier 1 CAR and Total CAR ratios were registered at 12.16% and 13.09%, respectively. The Bank's capital is largely comprised of CET 1 / Tier 1 (core) capital.

## (c) Past Financial Conditions and Results of Operations

2018 world GDP expansion slightly weakened to 3.7% from 3.8% with the decline in growth rate of advanced economies from above-trend levels. The US economy posted a 2.9% year-on-year increase in 2018 driven by robust personal consumption expenditures and private domestic investments, which offset the negative trade balance. The US Federal Reserve adjusted its benchmark funds rate four times to the 2.25% to 2.50% range, in view of a steady growth trajectory, on-target inflation and sustained labor market strength (+2.7 million non-farm payroll employment in 2018). Meanwhile, China's GDP growth fell to a 28-year low of 6.6% due to headwinds from its trade dispute with the US and the short-term impact of deleveraging.

Philippine GDP grew by 6.2% in 2018, slower than the 6.7% logged in 2017. On the production side, economic activity was propelled by the Services (+6.6%) and Industry (+6.8%) sectors, particularly the Construction (+15.9%) subsector. Unemployment rate went down to 5.3% from 5.7% last year. On the expenditure side, household spending remained as the highest contributor to growth (62%) while government spending on infrastructure and private capiltal formation boosted investment related to new highs.

Despite the implementation of the Tax Reform Package 1 (TRAIN Law) in 2018, the BIR's P1.96 trillion tax collections were still 4% below target of P2.04 trillion because of below-target collections in excise taxes on petroleum products, sweetened beverages, automobiles, minerals and cosmetics procedures and decreased revenues from sale of goods due to higher prices. Meanwhile, initial estimates suggest that the country's fiscal deficit would likely exceed the 3% of GDP government target due to the 50% surge in infrastructure spending to P728.1 billion in November. Current account deficit further widened to US\$ 6.5 billion in the first nine months of 2018 as the country remained a net importer of goods amid the roll-out of government infrastructure projects. The increased demand for the greenback caused the Philippine peso to depreciate by 4.29%, averaging P52.66: US\$1 in 2018 from P50.40: US\$1 in 2017. Similarly, PSEi lost 1,092 or 13% year-on-year, closing at 7,466 in 2018.

The BSP raised policy rate five times 175 bps to 4.75%, as inflation sustained an uptrend, peaking at 6.7% in September and October. The regulator continued to tighten regulatory oversight and performance standards on capital adequacy and liquidity management. BSP amended the Leverage Ratio framework, implementing guidelines on Net Stable Funding Ratio adoption and adopted the Basel III Countercyclical Buffer. The reserve requirement was brought down by 1 percentage point in March & June to 18%.

China Bank recorded net profit of P8.1 billion for full-year 2018, up 7.9% from 2017 for a return on equity of 9.54% and return on assets of 1.04%. The improvement in bottom line was primarily driven by the 11.1% or P2.9 billion uptick in operating income. Net interest income was up 16.8% or P3.3 billion to P22.9 billion mainly from the build-up in loans and other investments. Meanwhile, fee-based revenues dropped by 7.3% to P5.7 billion due to trading losses and lower miscellaneous income.

Total assets expanded by 15.3% or P114.6 billion to P866.1 billion mainly from the growth in liquid assets and loans across all market segments. Asset quality further improved with the drop in gross NPL ratio to 1.2% from 1.4% in 2017 as loan loss coverage increased to 167% from 99%. Deposit volume was up 13.7% to P722.1 billion, of which 56% was in CASA due to continued network expansion. Total equity ended at P87.9 billion, up 5.0% from 2017. CET 1/ Tier 1 and total CAR were at 12.16% and 13.09%, respectively.

China Bank successfully listed P10.25 billion worth of Long-Term Negotiable Certificates of Time Deposit (LTNCDs) in the third quarter in order to meet additional funding requirements. The issue forms part of the planned P20 billion LTNCD offering. The Bank also signed a USD 150-million Green Bond agreement with the International Finance Corporation (IFC) for the financing of sustainable & environmentally-beneficial projects.

In December, Moody's affirmed China Bank's investment grade credit rating of Baa2, citing the Bank's strong capital base and stable asset quality. In November, *Fitch Ratings* similarly affirmed China Bank's Issuer Default Rating (BB+) with a stable outlook, citing the Bank's strong core operating profitability and declining non-performing loans ratio as the main upside factors.

The Bank sustained its network expansion efforts by opening of 24 new branches, growing the banking footprint to 620 branches complemented by 966 ATMs. Branch-based marketing programs focused on customer onboarding, deposit generation, and improvement of customer experience in support of core business growth and cross-selling initiatives. The thrust at the retail front was bolstered by the launch of new deposit products.

The Bank's investment house, China Bank Capital, increased Its presence in the capital markets by participating in several underwriting deals, including Sta. Lucia Land's P5-billion corporate notes (sole arranger and bookrunner), SMC Global Power Holding Corp.'s P15-billion retail bonds (joint issue manager, joint lead underwriter and bookrunner), and Metro Pacific Investment Corporation's P20-billion corporate notes (co-arranger), among others.

CBCC was recognized *Best Debt Capital Markets House* at the 2018 *Finance Asia* Country Awards, as well as *Best Bank for Debt Capital Market* by the *Global Banking & Finance Review. The Asset* also awarded CBC the following: *Best Local Bond Adviser - Domestic, Best Corporate Bond* for Ayala Corporation's US\$400-million fixed-rate bond, *Best Local Currency Bond* for Ayala Land Inc.'s P4.3-billion Short-Dated Notes, and *Best Follow-On* for Del Monte Pacific's US\$200-million preferred shares. At the Best Deal & Solution Awards, CBCC was given *Best Bond Deal for Retail Investors in Southeast Asia* for participation in the Bureau of Treasury's P181-billion Retail Treasury Bonds.

In 2018, China Bank ranked among the Top 50 Publicly listed companies at the ASEAN Corporate Governance Awards. The Bank was also recognized as Best IR Company and Best IR Professional by Corporate Governance Asia at the 8<sup>th</sup> Asian Excellence Awards; as well as Best Bank for Corporate Governance and Best Investor Relations Bank at the Global Banking & Finance Awards. CHIB was also among the Top 10 Philippine companies in the 2017 ASEAN Corporate Governance Scorecard, having exceeded the score of 100.

# (d) Future Prospects

The global economy could slow down in 2019 from downside risks posed by inflation and ongoing trade dispute between the US and China. Despite the spillover effects of the fiscal stimulus, US economic growth may fall below the estimated 2.9% for 2018. Meanwhile, China may continue to underperform due to the tighter credit environment and weaker export demand. Central banks are expected to pursue monetary policy tightening but at a more gradual pace given subdued growth prospects and inflation. IMF sees average oil prices to settle just below \$60 per barrel in 2019.

On the domestic front, economic activity would be mainly supported by the government's infrastructure program, May 2019 elections and the recovery in consumer spending as commodity prices normalize. GDP growth is seen to settle below or near the low-end (7%) of the government's target as the infrastructure spending further widens the country's current account deficit. As a result, Peso is expected to depreciate to as low as P54.00: US\$1.00.

In February 2019, President Duterte signed into law RA 11211, an amendment to the New Central Bank Act, which raised the BSP's capitalization to P200 billion from P50 billion to support the requirements of a growing economy and financial system. It also restored BSP's authority to issue debt papers as part of its regular open market operations. On the other hand, major banks have announced plans to raise fresh funds aggregating P466 billion to finance their medium-term growth initiatives.

China Bank envisions becoming one of the top-performing financial institutions in terms of profitability and shareholder value over the next five years. To do so, the Bank will focus on four key goals: 1) growth in revenues and size of business; 2) operational excellence; 3) a customer-centric approach to doing business; and 4) higher engagement with the employees.

At the forefront of core business expansion is fund build-up, particularly low-cost deposits. In 2019, the Bank will develop client acquisition & retention programs, as well as launch new deposit products and services suited to the needs of the retail and other emerging sectors. As the branch network grows, management will continue to review the organizational structure of distribution channels and recalibrate branch functions in order to accommodate more high-value transactions. The synergy between branches and other sales desks will be tightened to drive internal client sourcing, cross-selling, and leads generation programs, while maintaining prudent credit standards.

The Bank's consumer business is set to steadily expand and grow its share to the consolidated loan portfolio. Satellite offices dedicated to servicing housing, auto, and personal loans will be set up in selected branches to ramp up relationship-building with new and existing retail clients. This will be complemented by the suite of fee-based products & services, such as non-life insurance, trust, bancassurance, wealth management, and securities brokering, as well as the China Bank credit cards in order to achieve a more comprehensive product coverage. China Bank Savings, on its end, would further build up its Automatic Payroll Deduction (APD) portfolio by widening the geographical foortprint of sales offices, increasing visibility in DepEd events, and providing critical marketing & operational support to branches. This includes continuous improvement to the the existing loans origination workflow significantly cutting manual processes from application to approval.

In line with its goal of becoming a digitally-powered and highly-automated bank by its centennial year, China Bank will streamline key processes related to the rolling growth mandate, cut redundancies, and automate manual procedures even as it institutionalizes inter-departmental service level agreements to generate operational efficiencies and provide superior customer experience. Likewise, the Bank will launch programs to drive up enrollment and utilization rates for all alternative channels like ATMs, Cash Accept Machines, and the internet & mobile banking platform to facilitate efficient but secure banking transactions.

China Bank will strengthen its 98-year franchise by building a service-oriented organization with highly-engaged employees to be able to meet the challenges of today's competitive banking landscape. China Bank Academy will continue to design and roll-out human capital development programs tailor fitted to the Bank's growth directive, digitization roadmap, and its goal of becoming the bank of choice for its clients.

# (e) Material Changes

1) Events that will trigger direct or contingent financial obligation that is material to the company, including and default or acceleration of an obligation

There were no events that will trigger direct or contingent financial obligation that is material to the company, including any default or acceleration of an obligation.

2) All material off-balance sheet transactions, arrangements, obligations (including contingent obligations), and other relationships of the company with unconsolidated entities or other persons created during the reporting period

In the normal course of the Group's operations, there are various outstanding commitments and contingent liabilities which are not reflected in the accompanying financial statements. Management does not anticipate any material losses as a result of these transactions.

The following is a summary of contingencies and commitments of the Group and the Parent Company with the equivalent peso contractual amounts:

	Consoli	dated	Parent Company		
	2018	2017	2018	2017	
Trust department accounts	P133,806,226	₽131,813,251	P133,806,226	₽131,577,983	
Committed credit lines	122,804,833	152,806,666	122,280,671	150,471,220	
Unused commercial letters of credit	20,978,009	21,596,174	20,829,020	21,383,196	
Foreign exchange bought	37,359,690	18,736,175	37,359,690	18,736,175	
Foreign exchange sold	24,678,551	15,179,964	24,678,551	15,179,964	
Credit card lines	12,568,703	10,359,997	12,568,703	10,359,997	
IRS receivable	11,366,980	9,991,390	11,366,980	9,991,390	
Outstanding guarantees issued	944,262	3,079,993	420,100	744,547	
Inward bills for collection	2,563,604	2,386,848	2,563,604	2,386,848	
Standby credit commitment	3,149,787	2,274,398	3,149,787	2,274,398	
Spot exchange sold	3,624,709	1,399,180	3,624,709	1,399,180	
Spot exchange bought	3,247,995	996,333	3,247,995	996,333	
Deficiency claims receivable	287,647	291,831	287,647	219,831	
Late deposits/payments received	495,347	127,832	458,675	116,313	
Outward bills for collection	55,135	93,772	53,211	91,943	
Others	1,846	1,614	1,694	1,354	

3) Any Material Commitments for Capital Expenditure and Expected Funds

Branch network expansion and technology upgrades will account for the bulk of the Bank's capital expenditures for 2019. Capital expenditures will be funded from internal sources.

# **UNDERTAKING**

The Bank undertakes to furnish a copy of its Annual Report (SEC Form 17-A) exclusive of attachments, <u>free of charge</u>, upon the written request of the stockholder addressed to the Office of the Corporate Secretary, 11<sup>th</sup> Floor China Bank Building, 8745 Paseo de Roxas cor. Villar St., Makati City.

# STATEMENT OF MANAGEMENT'S RESPONSIBILITY FOR FINANCIAL STATEMENTS

The management of China Banking Corporation (the Bank) is responsible for the preparation and fair presentation of the consolidated financial statements including the schedules attached therein, for the years ended December 31, 2018 and 2017, in accordance with the prescribed financial reporting framework indicated therein, and for such internal control as management determines is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements, management is responsible for assessing the Bank's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Bank or to cease operations, or has no realistic alternative but to do so.

The Board of Directors is responsible for overseeing the Bank's financial reporting process.

The Board of Directors reviews and approves the consolidated financial statements including the schedules attached therein, and submits the same to the stockholders.

SyCip Gorres Velayo & Co., the independent auditors appointed by the stockholders, has audited the consolidated financial statements of the Bank in accordance with Philippine Standards on Auditing, and in its report to the stockholders, has expressed its opinion on the fairness of presentation upon completion of such audit.

Chairman of the Board

William C. Whang President

Patrick D. Cheng Chief Finance Officer

Republic of the Philippines

City of Makati

S.5

Signed this 1st day of March 2019, affiants exhibiting to me their Social Security Systems Nos. as follows:

Name

Hans T. Sy

William C. Whang

Patrick D. Cheng

Doc. No.: 14

Page No.: 31

Book No.: K

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Series of: 2019

Notary Public for the City of Makati Appt. No. M-116 until December 2020

4/F Philcom Building

8755 Paseo de Roxas, Makati City PTR No. 7341564; 01-07-19; Makati City

IBP No. 059178; 01-07-19; Quezon City

Roll of Attorney's No. 39202

# China Banking Corporation and Subsidiaries

Financial Statements
December 31, 2018 and 2017
and for the years ended December 31, 2018, 2017 and 2016

and

Independent Auditor's Report





SyCip Gorres Velayo & Co. 6760 Ayala Avenue 1226 Makati City Philippines Tel: (632) 891 0307 Fax: (632) 819 0872 ey.com/ph BOA/PRC Reg. No. 0001, October 4, 2018, valid until August 24, 2021 SEC Accreditation No. 0012-FR-5 (Group A), November 6, 2018, valid until November 5, 2021

#### INDEPENDENT AUDITOR'S REPORT

The Board of Directors and Stockholders China Banking Corporation

# Report on the Consolidated and Parent Company Financial Statements

# **Opinion**

We have audited the consolidated financial statements of China Banking Corporation and its subsidiaries (the Group) and the parent company financial statements of China Banking Corporation, which comprise the consolidated and parent company balance sheets as at December 31, 2018 and 2017, and the consolidated and parent company statements of income, consolidated and parent company statements of comprehensive income, consolidated and parent company statements of changes in equity and consolidated and parent company statements of cash flows for each of the three years in the period ended December 31, 2018, and notes to the consolidated and parent company financial statements, including a summary of significant accounting policies.

In our opinion, the accompanying consolidated and parent company financial statements present fairly, in all material respects, the financial position of the Group and the Parent Company as at December 31, 2018 and 2017, and their financial performance and their cash flows for each of the three years in the period ended December 31, 2018 in accordance with Philippine Financial Reporting Standards (PFRSs).

# **Basis for Opinion**

We conducted our audits in accordance with Philippine Standards on Auditing (PSAs). Our responsibilities under those standards are further described in the *Auditor's Responsibilities for the Audit of the Consolidated and Parent Company Financial Statements* section of our report. We are independent of the Group and the Parent Company in accordance with the Code of Ethics for Professional Accountants in the Philippines (Code of Ethics) together with the ethical requirements that are relevant to our audit of the consolidated and parent company financial statements in the Philippines, and we have fulfilled our other ethical responsibilities in accordance with these requirements and the Code of Ethics. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

# **Key Audit Matters**

Key audit matters are those matters that, in our professional judgment, were of most significance in our audit of the consolidated and parent company financial statements of the current period. These matters were addressed in the context of our audit of the consolidated and parent company financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters. For each matter below, our description of how our audit addressed the matter is provided in that context.





We have fulfilled the responsibilities described in the *Auditor's Responsibilities for the Audit of the Consolidated and Parent Company Financial Statements* section of our report, including in relation to these matters. Accordingly, our audit included the performance of procedures designed to respond to our assessment of the risks of material misstatement of the consolidated and parent company financial statements. The results of our audit procedures, including the procedures performed to address the matters below, provide the basis for our audit opinion on the accompanying consolidated and parent company financial statements.

# Applicable to the audit of the Consolidated and Parent Company Financial Statements

# Adoption of PFRS 9, Financial Instruments

On January 1, 2018, the Group and the Parent Company adopted Philippine Financial Reporting Standards (PFRS) 9, Financial Instruments. PFRS 9, which replaced PAS 39, Financial Instruments: Recognition and Measurement, provides revised principles for classifying financial assets and introduces a forward-looking expected credit loss model to assess impairment on debt financial assets not measured at fair value through profit or loss and loan commitments and financial guarantee contracts. The Group and the Parent Company adopted the modified retrospective approach in adopting PFRS 9.

# 3. Classification of Financial Assets

As at January 1, 2018 (the transition date), the Group and the Parent Company classified its financial assets based on its business models for managing these financial assets and the contractual cash flow characteristics of the financial assets. This resulted to transition adjustments that increased (decreased) surplus and other comprehensive income by (₱11 million) and ₱1.68 billion, respectively. Thereafter, the financial assets were accounted for based on the transition date classification, while newly originated or acquired financial assets were classified based on the PFRS 9 classification criteria.

The Group's and the Parent Company's application of the PFRS 9 classification criteria is significant to our audit as the classification determines how financial assets are measured and accounted for in the financial statements.

The disclosures in relation to the adoption of the PFRS 9 classification criteria are included in Note 2 to the financial statements.

# Audit Response

We obtained an understanding of the Group's and the Parent Company's contracts review process to establish the contractual cash flow characteristics of debt financial assets, including the identification of standard and non-standard contracts, and reviewed the assessment made by management by inspecting underlying contracts on a sample basis. We obtained the board approved business models for the Group and the Parent Company's portfolios of financial assets. For significant portfolios, we understood how the business performance is measured and evaluated performance measurement reports.

We checked the appropriateness of the transition adjustments and reviewed the completeness of the disclosures made in the financial statements.





# 4. Expected Credit Losses (ECL)

The Group's and the Parent Company's adoption of the ECL model is significant to our audit as it involves the exercise of significant management judgment. Key areas of judgment include: segmenting the Group's and the Parent Company's credit risk exposures; determining the method to estimate ECL; defining default; identifying exposures with significant deterioration in credit quality; determining assumptions to be used in the ECL model such as the counterparty credit risk rating, the expected life of the financial asset and expected recoveries from defaulted accounts; and incorporating forward-looking information (called overlays) in calculating ECL.

The application of the ECL model increased the allowance for credit losses as of January 1, 2018 by ₱3.59 billion and ₱3.09 billion for Group's and Parent Company's financial statements. Using the ECL model, provision for credit losses of the Group and reversal of credit losses of the Parent Company for 2018 amounted to ₱141.08 million and ₱1.96 million, respectively.

Refer to Notes 2 and 16 of the financial statements or the disclosure on the transition adjustments and details of the allowance for credit losses using the ECL model, respectively.

# Audit Response

We obtained an understanding of the board approved methodologies and models used for the Group's and the Parent Company's different credit exposures and assessed whether these considered the requirements of PFRS 9 to reflect an unbiased and probability-weighted outcome, and to consider time value of money and the best available forward-looking information. We also inspected and considered the results of PFRS 9 model validation performed by management's specialist.

We (a) assessed the Group's and the Parent Company's segmentation of its credit risk exposures based on homogeneity of credit risk characteristics; (b) verified the definition of default and significant increase in credit risk criteria against historical analysis of accounts and credit risk management policies and practices in place, (c) tested the Group's and the Parent Company's application of internal credit risk rating system by reviewing the ratings of sample credit exposures; (d) inspected the ECL document issued by the third-party service provider engaged by the Group in developing its ECL models to understand the judgements made by both the Group and the Parent Company's determine whether statistical tests were performed to assess model performance; (e) assessed whether expected life is different from the contractual life by testing the maturity dates reflected in the system of record and considering management's assumptions regarding future payments, advances, extensions, renewals and modifications; (f) inspected financial information used to derive baseline probability of default; (g) performed simulation of baseline probability of default and tested its conversion to forward-looking probability of default; (h) performed trend analysis of expected default generated by third-party service providers and compared trend with the resulting expected credit loss (i) tested loss given default by inspecting historical recoveries and related costs, write-offs and collateral valuations; (j) verified exposure at default considering outstanding commitments and repayment scheme; and (k) tested the effective interest rate used in discounting the expected loss.

Further, we checked the accuracy and completeness of data used in the ECL models by reconciling data from source system reports to the data warehouse and from the data warehouse to the loss allowance analysis/models and financial reporting systems.





We recalculated impairment provisions on a sample basis. We checked the appropriateness of the transition adjustments and reviewed the completeness of the disclosures made in the financial statements.

# Impairment testing of goodwill

Under PFRS, the Group and the Parent Company are required to annually test the amount of goodwill for impairment. As of December 31, 2018, the goodwill recognized in the consolidated and parent company financial statements amounting to ₱222.84 million is attributed to the Parent Company's Retail Banking Business (RBB) segment, while goodwill of ₱616.91 million in the consolidated financial statements is attributed to the subsidiary bank, China Bank Savings, Inc. (CBSI). The impairment assessment process requires significant judgment and is based on assumptions, specifically loan and deposit growth rates, discount rate and the terminal value growth rate.

The Group's disclosures about goodwill are included in Notes 3, 11 and 14 to the financial statements.

# Audit Response

We involved our internal specialist in evaluating the methodologies and the assumptions used. These assumptions include loan and deposit growth rates, discount rate and the terminal value growth rate. We compared the key assumptions used, such as loan and deposit growth rates against the historical performance of the RBB and CBSI, industry/market outlook and other relevant external data. We tested the parameters used in the determination of the discount rate against market data. We also reviewed the Group's disclosures about those assumptions to which the outcome of the impairment test is most sensitive; specifically those that have the most significant effect on the determination of the recoverable amount of goodwill.

# Applicable to the audit of the Consolidated Financial Statements

# Recoverability of deferred tax assets

The Group has recognized and unrecognized deferred taxes. The recoverability of deferred tax assets recognized depends on the Group's ability to continuously generate sufficient future taxable income. The analysis of the recoverability of deferred tax assets was significant to our audit because the assessment process is complex and judgmental, and is based on assumptions that are affected by expected future market or economic conditions and the expected performance of the Group.

The disclosures in relation to deferred income taxes are included in Notes 3 and 27 to the financial statements.

# Audit Response

We reviewed the management's assessment on the availability of future taxable income in reference to financial forecast and tax strategies. We evaluated management's forecast by comparing loan portfolio and deposit growth rates with that of the industry and the historical performance of the Group. We also reviewed the timing of the reversal of future taxable and deductible temporary differences.





### Other Information

Management is responsible for the other information. The other information comprises the information included in the SEC Form 20-IS (Definitive Information Statement), SEC Form 17-A and Annual Report for the year ended December 31, 2018, but does not include the consolidated and parent company financial statements and our auditor's report thereon. The SEC Form 20-IS (Definitive Information Statement), SEC Form 17-A and Annual Report for the year ended December 31, 2018 are expected to be made available to us after the date of this auditor's report.

Our opinion on the consolidated and parent company financial statements does not cover the other information and we will not express any form of assurance conclusion thereon.

In connection with our audits of the consolidated and parent company financial statements, our responsibility is to read the other information identified above when it becomes available and, in doing so, consider whether the other information is materially inconsistent with the consolidated and parent company financial statements or our knowledge obtained in the audits, or otherwise appears to be materially misstated.

# Responsibilities of Management and Those Charged with Governance for the Consolidated and Parent Company Financial Statements

Management is responsible for the preparation and fair presentation of the consolidated and parent company financial statements in accordance with PFRSs, and for such internal control as management determines is necessary to enable the preparation of consolidated and parent company financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated and parent company financial statements, management is responsible for assessing the Group's and Parent Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Group and the Parent Company or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the Group's and Parent Company's financial reporting process.

# **Auditor's Responsibilities for the Audit of the Consolidated and Parent Company Financial Statements**

Our objectives are to obtain reasonable assurance about whether the consolidated and parent company financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with PSAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these consolidated and parent company financial statements.





As part of an audit in accordance with PSAs, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the consolidated and parent company financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Group's and Parent Company's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Group's and Parent Company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the consolidated and parent company financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Group and the Parent Company to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the consolidated and parent company financial statements, including the disclosures, and whether the consolidated and parent company financial statements represent the underlying transactions and events in a manner that achieves fair presentation.
- Obtain sufficient appropriate audit evidence regarding the financial information of the entities or business activities within the Group to express an opinion on the consolidated financial statements. We are responsible for the direction, supervision and performance of the audit. We remain solely responsible for our audit opinion.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide those charged with governance with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.





From the matters communicated with those charged with governance, we determine those matters that were of most significance in the audit of the consolidated and parent company financial statements of the current period and are therefore the key audit matters. We describe these matters in our auditor's report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

# Report on the Supplementary Information Required Under Revenue Regulations 15-2010

Our audits were conducted for the purpose of forming an opinion on the basic financial statements taken as a whole. The supplementary information required under Revenue Regulations 15-2010 in Note 37 to the financial statements is presented for purposes of filing with the Bureau of Internal Revenue and is not a required part of the basic financial statements. Such information is the responsibility of the management of China Banking Corporation. The information has been subjected to the auditing procedures applied in our audit of the basic financial statements. In our opinion, the information is fairly stated, in all material respects, in relation to the basic financial statements taken as a whole.

The engagement partner on the audit resulting in this independent auditor's report is Ray Francis C. Balagtas.

SYCIP GORRES VELAYO & CO.

Ray Francis C. Balagtas

Partner

CPA Certificate No. 108795

SEC Accreditation No. 1510-AR-1 (Group A),

September 18, 2018, valid until September 17, 2021

Tax Identification No. 216-950-288

BIR Accreditation No. 08-001998-107-2018,

February 14, 2018, valid until February 13, 2021

PTR No. 7332523, January 9, 2019, Makati City

March 1, 2019



# **BALANCE SHEETS**

(Amounts in Thousands)

	Consolid		Parent Company		
		Decembe			
ASSETS	2018	2017	2018	2017	
Cash and Other Cash Items	₽15,639,474	₽12,685,984	₽13,705,304	₽11,160,173	
Due from Bangko Sentral ng Pilipinas	110,000,	112,000,50	110,700,001	111,100,173	
(Notes 7 and 17)	101,889,773	98,490,014	95,092,944	91,717,037	
<b>Due from Other Banks</b> (Notes 7 and 18)	9,455,447	15,641,476	7,837,894	14,066,620	
Interbank Loans Receivable and Securities Purchased					
under Resale Agreements (Note 8)	11,998,040	18,751,845	8,998,040	17,347,522	
Financial Assets at Fair Value through Profit or Loss					
(Note 9)	7,596,261	16,238,888	6,689,796	16,056,823	
Financial Assets at Fair Value through Other					
Comprehensive Income (Note 9)	10,101,527	46 445 201	8,213,010	42.027.002	
Available-for-Sale Financial Assets (Note 9)	152 525 026	46,445,391	162.024.466	42,937,083	
Investment Securities at Amortized Cost (Note 9)	172,537,036	65 206 267	163,824,466	61 522 402	
Held-to-Maturity Financial Assets (Note 9) Loans and Receivables (Notes 10 and 29)	- 	65,286,267 448,970,942	441 422 156	61,533,493 386,554,498	
Accrued Interest Receivable	505,804,955 5,697,181	3,718,505	441,432,156 5,126,127	3,189,083	
Investment in Subsidiaries (Note 11)	3,097,101	3,710,303	14,333,567	13,560,733	
Investment in Associates (Note 11)	335,092	329,422	335,092	329,422	
Bank Premises, Furniture, Fixtures and	333,072	527,722	333,072	527,722	
Equipment (Note 12)	6,450,458	6,875,864	5,265,386	5,464,582	
Investment Properties (Note 13)	4,789,602	5,072,156	1,188,797	1,550,503	
Deferred Tax Assets (Note 27)	2,514,889	1,778,081	1,739,219	1,297,271	
Intangible Assets (Notes 11 and 14)	4,202,599	4,104,032	915,531	800,861	
Goodwill (Notes 11 and 14)	839,748	839,748	222,841	222,841	
Other Assets (Note 15)	6,219,558	6,218,895	3,332,763	3,481,225	
	₽866,071,640	₽751,447,510	₽778,252,933	₽671,269,770	
Liabilities Deposit Liabilities (Notes 17 and 29) Demand	₽161,239,669	₽154,286,415	₽145,559,564	₽138,929,906	
Savings	239,539,817	188,723,947	226,943,962	179,593,323	
Time	321,343,811	292,083,031	265,739,836	240,712,750	
	722,123,297	635,093,393	638,243,362	559,235,979	
Bills Payable (Note 18)	39,826,532	20,118,031	39,826,532	20,118,031	
Manager's Checks	2,577,175	2,441,042	2,069,812	1,709,248	
Income Tax Payable	477,585	362,041	414,233	339,155	
Accrued Interest and Other Expenses (Note 19)	3,842,525	2,627,619	3,342,152	2,283,948	
Derivative Liabilities (Note 25)	455,150	267,533	455,150	267,533	
Deferred Tax Liabilities (Note 27)	1,231,145	1,161,653	_	-	
Other Liabilities (Notes 20 and 23)	7,681,644	5,720,701	6,049,812	3,665,115	
F. 4	778,215,053	667,792,013	690,401,053	587,619,009	
Equity Equity Attributable to Equity Holders of the Parent Company					
Capital stock (Note 23)	26,858,998	26,847,717	26,858,998	26,847,717	
Capital paid in excess of par value (Note 23)	17,122,625	17,096,228	17,122,625	17,096,228	
Surplus reserves (Notes 23 and 28)	4,031,008	926,689	4,031,008	926,689	
Surplus (Notes 23 and 28)	40,497,256	40,360,563	40,497,256	40,360,563	
Net unrealized gain (loss) on: Financial assets at fair value through other					
	(702 500)		(702 500)		
comprehensive income (Note 9) Available-for-sale financial assets (Note 9)	(702,509)	(1,813,280)	(702,509)	(1,813,280)	
Remeasurement gain on defined benefit asset	_	(1,013,200)	_	(1,013,280)	
(Note 24)	117,047	283,763	117,047	283,763	
Cumulative translation adjustment	(91,699)	(38,698)	(91,699)	(38,698)	
Remeasurement gain (loss) on life insurance reserves	19,154	(12,221)	19,154	(12,221)	
	87,851,880	83,650,761	87,851,880	83,650,761	
Non-controlling Interest	4,707	4,736	-	-	
	87,856,587	83,655,497	87,851,880	83,650,761	
	₽866,071,640	₽751,447,510	₽778,252,933	₽671,269,770	
	200,071,010	1,01,.17,010	,202,700	- 0, -,20,,,,0	



# **STATEMENTS OF INCOME**

(Amounts in Thousands)

	Consolidated Parent Company							
				December 31				
	2018	2017	2016	2018	2017	2016		
INTEREST INCOME	D20 105 015	DO1 751 647	D17 000 050	D22 400 052	D17 527 017	D14 122 207		
Loans and receivables (Notes 10 and 29)		₽21,751,647		₽23,488,872	₽17,537,017			
Investments (Note 9)	5,875,928	3,556,110	3,078,081	5,559,557	3,275,025	2,880,919		
Financial assets at FVPL	413,323	410,889	204,882	413,323	398,777	179,406		
Due from Bangko Sentral ng Pilipinas and								
other banks and securities purchased under	505.225	020 (00	710 414	516 645	(24.00)	555 700		
resale agreements (Note 7 and 8)	727,337	820,699	719,414	516,645	634,906	555,788		
DIEDDOGE DADDAGE	35,212,503	26,539,345	21,891,629	29,978,697	21,845,725	17,738,400		
INTEREST EXPENSE	11 (21 0/2	6 501 005	4.021.555	0.536.014	5.010.000	2 (20 127		
Deposit liabilities (Notes 17 and 29)	11,621,063	6,521,935	4,831,555	9,736,014	5,210,803	3,629,127		
Bills payable and other borrowings	((5.054	201.007	265.070	((5.05.4	201.007	254.061		
(Note 18)	665,254	391,007	365,879	665,254	391,007	354,961		
	12,286,317	6,912,942	5,197,434	10,401,268	5,601,810	3,984,088		
NET INTEREST INCOME	22,926,186	19,626,403	16,694,195	19,577,428	16,243,915	13,754,312		
Service charges, fees and commissions	2 === 202	2 441 524	2 122 160	1 500 505	1 201 000	1 210 440		
(Note 21)	2,777,283	2,441,724	2,123,469	1,529,727	1,394,998	1,319,448		
Gain on sale of investment properties	1,015,622	670,612	443,315	925,831	614,587	338,088		
Trading and securities gain (loss) - net	(251 552)	470.060	010 000	(255.064)	200.760	0.52 0.70		
(Notes 9 and 21)	(271,552)		918,089	(275,964)	399,760	852,870		
Foreign exchange gain - net (Note 25)	215,963	386,015	318,135	187,064	389,692	299,113		
Trust fee income (Note 28)	305,753	376,312	330,197	305,338	371,947	326,091		
Gain on asset foreclosure and dacion	252 477	157 415	172 490	57 (7)	71 000	140.747		
transactions (Note 13)	252,477	157,415	172,480	57,676	71,888	140,747		
Share in net income of subsidiaries (Note 11)	_	_	_	695,356	836,004	464,999		
Share in net income (losses) of an associate	101 000	72 122	(90.294)	101 000	72 122	(90.294)		
(Note 11)	101,009	73,133	(89,384)		73,133	(89,384)		
Miscellaneous (Notes 21 and 29) TOTAL OPERATING INCOME	1,261,741	1,516,523	878,445	1,130,134	1,391,657 21,787,581	800,097		
	28,584,482	25,728,097	21,788,941	24,233,599	21,/8/,381	18,206,381		
Compensation and fringe benefits	( 120 001	5 700 040	4 002 024	4 (10 2(5	4 200 006	2 752 220		
(Notes 24 and 29) Taxes and licenses	6,139,001	5,708,948	4,982,934	4,610,265	4,288,096	3,752,229		
	2,925,870	2,264,025	2,000,404	2,307,948	1,819,331	1,573,887		
Occupancy cost (Notes 26 and 29) Insurance	2,336,639	2,112,602	1,830,675	1,713,888	1,528,876	1,281,107		
Depreciation and amortization	1,669,618	1,440,153	1,163,507	1,447,890	1,241,575	991,179		
(Notes 12, 13 and 14)	1,297,685	1,217,489	1,124,786	947,908	877,240	775,210		
Provision for impairment and credit losses	1,297,003	1,217,409	1,124,760	947,900	677,240	773,210		
(Note 16)	141,076	754,171	850,546	(1,957)	423,922	521,475		
Transportation and traveling	484,514	378,703	298,666	370,980	289,903	218,136		
Professional fees, marketing and other related	404,514	376,703	270,000	370,700	207,703	210,130		
services	352,159	312,042	268,394	261,931	222,509	182,275		
Entertainment, amusement and recreation	380,166	287,105	242,710	262,489	182,172	146,993		
Stationery, supplies and postage	284,436	268,901	241,786	220,651	197,567	193,232		
Repairs and maintenance	131,158	104,298	123,025	102,834	69,276	87,734		
Miscellaneous (Notes 21 and 29)	2,054,634	1,867,552	1,073,986	1,619,159	1,490,658	941,489		
TOTAL OPERATING EXPENSES	18,196,956	16,715,989	14,201,419	13,863,986	12,631,125	10,664,946		
INCOME BEFORE INCOME TAX	10,387,526	9,012,108	7,587,522	10,369,613	9,156,456	7,541,435		
PROVISION FOR INCOME TAX	10,007,020	>,012,100	7,007,022	10,000,010	3,100,.00	,,,,,,,,,,,		
(Note 27)	2,271,422	1,489,177	1,126,552	2,259,233	1,642,484	1,083,139		
NET INCOME	₽8,116,104	₽7,522,931	₽6,460,970	₽8,110,380	₽7,513,972	₽6,458,296		
Attributable to:	-,,	. ,	-,,-,-	-,,	. , ,-	-,,		
Equity holders of the Parent Company								
(Note 32)	₽8,110,379	₽7,513,972	₽6,458,296					
Non-controlling interest	5,725	8,959	2,674					
11011-controlling interest	₽8,116,104	₽7,522,931	₽6,460,970	_				
Dasia/Dilutad Egunings Dan Claus (Nat. 22)				<b>⊒</b>				
Basic/Diluted Earnings Per Share (Note 32)	₽3.02	₽2.91	₽2.88	_				



# STATEMENTS OF COMPREHENSIVE INCOME

(Amounts in Thousands)

		Consolidated		Parent Company			
	Years Ended I						
	2018	2017	2016	2018	2017	2016	
NET INCOME	₽8,116,104	₽7,522,931	₽6,460,970	₽8,110,380	₽7,513,972	₽6,458,296	
OTHER COMPREHENSIVE INCOME							
(LOSS)							
Items that recycle to profit or loss in subsequent periods:							
Changes in fair value of:							
Financial assets at fair value through other comprehensive income:							
Fair value (loss) for the year, net of tax	(451,866)	_	_	(381,791)	_	_	
Loss taken to profit or loss (Note 21)	2,104	_	_	2,451	_	_	
Available-for-sale financial assets:	ŕ			,			
Fair value gain for the year, net of tax	_	158,946	449,110	_	113,020	512,562	
Gains taken to profit or loss (Note 21)	_	(365,145)	(918,673)	_	(342,146)	(856,031)	
Share in changes in other comprehensive		, , ,	, , ,		, , ,	, ,	
income of an associate (Note 11)	(126,713)	(8,049)	(5,457)	(126,713)	(8,049)	(5,457)	
Share in changes in other comprehensive	, , ,	,		, , ,		,	
income of subsidiaries (Note 11)	_	_	_	(64,109)	35,552	(107,991)	
Cumulative translation adjustment	(52,900)	(15,972)	12,455	(58,792)	(29,255)	(3,636)	
Items that do not recycle to profit or loss in	, , ,	. , ,		, , ,		,	
subsequent periods:							
Share in changes in other comprehensive							
income of subsidiaries (Note 11)	_	_	_	88,642	20,140	20,397	
Remeasurement gain (loss) on defined benefit							
asset, net of tax (Note 24)	(165,213)	30,149	71,075	(255,359)	9,678	50,560	
Remeasurement gain (loss) on life insurance	, , ,			, , ,			
reserves	31,374	(12,221)	_	31,374	(12,221)	_	
OTHER COMPREHENSIVE LOSS FOR THE							
YEAR, NET OF TAX	(763,214)	(212,292)	(391,490)	(764,297)	(213,281)	(389,596)	
TOTAL COMPREHENSIVE INCOME FOR							
THE YEAR	₽7,352,890	₽7,310,639	₽6,069,480	₽7,346,083	₽7,300,691	₽6,068,700	
Total comprehensive income attributable to:							
Equity holders of the Parent Company	₽7,346,083	₽7,300,691	₽6,068,700				
Non-controlling interest	6,807	9,948	780				
	₽7,352,890	₽7,310,639	₽6,069,480				
	- 1,002,070	17,510,037	2 0,000,100				



# STATEMENTS OF CHANGES IN EQUITY

(Amounts in Thousands)

_	Consolidated											
					Equity Attrib	outable to Equity	Holders of the Pa	rent Company		_		
_	Net Unrealized											
					(Losses) on							
	Financial Net Unrealized											
	Assets at Fair Gains (Losses)											
					Value through	on Available-	Remeasurement					
		Capital Paid	Surplus		Other		Gain on Defined		Remeasurement		Non-	
		in Excess of	Reserves	Surplus	Comprehensive	Financial	Benefit Asset	Cumulative	Loss on		Controlling	
	Capital Stock	Par Value	(Notes 23 and	(Notes 23 and		Assets	or Liability		Life Insurance		Interest	
	(Note 23)	(Note 23)	28)	28)	(Note 9)	(Note 9)	(Note 24)	Adjustment	Reserve	Total Equity	(Note 11)	Total Equity
Balance at January 1, 2018	<b>₽26,847,717</b>	₽17,096,228	₽926,689	₽40,360,563	₽-	(¥1,813,280)	₽283,763	(¥38,698)	(₱12,221)	₽ 83,650,761	₽4,736	83,655,497
Effect of initial application of PFRS 9 (Note 2)	_	_	2,732,628	(5,372,699)	(126,556)	1,813,280	_	_	_	(953,346)	(6,835)	(960,181)
Balance at January 1, 2018, as restated	26,847,717	17,096,228	3,659,317	34,987,864	(126,556)	_	283,763	(38,698)	(12,221)	82,697,415	(2,099)	82,695,316
Total comprehensive income (loss) for the year	_	_	_	8,110,379	(575,953)	_	(166,716)	(53,001)	31,375	7,346,084	6,806	7,352,890
Transfer from surplus to surplus reserves	_	_	371,691	(371,691)	_	_		_	_	_	_	_
Issuance of common shares (\$\mathbb{P}31.00 per share)	11,281	26,397	_		_	_	_	_	_	37,678	_	37,678
Cash dividends - ₱0.83 per share	_	_	_	(2,229,297)	_	_	_	_	_	(2,229,297)	_	(2,229,297)
Balance at December 31, 2018	₽26,858,998	₽17,122,625	₽4,031,008	₽40,497,256	(¥702,509)	₽-	₽117,047	( <del>P</del> 91,699)	₽19,154	₽87,851,880	₽4,707	₽87,856,587
Balance at January 1, 2017	₽20,020,278	₽6,987,564	₽861,630	₽36,889,099	_	(¥1,598,600)	₽253,945	( <del>P</del> 22,500)	₽_	₽63,391,416	(₱5,212)	₽63,386,204
Transfer from surplus to surplus reserves	_	_	65,059	(65,059)	-	_	_	=	_	-	_	_
Total comprehensive income (loss) for the year	_	_	_	7,513,972	_	(214,680)	29,818	(16,198)	(12,221)	7,300,691	9,948	7,310,639
Issuance of common shares (\$\mathbb{P}31.00 \text{ per share})	4,838,710	10,160,753	-	-	_		_	_		14,999,463	_	14,999,463
Transaction cost on the issuance of common shares	_	(52,089)	_	_	_	_	_	_	_	(52,089)	_	(52,089)
Stock dividends - 8.00%	1,988,729		-	(1,988,729)	_	_	_		_		_	`
Cash dividends - ₱0.80 per share	_	_	_	(1,988,720)	_	_	_	_	_	(1,988,720)	_	(1,988,720)
Balance at December 31, 2017	₽26,847,717	₽17,096,228	₽926,689	₽40,360,563	_	( <del>P</del> 1,813,280)	₽283,763	( <del>P</del> 38,698)	(₱12,221)	₽83,650,761	₽4,736	₽83,655,497
Balance at January 1, 2016	₽18,537,285	₽6,987,564	₽828,406	₽33,800,748	_	( <del>P</del> 1,126,080)	₽183,155	( <del>P</del> 34,634)	₽_	₽59,176,444	(₽5,540)	₽59,170,904
Total comprehensive income (loss) for the year	_	_	_	6,458,296	_	(472,520)	70,790	12,134	_	6,068,700	780	6,069,480
Additional acquisition of non-controlling interest	_	_	_	_	_		_	_	_	_	(452)	(452)
Transfer from surplus to surplus reserves	-	_	33,224	(33,224)	_	_	-		_	-		`
Stock dividends - 8.00%	1,482,993	_	-	(1,482,993)	_	_	-		_	-	_	_
Cash dividends - ₱1.00 per share	_	_	_	(1,853,728)	_	_	_	_	_	(1,853,728)	_	(1,853,728)
Balance at December 31, 2016	₽20,020,278	₽6,987,564	₽861,630	₽36,889,099	_	( <del>P</del> 1,598,600)	₽253,945	(₱22,500)	₽	₽63,391,416	(₱5,212)	₽63,386,204



# STATEMENTS OF CHANGES IN EQUITY

(Amounts in Thousands)

	Pa	rent Company								
					Net Unrealized					
	(Losses) on									
	Financial Net Unrealized									
					Assets at Fair	Gains	Remeasurement			
	(	Capital Paid in			Value through		Gain on Defined	R	lemesasurement	
		Excess of	Surplus		OtherComprehen		Benefit Asset or	Cumulative	Loss on Life	
	Capital Stock	Par Value	Reserves	Surplus	sive Income (Note	Sale Financial	Liability	Translation	Insurance	
	(Note 23)	(Note 23)	(Notes 23 and 28) (	(Notes 23 and 28)	9)	Assets (Note 9)	(Note 24)	Adjustment	Reserve	Total Equity
Balance at January 1, 2018	₽26,847,717	₽17,096,228	₽926,689	₽40,360,563	₽-	(¥1,813,280)	₽283,763	( <del>P</del> 38,698)	(₽12,221)	₽83,650,761
Effect of initial application of PFRS 9 (Note 2)	_	_	2,732,628	(5,372,699)	(126,556)	1,813,280	_	_		(953,346)
Balance at January 1, 2018, as restated	₽26,847,717	₽17,096,228	3,659,317	34,987,864	(126,556)	_	₽283,763	(¥38,698)	(₱12,221)	82,697,417
Total comprehensive income (loss) for the year	-	-	-	8,110,379	(575,954)	-	(166,716)	(53,001)	31,374	7,346,081
Transfer from surplus to surplus reserves	-	_	371,691	(371,691)		_		_	_	
Issuance of common shares (₱31.00 per share)	11,281	26,397	_	_	_	_	_	_	_	37,678
Cash dividends - ₱0.83 per share	-		_	(2,229,297)	-	-	-	_	_	(2,229,297)
Balance at December 31, 2018	₽26,858,998	₽17,122,626	₽4,031,008	₽40,497,256	(₽702,510)	₽-	₽117,047	(₱91,699)	₽19,153	₽87,851,880
Balance at January 1, 2017	₽20,020,278	₽6,987,564	₽861,630	₽36,889,099	-	( <del>P</del> 1,598,600)	₽253,945	( <del>P</del> 22,500)	₽_	₽63,391,416
Transfer from surplus to surplus reserves	_	_	65,059	(65,059)	-	_	_	=	_	-
Total comprehensive income (loss) for the year	_	_	-	7,513,972	_	(214,680)	29,818	(16,198)	(12,221)	7,300,691
Issuance of common shares (₱31.00 per share)	4,838,710	10,160,753	-	_	_	_	_	_	_	14,999,463
Transaction cost on the issuance of common shares	_	(52,089)	-	_	_	_	_	_	_	(52,089)
Stock dividends - 8.00%	1,988,729	_	-	(1,988,729)	_	_	_	_	_	_
Cash dividends - ₱0.80 per share	_	_	-	(1,988,720)	_	_	_	_	_	(1,988,720)
Balance at December 31, 2017	₽26,847,717	₽17,096,228	₽926,689	₽40,360,563	-	(₱1,813,280)	₽283,763	( <del>P</del> 38,698)	(₱12,221)	₽83,650,761
Balance at January 1, 2016	₽18,537,285	₽6,987,564	₽828,406	₽33,800,748	-	(¥1,126,080)	₽183,155	( <del>P</del> 34,634)	₽_	₽59,176,444
Total comprehensive income (loss) for the year	· · · -	–	. –	6,458,296	-	(472,520)	70,790	12,134	_	6,068,700
Transfer from surplus to surplus reserves	_	_	33,224	(33,224)	-		_	_	_	_
Stock dividends - 8.00%	1,482,993	_	_	(1,482,993)	_	_	_	_	_	_
Cash dividends - ₱1.00 per share		=	_	(1,853,728)	-	_	=		_	(1,853,728)
Balance at December 31, 2016	₽20,020,278	₽6,987,564	₽861,630	₽36,889,099	_	(₱1,598,600)	₽253,945	(₱22,500)	₽_	₽63,391,416



# **STATEMENTS OF CASH FLOWS**

(Amounts in Thousands)

		Consolidated			Parent Company	
			Years Ended		r ur ent company	
	2018	2017	2016	2018	2017	2016
CASH FLOWS FROM OPERATING ACTIVITIES						
Income before income tax	₽10,387,526	₽9,012,108	₽7,587,522	₽10,369,611	₽9,156,456	₽7,541,435
Adjustments for:						
Depreciation and amortization (Notes 12, 13 and 14)	1 207 695	1 217 490	1 124 796	047 008	977 240	775 210
Provision for impairment and credit losses	1,297,685	1,217,489	1,124,786	947,908	877,240	775,210
(Note 16)	141,076	754,171	850,546	(1,957)	423,922	521,745
Securities gain on financial assets at fair value through other comprehensive income and investment securities at amortized cost	ŕ	75 1,171	000,010		123,722	321,7 13
(Note 21) Trading and securities gain on available-for-sale and	(9,624)	=	=	(9,277)	=	_
held-to-maturity financial assets (Note 21)	_	(365,145)	(918,673)	_	(342,146)	(856,031)
Gain on sale of investment properties	(1,015,622)	(670,612)	(443,315)	(925,831)	(614,587)	(338,088)
Gain on asset foreclosure and dacion transactions	(-,,)	(0.0,012)	(110,010)	(===,===)	(01.500)	(000,000)
(Note 13)	(252,477)	(157,415)	(172,480)	(57,676)	(71,888)	(140,747)
Share in net losses (income) of an associate						
(Notes 2 and 11)	(101,009)	(73,133)	89,384	(101,009)	(73,133)	89,384
Share in net (income) of subsidiaries				(605.356)	(02 ( 00 4)	(464,000)
(Notes 2 and 11) Changes in operating assets and liabilities:	_	_	_	(695,356)	(836,004)	(464,999)
Decrease (increase) in the amounts of:						
Financial assets at FVPL	8,830,244	(8,510,654)	(1,282,482)	9,554,643	(8,799,606)	(1,590,640)
Loans and receivables	(60,828,559)	(63,393,487)	(78,836,033)	(57,994,624)	(57,873,074)	(70,542,734)
Other assets	(1,263,617)	6,159	(1,225,573)	(2,544,975)	275,322	(882,576)
Increase (decrease) in the amounts of:						
Deposit liabilities	87,029,904	93,510,375	102,317,332	79,007,383	88,273,987	97,358,575
Manager's checks Accrued interest and other expenses	136,133	411,264	573,280	360,564	263,663	704,106
Other liabilities	1,214,906 1,960,943	759,429 177,618	283,916 827,790	1,058,204 2,393,871	722,597 (540,630)	300,356 759,981
Net cash generated from operations			30,776,000		•	
Income taxes paid	47,527,509 (1,732,819)	32,678,167 (1,554,045)	(973,575)	41,361,482 (1,511,638)	30,842,119 (1,274,667)	33,234,977 (863,477)
Net cash provided by operating activities	45,794,690	31,124,122	29,802,425	39,849,844	29,567,452	32,371,500
CASH FLOWS FROM INVESTING ACTIVITIES	10,17 1,07 0	,,		27,017,011		,-,-,-,-
Additions to bank premises, furniture, fixtures and						
equipment (Note 12)	(1,058,002)	(1,752,173)	(1,258,911)	(825,096)	(1,387,684)	(1,065,308)
Additions to equity investments (Note 11)	_	_	_	(500,000)	(500,000)	(2,700,452)
Cash dividends from a subsidiary (Note 11)	_	_	_	50,000	_	-
Liquidation of a subsidiary (Note 11) Purchases of:	_	=	=	-	=	50,000
Investment securities at amortized cost	(172,348,552)		_	(167,337,112)		
Financial assets at fair value through other	(172,340,332)			(107,557,112)		
comprehensive income	(44,399,340)	_	_	(44,477,104)		_
Held-to-maturity financial assets		(23,618,560)	(41,647,865)		(23,599,743)	(41,007,909)
Available-for-sale financial assets	_	(54,304,672)	(89,249,294)	_	(53,171,027)	(87,747,373)
Proceeds from sale/maturity of:						
Investment securities at amortized cost	65,109,637	_	_	65,060,529	_	_
Financial assets at fair value through other comprehensive income	80,729,853			80,494,863		
Held-to-maturity financial assets	-	15,737,093	374,569	-	16,135,271	884,532
Available-for-sale financial assets	_	41,891,950	104,653,914	_	41,500,714	103,940,382
Investment properties	1,810,112	1,335,946	977,963	1,458,379	846,974	675,003
Bank premises, furniture, fixtures and equipment	258,136	275,109	151,286	51,642	242,202	199,460
Net cash used in investing activities	(69,898,150)	(20,435,307)	(25,998,338)	(66,023,900)	(19,933,293)	(26,771,665)
CASH FLOWS FROM FINANCING ACTIVITIES						
Proceeds from bills payable	184,568,424	252,268,556	18,588,791	184,568,424	252,268,556	18,588,791
Settlement of bills payable Payments of cash dividends (Note 23)	(164,859,923) (2,229,297)	(249,105,524)	(20,718,973)	(164,859,923)	(249,105,524) (1,988,720)	(20,056,443)
Acquisitions of non-controlling interest (Note 11)	(4,449,497)	(1,988,720)	(1,853,728) (452)	(2,229,297)	(1,988,720)	(1,853,728)
Proceeds from issuance of common shares (Note 23)	37,678	14,999,463	(432)	37,678	14,999,463	_
Transaction cost on the issuance of common shares	,0	, ,		,0	y- 2 - 9 - 2 - 2	
(Note 23)		(52,089)			(52,089)	
Net cash provided by (used in) financing activities	17,516,882	16,121,687	(3,984,362)	17,516,882	16,121,687	(3,321,380)
NET INCREASE (DECREASE) IN CASH AND						
CASH EQUIVALENTS	(6,586,585)	26,810,502	(180,277)	(8,657,174)	25,755,846	2,278,455

(Forward)



	Consolidated			Parent Company				
	Years Ended December 31							
	2018	2017	2016	2018	2017	2016		
NET INCREASE (DECREASE) IN CASH AND								
CASH EQUIVALENTS	( <del>P</del> 6,586,585)	₽26,810,502	(₱180,277)	(₽8,657,174)	₽25,755,846	₽2,278,455		
CASH AND CASH EQUIVALENTS AT								
BEGINNING OF YEAR								
Cash and other cash items	12,685,984	12,010,543	11,377,101	11,160,173	10,580,748	10,052,891		
Due from Bangko Sentral ng Pilipinas (Note 7)	98,490,014	91,964,495	86,318,501	91,717,037	85,307,128	77,003,616		
Due from other banks (Note 7)	15,641,476	11,332,236	21,243,492	14,066,620	9,689,165	19,200,544		
Interbank Loans Receivable and SPURA (Note 8)	18,751,845	3,451,543	_	17,347,522	2,958,465	_		
	145,569,319	118,758,817	118,939,094	134,291,352	108,535,506	106,257,051		
CASH AND CASH EQUIVALENTS AT END								
OF YEAR								
Cash and other cash items	15,639,474	12,685,984	12,010,543	13,705,304	11,160,173	10,580,748		
Due from Bangko Sentral ng Pilipinas (Note 7)	101,889,773	98,490,014	91,964,495	95,092,944	91,717,037	85,307,128		
Due from other banks (Note 7)	9,455,447	15,641,476	11,332,236	7,837,894	14,066,620	9,689,165		
Securities purchased under resale agreements (Note 8)	11,998,040	18,751,845	3,451,543	8,998,040	17,347,522	2,958,465		
	₽138,982,734	₱145,569,319	₱118,758,817	₽125,634,182	₱134,291,352	₱108,535,506		

# OPERATING CASH FLOWS FROM INTEREST

	Consolidated		P	arent Company	
As of December 31					
2018	2017	2016	2018	2017	2016
₽11,361,726	₽6,652,755	₽5,028,667	₽9,595,463	₽5,359,209	₽3,812,560
33,233,827	25,835,369	21,498,837	28,041,653	21,322,995	17,273,294
	₽11,361,726	2018 2017 <b>2018</b> 2017 <b>2018</b> 2017 <b>2018</b> 2017	As of December 3:  2018 2017 2016  P11,361,726 P6,652,755 P5,028,667	As of December 31           2018         2017         2016         2018           ₱11,361,726         ₱6,652,755         ₱5,028,667         ₱9,595,463	As of December 31           2018         2017         2016         2018         2017           ₱11,361,726         ₱6,652,755         ₱5,028,667         ₱9,595,463         ₱5,359,209



# NOTES TO FINANCIAL STATEMENTS

# 1. Corporate Information

China Banking Corporation (the Parent Company) is a publicly listed universal bank incorporated in the Philippines. The Parent Company acquired its universal banking license in 1991. It provides expanded commercial banking products and services such as deposit products, loans and trade finance, domestic and foreign fund transfers, treasury products, trust products, foreign exchange, corporate finance and other investment banking services through a network of 458 and 436 local branches as of December 31, 2018 and 2017, respectively.

The Parent Company acquired its original Certification of Incorporation issued by the Securities and Exchange Commission (SEC) on July 20, 1920. On December 4, 1963, the Board of Directors (BOD) of the Parent Company approved the Amended Articles of Incorporation to extend the corporate term of the Parent Company for another 50 years or until July 20, 2020, which was confirmed by the stockholders on December 23, 1963, and approved by the SEC on October 5, 1964. On March 2, 2016, the BOD approved the amendment of the Third Article of the Parent Company's Articles of Incorporation, to further extend the corporate term for another 50 years from and after July 20, 2020, the expiry date of its extended term. The approval was ratified by the stockholders during their scheduled annual meeting on May 5, 2016. On November 7, 2016, the SEC issued the Certificate of Filing of Amended Articles of Incorporation, amending the Third Article thereof to extend the term of corporate existence of the Parent Company.

The Parent Company has the following subsidiaries:

	Effective Percentag	es of		
	Ownership		_Country of	
Subsidiary	2018	2017	Incorporation	Principal Activities
Chinabank Insurance Brokers, Inc.				
(CIBI)	100.00%	100.00%	Philippines	Insurance brokerage
CBC Properties and Computer Center,				
Inc. (CBC-PCCI)	100.00%	100.00%	Philippines	Computer services
China Bank Savings, Inc. (CBSI)	98.29%	98.29%	Philippines	Retail and consumer banking
China Bank Capital Corporation (CBCC)	100.00%	100.00%	Philippines	Investment house
CBC Assets One (SPC) Inc.	100.00%	100.00%	Philippines	Special purpose corporation
China Bank Securities Corporation (CBCSec)*	100.00%	100.00%	Philippines	Stock Brokerage

<sup>\*</sup>Obtained control on March 6, 2017, 100% owned through CBCC (see note 11)

The Parent Company has no ultimate parent company. SM Investments Corporation, its significant investor, has effective ownership in the Parent Company of 20.30% and 19.90% as of December 31, 2018 and 2017, respectively.

The Parent Company's principal place of business is at 8745 Paseo de Roxas cor. Villar St., Makati City.



# 2. Summary of Significant Accounting Policies

# **Basis of Preparation**

The accompanying consolidated financial statements include the financial statements of the Parent Company and its subsidiaries (collectively referred to as "the Group").

The accompanying financial statements have been prepared on a historical cost basis except for financial instruments at fair value through profit or loss (FVPL), financial assets at fair value through other comprehensive income (FVOCI) and available-for-sale (AFS) financial assets. The financial statements are presented in Philippine peso, and all values are rounded to the nearest thousand peso except when otherwise indicated.

The financial statements of the Parent Company reflect the accounts maintained in the Regular Banking Unit (RBU) and Foreign Currency Deposit Unit (FCDU). The financial statements of these units are combined after eliminating inter-unit accounts.

Each entity in the Group determines its own functional currency and items included in the financial statements of each entity are measured using that functional currency. The functional currency of the Parent Company's subsidiaries is the Philippine peso.

# Statement of Compliance

The financial statements of the Group and the Parent Company have been prepared in compliance with Philippine Financial Reporting Standards (PFRS).

# Presentation of Financial Statements

The balance sheets of the Group and of the Parent Company are presented in order of liquidity. An analysis regarding recovery of assets or settlement of liabilities within 12 months after the reporting date (current) and more than 12 months after the reporting date (non-current) is presented in Note 22.

Financial assets and financial liabilities are offset and the net amount reported in the balance sheets only when there is a legally enforceable right to offset the recognized amounts and there is an intention to settle on a net basis, or to realize the assets and settle the liability simultaneously. The Group and the Parent Company assess that they have currently enforceable right of offset if the right is not contingent on a future event, and is legally enforceable in the normal course of business, event of default, and event of insolvency or bankruptcy of the Group, the Parent Company and all of the counterparties.

Income and expenses are not offset in the statement of income unless required or permitted by any accounting standard or interpretation, and as specifically disclosed in the accounting policies of the Group and the Parent Company.

# Basis of Consolidation and Investments in Subsidiaries

The consolidated financial statements of the Group are prepared for the same reporting year as the Parent Company, using consistent accounting policies. All significant intra-group balances, transactions and income and expenses resulting from intra-group transactions are eliminated in full.

Subsidiaries are consolidated from the date on which control is transferred to the Parent Company. The Group controls an investee if and only if the Group has:

• power over the investee (i.e., existing rights that give it the current ability to direct the relevant activities of the investee);



- exposure, or rights, to variable returns from its involvement with the investee, and
- the ability to use its power over the investee to affect its returns.

When the Group has less than a majority of the voting or similar rights of an investee, the Group considers all relevant facts and circumstances in assessing whether it has power over an investee, including:

- the contractual arrangement with the other vote holders of the investee
- rights arising from other contractual arrangements
- the Group's voting rights and potential voting rights.

The Group re-assesses whether or not it controls an investee if facts and circumstances indicate that there are changes to one or more of the three elements of control. Consolidation of a subsidiary begins when the Group obtains control over the subsidiary and ceases when the Group loses control of the subsidiary. Assets, liabilities, income and expenses of a subsidiary acquired or disposed of during the year are included in the statement of comprehensive income from the date the Group gains control until the date the Group ceases to control the subsidiary. Profit or loss and each component of other comprehensive income (OCI) are attributed to the equity holders of the Group and to the non-controlling interests. When necessary, adjustments are made to the financial statements of the subsidiary to bring its accounting policies into line with the Group's accounting policies. All intragroup assets and liabilities, equity, income, expenses and cash flows relating to transactions between members of the Group are eliminated in full on consolidation.

A change in the ownership interest of a subsidiary, without a loss of control, is accounted for as an equity transaction. If the Group loses control over a subsidiary, it:

- Derecognizes the assets (including goodwill) and liabilities of the subsidiary
- Derecognizes the carrying amount of any non-controlling interest
- Derecognizes the related OCI recorded in equity and recycle the same to profit or loss or surplus
- Recognizes the fair value of the consideration received
- Recognizes the fair value of any investment retained
- Recognizes the remaining difference in profit or loss
- Reclassifies the parent's share of components previously recognized in OCI to profit or loss or retained earnings, as appropriate, as would be recognized if the Group had directly disposed of the related assets or liabilities

# Non-Controlling Interest

Non-controlling interest represents the portion of profit or loss and net assets not owned, directly or indirectly, by the Parent Company.

Non-controlling interest is presented separately in the consolidated statement of income, consolidated statement of comprehensive income, and within equity in the consolidated balance sheet, separately from parent shareholders' equity. Any losses applicable to the non-controlling interest are allocated against the interests of the non-controlling interest even if this results in the non-controlling interest having a deficit balance.



# **Changes in Accounting Policies and Disclosures**

The accounting policies adopted are consistent with those of the previous financial year except for the following new, amendments and improvements to PFRS, Philippine Accounting Standards (PAS) and Philippine Interpretation which became effective as of January 1, 2018. Except as otherwise indicated, these changes in the accounting policies did not have any significant impact on the financial position or performance of the Group:

- New and Amended Standards
  - Amendments to PFRS 2, Share-based Payment, Classification and Measurement of Share-based Payment Transactions
  - Amendments to PFRS 4, Insurance Contracts, Applying PFRS 9, Financial Instruments, with PFRS 4
  - Philippine Interpretation IFRIC-22, Foreign Currency Transactions and Advance Consideration
- Annual Improvements to PFRSs (2014 2017 Cycle)
  - Amendments to PAS 28, Investments in Associates and Joint Ventures, Measuring an Associate or Joint Venture at Fair Value
  - Amendments to PAS 40, Investment Property, Transfers of Investment Property

Standard that has been adopted and that is deemed to have significant impact on the financial statements or performance of the Group is described below:

# PFRS 9, Financial Instruments

The Group adopted PFRS 9 on January 1, 2018 following the modified retrospective approach. PFRS 9 replaced PAS 39, *Financial Instruments: Recognition and Measurement.* 

Under the modified retrospective approach, the Group did not restate the prior-period comparative consolidated financial statements and remains to report the comparative information for 2017 and 2016 under PAS 39. Accordingly, the 2017 and 2016 comparative financial statements are not comparable to the information presented for 2018. Differences in the carrying amounts of financial instruments resulting from the adoption of PFRS 9 are recognized in the opening January 1, 2018 surplus and OCI as if the Group had always followed the new requirements.

As a result of applying PFRS 9's requirements on classification and measurement of financial assets, the opening January 1, 2018 equity in the Group's and Parent Company's balance sheet increased by \$\mathbb{P}\$1.78 billion and \$\mathbb{P}\$1.67 billion, respectively, before deferred tax effects. This change resulted from reclassifications of financial assets depending on the Group's and the Parent Company's application of its business models and its assessment of the financial assets' cash flow characteristics. However, applying PFRS 9's requirements on the recognition of expected credit losses decreased the opening January 1, 2018 equity in the Group's and Parent Company's balance sheet by \$\mathbb{P}\$3.59 billion and \$\mathbb{P}\$3.09 billion, respectively, before deferred tax effects. Impairment under ECL is now dependent upon whether there have been significant increases in the credit risk of the Group's and Parent Company's evaluation of factors relevant to the measurement of expected credit losses such as a range of possible outcomes and information about past events, current conditions and forecasts of future economic conditions. Deferred tax asset recognized due to adoption of PFRS 9 amounted to \$\mathbb{P}\$0.81 billion for the Group and \$\mathbb{P}\$0.80 billion for the Parent Company.



The accounting policies adopted by the Group as s result of adopting PFRS 9 are discussed in page 8.

The adoption of PFRS 9 did not have an impact on the classification and measurement of the Group's and the Parent Company's financial liabilities and on the application of hedge accounting. The impact of adopting PFRS 9 as of January 1, 2018 follows (amounts in thousands):

	Consolidated						
	PAS 39			Remeasurement		PFRS 9	
	Category	Amount	Re-classifications	ECL	Other	Category	Amount
Assets							
Cash and other cash items	Loans and receivables	₽12,685,984	₽-	₽-	₽-	Amortised cost	₽12,685,984
Due from BSP	Loans and receivables	98,490,014	-	-	-	Amortised cost	98,490,014
Due from Other Banks	Loans and receivables	15,641,476	-	-	-	Amortised cost	15,641,476
SPURA	Loans and receivables	18,751,845	-	-	-	Amortised cost	18,751,845
Loans and receivables	Loans and receivables	448,970,942	(1,000,040)	(1,781,992)	-	Amortised cost	446,188,910
Accrued interest receivable	Loans and receivables	3,718,505	-	(36,195)	-	Amortised cost	3,682,310
Other financial assets	Loans and receivables	4,412,643	-	(14,459)	-	Amortised cost	4,398,184
Held for trading	FVPL	12,493,615	2,446,099	-	(8,133)	FVPL (mandatory)	14,931,581
Financial assets designated							
at FVPL	FVPL	3,411,686	(3,411,686)	-	-	FVPL (designated)	-
Derivative assets	FVPL	333,587	<u>-</u>	-	-	FVPL (mandatory)	333,587
Investment securities	AFS	46,445,391	(39,153,620)		82,267	FVOCI	7,374,038
	HTM	65,286,267	41,119,247	(89,344)	1,703,105	Amortised cost	108,019,275
		₽730,641,955	₽-	( <del>P</del> 1,921,990)	₽1,777,239		₽730,497,204
Liabilities		-					
Loan commitments and fina	ncial guarantee contracts	₽-	₽-	(₱1,670,992)	₽-		₽-

		Consolidated	
			Balance at January 1, 2018
Equity	Balance at January 1, 2018	Transition adjustments	(as restated)
Surplus	₱40,360,563	( <del>P</del> 5,372,699)	₽34,987,865
Surplus reserves	926,689	2,732,628	3,659,317
NUGL	(1,813,280)	1,686,724	(126,556)
	₽39,473,972	( <del>P</del> 953,346)	₽38,520,626

	Parent Company						
	PAS 39			Remeasu	rement PFR	PFRS 9	
	Category	Amount	Re-classifications	ECL	Other Category	Amount	
Assets							
Cash and other cash items	Loans and receivables	11,160,173	₽-	₽-	P- Amortised cost	₽11,160,173	
Due from BSP	Loans and receivables	91,717,037	-	-	<ul> <li>Amortised cost</li> </ul>	91,717,037	
Due from Other Banks	Loans and receivables	14,066,620	-	-	<ul> <li>Amortised cost</li> </ul>	14,066,620	
SPURA	Loans and receivables	17,347,522	-	-	<ul> <li>Amortised cost</li> </ul>	17,347,522	
Loans and receivables	Loans and receivables	386,554,498	(1,000,040)	(1,390,961)	<ul> <li>Amortised cost</li> </ul>	384,163,497	
Accrued interest receivable	Loans and receivables	3,189,083	-	-	<ul> <li>Amortised cost</li> </ul>	3,189,083	
Other financial assets	Loans and receivables	2,135,717	-	-	<ul> <li>Amortised cost</li> </ul>	2,135,717	
Held for trading	FVPL	12,311,550	2,581,497	-	(8,133) FVPL (mandatory)	14,884,914	
Financial assets designated							
at FVPL	FVPL	3,411,686	(3,411,686)	-	<ul> <li>FVPL (designated)</li> </ul>	-	
Derivative assets	FVPL	333,587	=	-	- FVPL (mandatory)	333,587	
Investment securities	AFS	42,937,083	(37,714,189)	-	102,267 FVOCI	5,325,161	
	HTM	61,533,493	39,544,418	(83,618)	1,578,921 Amortised cost	102,573,214	
		₽646,698,049	₽-	( <del>P</del> 1,474,579)	₽1,673,055	₽646,896,525	
Liabilities					-		
Loan commitments and fina	nncial guarantee contracts	₽-	₽-	(₱1,614,933)	₽-	₽-	

	Parent Company					
T	D. 1. 1. 1. 1. 1. 1. 1. 1. 1. 1. 1. 1. 1.		Balance at January 1, 201			
Equity	Balance at January 1, 2018	Transition adjustments	(as restated)			
Surplus	₽40,360,564	( <del>P</del> 5,074,296)	₽35,286,268			
Surplus reserves	926,689	2,434,227	3,360,916			
NUGL	(1,813,280)	1,686,724	(126,556)			
	₽39,473,972	( <del>P</del> 953,346)	₽38,520,626			

In January 1, 2018, the Group reclassified the following:

a. a portion of its previous held-to-maturity investments with carrying value of ₱2.82 billion as FVOCI investments. These instruments had contractual cash flows that were solely payments for principal and interests and were held for liquidity management; and



c. a portion of its AFS investments and held-to-maturity investments with carrying value of ₱2.32 billion and ₱2.78 billion, respectively, as FVTPL investments. These instruments either did not have contractual cash flows that were solely payments for principal and interests, or were intended for active trading and were held with the intention to sell.

In January 1, 2018, the Parent Company reclassified the following:

- a. a portion of its previous held-for-trading investments and AFS investments with carrying value of \$\frac{1}{2}\$5.93 billion and \$\frac{1}{2}\$38.22 billion, respectively, as investment securities at amortized cost. These instruments had contractual cash flows that were solely payments for principal and interests, were not intended for active trading and were held with the intention to collect cash flows and without the intention to sell;
- b. a portion of its previous held-to-maturity investments and held-for-trading investments with carrying value of P2.82 billion and P135.40 million, respectively, as FVOCI investments. These instruments had contractual cash flows that were solely payments for principal and interests and were held for liquidity management;
- c. a portion of its AFS investments and held-to-maturity investments with carrying value of P2.32 billion and P2.78 billion, respectively, as FVTPL investments. These instruments either did not have contractual cash flows that were solely payments for principal and interests, or were intended for active trading and were held with the intention to sell.

Had the FVPL securities not been transferred, additional fair value loss of ₱389.47 million would have been charged to profit or loss.

In addition, the Group has presented separately the interest revenue, calculated using effective interest method, from other interest revenue. As a result, Interest income on Investment securities at amortized cost and FVOCI is presented separately from Interest income on trading securities at fair value through profit or loss. Previously, these interest income items were presented together as Interest income on trading and investment securities.

# PFRS 15, Revenue from Contracts with Customers

PFRS 15 supersedes PAS 11, *Construction Contracts*, PAS 18, *Revenue* and related Interpretations and it applies, with limited exceptions, to all revenue arising from contracts with customers. PFRS 15 establishes a five-step model to account for revenue arising from contracts with customers and requires that revenue be recognized at an amount that reflects the consideration to which an entity expects to be entitled in exchange for transferring goods or services to a customer.

PFRS 15 requires entities to exercise judgement, taking into consideration all of the relevant facts and circumstances when applying each step of the model to contracts with their customers. The standard also specifies the accounting for the incremental costs of obtaining a contract and the costs directly related to fulfilling a contract. In addition, the standard requires extensive disclosures.

The Group adopted PFRS 15 using the modified retrospective method of adoption with the date of initial application of January 1, 2018. Under this method, the standard can be applied either to all contracts at the date of initial application or only to contracts that are not completed at this date. The Group elected to apply the standard to all contracts as at January 1, 2018.

There were no adjustments recognized to the opening balance of retained earnings at the date of initial application as an effect of initially applying PFRS 15. Also, the comparative information was not restated and continues to be reported under PAS 11, PAS 18 and related Interpretations.



# Loyalty points program on credit card business

Before the adoption of PFRS 15, the loyalty program offered by the Group resulted in the accrual of loyalty expenses for the fair value of estimated redeemable issued loyalty points. The Group concluded that under PFRS 15 the loyalty points give rise to a separate performance obligation because they provide a material right to the customer and a portion of the transaction price was allocated to the loyalty points awarded to customers. The Group determined that, considering the relative stand-alone selling prices, the amount allocated to the loyalty points did not have material impact compared to the previous accounting policy.

Therefore, upon the adoption of PFRS 15, there were no adjustments recognized as at January 1 and December 31, 2018.

# **Significant Accounting Policies**

# Foreign Currency Translation

The consolidated financial statements are presented in Philippine peso, which is the Parent Company's functional currency.

#### Transactions and balances

The books of accounts of the RBU are maintained in Philippine peso, the RBU's functional currency, while those of the FCDU are maintained in United States (US) dollars (USD), the FCDU's functional currency. For financial reporting purposes, the foreign currency-denominated monetary assets and liabilities in the RBU are translated in Philippine peso based on the Philippine Dealing System (PDS) closing rate prevailing at end of the year, and foreign currency-denominated income and expenses, at the exchange rates on transaction dates. Foreign exchange differences arising from restatements of foreign currency-denominated assets and liabilities are credited to or charged against operations in the period in which the rates change. Non-monetary items that are measured in terms of historical cost in a foreign currency are translated using the exchange rates as at the dates of the initial transactions. Non-monetary items measured at fair value in a foreign currency are translated using the exchange rates at the date when the fair value was determined.

#### FCDU

As at the reporting date, the assets and liabilities of the FCDU are translated into the Parent Company's presentation currency (the Philippine Peso) at the PDS closing rate prevailing at the reporting date, and its income and expenses are translated at the PDSWAR for the year. Exchange differences arising on translation are taken directly to the statement of comprehensive income under 'Cumulative translation adjustment'. Upon actual remittance or transfer of the FCDU income to RBU, the related exchange difference arising from translation lodged under 'Cumulative translation adjustment' is recognized in the statement of income of the RBU books.

# Fair Value Measurement

The Group measures financial instruments, such as financial instruments at FVPL and AFS financial assets at fair value at each reporting date. Also, fair values of financial instruments measured at amortized cost are disclosed in Note 5.

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. The fair value measurement is based on the presumption that the transaction to sell the asset or transfer the liability takes place either:

- in the principal market for the asset or liability, or
- in the absence of a principal market, in the most advantageous market for the asset or liability.



The principal or the most advantageous market must be accessible by the Group. The fair value of an asset or a liability is measured using the assumptions that market participants would use when pricing the asset or liability, assuming that market participants act in their economic best interest.

If an asset or a liability measured at fair value has a bid price and an ask price, the price within the bid - ask spread that is most representative of fair value in the circumstances shall be used to measure fair value regardless of where the input is categorized within the fair value hierarchy.

A fair value measurement of a non-financial asset takes into account a market participant's ability to generate economic benefits by using the asset in its highest and best use or by selling it to another market participant that would use the asset in its highest and best use.

The Group uses valuation techniques that are appropriate in the circumstances and for which sufficient data are available to measure fair value, maximizing the use of relevant observable inputs and minimizing the use of unobservable inputs.

All assets and liabilities for which fair value is measured or disclosed in the financial statements are categorized within the fair value hierarchy, described as follows, based on the lowest level input that is significant to the fair value measurement as a whole:

- Level 1 Quoted (unadjusted) market prices in active markets for identical assets or liabilities
- Level 2 Valuation techniques for which the lowest level input that is significant to the fair value measurement is directly or indirectly observable
- Level 3 Valuation techniques for which the lowest level input that is significant to the fair value measurement is unobservable

For assets and liabilities that are recognized in the financial statements on a recurring basis, the Group determines whether transfers have occurred between Levels in the hierarchy by re-assessing categorization (based on the lowest level input that is significant to the fair value measurement as a whole) at the end of each reporting period.

# Cash and Cash Equivalents

For purposes of reporting cash flows, cash and cash equivalents include cash and other cash items, due from BSP and other banks, and securities purchased under resale agreement (SPURA) that are convertible to known amounts of cash which have original maturities of three months or less from dates of placements and that are subject to an insignificant risk of changes in value. Due from BSP includes the statutory reserves required by the BSP which the Group considers as cash equivalents wherein withdrawals can be made to meet the Group's cash requirements as allowed by the BSP.

#### Securities Purchased under Resale Agreement

Securities purchased under agreements to resell at a specified future date ('reverse repos') are not recognized in the balance sheet. The corresponding cash paid including accrued interest, is recognized in the balance sheet as SPURA. The difference between the purchase price and resale price is treated as interest income and is accrued over the life of the agreement using the EIR method.

# Financial Instruments - Initial Recognition

Date of recognition

Purchases or sales of financial assets, except for derivative instruments, that require delivery of assets within the time frame established by regulation or convention in the marketplace are recognized on the settlement date. Settlement date accounting refers to (a) the recognition of an asset on the day it is received by the Group, and (b) the derecognition of an asset and recognition of any gain or loss on



disposal on the day that such asset is delivered by the Group. Any change in fair value of unrecognized financial asset is recognized in the statement of income for assets classified as financial assets at FVPL, and in equity for assets classified as Financial assets at FVOCI and AFS financial assets. Derivatives are recognized on a trade date basis. Deposits, amounts due to banks and customers loans and receivables are recognized when cash is received by the Group or advanced to the borrowers.

## Initial recognition of financial instruments

All financial instruments are initially recognized at fair value. Except for financial assets and financial liabilities at FVPL, the initial measurement of financial instruments includes transaction costs.

## 'Day 1' difference

Where the transaction price in a non-active market is different with the fair value from other observable current market transactions in the same instrument or based on a valuation technique whose variables include only data from observable market, the Group recognizes the difference between the transaction price and fair value (a 'Day 1' difference) in the statement of income. In cases where the transaction price used is made of data which is not observable, the difference between the transaction price and model value is only recognized in the statement of income when the inputs become observable or when the instrument is derecognized. For each transaction, the Group determines the appropriate method of recognizing the 'Day 1' difference amount.

# Classification, Reclassification and Impairment of Financial Assets (PFRS 9)

#### Classification and measurement

Under PFRS 9, the classification and measurement of financial assets is driven by the entity's contractual cash flow characteristics of the financial assets and business model for managing the financial assets.

As part of its classification process, the Group assesses the contractual terms of financial assets to identify whether they meet the 'solely payments of principal and interest' (SPPI) test. 'Principal' for the purpose of this test is defined as the fair value of the financial asset at initial recognition and may change over the life of the financial asset (e.g. if there are repayments of principal or amortization of the premium or discount).

The most significant elements of interest within a lending arrangement are typically the consideration for the time value of money and credit risk. To make the SPPI assessment, the Bank applies judgement and considers relevant factors such as the currency in which the financial asset is denominated, and the period for which the interest rate is set. In contrast, contractual terms that introduce a more than de minimis exposure to risks or volatility in the contractual cash flows that are unrelated to a basic lending arrangement do not give rise to contractual cash flows that are solely payments of principal and interest on the amount outstanding. In such cases, the financial asset is required to be measured at FVTPL.

The Group determines its business model at the level that best reflects how it manages groups of financial assets to achieve its business objective.

The Bank's business model is not assessed on an instrument-by-instrument basis, but at a higher level of aggregated portfolios and is based on observable factors such as:

• how the performance of the business model and the financial assets held within that business model are evaluated and reported to the entity's key management personnel



- the risks that affect the performance of the business model (and the financial assets held within that business model) and, in particular, the way those risks are managed
- how managers of the business are compensated (for example, whether the compensation is based on the fair value of the assets managed or on the contractual cash flows collected)
- the expected frequency, value and timing of sales are also important aspects of the Group's assessment

The business model assessment is based on reasonably expected scenarios without taking 'worst case' or 'stress case' scenarios into account. If cash flows after initial recognition are realized in a way that is different from the Group's original expectations, the Group does not change the classification of the remaining financial assets held in that business model, but incorporates such information when assessing newly originated or newly purchased financial assets going forward.

The Group's measurement categories are described below:

Investment Securities at Amortized Cost

Financial assets are measured at amortized cost if both of the following conditions are met:

- the asset is held within the Group's business model whose objective is to hold financial assets in order to collect contractual cash flows; and,
- the contractual terms of the instrument give rise, on specified dates, to cash flows that are SPPI on the principal amount outstanding.

Financial assets meeting these criteria are measured initially at fair value plus transaction costs. They are subsequently measured at amortized cost using the effective interest method, less any impairment in value.

The Group's investment securities at amortized cost are presented in the statement of financial position as Due from BSP, Due from other banks, Interbank loans receivable and SPURA, investment securities at amortized cost, Loans and receivables, Accrued interest receivables and certain accounts under Other assets.

The Group may irrevocably elect at initial recognition to classify a financial asset that meets the amortized cost criteria above as at FVTPL if that designation eliminates or significantly reduces an accounting mismatch had the financial asset been measured at amortized cost.

### Financial Assets at FVTPL

Debt instruments that neither meet the amortized cost nor the FVOCI criteria, or that meet the criteria but the Group has chosen to designate as at FVTPL at initial recognition, are classified as financial assets at FVTPL. Equity investments are classified as financial assets at FVTPL, unless the Group designates an equity investment that is not held for trading as at FVOCI at initial recognition. The Group's financial assets at FVTPL include government securities, corporate bonds and equity securities which are held for trading purposes.

A financial asset is considered as held for trading if:

- it has been acquired principally for the purpose of selling it in the near term;
- on initial recognition, it is part of a portfolio of identified financial instruments that the Group manages together and has evidence of a recent actual pattern of short-term profit-taking; or,
- it is a derivative that is not designated and effective as a hedging instrument or financial guarantee.



Financial assets at FVTPL are measured at fair value. Related transaction costs are recognized directly as expense in profit or loss. Gains and losses arising from changes (mark-to-market) in the fair value of the financial assets at FVTPL and gains or losses arising from disposals of these instruments are included in 'Gains (losses) on trading and investment securities' account in the statements of income.

Interest recognized based on the modified effective interest rate of these investments is reported in statements of income under 'Interest income' account while dividend income is reported in statements of income under 'Miscellaneous income' account when the right of payment has been established.

# Financial Assets at FVOCI - Equity Investments

At initial recognition, the Group can make an irrevocable election (on an instrument-by-instrument basis) to designate equity investments as at FVOCI; however, such designation is not permitted if the equity investment is held by the Group for trading. The Group has designated certain equity instruments as at FVOCI on initial application of PFRS 9.

Financial assets at FVOCI are initially measured at fair value plus transaction costs. Subsequently, they are measured at fair value, with no deduction for any disposal costs. Gains and losses arising from changes in fair value are recognized in other comprehensive income and accumulated in Net unrealized fair value gains (losses) on investment securities in the statements of financial position. When the asset is disposed of, the cumulative gain or loss previously recognized in the Net unrealized fair value gains (losses) on investment securities account is not reclassified to profit or loss, but is reclassified directly to Surplus free account. Any dividends earned on holding these equity instruments are recognized in profit or loss under 'Miscellaneous Income' account.

### Financial Assets at FVOCI - Debt Investments

The Group applies the new category under PFRS 9 of debt instruments measured at FVOCI when both of the following conditions are met:

- the instrument is held within a business model, the objective of which is achieved by both collecting contractual cash flows and selling financial assets, and
- the contractual terms of the financial asset meet the SPPI test.

FVOCI debt instruments are subsequently measured at fair value with gains and losses arising due to changes in fair value being recognized in OCI. Interest income and foreign exchange gains and losses are recognized in profit or loss in the same manner as for financial assets measured at amortized cost. The ECL calculation for financial assets at FVOCI is explained in the 'Impairment of Financial Assets' section.

On derecognition, cumulative gains or losses previously recognized in OCI are reclassified from OCI to profit or loss.

The Group can only reclassify financial assets if the objective of its business model for managing those financial assets changes. Accordingly, the Group is required to reclassify financial assets: (i) from amortized cost to FVTPL, if the objective of the business model changes so that the amortized cost criteria are no longer met; and, (ii) from FVTPL to amortized cost, if the objective of the business model changes so that the amortized cost criteria start to be met and the characteristic of the instrument's contractual cash flows meet the amortized cost criteria.

A change in the objective of the Group's business model will be effected only at the beginning of the next reporting period following the change in the business model.



## Impairment of financial assets

The adoption of PFRS 9 has fundamentally changed the Group's impairment method by replacing PAS 39's incurred loss approach with a forward-looking ECL approach. From January 1, 2018, the Group has been recording the allowance for expected credit losses for all loans and other debt financial assets carried at amortized cost, financial assets carried at FVOCI, together with loan commitments and financial guarantee contracts. Equity instruments are not subject to impairment under PFRS 9.

ECL represent credit losses that reflect an unbiased and probability-weighted amount which is determined by evaluating a range of possible outcomes, the time value of money and reasonable and supportable information about past events, current conditions and forecasts of future economic conditions. ECL allowances are measured at amounts equal to either (i) 12-month ECL or (ii) lifetime ECL for those financial instruments which have experienced a significant increase in credit risk (SICR) since initial recognition (General Approach). The 12-month ECL is the portion of lifetime ECL that results from default events on a financial instrument that are possible within the 12 months after the reporting date. Lifetime ECL are credit losses that results from all possible default events over the expected life of a financial instrument.

For non-credit-impaired financial instruments:

- Stage 1 is comprised of all non-impaired financial instruments which have not experienced a SICR since initial recognition. The Group and the Parent Company recognizes a 12-month ECL for Stage 1 financial instruments.
- Stage 2 is comprised of all non-impaired financial instruments which have experienced a SICR since initial recognition. The Group and the Parent Company recognizes a lifetime ECL for Stage 2 financial instruments.

# For credit-impaired financial instruments:

• Financial instruments are classified as Stage 3 when there is objective evidence of impairment as a result of one or more loss events that have occurred after initial recognition with a negative impact on the estimated future cash flows of a loan or a portfolio of loans. The ECL model requires that lifetime ECL be recognized for impaired financial instruments.

The Group uses internal credit assessment and approvals at various levels to determine the credit risk of exposures at initial recognition. Assessment can be quantitative or qualitative and depends on the materiality of the facility or the complexity of the portfolio to be assessed.

The Group defines a financial instrument as in default, which is fully aligned with the definition of credit impaired, in all cases when the borrower becomes at least 90 days past due on its contractual payments. As a part of a qualitative assessment of whether a customer is in default, the Group also considers a variety of instances that may indicate unlikeliness to pay. When such events occur, the Group carefully considers whether the event should result in treating the customer as defaulted. An instrument is considered to be no longer in default (i.e., to have cured) when it no longer meets any of the default criteria for a consecutive period of 180 days (i.e. consecutive payments from the borrowers for 180 days).

The criteria for determining whether credit risk has increased significantly vary by portfolio and include quantitative changes in probabilities of default and qualitative factors such as downgrade in the credit rating of the borrowers and a backstop based on delinquency. The credit risk of a particular exposure is deemed to have increased significantly since initial recognition if, based on the Group's internal credit assessment, the borrower or counterparty is determined to require close monitoring or with well-defined credit weaknesses. For exposures without internal credit grades, if contractual



payments are more than a specified days past due threshold (i.e. 30 days), the credit risk is deemed to have increased significantly since initial recognition. Days past due are determined by counting the number of days since the earliest elapsed due date in respect of which full payment has not been received. In subsequent reporting periods, if the credit risk of the financial instrument improves such that there is no longer a SICR since initial recognition, the Bank shall revert to recognizing a 12-month ECL.

ECL is a function of the PD, EAD and LGD, with the timing of the loss also considered, and is estimated by incorporating forward-looking economic information and through the use of experienced credit judgment.

The PD represents the likelihood that a credit exposure will not be repaid and will go into default in either a 12-month horizon for Stage 1 or lifetime horizon for Stage 2. EAD represents an estimate of the outstanding amount of credit exposure at the time a default may occur. For off-balance sheet and undrawn amounts, EAD includes an estimate of any further amounts to be drawn at the time of default. LGD is the amount that may not be recovered in the event of default. LGD takes into consideration the amount and quality of any collateral held. Please refer to Note 6 for other information related to the Bank's models for PD, EAD, and LGD.

The calculation of ECLs, including the estimation of PD, EAD, LGD and discount rate is made, on an individual basis for most of the Group's financial assets, and on a collective basis for retail products such as credit card receivables. The collective assessments are made separately for portfolios of facilities with similar credit risk characteristics.

In certain circumstances, the Bank modifies the original terms and conditions of a credit exposure to form a new loan agreement or payment schedule. The modifications can be given depending on the borrower's or counterparty's current or expected financial difficulty. The modifications may include, but are not limited to, change in interest rate and terms, principal amount, maturity date, date and amount of periodic payments and accrual of interest and charges. Distressed restructuring with indications of unlikeliness to pay are categorized as impaired accounts and are moved to Stage 3.

Classification, Reclassification and Impairment of Financial Assets (Prior to Adoption of PFRS 9) The Group classifies its financial assets in the following categories: financial assets at FVPL, held-to-maturity (HTM) financial assets, AFS financial assets, and loans and receivables while financial liabilities are classified as financial liabilities at FVPL and financial liabilities carried at amortized cost. The classification depends on the purpose for which the investments were acquired and whether they are quoted in an active market. Management determines the classification of its investments at initial recognition and, where allowed and appropriate, re-evaluates such designation at every reporting date.

### Financial instruments at FVPL

Financial instruments at FVPL include financial assets and liabilities held for trading purposes, financial assets and financial liabilities designated upon initial recognition as at FVPL, and derivative instruments.

### Financial instruments held for trading

Financial instruments held for trading (HFT) include government and corporate debt securities purchased and held principally with the intention of selling them in the near term. These securities are carried at fair value, and realized and unrealized gains and losses on these instruments are recognized as 'Trading and securities gain - net' in the statement of income. Interest earned or



incurred on financial instruments held for trading is reported in the statement of income under 'Interest income' (for financial assets) and 'Interest expense' (for financial liabilities).

### Financial instruments designated at FVPL

Financial instruments are designated as at FVPL by management on initial recognition when any of the following criteria is met:

- the designation eliminates or significantly reduces the inconsistent treatment that would otherwise arise from measuring the assets or liabilities or recognizing gains or losses on them on a different basis; or
- the assets and liabilities are part of a group of financial assets, financial liabilities or both which are managed and their performance evaluated on a fair value basis, in accordance with a documented risk management or investment strategy; or
- the financial instrument contains an embedded derivative, unless the embedded derivative does not significantly modify the cash flows or it is clear, with little or no analysis, that it would not be separately recorded.

Financial instruments at FVPL are recorded in the balance sheet at fair value. Changes in fair value are recognized in 'Trading and securities gain - net' in the statement of income. Interest earned or incurred is reported in the statement of income under 'Interest income' or 'Interest expense', respectively, while dividend income is reported in the statement of income under 'Miscellaneous income' when the right to receive payment has been established.

As of December 31, 2017, financial assets designated as at FVPL consist of instruments in shares of stocks.

### Derivative instruments

The Parent Company is a party to derivative instruments, particularly, forward exchange contracts, interest rate swaps (IRS) and warrants. These contracts are entered into as a service to customers and as a means of reducing and managing the Parent Company's foreign exchange risk, and interest rate risk as well as for trading purposes, but are not designated as hedges. Such derivative financial instruments are stated at fair value through profit or loss.

Any gains or losses arising from changes in fair value of derivative instruments that do not qualify for hedge accounting are taken directly to the statement of income under 'Foreign exchange gain (loss) - net' for forward exchange contracts and 'Trading and securities gain-net' for IRS and warrants.

Embedded derivatives that are bifurcated from the host financial and non-financial contracts are also accounted for as financial instruments at FVPL.

An embedded derivative is separated from the host contract and accounted for as a derivative if all of the following conditions are met: (a) the economic characteristics and risks of the embedded derivative are not closely related to the economic characteristic of the host contract; (b) a separate instrument with the same terms as the embedded derivative would meet the definition of a derivative; and (c) the hybrid or combined instrument is not recognized at fair value through profit or loss.

The Group assesses whether embedded derivatives are required to be separated from the host contracts when the Group first becomes a party to the contract. Reassessment of embedded derivatives is only done when there are changes in the contract that significantly modifies the contractual cash flows that would otherwise be required. The accounting policy on embedded derivatives in host financial liability and non-financial contracts is still applied under PFRS 9.



## Held-to-maturity financial assets

HTM financial assets are quoted non-derivative financial assets with fixed or determinable payments and fixed maturities for which the Group's management has the positive intention and ability to hold to maturity. Where the Group would sell other than an insignificant amount of HTM financial assets, the entire category would be tainted and reclassified as AFS financial assets and the Group would be prohibited from classifying any financial asset under HTM category during the current year and two succeeding years thereafter unless for sales or reclassifications that:

- are so close to maturity or the financial asset's call date (for example, less than three months before maturity) that changes in the market rate of interest would not have a significant effect on the financial asset's fair value;
- occur after the entity has collected substantially all of the financial asset's original principal through scheduled payments or prepayments; or
- are attributable to an isolated event that is beyond the entity's control, is non-recurring and could not have been reasonably anticipated by the entity.

After initial measurement, these investments are subsequently measured at amortized cost using the effective interest method, less any impairment in value. Amortized cost is calculated by taking into account any discount or premium on acquisition and fees that are an integral part of the effective interest rate (EIR). The amortization is included in 'Interest income' in the statement of income. Gains and losses are recognized in income when the HTM financial assets are derecognized and impaired, as well as through the amortization process. The losses arising from impairment of such investments are recognized in the statement of income under 'Provision for impairment and credit losses'. The effects of translation of foreign currency-denominated HTM financial assets are recognized in the statement of income. This account consists of government and corporate debt securities.

#### Loans and receivable

This accounting policy relates to the balance sheet captions 'Due from BSP', 'Due from other banks', 'SPURA', 'Loans and receivables', 'Accrued interest receivable', 'Accounts receivable', 'Sales contract receivable' (SCR), 'Returned checks and other cash items' (RCOCI), and 'Miscellaneous financial assets'. These are financial assets with fixed or determinable payments that are not quoted in an active market, other than:

- those that the Group intends to sell immediately or in the near term and those that the Group, upon initial recognition, designates as FVPL;
- those that the Group, upon initial recognition, designates as AFS; and
- those for which the Group may not cover substantially all of its initial investment, other than because of credit deterioration.

After initial measurement, these are subsequently measured at amortized cost using the effective interest method, less allowance for impairment. Amortized cost is calculated by taking into account any discount or premium on acquisition and fees and costs that are an integral part of the EIR. The amortization is included under 'Interest income' in the statement of income. The losses arising from impairment are recognized under 'Provision for impairment and credit losses' in the statement of income.

## Available-for-sale financial assets

AFS financial assets are those which are designated as such or do not qualify to be classified as financial assets at FVPL, HTM financial assets, or loans and receivables. They are purchased and held indefinitely, and may be sold in response to liquidity requirements or changes in market



conditions. They include equity investments, money market papers and government and corporate debt securities.

After initial measurement, AFS financial assets are subsequently measured at fair value. The effective yield component of AFS debt securities, as well as the impact of translation of foreign currency-denominated AFS debt securities, is reported in the statement of income. The unrealized gains and losses arising from the fair valuation of AFS financial assets are excluded, net of tax, from reported earnings and are reported as 'Net unrealized gains (losses) on AFS financial assets' under OCI.

When the security is disposed of, the cumulative gain or loss previously recognized in OCI is recognized as 'Trading and securities gain - net' in the statement of income. Interest earned on holding AFS debt securities are reported as 'Interest income' using the EIR. Dividends earned on holding AFS equity instruments are recognized in the statement of income as 'Miscellaneous income' when the right to the payment has been established. The losses arising from impairment of such investments are recognized as 'Provision for impairment and credit losses' in the statement of income.

# Other financial liabilities

These are issued financial instruments or their components which are not designated as at FVPL and where the substance of the contractual arrangement results in the Group having an obligation either to deliver cash or another financial asset to the holder, or to satisfy the obligation other than by the exchange of a fixed amount of cash or another financial asset for a fixed number of its own equity shares. The components of issued financial instruments that contain both liability and equity elements are accounted for separately, with the equity component being assigned the residual amount after deducting from the instrument as a whole the amount separately determined as the fair value of the liability component on the date of issue.

After initial measurement, other financial liabilities not qualified and not designated as at FVPL are subsequently measured at amortized cost using the effective interest method. Amortized cost is calculated by taking into account any discount or premium on the issue and fees that are an integral part of the EIR.

This accounting policy relates to the balance sheet captions 'Deposit liabilities', 'Bills payable', 'Manager's checks', and financial liabilities presented under 'Accrued interest and other expenses' and 'Other liabilities'.

# Reclassification of Financial Assets

The Group may reclassify, in rare circumstances, non-derivative financial assets out of the HFT investments category and into the AFS financial assets, Loans and Receivables or HTM financial assets categories. The Group may also reclassify, in certain circumstances, financial instruments out of the AFS financial assets to loans and receivables category. Reclassifications are recorded at fair value at the date of reclassification, which becomes the new amortized cost.

The Group may reclassify a non-derivative trading asset out of HFT investments and into the Loans and Receivable category if it meets the definition of loans and receivables, the Group has the intention and ability to hold the financial assets for the foreseeable future or until maturity and only in rare circumstances. If a financial asset is reclassified, and if the Group subsequently increases its estimates of future cash receipts as a result of increased recoverability of those cash receipts, the effect of that increase is recognized as an adjustment to the EIR from the date of the change in estimate.



For a financial asset reclassified out of the AFS financial assets category, any previous gain or loss on that asset that has been recognized in OCI is amortized to profit or loss over the remaining life of the investment using the effective interest method. Any difference between the new amortized cost and the expected cash flows is also amortized over the remaining life of the asset using the effective interest method. If the asset is subsequently determined to be impaired then the amount recorded in OCI is recycled to the statement of income. Reclassification is at the election of management, and is determined on an instrument by instrument basis. The Group does not reclassify any financial instrument into the FVPL category after initial recognition. An analysis of reclassified financial assets is disclosed in Note 9.

#### Impairment of Financial Assets

The Group assesses at each reporting date whether there is objective evidence that a financial asset or group of financial assets is impaired. A financial asset or a group of financial assets is deemed to be impaired if, and only if, there is objective evidence of impairment as a result of one or more events that has occurred after the initial recognition of the asset (an incurred 'loss event') and that loss event (or events) has an impact on the estimated future cash flows of the financial asset or the group of financial assets that can be reliably estimated. Evidence of impairment may include indications that the borrower or a group of borrowers is experiencing significant financial difficulty, default or delinquency in interest or principal payments, the probability that they will enter bankruptcy or other financial reorganization and where observable data indicate that there is measurable decrease in the estimated future cash flows, such as changes in arrears or economic conditions that correlate with defaults.

#### Financial assets carried at amortized cost

For financial assets carried at amortized cost, the Group first assesses whether objective evidence of impairment exists individually for financial assets that are individually significant, or collectively for financial assets that are not individually significant.

If there is objective evidence that an impairment loss has been incurred, the amount of the loss is measured as the difference between the asset's carrying amount and the present value of the estimated future cash flows (excluding future credit losses that have not been incurred). The present value of the estimated future cash flows is discounted at the financial asset's original EIR.

If a loan has a variable interest rate, the discount rate for measuring any impairment loss is the current EIR, adjusted for the original credit risk premium. The calculation of the present value of the estimated future cash flows of a collateralized financial asset reflects the cash flows that may result from foreclosure less costs for obtaining and selling the collateral, whether or not foreclosure is probable.

The carrying amount of the asset is reduced through use of an allowance account and the amount of loss is charged to the statement of income. Interest income continues to be recognized based on the original EIR of the asset. The financial assets, together with the associated allowance accounts, are written off when there is no realistic prospect of future recovery and all collateral has been realized.

If the Group determines that no objective evidence of impairment exists for individually assessed financial asset, whether significant or not, it includes the asset in a group of financial assets with similar credit risk characteristics and collectively assesses for impairment. Those characteristics are relevant to the estimation of future cash flows for groups of such assets by being indicative of the debtors' ability to pay all amounts due according to the contractual terms of the assets being evaluated. Assets that are individually assessed for impairment and for which an impairment loss is, or continues to be, recognized are not included in a collective assessment for impairment.



For the purpose of a collective evaluation of impairment, financial assets are grouped on the basis of such credit risk characteristics as industry, collateral type, past-due status and term. Future cash flows in a group of financial assets that are collectively evaluated for impairment are estimated on the basis of historical loss experience for assets with credit risk characteristics similar to those in the group. Historical loss experience is adjusted on the basis of current observable data to reflect the effects of current conditions that did not affect the period on which the historical loss experience is based and to remove the effects of conditions in the historical period that do not exist currently. Estimates of changes in future cash flows reflect, and are directionally consistent with changes in related observable data from period to period (such as changes in unemployment rates, property prices, commodity prices, payment status, or other factors that are indicative of incurred losses in the Group and their magnitude). The methodology and assumptions used for estimating future cash flows are reviewed regularly by the Group to reduce any differences between loss estimates and actual loss experience.

If, in a subsequent year, the amount of the estimated impairment loss decreases because of an event occurring after the impairment was recognized, the previously recognized impairment loss is reduced by adjusting the allowance account. If a future write-off is later recovered, the recovery is credited to 'Miscellaneous income'.

#### Financial assets carried at cost

If there is objective evidence that an impairment loss on an unquoted equity instrument that is not carried at fair value because its fair value cannot be reliably measured, or on a derivative asset that is linked to and must be settled by delivery of such an unquoted equity instrument has been incurred, the amount of loss is measured as the difference between the asset's carrying amount and the present value of estimated future cash flows discounted at the current market rate of return for a similar financial asset.

### Available-for-sale financial assets

For AFS financial assets, the Group assesses at each reporting date whether there is objective evidence that a financial asset or group of financial assets is impaired.

In the case of equity investments classified as AFS financial assets, this would include a significant or prolonged decline in the fair value of the investments below its cost. Where there is evidence of impairment, the cumulative loss - measured as the difference between the acquisition cost and the current fair value, less any impairment loss on that financial asset previously recognized in the statement of income - is removed from OCI and recognized in the statement of income. Impairment losses on equity investments are not reversed through the statement of income. Increases in fair value after impairment are recognized directly in OCI.

In the case of debt instruments classified as AFS financial assets, impairment is assessed based on the same criteria as financial assets carried at amortized cost. However, the amount recorded for impairment is the cumulative loss measured as the difference between the amortized cost and the current fair value, less any impairment loss on that investment previously recognized in profit or loss. Future interest income is based on the reduced carrying amount and is accrued based on the rate of interest used to discount future cash flows for the purpose of measuring impairment loss. Such accrual is recorded as part of 'Interest income' in the statement of income. If, in subsequent years, the fair value of a debt instrument increased and the increase can be objectively related to an event occurring after the impairment loss was recognized in the statement of income, the impairment loss is reversed through the statement of income.



#### Restructured loans

Where possible, the Group seeks to restructure loans rather than to take possession of collateral. This may involve extending the payment arrangements and the agreement of new loan conditions. Once the terms have been renegotiated, the loan is no longer considered past due. Management continuously reviews restructured loans to ensure that all criteria are met and that future payments are likely to occur. The loans continue to be subject to an individual or collective impairment assessment, calculated using the loan's original EIR. The difference between the recorded value of the original loan and the present value of the restructured cash flows, discounted at the original EIR, is recognized in 'Provision for impairment and credit losses' in the statement of income.

#### Collateral valuation

To mitigate its credit risks on financial assets, the Group seeks to use collateral, where possible. The collateral comes in various forms, such as cash, securities, letters of credit/guarantees, real estate, receivables, inventories, other non-financial assets and credit enhancements such as netting agreements. Collateral, unless repossessed, is not recorded on the Group's balance sheets. However, the fair value of collateral affects the calculation of loss allowances. It is generally assessed, at a minimum, at inception and re-assessed on an annual basis. To the extent possible, the Group uses active market data for valuing financial assets held as collateral. Other financial assets which do not have readily determinable market values are valued using models. Non-financial collateral, such as real estate, is valued based on data provided by internal or external appraisers.

### Derecognition of Financial Assets and Liabilities

Financial assets

A financial asset (or, where applicable a part of a financial asset or part of a group of financial assets) is derecognized when:

- the rights to receive cash flows from the asset have expired; or
- the Group retains the right to receive cash flows from the asset, but has assumed an obligation to pay them in full without material delay to a third party under a "pass-through" arrangement; or
- the Group has transferred its rights to receive cash flows from the asset and either (a) has transferred substantially all the risks and rewards of the asset, or (b) has neither transferred nor retained the risks and rewards of the asset but has transferred control of the asset.

Where the Group has transferred its rights to receive cash flows from an asset or has entered into a pass-through arrangement, and has neither transferred nor retained substantially all the risks and rewards of the asset nor transferred control of the asset, the asset is recognized to the extent of the Group's continuing involvement in the asset. Continuing involvement that takes the form of a guarantee over the transferred asset is measured at the lower of the original carrying amount of the asset and the maximum amount of consideration that the Group could be required to repay.

# Financial liabilities

A financial liability is derecognized when the obligation under the liability is discharged, cancelled or has expired. Where an existing financial liability is replaced by another from the same lender on substantially different terms, or the terms of an existing liability are substantially modified, such an exchange or modification is treated as a derecognition of the original liability and the recognition of a new liability, and the difference in the respective carrying amounts is recognized in the statement of income.



#### Write-offs

Financial assets are written off either partially or in their entirety when the Group no longer expects collections or recoveries within a foreseeable future. If the amount to be written off is greater than the accumulated loss allowance, the difference is first treated as an addition to the allowance that is then applied against the gross carrying amount. Any subsequent recoveries are credited to credit loss expense.

#### Investment in Associates

Associates pertain to all entities over which the Group has significant influence but not control, generally accompanying a shareholding of between 20.00% and 50.00% of the voting rights. In the consolidated and parent company financial statements, investments in associates are accounted for under the equity method of accounting.

Under the equity method, an investment in an associate is carried in the balance sheet at cost plus post-acquisition changes in the Group's share of the net assets of the associates. Goodwill, if any, relating to an associate is included in the carrying value of the investment and is not amortized. The statement of income reflects the share of the results of operations of the associate. Where there has been a change recognized directly in the equity of the associate, the Group recognizes its share of any changes and discloses this, when applicable, in the statement of changes in equity.

When the Group's share of losses in an associate equals or exceeds its interest in the associate, including any other unsecured receivables, the Group does not recognize further losses, unless it has incurred obligations or made payments on behalf of the associate. Profits or losses resulting from transactions between the Group and an associate are eliminated to the extent of the interest in the associate.

Dividends earned on this investment are recognized in the Parent Company's statement of income as a reduction from the carrying value of the investment.

The financial statements of the associate are prepared for the same reporting period as the Parent Company. Where necessary, adjustments are made to bring the accounting policies in line with those of the Group.

Upon loss of significant influence over the associate, the Group measures and recognizes any retained investment at its fair value. Any difference between the carrying amount of the associate upon loss of significant influence and the fair value of the retained investment and proceeds from disposal is recognized in profit or loss.

# <u>Investment in Subsidiaries</u>

In the parent company financial statements, investment in subsidiaries is accounted for under the equity method of accounting similar to the investment in associates.

#### **Business Combinations and Goodwill**

Business combinations are accounted for using the acquisition method. The cost of an acquisition is measured as the aggregate of the consideration transferred, measured at acquisition date fair value and the amount of any non-controlling interest in the acquiree. For each business combination, the acquirer measures the non-controlling interest in the acquiree either at fair value or at the proportionate share of the acquiree's identifiable net assets. Acquisition costs incurred are charged to profit or loss.



When the Group acquires a business, it assesses the financial assets and liabilities assumed for appropriate classification and designation in accordance with the contractual terms, economic circumstances and pertinent conditions as at the acquisition date. This includes the separation of embedded derivatives in host contracts by the acquiree.

If the business combination is achieved in stages, the acquisition date fair value of the acquirer's previously held equity interest in the acquiree is remeasured to fair value at the acquisition date through profit or loss.

Any contingent consideration to be transferred by the acquirer will be recognized at fair value at the acquisition date. Subsequent changes to the fair value of the contingent consideration which is deemed to be an asset or liability, will be recognized in accordance with PAS 39, either in profit or loss or as a charge to OCI. If the contingent consideration is classified as equity, it should not be remeasured until it is finally settled within equity.

Goodwill is initially measured at cost being the excess of the aggregate of fair value of the consideration transferred and the amount recognized for non-controlling interest over the net identifiable assets acquired and liabilities assumed. If this consideration is lower than the fair value of the net assets of the subsidiary acquired, the difference is recognized in profit or loss as gain on bargain purchase under 'Miscellaneous income'.

After initial recognition, goodwill is measured at cost less any accumulated impairment losses.

Goodwill is tested for impairment annually or more frequently if events or changes in circumstances indicate the carrying value may be impaired. For the purpose of impairment testing, goodwill acquired in a business combination is, from the date of acquisition, allocated to each of the Group's CGUs, or groups of CGUs, that are expected to benefit from the synergies of the combination, irrespective of whether other assets or liabilities of the acquiree are assigned to those units or group of units. Each unit or group of units to which the goodwill is allocated:

- represents the lowest level within the Group at which the goodwill is monitored for internal management purposes; and
- is not larger than an operating segment identified for segment reporting purposes.

Where goodwill forms part of a CGU (or group of CGUs) and part of the operation within that unit is disposed of, the goodwill associated with the operation disposed of is included in the carrying amount of the operation when determining the gain or loss on disposal of the operation. Goodwill disposed of in this circumstance is measured based on the relative values of the operation disposed of and the portion of the CGU retained.

# Cash Dividend and Non-cash Distribution to Equity Holders of the Parent Company

The Group recognizes a liability to make cash or non-cash distributions to equity holders of the parent company when the distribution is authorized and the distribution is no longer at the discretion of the Group.

A corresponding amount is recognized directly in equity.

Non-cash distributions are measured at the fair value of the assets to be distributed with fair value remeasurement recognized directly in equity.

Upon distribution of non-cash assets, any difference between the carrying amount of the liability and the carrying amount of the assets distributed is recognized in the statement of income.



## Bank Premises, Furniture, Fixtures and Equipment

Land is stated at cost less any impairment in value while depreciable properties such as buildings, leasehold improvements, and furniture, fixtures and equipment are stated at cost less accumulated depreciation and amortization, and any impairment in value. Such cost includes the cost of replacing part of the bank premises, furniture, fixtures and equipment when that cost is incurred and if the recognition criteria are met, but excluding repairs and maintenance costs.

Construction-in-progress is stated at cost less any impairment in value. The initial cost comprises its construction cost and any directly attributable costs of bringing the asset to its working condition and location for its intended use, including borrowing costs. Construction-in-progress is not depreciated until such time that the relevant assets are completed and put into operational use.

Depreciation and amortization is calculated using the straight-line method over the estimated useful life (EUL) of the depreciable assets as follows:

	EUL
Buildings	50 years
Furniture, fixtures and equipment	3 to 5 years
Leasehold improvements	Shorter of 6 years or the
_	related lease terms

The depreciation and amortization method and useful life are reviewed periodically to ensure that the method and period of depreciation and amortization are consistent with the expected pattern of economic benefits from items of bank premises, furniture, fixtures and equipment and leasehold improvements.

An item of bank premises, furniture, fixtures and equipment is derecognized upon disposal or when no future economic benefits are expected from its use or disposal. Any gain or loss arising on derecognition of the asset (calculated as the difference between the net disposal proceeds and the carrying amount of the asset) is included in the statement of income in the year the asset is derecognized.

# **Investment Properties**

Investment properties include real properties acquired in settlement of loans and receivables which are measured initially at cost, including certain transaction costs. Investment properties acquired through a nonmonetary asset exchange is measured initially at fair value unless (a) the exchange lacks commercial substance or (b) the fair value of neither the asset received nor the asset given up is reliably measurable. The difference between the fair value of the investment property upon foreclosure and the carrying value of the loan is recognized under 'Gain on asset foreclosure and dacion transactions' in the statement of income. Subsequent to initial recognition, depreciable investment properties are stated at cost less accumulated depreciation and any accumulated impairment in value except for land which is stated at cost less impairment in value.

Expenditures incurred after the investment properties have been put into operation, such as repairs and maintenance costs, are normally charged to income in the period in which the costs are incurred.

Depreciation is calculated on a straight-line basis using the remaining EUL of the building and improvement components of investment properties which ranged from 10 to 33 years from the time of acquisition of the investment properties.



Investment properties are derecognized when they have either been disposed of or when the investment properties are permanently withdrawn from use and no future benefit is expected from their disposal. Any gains or losses on the derecognition of an investment property are recognized as 'Gain on sale of investment properties' in the statement of income in the year of derecognition.

Transfers are made to investment properties when, and only when, there is a change in use evidenced by ending of owner occupation, commencement of an operating lease to another party or ending of construction or development. Transfers are made from investment properties when, and only when, there is a change in use evidenced by commencement of owner occupation or commencement of development with a view to sale.

#### Intangible Assets

Intangible assets include software cost and branch licenses resulting from the Parent Company's acquisition of CBSI, Unity Bank and PDB (Notes 11 and 14).

# Software costs

Costs related to software purchased by the Group for use in operations are amortized on a straightline basis over 3 to 10 years. The amortization method and useful life are reviewed periodically to ensure that the method and period of amortization are consistent with the expected pattern of economic benefits embodied in the asset.

#### Branch licenses

The branch licenses are initially measured at fair value as of the date of acquisition and are deemed to have an indefinite useful life as there is no foreseeable limit to the period over which they are expected to generate net cash inflows for the Group.

Such intangible assets are not amortized, instead they are tested for impairment annually either individually or at the CGU level. Impairment is determined by assessing the recoverable amount of each CGU (or group of CGUs) to which the intangible asset relates. Recoverable amount is the higher of the CGU's fair value less costs to sell and its value in use. Where the recoverable amount of the CGU is less than its carrying amount, an impairment loss is recognized.

Gains and losses arising from derecognition of an intangible asset are measured as the difference between the net disposal proceeds and the carrying amount of the asset and are recognized in earnings when the asset is derecognized.

# Impairment of Nonfinancial Assets

At each reporting date, the Group assesses whether there is any indication that its nonfinancial assets (e.g., investment in associates, investment properties, bank premises, furniture, fixtures and equipment, goodwill and intangible assets) may be impaired. When an indicator of impairment exists or when an annual impairment testing for an asset is required, the Group makes a formal estimate of recoverable amount.

Recoverable amount is the higher of an asset's (or CGU's) fair value less costs to sell and its value in use and is determined for an individual asset, unless the asset does not generate cash inflows that are largely independent of those from other assets or groups of assets, in which case the recoverable amount is assessed as part of the CGU to which it belongs. Where the carrying amount of an asset (or CGU) exceeds its recoverable amount, the asset (or CGU) is considered impaired and is written down to its recoverable amount. In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset (or CGU).



An impairment loss is charged to operations in the year in which it arises.

For nonfinancial assets, excluding goodwill and branch licenses, an assessment is made at each reporting date as to whether there is any indication that previously recognized impairment losses may no longer exist or may have decreased. If such indication exists, the recoverable amount is estimated. A previously recognized impairment loss is reversed, except for goodwill, only if there has been a change in the estimates used to determine the asset's recoverable amount since the last impairment loss was recognized. If that is the case, the carrying amount of the asset is increased to its recoverable amount. That increased amount cannot exceed the carrying amount that would have been determined, net of depreciation, had no impairment loss been recognized for the asset in prior years. Such reversal is recognized in the statement of income. After such a reversal, the depreciation expense is adjusted in future years to allocate the asset's revised carrying amount, less any residual value, on a systematic basis over its remaining life.

#### Leases

The determination of whether an arrangement is, or contains a lease is based on the substance of the arrangement and requires an assessment of whether the fulfillment of the arrangement is dependent on the use of a specific asset or assets and the arrangement conveys a right to use the asset. A reassessment is made after inception of the lease only if one of the following applies:

- (a) there is a change in contractual terms, other than a renewal or extension of the arrangement; or
- (b) a renewal option is exercised or extension granted, unless that term of the renewal or extension was initially included in the lease term; or
- (c) there is a change in the determination of whether fulfillment is dependent on a specified asset; or
- (d) there is a substantial change to the asset.

Where a reassessment is made, lease accounting shall commence or cease from the date when the change in circumstances gave rise to the reassessment for scenarios (a), (c), or (d) above, and at the date of renewal or extension period for scenario (b).

### Group as a lessee

Leases where the lessor retains substantially all the risks and benefits of ownership of the asset are classified as operating leases. Operating lease payments are recognized as an expense in the statement of income on a straight-line basis over the lease term and included in 'Occupancy cost' in the statement of income.

#### Group as a lessor

Leases where the Group does not transfer substantially all the risks and benefits of ownership of the assets are classified as operating leases. Initial direct costs incurred in negotiating operating leases are added to the carrying amount of the leased asset and recognized over the lease term on the same basis as the rental income. Contingent rents are recognized as revenue in the period in which they are earned.

### Capital Stock

Capital stocks are recorded at par. Proceeds in excess of par value are recognized under equity as 'Capital paid in excess of par value' in the balance sheet. Incremental costs incurred which are directly attributable to the issuance of new shares are shown in equity as a deduction from proceeds, net of tax.



## Revenue Recognition

Revenue is recognized to the extent that it is probable that the economic benefits will flow to the Group and the revenue can be reliably measured, regardless of when the payment is being made. Revenue is measured at the fair value of the consideration received or receivable, taking into account contractually defined terms of payment and excluding taxes or duty. The Group assesses its revenue arrangements against specific criteria in order to determine if it is acting as principal or agent. The Group has concluded that it is acting as a principal in all of its revenue arrangements.

The following specific recognition criteria must also be met before revenue is recognized:

#### Interest income

For all financial instruments measured at amortized cost and interest-bearing financial instruments classified as FVOCI and AFS financial assets, interest income is recorded at either EIR, which is the rate that exactly discounts estimated future cash payments or receipts through the expected life of the financial instrument or a shorter period, where appropriate, to the net carrying amount of the financial asset or financial liability, or at rate stated in the contract. The calculation takes into account all contractual terms of the financial instrument (for example, prepayment options), includes any fees or incremental costs that are directly attributable to the instrument and are an integral part of the EIR, as applicable, but not future credit losses. The adjusted carrying amount is calculated based on the original EIR. The change in carrying amount is recorded as 'Interest income'.

Once the recorded value of a financial asset or group of similar financial assets has been reduced due to an impairment loss, interest income continues to be recognized using the original EIR applied to the new carrying amount.

### Fee and commission income

The Group earns fee and commission income from a diverse range of services it provides to its customers. Fee income can be divided into the following two categories:

- a. Fee income earned from services that are provided over a certain period of time

  Fees earned for the provision of services over a period of time are accrued over that period. These
  fees include investment fund fees, custodian fees, fiduciary fees, commission income, credit
  related fees, asset management fees, portfolio and other management fees, and advisory fees.
- b. Fee income from providing transactions services
  - Fees arising from negotiating or participating in the negotiation of a transaction for a third party-such as underwriting fees, corporate finance fees and brokerage fees for the arrangement of the acquisition of shares or other securities or the purchase or sale of businesses are recognized on completion of the underlying transaction. Fees or components of fees that are linked to a certain performance are recognized after fulfilling the corresponding criteria. Loan syndication fees are recognized in the statement of income when the syndication has been completed and the Group retains no part of the loans for itself or retains part at the same EIR as for the other participants.
- c. Commitment fees

Loan commitment fees for loans that are likely to be drawn down are deferred (together with any incremental costs) and recognized as an adjustment to the EIR on the loan. If the commitment expires without the Group making the loan, the commitment fees are recognized as other income on expiry.

# Service charges and penalties

Service charges and penalties are recognized only upon collection or accrued where there is a reasonable degree of certainty as to their collectability.



#### Other income

Income from sale of service is recognized upon rendition of the service. Income from sale of properties is recognized when control has been obtained by the customer and when the collectability of the sales price is reasonably assured.

#### Dividend income

Dividend income is recognized when the Group's right to receive payment is established.

Trading and securities gain

This represents results arising from trading activities and sale of AFS financial assets or FVOCI debt assets.

### Expense Recognition

Expense is recognized when it is probable that a decrease in future economic benefits related to a decrease in an asset or an increase in liability has occurred and the decrease in economic benefits can be measured reliably. Revenues and expenses that relate to the same transaction or other event are recognized simultaneously.

### Interest expense

Interest expense for all interest-bearing financial liabilities are recognized in 'Interest expense' in the statement of income using the EIR of the financial liabilities to which they relate.

### Other expenses

Expenses encompass losses as well as those expenses that arise in the ordinary course of business of the Group. Expenses are recognized when incurred.

# **Retirement Benefits**

# Defined benefit plan

The net defined benefit liability or asset is the aggregate of the present value of the defined benefit obligation at the end of the reporting period reduced by the fair value of plan assets and adjusted for any effect of limiting a net defined benefit asset to the asset ceiling. The defined benefit obligation is calculated annually by an independent actuary. The present value of the defined benefit obligation is determined by discounting the estimated future cash outflows using interest rates on government bonds that have terms to maturity approximating the terms of the related retirement liability. The asset ceiling is the present value of any economic benefits available in the form of refunds from the plan or reductions in future contributions to the plan.

The cost of providing benefits under the defined benefit plans is actuarially determined using the projected unit credit method.

Defined benefit costs comprise the following:

- (a) service cost;
- (b) net interest on the net defined benefit liability or asset; and
- (c) remeasurements of net defined benefit liability or asset.

Service costs which include current service costs, past service costs and gains or losses on non-routine settlements are recognized as expense in profit or loss. Past service costs are recognized when plan amendment or curtailment occurs.

Net interest on the net defined benefit liability or asset is the change during the period in the net defined benefit liability or asset that arises from the passage of time which is determined by applying the discount rate based on Philippine government bonds to the net defined benefit liability or asset.



Net interest on the net defined benefit liability or asset is recognized as expense or income in profit or loss.

Remeasurements comprising actuarial gains and losses, return on plan assets and any change in the effect of the asset ceiling (excluding net interest on defined benefit liability) are recognized immediately in OCI in the period in which they arise. Remeasurements are not reclassified to profit or loss in subsequent periods.

Plan assets are assets that are held by a long-term employee benefit fund. Plan assets are not available to the creditors of the Group, nor can they be paid directly to the Group. The fair value of plan assets is based on market price information. When no market price is available, the fair value of plan assets is estimated by discounting expected future cash flows using a discount rate that reflects both the risk associated with the plan assets and the maturity or expected disposal date of those assets (or, if they have no maturity, the expected period until the settlement of the related obligations).

The Group's right to be reimbursed of some or all of the expenditure required to settle a defined benefit obligation is recognized as a separate asset at fair value when and only when reimbursement is virtually certain. If the fair value of the plan assets is higher than the present value of the defined benefit obligation, the measurement of the resulting defined benefit asset is limited to the present value of economic benefits available in the form of refunds from the plan or reductions in future contributions to the plan.

### Employee leave entitlement

Employee entitlements to annual leave are recognized as a liability when they are accrued to the employees. The undiscounted liability for leave expected to be settled after the end of the annual reporting period is recognized for services rendered by employees up to the end of the reporting period.

### Provisions and Contingencies

Provisions are recognized when the Group has a present obligation (legal or constructive) as a result of a past event and it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation and a reliable estimate can be made of the amount of the obligation. Where the Group expects some or all of a provision to be reimbursed, for example, under an insurance contract, the reimbursement is recognized as a separate asset but only when the reimbursement is virtually certain. The expense relating to any provision is presented in the statement of income, net of any reimbursement. If the effect of the time value of money is material, provisions are determined by discounting the expected future cash flows at a pre-tax rate that reflects current market assessments of the time value of money and, where appropriate, the risks specific to the liability. Where discounting is used, the increase in the provision due to the passage of time is recognized as an interest expense.

Contingent liabilities are not recognized in the financial statements but are disclosed unless the possibility of an outflow of resources embodying economic benefits is remote. Contingent assets are not recognized but are disclosed in the financial statements when an inflow of economic benefits is probable.

### Income Taxes

#### Current tax

Current tax assets and liabilities for the current and prior periods are measured at the amount expected to be recovered from or paid to the taxation authorities. The tax rates and tax laws used to compute the amount are those that are enacted or substantively enacted as of the reporting date.



### Deferred tax

Deferred tax is provided, using the balance sheet liability method, on all temporary differences at the reporting date between the tax bases of assets and liabilities and their carrying amounts for financial reporting purposes.

Deferred tax liabilities are recognized for all taxable temporary differences. Deferred tax assets are recognized for all deductible temporary differences, carry forward of unused tax credits from the excess of minimum corporate income tax (MCIT) over the regular corporate income tax (RCIT), and unused net operating loss carryover (NOLCO), to the extent that it is probable that sufficient taxable profit will be available against which the deductible temporary differences and carry forward of unused tax credits from MCIT and unused NOLCO can be utilized. Deferred tax, however, is not recognized on temporary differences that arise from the initial recognition of an asset or liability in a transaction that is not a business combination and, at the time of the transaction, affects neither the accounting income nor taxable income.

Deferred tax liabilities are not provided on non-taxable temporary differences associated with investments in domestic subsidiaries and associates.

The carrying amount of deferred tax assets is reviewed at each reporting date and reduced to the extent that it is no longer probable that sufficient taxable profit will be available to allow all or part of the deferred tax asset to be utilized. Unrecognized deferred tax assets are reassessed at each reporting date and are recognized to the extent that it has become probable that future taxable profit will allow the deferred tax asset to be recovered.

Deferred tax assets and liabilities are measured at the tax rates that are applicable to the period when the asset is realized or the liability is settled, based on tax rates (and tax laws) that have been enacted or substantively enacted at the reporting date.

Current tax and deferred tax relating to items recognized directly in equity is also recognized in equity and not in the statement of income.

Deferred tax assets and deferred tax liabilities are offset if a legally enforceable right exists to set off current tax assets against current tax liabilities and deferred taxes relate to the same taxable entity and the same taxation authority.

#### Earnings per Share

Basic earnings per share (EPS) is computed by dividing net income for the year by the weighted average number of common shares outstanding during the year after giving retroactive effect to stock splits, stock dividends declared and stock rights exercised during the year, if any.

The Parent Company has no outstanding dilutive potential common shares.

#### Dividends on Common Shares

Dividends on common shares are recognized as a liability and deducted from equity when approved by the respective shareholders of the Parent Company and its subsidiaries. Dividends declared during the year that are approved after the reporting date are dealt with as an event after the reporting date.

# Segment Reporting

The Group's operating businesses are organized and managed separately according to the nature of the products and services provided, with each segment representing a strategic business unit that offers different products and serves different markets. Financial information on business segments is



presented in Note 31. The Group's revenue producing assets are located in the Philippines (i.e., one geographical location). Therefore, geographical segment information is no longer presented.

# Fiduciary Activities

Assets and income arising from fiduciary activities together with related undertakings to return such assets to customers are excluded from the financial statements where the Parent Company acts in a fiduciary capacity such as nominee, trustee or agent.

## Events after the Reporting Period

Any post year-end events that provide additional information about the Group's position at the reporting date (adjusting event) are reflected in the Group's financial statements. Post year-end events that are not adjusting events, if any, are disclosed when material to the financial statements.

# **Standards Issued but Not Yet Effective**

There are new PFRSs, amendments, interpretation and annual improvements, to existing standards effective for annual periods subsequent to 2018, which are adopted by the FRSC. Management will adopt the following relevant pronouncements in accordance with their transitional provisions; and, unless otherwise stated, none of these are expected to have significant impact on the Group's financial statements:

Effective beginning on or after January 1, 2019:

- PFRS 9 (Amendment), *Prepayment Features with Negative Compensation*. Under PFRS 9, a debt instrument can be measured at amortized cost or at fair value through other comprehensive income, provided that the contractual cash flows are 'solely payments of principal and interest on the principal amount outstanding' (the SPPI criterion) and the instrument is held within the appropriate business model for that classification. The amendments to PFRS 9 clarify that a financial asset passes the SPPI criterion regardless of the event or circumstance that causes the early termination of the contract and irrespective of which party pays or receives reasonable compensation for the early termination of the contract. The amendments should be applied retrospectively and are effective from January 1, 2019, with earlier application permitted. Management has assessed that the amendment has no impact on the consolidated and parent company financial statements.
- PFRS 16, Leases. This new standard sets out the principles for the recognition, measurement, presentation and disclosure of leases and requires lessees to account for all leases under a single on-balance sheet model similar to the accounting for finance leases under PAS 17, Leases. The standard includes two recognition exemptions for lessees leases of 'low-value' assets (e.g., personal computers) and short-term leases (i.e., leases with a lease term of 12 months or less). At the commencement date of a lease, a lessee will recognize a liability to make lease payments (i.e., the lease liability) and an asset representing the right to use the underlying asset during the lease term (i.e., the right-of-use asset). Lessees will be required to separately recognize the interest expense on the lease liability and the depreciation expense on the right-of-use asset.

Leesees will be also required to remeasure the lease liability upon the occurrence of certain events (e.g., a change in the lease term, a change in future lease payments resulting from a change in an index or rate used to determine those payments). The lessee will generally recognize the amount of the remeasurement of the lease liability as an adjustment to the right-of-use asset.



Lessor accounting under PFRS 16 is substantially unchanged from today's accounting under PAS 17. Lessors will continue to classify all leases using the same classification principle as in PAS 17 and distinguish between two types of leases: operating and finance leases. PFRS 16 also requires lessees and lessors to make more extensive disclosures than under PAS 17.

A lessee can choose to apply the standard using either a full retrospective or a modified retrospective approach. The standard's transition provisions permit certain reliefs.

Upon adoption of this standard, the Group and the Parent Company expect to recognize a right of use asset and lease liability for covered lease contracts. Management is currently assessing the impact of this new standard in the consolidated and parent company financial statements.

- PAS 19 (Amendments), *Employee Benefits, Plan Amendment, Curtailment or Settlement*. The amendments to PAS 19 address the accounting when a plan amendment, curtailment or settlement occurs during a reporting period. The amendments specify that when a plan amendment, curtailment or settlement occurs during the annual reporting period, an entity is required to:
  - Determine current service cost for the remainder of the period after the plan amendment, curtailment or settlement, using the actuarial assumptions used to remeasure the net defined benefit liability (asset) reflecting the benefits offered under the plan and the plan assets after that event
  - Determine net interest for the remainder of the period after the plan amendment, curtailment or settlement using: the net defined benefit liability (asset) reflecting the benefits offered under the plan and the plan assets after that event; and the discount rate used to remeasure that net defined benefit liability (asset).

The amendments also clarify that an entity first determines any past service cost, or a gain or loss on settlement, without considering the effect of the asset ceiling. This amount is recognized in profit or loss. An entity then determines the effect of the asset ceiling after the plan amendment, curtailment or settlement. Any change in that effect, excluding amounts included in the net interest, is recognized in other comprehensive income.

The amendments apply to plan amendments, curtailments, or settlements occurring on or after the beginning of the first annual reporting period that begins on or after January 1, 2019, with early application permitted. These amendments will apply only to any future plan amendments, curtailments, or settlements of the Group.

• PAS 28 (Amendments), Long-term Interests in Associates and Joint Ventures. The amendments clarify that an entity applies PFRS 9 to long-term interests in an associate or joint venture to which the equity method is not applied but that, in substance, form part of the net investment in the associate or joint venture (long-term interests). This clarification is relevant because it implies that the expected credit loss model in PFRS 9 applies to such long-term interests.

The amendments also clarified that, in applying PFRS 9, an entity does not take account of any losses of the associate or joint venture, or any impairment losses on the net investment, recognized as adjustments to the net investment in the associate or joint venture that arise from applying PAS 28, *Investments in Associates and Joint Ventures*.



The amendments should be applied retrospectively and are effective from January 1, 2019, with early application permitted. Since the Group does not have such long-term interests in its associate and joint venture, the amendments will not have an impact on its consolidated financial statements.

• IFRIC 23, *Uncertainty over Income Tax Treatments*. The interpretation addresses the accounting for income taxes when tax treatments involve uncertainty that affects the application of PAS 12, *Income Taxes*, and does not apply to taxes or levies outside the scope of PAS 12, nor does it specifically include requirements relating to interest and penalties associated with uncertain tax treatments.

The interpretation specifically addresses the following:

- Whether an entity considers uncertain tax treatments separately
- The assumptions an entity makes about the examination of tax treatments by taxation authorities
- How an entity determines taxable profit (tax loss), tax bases, unused tax credits and tax rates
- How an entity considers changes in facts and circumstances

An entity must determine whether to consider each uncertain tax treatment separately or together with one or more other uncertain tax treatments. The approach that better predicts the resolution of the uncertainty should be followed.

This interpretation is not relevant to the Group because there is no uncertainty involved in the tax treatments made by management in connection with the calculation of current and deferred taxes as of December 31, 2018 and 2017.

# Annual Improvements to PFRS 2015-2017 Cycle

• Amendments to PFRS 3, Business Combinations, and PFRS 11, Joint Arrangements, Previously Held Interest in a Joint Operation. The amendments clarify that, when an entity obtains control of a business that is a joint operation, it applies the requirements for a business combination achieved in stages, including remeasuring previously held interests in the assets and liabilities of the joint operation at fair value. In doing so, the acquirer remeasures its entire previously held interest in the joint operation.

A party that participates in, but does not have joint control of, a joint operation might obtain joint control of the joint operation in which the activity of the joint operation constitutes a business as defined in PFRS 3. The amendments clarify that the previously held interests in that joint operation are not remeasured.

An entity applies those amendments to business combinations for which the acquisition date is on or after the beginning of the first annual reporting period beginning on or after January 1, 2019 and to transactions in which it obtains joint control on or after the beginning of the first annual reporting period beginning on or after January 1, 2019, with early application permitted. These amendments are currently not applicable to the Group but may apply to future transactions.



- Amendments to PAS 12, *Income Tax Consequences of Payments on Financial Instruments Classified as Equity*. The amendments clarify that the income tax consequences of dividends are linked more directly to past transactions or events that generated distributable profits than to distributions to owners. Therefore, an entity recognizes the income tax consequences of dividends in profit or loss, other comprehensive income or equity according to where the entity originally recognized those past transactions or events.
- Amendments to PAS 23, *Borrowing Costs, Borrowing Costs Eligible for Capitalization*. The amendments clarify that an entity treats as part of general borrowings any borrowing originally made to develop a qualifying asset when substantially all of the activities necessary to prepare that asset for its intended use or sale are complete.

An entity applies those amendments to borrowing costs incurred on or after the beginning of the annual reporting period in which the entity first applies those amendments. An entity applies those amendments for annual reporting periods beginning on or after January 1, 2019, with early application permitted.

Since the Group's current practice is in line with these amendments, the Group does not expect any effect on its consolidated financial statements upon adoption.

# Effective beginning on or after January 1, 2020

• Amendments to PFRS 3, *Definition of a Business*. The amendments to PFRS 3 clarify the minimum requirements to be a business, remove the assessment of a market participant's ability to replace missing elements, and narrow the definition of outputs. The amendments also add guidance to assess whether an acquired process is substantive and add illustrative examples. An optional fair value concentration test is introduced which permits a simplified assessment of whether an acquired set of activities and assets is not a business.

An entity applies those amendments prospectively for annual reporting periods beginning on or after January 1, 2020, with earlier application permitted.

These amendments will apply on future business combinations of the Group.

• Amendments to PAS 1, Presentation of Financial Statements, and PAS 8, Accounting Policies, Changes in Accounting Estimates and Errors, Definition of Material. The amendments refine the definition of material in PAS 1 and align the definitions used across PFRSs and other pronouncements. They are intended to improve the understanding of the existing requirements rather than to significantly impact an entity's materiality judgements.

An entity applies those amendments prospectively for annual reporting periods beginning on or after January 1, 2020, with earlier application permitted.

# Effective beginning on or after January 1, 2021

• PFRS 17, *Insurance Contracts*. The standard is a comprehensive new accounting standard for insurance contracts covering recognition and measurement, presentation and disclosure. Once effective, PFRS 17 will replace PFRS 4, *Insurance Contracts*. This new standard on insurance contracts applies to all types of insurance contracts (i.e., life, non-life, direct insurance and reinsurance), regardless of the type of entities that issue them, as well as to certain guarantees and financial instruments with discretionary participation features. A few scope exceptions will apply.



The overall objective of PFRS 17 is to provide an accounting model for insurance contracts that is more useful and consistent for insurers. In contrast to the requirements in PFRS 4, which are largely based on grandfathering previous local accounting policies, PFRS 17 provides a comprehensive model for insurance contracts, covering all relevant accounting aspects. The core of PFRS 17 is the general model, supplemented by:

- A specific adaptation for contracts with direct participation features (the variable fee approach)
- A simplified approach (the premium allocation approach) mainly for short-duration contracts

PFRS 17 is effective for reporting periods beginning on or after January 1, 2021, with comparative figures required. Early application is permitted.

### Deferred effectivity

• Amendments to PFRS 10, Consolidated Financial Statements, and PAS 28, Sale or Contribution of Assets between an Investor and its Associate or Joint Venture. The amendments address the conflict between PFRS 10 and PAS 28 in dealing with the loss of control of a subsidiary that is sold or contributed to an associate or joint venture. The amendments clarify that a full gain or loss is recognized when a transfer to an associate or joint venture involves a business as defined in PFRS 3. Any gain or loss resulting from the sale or contribution of assets that does not constitute a business, however, is recognized only to the extent of unrelated investors' interests in the associate or joint venture.

On January 13, 2016, the Financial Reporting Standards Council deferred the original effective date of January 1, 2016 of the said amendments until the International Accounting Standards Board (IASB) completes its broader review of the research project on equity accounting that may result in the simplification of accounting for such transactions and of other aspects of accounting for associates and joint ventures.

# 3. Significant Accounting Judgments and Estimates

The preparation of the financial statements in accordance with PFRS requires the Group to make judgments and estimates that affect the reported amounts of assets, liabilities, income and expenses and disclosure of contingent assets and contingent liabilities at reporting date. Future events may occur which will cause the judgments and assumptions used in arriving at the estimates to change. The effects of any change in judgments and estimates are reflected in the financial statements as they become reasonably determinable.

Judgments and estimates are continually evaluated and are based on historical experience and other factors, including expectations of future events that are believed to be reasonable under the circumstances.

# **Judgments**

a. Fair value of financial instruments

The Group classifies financial assets by evaluating, among others, whether the asset is quoted or not in an active market. Included in the evaluation on whether a financial asset is quoted in an active market is the determination of whether quoted prices are readily and regularly available, and whether those prices represent actual and regularly occurring market transactions conducted on an arm's length basis.



Where the fair values of financial assets and financial liabilities recorded on the balance sheet or disclosed in the notes cannot be derived from active markets, they are determined using discounted cash flow model, incorporating inputs such as current market rates of comparable instruments. The carrying values and corresponding fair values of financial instruments, as well as the manner in which fair values were determined, are discussed in more detail in Note 5.

# b. HTM financial assets (prior to PFRS 9 adoption)

The classification to HTM financial assets requires significant judgment. In making this judgment, the Group evaluates its intention and ability to hold such investments to maturity. If the Group fails to keep these investments to maturity other than in certain specific circumstances for example, selling an insignificant amount close to maturity - it will be required to reclassify the entire portfolio as part of AFS financial assets. The investments would therefore be measured at fair value and not at amortized cost.

Details of AFS financial assets reclassified to HTM are disclosed in Note 9.

#### c. Contingencies

The Group is currently involved in various legal proceedings. The estimate of the probable costs for the resolution of these claims has been developed in consultation with outside counsel handling the Group's defense in these matters and is based upon an analysis of potential results. The Group currently does not believe that these proceedings will have a material adverse effect on the financial statements (Note 30). It is possible, however, that future results of operations could be materially affected by changes in the estimates or in the effectiveness of the strategies relating to these proceedings.

d. Evaluation of business model in managing financial instruments (PFRS 9)
The Group manages its financial assets based on business models that maintain an adequate level of financial assets to match its expected cash outflows, largely arising from customers' withdrawals and continuing loan disbursements to borrowers, while maintaining a strategic portfolio of financial assets for investment and trading activities consistent with its risk appetite.

The Group developed business models which reflect how it manages its portfolio of financial instruments. The Group's business models need not be assessed at entity level or as a whole but applied at the level of a portfolio of financial instruments (i.e., group of financial instruments that are managed together by the Group) and not on an instrument-by-instrument basis (i.e., not based on intention or specific characteristics of individual financial instrument).

In determining the classification of a financial instrument under PFRS 9, the Group evaluates in which business model a financial instrument or a portfolio of financial instruments belong to taking into consideration the objectives of each business model established by the Group, various risks and key performance indicators being reviewed and monitored by responsible officers, as well as the manner of compensation for them.

At the start of 2018, the Parent Bank's BOD approved its documentation of business models which contains broad categories of banking and trading business models. The banking business model includes the Parent Bank's lending activities as well as treasury business activities broken down into liquidity and investment portfolios. The approval of the business models triggered the realignment and reassessment of the Parent Bank's strategy for managing its HTC portfolio and the introduction of new portfolios with the objective of maximizing risk-adjusted returns. As such, the Bank's classification of financial assets now consists of amortized cost, FVOCI and FVTPL, where certain securities were reclassified from a classification measured at amortized cost to a classification measured at fair value, and vice versa, at the beginning of first quarter of 2018.



In addition, PFRS 9 emphasizes that if more than an infrequent and more than an insignificant sale is made out of a portfolio of financial assets carried at amortized cost, an entity should assess whether and how such sales are consistent with the objective of collecting contractual cash flows. In making this judgment, the Group considers certain circumstances documented in its business model manual to assess that an increase in the frequency or value of sales of financial instruments in a particular period is not necessarily inconsistent with a held-to-collect business model if the Group can explain the reasons for those sales and why those sales do not reflect a change in the Group's objective for the business model.

In 2018, the Bank participated in bond exchanges resulting in disposal of certain financial assets carried at amortized cost. The Parent Bank has assessed that such sales are not more than infrequent and are necessary in order to ensure that the outstanding securities remain of an acceptable liquid quality. The disposals are considered not inconsistent with the objective of hold to collect business model. The remaining securities in the affected portfolios continue to be measured at amortized cost as of December 31, 2018.

The business model assessment is based on reasonably expected scenarios without taking worst case or stress case scenarios into account. If cash flows, after initial recognition are realized in a way that is different from the Group's and the Parent Company's original expectations, the Group and the Parent Company does not change the classification of the remaining financial assets held in that business model but incorporates such information when assessing newly originated or newly purchased financial assets going forward.

Testing the cash flow characteristics of financial assets (PFRS 9) In determining the classification of financial assets under PFRS 9, the Group assesses whether the contractual terms of the financial assets give rise on specified dates to cash flows that are SPPI on the principal outstanding, with interest representing time value of money and credit risk associated with the principal amount outstanding. The assessment as to whether the cash flows meet the test is made in the currency in which the financial asset is denominated. Any other contractual term that changes the timing or amount of cash flows (unless it is a variable interest rate that represents time value of money and credit risk), i.e., cash flows that are non-SPPI, does not meet the amortized cost criteria. In cases where the relationship between the passage of time and the interest rate of the financial instrument may be imperfect, known as modified time value of money, the Group assesses the modified time value of money feature to determine whether the financial instrument still meets the SPPI criterion. The objective of the assessment is to determine how different the undiscounted contractual cash flows could be from the undiscounted cash flows that would arise if the time value of money element was not modified (the benchmark cash flows). If the resulting difference is significant, the SPPI criterion is not met. In view of this, the Group considers the effect of the modified time value of money element in each reporting period and cumulatively over the life of the financial instrument.

# **Estimates**

a. Credit losses on loans and receivables (prior to adoption of PFRS 9)

The Group reviews its loans and receivables at each reporting date to assess whether an allowance for credit losses should be recorded in the balance sheet and any changes thereto in the statement of income. In particular, judgment by management is required in the estimation of the amount and timing of future cash flows when determining the level of allowance required. Such estimates are based on assumptions about a number of factors such as the financial condition of the borrower, estimated future cash flows, observable market prices and estimated net selling prices of the related collateral. Actual results may also differ, resulting in future changes to the allowance.



In addition to specific allowance against individually significant loans and receivables, the Group also makes a collective impairment assessment on exposures which, although not specifically identified as requiring a specific allowance, have a greater risk of default than when originally granted. The resulting collective allowance is based on historical loss experience adjusted on the basis of current observable data for assets with similar credit risk characteristics.

The carrying values of loans and receivables and the related allowance for credit losses of the Group and the Parent Company are disclosed in Notes 10 and 16.

# b. Expected credit losses on financial assets and commitments (PFRS 9)

The Group reviews its financial assets and commitments at each reporting date to determine the amount of expected credit losses to be recognized in the balance sheet and any changes thereto in the statement of income. In particular, judgments and estimates by management are required in determining the following:

- whether a financial asset has had a significant increase in credit risk since initial recognition;
- whether default has taken place and what comprises a default;
- macro-economic factors that are relevant in measuring a financial asset's probability of default as well as the Group's forecast of these macro-economic factors;
- probability weights applied over a range of possible outcomes;
- sufficiency and appropriateness of data used and relationships assumed in building the components of the Group's expected credit loss models;
- measuring the exposure at default for unused commitments on which an expected credit loss should be recognized and the applicable loss rate

The related allowance for credit losses of financial assets and commitments of the Group and the Parent Company are disclosed in Notes 16 and 20.

# c. Impairment of goodwill

Goodwill is reviewed for impairment, annually or more frequently if events or changes in circumstances indicate that the carrying value may be impaired. Impairment is determined for goodwill by assessing the recoverable amount of the cash generating unit CGU to which the goodwill relates. The recoverable amount of the CGU is determined based on a VIU calculation using cash flow projections from financial budgets approved by senior management covering a five-year period. For VIU, the Group estimates the discount rate used for the computation of the net present value by reference to industry cost of capital. Impairment assessment process requires significant judgement and based on assumptions, specifically loan and deposit growth rates, discount rate and the terminal value growth rates.

Where the recoverable amount is less than the carrying amount of the CGU to which goodwill has been allocated, an impairment loss is recognized immediately in the statement of income. Impairment losses relating to goodwill cannot be reversed for subsequent increases in its recoverable amount in future periods. The carrying values of the Group's goodwill are disclosed in Note 14.

### d. Impairment of branch licenses

The Group conducts an annual review for any impairment in the value of branch licenses. Branch licenses are written down for impairment where the recoverable value is insufficient to support the carrying value. The recoverable amount of branch licenses is the higher between fair value less costs of disposal (FVLCD) and its value-in-use (VIU). FVLCD of branch licenses is based on the special licensing fee of BSP on branches operating on identified restricted areas. The



recoverable amount of the CGU is determined based on a VIU calculation using cash flow projections from financial budgets approved by senior management covering a five-year period. For VIU, the Group estimates the discount rate used for the computation of the net present value by reference to industry cost of capital. Impairment assessment process requires significant judgement and based on assumptions, specifically loan and deposit growth rates, discount rate and the terminal value growth rates.

The carrying values of the Group's branch licenses are disclosed in Note 14.

# e. Net plan assets and retirement expense

The determination of the Group's net plan assets and annual retirement expense is dependent on the selection of certain assumptions used in calculating such amounts. These assumptions include, among others, discount rates and salary rates.

The assumed discount rates were determined using the market yields on Philippine government bonds with terms consistent with the expected employee benefit payout as of the reporting date.

The present value of the retirement obligation and fair value of plan assets, including the details of the assumptions used in the calculation are disclosed in Note 24.

# f. Recognition of deferred income taxes

Deferred tax assets are recognized for deductible temporary differences to the extent that it is probable that taxable profit will be available against which the losses can be utilized. Management discretion is required to determine the amount of deferred tax assets that can be recognized, based on the forecasted level of future taxable profits and the related future tax planning strategies. Key assumptions used in forecast of future taxable income include loan portfolio and deposit growth rates.

The Group believes it will be able to generate sufficient taxable income in the future to utilize its recorded deferred tax assets. Taxable income is sourced mainly from interest income from lending activities and earnings from service charge, fees, commissions and trust activities.

The recognized and unrecognized deferred tax assets are disclosed in Note 27.

# g. Impairment on non-financial assets

The Group assesses impairment on its nonfinancial assets (e.g., investment properties and bank premises, furniture, fixtures and equipment) and considers the following impairment indicators:

- significant underperformance relative to expected historical or projected future operating results:
- significant changes in the manner of use of the acquired assets or the strategy for overall business; and
- significant negative industry or economic trends.

An impairment loss is recognized whenever the carrying amount of an asset exceeds its recoverable amount. Except for investment properties where recoverable amount is determined based on fair value less cost to sell, the recoverable amount of all other nonfinancial assets is determined based on the asset's value in use computation which considers the present value of estimated future cash flows expected to be generated from the continued use of the asset. The Group is required to make estimates and assumptions that can materially affect the carrying amount of the asset being assessed.

The carrying values of the Group's nonfinancial assets are disclosed in Notes 12 and 13.



# 4. Financial Instrument Categories

The following table presents the total carrying amount of the Group's and the Parent Company's financial instruments per category:

	2018		
	Consolidated	Parent Company	
Financial assets			
Cash and other cash items	₽15,639,474	₽13,705,304	
Financial assets at FVTPL	7,596,261	6,689,796	
Financial assets at FVOCI	10,101,527	8,213,010	
Financial assets at amortized cost			
Due from BSP	101,889,773	95,092,944	
Due from other banks	9,455,447	7,837,894	
Interbank loans receivables and SPURA	11,998,040	8,998,040	
Investment securities	172,537,036	163,824,466	
Loans and receivables	505,804,955	441,432,156	
Accrued interest receivable	5,697,181	5,126,127	
Other assets*	3,577,270	1,520,108	
	810,959,702	723,831,735	
Total financial assets	₽844,296,964	₽752,439,845	

	2017		
	Consolidated	Parent Company	
Financial assets		_	
Cash and other cash items	₽12,685,984	₽11,160,173	
Financial assets at FVTPL	16,238,888	16,056,823	
AFS financial assets	46,445,391	42,937,083	
HTM financial assets	65,286,267	61,533,493	
Loans and receivables:			
Due from BSP	98,490,014	91,717,037	
Due from other banks	15,641,476	14,066,620	
Interbank loans receivables and SPURA	18,751,845	17,347,522	
Loans and receivables	448,970,942	386,554,498	
Accrued interest receivable	3,718,505	3,189,083	
Other assets*	3,645,678	1,594,757	
	589,218,460	514,469,517	
Total financial assets	₽729,874,990	₽646,157,089	

<sup>\*</sup>Other assets include accounts receivables, SCR, RCOCI and miscellaneous financial assets (Note 15).

	Consolidated		Parent Company	
_	2018	2017	2018	2017
Financial liabilities				
Other financial liabilities:				
Deposit liabilities	₽722,123,297	₽635,093,393	₽638,243,362	₽559,235,979
Bills payable	39,826,532	20,118,031	39,826,532	20,118,031
Manager's checks	2,577,175	2,441,042	2,069,812	1,709,248
Accrued interest and other expenses*	2,456,064	1,381,441	2,035,662	1,068,572
Other liabilities**	7,347,450	5,399,076	5,779,466	3,509,795
	774,330,518	664,432,983	687,954,834	585,641,625
Financial liabilities at FVPL:				
Derivative liabilities	455,150	267,533	455,150	267,533
Total financial liabilities	₽774,785,668	₽664,700,516	₽688,409,984	₽585,909,158

<sup>\*</sup>Accrued interest and other expenses includes accrued interest payable and accrued other expenses payable (Note 19).
\*\*Other liabilities exclude withholding taxes payable and retirement liabilities (Note 20).



#### 5. Fair Value Measurement

The Group has assets and liabilities in the consolidated and Parent Company balance sheets that are measured at fair value on a recurring and non-recurring basis after initial recognition. Recurring fair value measurements are those that another PFRS requires or permits to be recognized in the balance sheet at the end of each financial reporting period. These include financial assets and liabilities at FVPL, AFS financial assets and financial assets at FVOCI. Non-recurring fair value measurements are those that another PFRS requires or permits to be recognized in the balance sheet in particular circumstances. For example, PFRS 5 requires an entity to measure an asset held for sale at the lower of its carrying amount and fair value less costs to sell. Since the asset's fair value less costs to sell is only recognized in the balance sheet when it is lower than its carrying amount, that fair value measurement is non-recurring.

As of December 31, 2018 and 2017, except for the following financial instruments, the carrying values of the Group's and the Parent Company's financial assets and liabilities as reflected in the balance sheets and related notes approximate their respective fair values:

		2	2018	
•	Consolid	Consolidated		mpany
	Carrying Value	Fair Value	Carrying Value	Fair Value
Financial Assets				
Investment securities at amortized cost				
Investment securities (Note 9)				
Government bonds	₽117,260,018	₽108,886,906	₽110,220,634	₽102,006,641
Private bonds	55,277,018	54,077,408	53,603,832	52,509,703
Loans and receivables (Note 10)				
Corporate and commercial lending	406,403,070	389,177,803	376,793,349	357,613,633
Consumer lending	85,688,187	85,222,099	51,816,708	46,749,579
Trade-related lending	13,662,914	13,283,538	12,782,734	12,772,774
Others	50,785	56,603	39,365	45,185
Sales contracts receivable (Note 15)	1,040,939	1,101,941	199,692	178,486
Financial Liabilities	, ,	, ,	,	,
Deposit liabilities (Note 17)	321,343,811	299,666,264	265,739,836	243,898,397
, ,				
			2017	
	Consolid	ated	Parent Company	
	Carrying Value	Fair Value	Carrying Value	Fair Value
Financial Assets				
HTM financial assets (Note 9)				
Government bonds	₽52,998,477	₱51,488,294	₽50,263,703	₽48,754,016
Private bonds	12,287,790	12,110,870	11,269,790	11,354,669
Loans and receivables (Note 10)				
Corporate and commercial lending	365,117,654	349,880,762	333,430,383	315,853,285
Consumer lending	71,577,984	74,207,566	42,556,905	41,952,821
Trade-related lending	12,062,711	12,041,107	10,513,204	10,417,129
Others	212,593	196,307	54,006	63,198
Sales contracts receivable (Note 15)	918,147	1,060,191	184,092	200,134
Financial Liabilities		, , ,	,	, -
Deposit liabilities (Note 17)	292,083,031	282,586,204	240,712,750	236,777,045

The methods and assumptions used by the Group and Parent Company in estimating the fair values of the financial instruments follow:

Cash and other cash items, due from BSP and other banks, interbank loans receivable and SPURA and accrued interest receivable - The carrying amounts approximate their fair values in view of the relatively short-term maturities of these instruments.



Debt securities - Fair values are generally based on quoted market prices. If the market prices are not readily available, fair values are estimated using either values obtained from independent parties offering pricing services or adjusted quoted market prices of comparable investments or using the discounted cash flow methodology.

Equity securities (prior to adoption of PFRS 9) - For publicly traded equity securities, fair values are based on quoted prices. For unquoted equity securities for which no reliable basis for fair value measurement is available, these are carried at cost net of impairment, if any.

Equity securities (upon adoption of PFRS 9) - For publicly traded equity securities, fair values are based on quoted prices. For unquoted equity securities, remeasurement to their fair values is not material to the financial statements.

Loans and receivables and sales contracts receivable (SCR) included in other assets - Fair values of loans and receivables and SCR are estimated using the discounted cash flow methodology, where future cash flows are discounted using the Group's current incremental lending rates for similar types of loans and receivables.

Accounts receivable, RCOCI and other financial assets included in other assets - Quoted market prices are not readily available for these assets. These are reported at cost and are not significant in relation to the Group's total portfolio of securities.

*Derivative instruments (included under FVPL)* - Fair values are estimated based on discounted cash flows, using prevailing interest rate differential and spot exchange rates.

Deposit liabilities (time, demand and savings deposits) - Fair values of time deposits are estimated using the discounted cash flow methodology, where future cash flows are discounted using the Group's current incremental borrowing rates for similar borrowings and with maturities consistent with those remaining for the liability being valued. For demand and savings deposits, carrying amounts approximate fair values considering that these are currently due and demandable.

*Bills payable* - Fair values are estimated using the discounted cash flow methodology, where future cash flows are discounted using the current incremental borrowing rates for similar borrowings and with maturities consistent with those remaining for the liability being valued.

Manager's checks and accrued interest and other expenses - Carrying amounts approximate fair values due to the short-term nature of the accounts.

*Other liabilities* - Quoted market prices are not readily available for these liabilities. These are reported at cost and are not significant in relation to the Group's total portfolio.

# Fair Value Hierarchy

The Group uses the following hierarchy for determining and disclosing the fair value of assets and liabilities by valuation technique:

- Level 1: quoted prices in active markets for identical assets or liabilities;
- Level 2: inputs other than quoted prices included in Level 1 that are observable for the asset or liability, either directly (as prices) or indirectly (derived from prices); and
- Level 3: inputs that are not based on observable market data or unobservable inputs.



As of December 31, 2018 and 2017, the fair value hierarchy of the Group's and the Parent Company's assets and liabilities are presented below:

Quoted equity shares         1,312,625         -         -         1,312,625           Derivative assets         -         407,848         -         407,848           Financial assets at FVOCI         -         -         -         9,967,389           Quoted private bonds         35,370         -         -         80,403           Quoted equity shares         80,403         -         -         80,403           P9,969,698         ₱7,709,725         -         ₱17,679,423           Financial liabilities at FVPL         -         455,150         -         455,150           Derivative liabilities         -         455,150         -         455,150           Fair values of assets carried at amortized cost cost cost cost cost cost cost cost	-	<u> </u>	Consoli	dated	
Recurring fair value measurements					77. ( )
Financial laselts at FVPL   Held-for-funding   Government bonds   P492,521   P141,372   P 863,896   R150,897   R150,897	Recurring fair value massurements(a)	Level 1	Level 2	Level 3	1 otai
Pela					
Government bonds         P492,521         P141,372         P=         P383,862           Treasury pills         –         838,662         –         838,662           Private bonds         3,189,063         –         –         1,214,170         –         1,214,819           Ouoted equity shares         1,312,625         –         –         1,312,625           Derivative sasets         –         407,848         –         99,67,389           Government bonds         3,83,70         5,107,673         –         9,967,389           Quoted equity shares         80,403         –         –         80,403           Quoted private bonds         3,83,70         –         9,967,389           Quoted equity shares         80,403         –         –         80,403           Private bonds         3,80,00         –         455,150         –         157,579,423           Financial liabilities at FVPL         –         455,150         –         152,5150           Derivative liabilities at FVPL         –         455,150         –         152,6150           Financial liabilities at FVPL         –         455,150         –         110,625,150           Devitabilities at FVPL         –					
Teasury notes		₽492,521	₽141.372	₽-	₽633,893
Treasury bills         —         1,214,170         —         1,214,170           Private bonds         3,189,063         —         —         3,189,063           Ouoted equity shares         1,312,625         —         —         1,312,625           Derivative sasets         —         407,848         —         407,848           Financial assets at FVOCI         —         407,848         —         967,839           Quoted private bonds         35,370         —         —         55,379           Quoted equity shares         80,403         —         —         55,379           Quoted equity shares         80,403         —         —         155,150           Private bonds         —         455,150         —         455,150           Private so fassets carried at amortized cost contracts benefit bonds         —         —         455,150         —         455,150           Private bonds         54,077,408         —         —         108,886,906         —         —         108,886,906         —         —         108,886,906         —         —         108,886,906         —         —         86,202,909	Treasury notes	_		_	,
Private bonds         3,189,063         −         −         3,189,063           Quoted equity shares         1,312,625         −         407,848         −         407,848           Financial assests tFVOCI         −         407,848         −         9967,389           Quoted private bonds         35,370         −         −         99,67,389           Quoted equity shares         80,403         −         −         80,403           Financial liabilities at FVPL         P9,969,698         P7,709,725         −         P17,679,423           Fair values of assets carried at amortized cost/cost/cost/cost/cost/cost/b         −         455,150         −         455,150           Investment securities at amortized cost/cost/cost/cost/cost/cost/cost/cost/	•	_		_	
Derivative assets   POCI   Financial assets at FVOCI   Government bonds   4,859,716   5,107,673   - 9,967,388   Quoted private bonds   35,370   - 804,033   - 9,867,389   Quoted private bonds   35,370   - 804,033   - 9,867,389   P7,709,725   - 9,170,79,423   P9,969,608   P7,709,725   - 9,170,79,423   P7,709,725   - 9,170,79,725   P7,709,725   P7,709,709,725   P7,709,709,709,709,709,709,709,709,709,70	Private bonds	3,189,063	· · -	-	3,189,063
Financial assets at PVOCI   Government bonds   4,859,716   5,107,673   — 9,967,389   Quoted private bonds   35,370   — 9 80,403   P1,709,725   — 180,403   P1,709,725   P1,709,725	Quoted equity shares	1,312,625	_	_	1,312,625
Government bonds Quoted private bonds Quoted private bonds Quoted equity shares         4,859,716 35,370 99,969,698         \$1,070,725         −         9,967,348           Financial liabilities at FVPL Derivative liabilities         −         455,150         −         455,150           Fair values of assets carried at amortized cost/cost**         −         455,150         −         455,150           Fair values of assets carried at amortized cost/cost**         −         455,150         −         455,150           Fair values of assets carried at amortized cost**         −         455,150         −         455,150           Fair values of assets carried at amortized cost**         −         455,150         −         455,150           Foregraph         −         455,150         −         455,150         −         455,150         −         455,150         −         455,150         −         455,150         −         455,150         −         455,150         −         455,150         −         455,150         −         455,150         −         455,150         −         455,150         −         450,150         −         450,174         №         №         №         №         №         №         10,886,906         №         10,886,906	Derivative assets	_	407,848	_	407,848
Quoted private bonds Quoted equity shares         33,370 Planacial liabilities at FVPL Derivative liabilities         33,370 Planacial liabilities at FVPL Derivative liabilities         − 1,075,9423         − 2,175,79,423         − 1,075,9423         − 1,075,1083         − 1,075,1083         − 1,075,1083         − 1,075,1083         − 1,075,1083         − 1,075,1083         − 1,075,1083         − 1,075,1083         − 1,075,1083         − 1,075,1083         − 1,075,1083         − 1,075,1083         − 1,075,1083         − 1,075,1083         − 1,075,1083         − 1,07	Financial assets at FVOCI			-	
Quoted equity shares		4,859,716	5,107,673	-	9,967,389
P9,969,698   P7,709,725   -   P17,679,423   Financial liabilities at FVPL   Derivative liabilities   -     455,150   -     4		35,370	_	_	35,370
Financial liabilities at FVPL	Quoted equity shares		_	_	80,403
Derivative liabilities		₽9,969,698	₽7,709,725	_	₽17,679,423
Pair values of assets carried at amortized cost cost cost cost cost cost cost cost					
Pair values of assets carried at amortized cost cost cost countered cost cost cost cost cost cost cost cost	Derivative liabilities				
Investment securities at amortized cost   Government bonds   108,886,906   -			455,150		455,150
Newstment securities at amortized cost					
Government bonds Private bonds Private bonds Private bonds Private bonds St., 2007, 408         −         −         108,886,906 Private bonds Potential bo					
Private bonds         54,077,408         −         54,077,408           Loans and receivables         Corporate and commercial loans         −         389,177,803         389,177,803         389,177,803         389,177,803         Cosporate and commercial loans         −         −         85,222,099         85,222,099         R5,222,099         R5,66,03         S6,66,03         S6,66,03         S6,66,03         S6,66,03         S6,69,56         R6,69,56         R6,69,56         B,696,56		100 007 007			100 007 007
Consort and commercial loans			_	_	
Corporate and commercial loans         −         −         389,177,803         389,177,803           Consumer loans         −         −         85,222,099         85,222,099         7122,099         7122,099         7122,099         7122,099         85,222,099         85,222,099         7122,099         713,283,538         13,283,538         13,283,538         13,283,538         13,283,538         10,801,941         11,019,41         12,019,72         12,017,72         12,017,72         12,017,72         12,017,72         12,017,72         12,017,72         12,017,72         12,017,72         12,017,72         13,017,72         12,017,72         12,017,72         12,017,72         12,017,72         12,017,72         12,017,72         12,017,72         12,017,72         12,017,72         12,017,72         12,017,72         12,017,72         1		54,077,408	_	_	54,077,408
Consumer loans         −         −         85,222,099         85,222,099         Trade-related loans         −         13,283,538         13,283,538         13,283,538         26,033         56,603         56,003         56,		_	_	290 177 902	200 177 902
Trade-related loans Others         −         −         13,283,538         13,283,538           Others         −         −         56,603         56,603           Sales contracts receivable         −         −         1,101,941         1,101,941           Investment properties <sup>60</sup> −         −         8,696,956         6,69,626         \$2,666,397         −         P,599,166,626         \$2,663,397         −         −         −         1,893,192         1,893,192         −					
Others         —         56,603         56,603           Sales contracts receivable         —         —         1,101,941         1,101,941           Investment properties <sup>(b)</sup> —         —         8,696,956         8,690,556           Buildings and improvements         —         —         1,371,972         1,371,972           Fair values of liabilities carried at amortized cost <sup>(b)</sup> Deposit liabilities         —         P         P         P99,666,264         P299,666,264           Consoliated amortized cost <sup>(c)</sup> Deposit liabilities         —         P         P         P299,666,264         P299,666,264           Consoliated amortized cost <sup>(c)</sup> Consoliated amortized cost <sup>(c)</sup> —         2017         —         P299,666,264		_	_		
Sales contracts receivable		_	_		
Newstment properties   New Part   New Par		_	_		
Land Buildings and improvements         − Pace of 1,371,972         8,696,956 1,371,972         8,696,956 1,371,972         8,696,956 1,371,972         8,696,956 1,371,972         8,696,956 1,371,972         8,696,956 1,371,972         8,711,972         1,371,972         1,371,972         1,371,972         1,371,972         1,371,972         2,711,973         2,711,973         2,711,973 <td></td> <td></td> <td>_</td> <td>1,101,741</td> <td>1,101,741</td>			_	1,101,741	1,101,741
Buildings and improvements         −         −         1,371,972         1,371,972           Fair values of liabilities carried at amortized cost <sup>(a)</sup> P P498,910,912         P661,875,227           Eposit liabilities carried at amortized cost <sup>(a)</sup> P P299,666,264         P299,666,264 <t< td=""><td></td><td>_</td><td>_</td><td>8.696.956</td><td>8,696,956</td></t<>		_	_	8.696.956	8,696,956
P162,964,314   P- P498,910,912   P661,875,227	Buildings and improvements	_	_		
P		₽162,964,314	₽-		
Deposit liabilities         P−         P−         P299,666,264         P299,666,264           (a) valued as of December 31, 2018           Consolidated           Total           Ecurring fair value measurements(a)           Financial assets at FVPL           Held-for-trading           Government bonds         P5,792,345         P119,314         P−         P5,911,659           Treasury notes         1,413,940         479,252         −         1,893,192           Treasury bills         315,996         1,709,371         −         2,025,367           Private bonds         2,663,397         −         −         2,663,397           Financial assets designated at FVPL         3,411,686         −         −         333,587           AFS financial assets         −         333,587         −         333,587           AFS financial assets         −         333,587         −         35,229,504           Quoted private bonds         25,761,577         9,467,927         −         35,229,504           Quoted equity shares         67,903         −         −         67,903           P50,478,501         P12,148,232         P−         P62,626,733 <td>Fair values of liabilities carried at</td> <td></td> <td></td> <td></td> <td></td>	Fair values of liabilities carried at				
(a) valued as of December 31, 2018    Consolidated   2017     Level 1   Level 2   Level 3   Total	amortized cost <sup>(a)</sup>				
Consolidated   Con	Deposit liabilities	₽-	₽-	₽299,666,264	₽299,666,264
Recurring fair value measurements(a)   Evel 1	(a) valued as of December 31, 2018				
Recurring fair value measurements(a)   Evel 1			Canadi	Antad	
Level 1         Level 2         Level 3         Total           Recurring fair value measurements(**)           Financial assets at FVPL         Financial assets at FVPL         Financial recurrence         **P5,792,345*         ₱119,314         ₱—         ₱5,911,659           Government bonds         ₱5,792,345         ₱119,314         ₱—         ₱5,911,659           Treasury notes         1,413,940         479,252         —         1,893,192           Treasury bills         315,996         1,709,371         —         2,025,367           Private bonds         2,663,397         —         —         2,663,397           Financial assets designated at FVPL         3,411,686         —         —         3,411,686           Derivative assets         —         333,587         —         —         333,587           AFS financial assets         —         333,587         —         —         35,229,504           Quoted private bonds         11,051,657         38,781         —         11,090,438           Quoted equity shares         67,903         —         —         67,903           Puscular equity equit					
Recurring fair value measurements   Financial assets at FVPL		Level 1			Total
Financial assets at FVPL Held-for-trading Government bonds P5,792,345 P119,314 P- P5,911,659 Treasury notes 1,413,940 479,252 - 1,893,192 Treasury bills 315,996 1,709,371 - 2,025,367 Private bonds 2,663,397 2,663,397 Financial assets designated at FVPL 3,411,686 Derivative assets Government bonds 25,761,577 9,467,927 Quoted private bonds 11,051,657 38,781 Quoted equity shares Financial liabilities at FVPL P50,478,501 P12,148,232 P- P62,626,733 P- P267,533 P- P267,533	Recurring fair value measurements(a)	Level 1	Ecvel 2	Level 5	Total
Held-for-trading   Government bonds   P5,792,345   P119,314   P-   P5,911,659     Treasury notes   1,413,940   479,252   - 1,893,192     Treasury bills   315,996   1,709,371   - 2,025,367     Private bonds   2,663,397     2,663,397     Financial assets designated at FVPL   3,411,686   -   -   3,411,686     Derivative assets   -   333,587   -   333,587     AFS financial assets   Government bonds   25,761,577   9,467,927   -   35,229,504     Quoted private bonds   11,051,657   38,781   -   11,090,438     Quoted equity shares   67,903   -   -   67,903     P50,478,501   P12,148,232   P-   P62,626,733     Financial liabilities at FVPL     Derivative liabilities   P-   P267,533   P-   P267,533					
Government bonds         ₱5,792,345         ₱119,314         ₱—         ₱5,911,659           Treasury notes         1,413,940         479,252         —         1,893,192           Treasury bills         315,996         1,709,371         —         2,025,367           Private bonds         2,663,397         —         —         2,663,397           Financial assets designated at FVPL         3,411,686         —         —         3,411,686           Derivative assets         —         333,587         —         333,587           AFS financial assets         —         333,587         —         —         35,229,504           Quoted private bonds         25,761,577         9,467,927         —         35,229,504           Quoted equity shares         67,903         —         —         67,903           Quoted equity shares         67,903         —         —         ₱62,626,733           Financial liabilities at FVPL         —         ₱267,533         ₱—         ₱267,533         ₱—         ₱267,533					
Treasury notes       1,413,940       479,252       -       1,893,192         Treasury bills       315,996       1,709,371       -       2,025,367         Private bonds       2,663,397       -       -       2,663,397         Financial assets designated at FVPL       3,411,686       -       -       3,411,686         Derivative assets       -       333,587       -       333,587         AFS financial assets       -       333,587       -       35,229,504         Quoted private bonds       11,051,657       38,781       -       11,090,438         Quoted equity shares       67,903       -       -       67,903         Point action of the private of	e e e e e e e e e e e e e e e e e e e	₽5.792.345	₽119.314	₽_	₽5.911.659
Treasury bills       315,996       1,709,371       −       2,025,367         Private bonds       2,663,397       −       −       2,663,397         Financial assets designated at FVPL       3,411,686       −       −       3,411,686         Derivative assets       −       333,587       −       333,587         AFS financial assets       −       25,761,577       9,467,927       −       35,229,504         Quoted private bonds       11,051,657       38,781       −       11,090,438         Quoted equity shares       67,903       −       −       67,903         Post,478,501       ₱12,148,232       ₱−       ₱62,626,733         Financial liabilities at FVPL       Pure Peor,533       ₱−       ₱267,533			^	_	
Private bonds       2,663,397       −       −       2,663,397         Financial assets designated at FVPL       3,411,686       −       −       3,411,686         Derivative assets       −       333,587       −       333,587         AFS financial assets       −       −       35,229,504         Quoted private bonds       11,051,657       38,781       −       11,090,438         Quoted equity shares       67,903       −       −       67,903         Post,478,501       ₱12,148,232       ₱−       ₱62,626,733         Financial liabilities at FVPL       Purivative liabilities       ₱−       ₱267,533       ₱−       ₱−       ₱267,533				_	
Financial assets designated at FVPL       3,411,686       −       −       3,411,686         Derivative assets       −       333,587       −       333,587         AFS financial assets       −       −       35,229,504         Government bonds       25,761,577       9,467,927       −       35,229,504         Quoted private bonds       11,051,657       38,781       −       11,090,438         Quoted equity shares       67,903       −       −       67,903         ₱50,478,501       ₱12,148,232       ₱−       ₱62,626,733         Financial liabilities at FVPL       P       ₱267,533       ₱−       ₱267,533	•		_	_	
AFS financial assets Government bonds Quoted private bonds Quoted equity shares  P P P267,533  AFS financial assets  9,467,927 - 35,229,504 - 35,229,504 - 35,229,504 - 35,229,504 - 11,090,438 - 11,090,438 - 67,903 67,903 - 67,903 - 67,903 - P62,626,733	Financial assets designated at FVPL		_	_	
Government bonds         25,761,577         9,467,927         –         35,229,504           Quoted private bonds         11,051,657         38,781         –         11,090,438           Quoted equity shares         67,903         –         –         67,903           P50,478,501         P12,148,232         P-         P62,626,733           Financial liabilities at FVPL         P         P267,533         P-         P267,533	Derivative assets	· -	333,587	_	
	AFS financial assets				
Quoted equity shares         67,903         -         -         67,903           P50,478,501         P12,148,232         P-         P62,626,733           Financial liabilities at FVPL Derivative liabilities         P-         P267,533         P-         P267,533		25,761,577	9,467,927	_	35,229,504
	Quoted private bonds		38,781	_	11,090,438
Financial liabilities at FVPL Derivative liabilities ₽- ₱267,533 ₽- ₱267,533	Quoted equity shares	67,903			
Derivative liabilities         ₱─         ₱267,533         ₱─         ₱267,533		₽50,478,501	₱12,148,232	₽_	₽62,626,733
	Financial liabilities at FVPL				
P− P267,533 P− P267,533	Derivative liabilities	₽_	₽267,533	₽_	₽267,533
		₽–	₽267,533	₽–	₽267,533



	Consolidated 2017			
	Level 1	Level 2	Level 3	Total
Fair values of assets carried at amortized cost/cost <sup>(a)</sup>				
HTM financial assets				
Government bonds	<b>₽</b> 51,488,294	₽–	₽—	₽51,488,294
Private bonds	12,110,870	_	_	12,110,870
Loans and receivables				
Corporate and commercial loans	_	_	349,880,762	349,880,762
Consumer loans	_	_	74,207,566	74,207,566
Trade-related loans	_	_	12,041,107	12,041,107
Others	_	_	196,307	196,307
Sales contracts receivable	_	_	1,060,191	1,060,191
Investment properties <sup>(b)</sup>				
Land	_	_	7,091,280	7,091,280
Buildings and improvements	_	_	2,406,887	2,406,887
*	₽63,599,164	₽–	₽446,884,100	₽510,483,264
Fair values of liabilities carried at amortized cost <sup>(a)</sup>				
Deposit liabilities	₽–	₽-	₽282,586,204	₽282,586,204
(a) valued as of December 31.2017				

		Parent Co	mpany	
	2018			
	Level 1	Level 2	Level 3	Total
Recurring fair value measurements(a)				
Financial assets at FVPL				
Held-for-trading				
Government bonds	₽492,521	₽141,372	₽-	₽633,893
Treasury notes	_	838,662	_	838,662
Treasury bills	_	1,214,170	_	1,214,170
Private bonds	2,282,598	_	_	2,282,598
Quoted equity shares	1,312,625	-	-	1,312,625
Derivative assets	-	407,848	_	407,848
Financial assets at FVOCI		- ,		- ,
Government bonds	3,033,686	5,107,673	_	8,141,359
Quoted private bonds	1,676	_	_	1,676
Quoted equity shares	51,610	_	_	51,610
	7,174,716	7,709,725	_	14,884,441
Financial liabilities at FVPL				
Derivative liabilities	_	455,150	_	455,150
	-	455,150	_	455,150
Fair values of assets carried at				
amortized cost/cost <sup>(a)</sup>				
Investment securities at amortized cost				
Government bonds	₽102,006,641	₽-	₽-	₽102,006,641
Private bonds	52,509,703	_	_	52,509,703
Loans and receivables				
Corporate and commercial loans	_	_	357,613,633	357,613,633
Consumer loans	_	_	46,749,579	46,749,579
Trade-related loans	_	_	12,772,774	12,772,774
Others	_	_	45,185	45,185
Sales contracts receivable	_	_	178,486	178,486
Investment properties <sup>(b)</sup>				
Land	_	_	4,225,706	4,225,706
Buildings and improvements	_	_	974,119	974,119
	₽154,516,344	₽-	₽422,559,482	₽577,075,826
Fair values of liabilities carried at	<u> </u>			
amortized cost				
Deposit liabilities	_	₽-	<b>₽243,898,397</b>	₽243,898,397

(a) valued as of December 31, 2018



	Parent Company				
		2017			
	Level 1	Level 2	Level 3	Total	
Recurring fair value measurements(a)					
Financial assets at FVPL					
Held-for-trading					
Government bonds	₽5,757,518	₽119,314	₽-	₽5,876,832	
Treasury notes	1,313,369	479,252	_	1,792,621	
Treasury bills	315,996	1,709,371	_	2,025,367	
Private bonds	2,616,730	_	_	2,616,730	
Financial assets designated at FVPL	3,411,686	_	_	3,411,686	
Derivative assets	_	333,587	-	333,587	
(Forward)					
AFS financial assets					
Government bonds	22,905,417	9,467,927	_	32,373,344	
Quoted private bonds	10,483,794	_	_	10,483,794	
Quoted equity shares	67,903	_	_	67,903	
	₽46,872,413	₽12,109,451	₽-	₽58,981,864	
Financial liabilities at FVPL	, ,			, ,	
Derivative liabilities	₽-	₽267,533	₽-	₽267,533	
	₽-	₽267,533	₽-	₽267,533	
Fair values of assets carried at amortized cost/cost <sup>(a)</sup>					
HTM financial assets					
	D40 754 016	ъ		D46 704 642	
Government bonds	₱48,754,016	₽-	₽-	₱46,784,643	
Private bonds	11,354,669	_	_	13,324,042	
Loans and receivables			215 052 205	215 052 205	
Corporate and commercial loans	_	_	315,853,285	315,853,285	
Consumer loans	_	_	41,952,821	41,952,821	
Trade-related loans	_	_	10,417,129	10,417,129	
Others	_	_	63,198	63,198	
Sales contracts receivable	_	_	200,134	200,134	
Investment properties(b)					
Land	_	_	4,225,706	4,225,706	
Buildings and improvements		_	970,099	970,099	
	₽60,108,685	₽-	₽373,682,372	₽433,791,057	
Fair values of liabilities carried at			₽236,777,045	₽236,777,045	
amortized cost	n	P	D227 777 045	P227 777 045	
Deposit liabilities	₽-	₽-	₽236,777,045	₽236,777,045	

(a) valued as of December 31, 2017

There were no transfers between Level 1 and Level 2 fair value measurements and no transfers into and out of Level 3 fair value measurements in 2018 and 2017.

The inputs used in the fair value measurement based on Level 2 are as follows:

Government securities - interpolated rates based on market rates of benchmark securities as of reporting date.

*Private bonds and commercial papers* - quoted market price of comparable investments with credit risk premium that is insignificant to the entire fair value measurement.

*Derivative assets and liabilities* - fair values are calculated by reference to the prevailing interest differential and spot exchange rate as of the reporting date, taking into account the remaining term to maturity of the derivative assets and liabilities.

Inputs used in estimating fair values of financial instruments carried at cost and categorized under Level 3 include risk-free rates and applicable risk premium.



The fair values of the Group's and Parent Company's investment properties have been determined by the appraisal method by independent external and in-house appraisers based on highest and best use of property being appraised. Valuations were derived on the basis of recent sales of similar properties in the same areas as the investment properties and taking into account the economic conditions prevailing at the time the valuations were made and comparability of similar properties sold with the property being valued.

The table below summarizes the valuation techniques used and the significant unobservable inputs valuation for each type of investment properties held by the Group and the Parent Company:

	Valuation Techniques	Significant Unobservable Inputs
Land	Market Data Approach	Price per square meter, size, location, shape, time element and corner influence
Land and Building	Market Data Approach and Cost Approach	Reproduction Cost New

Description's of the valuation techniques and significant unobservable inputs used in the valuation of the Group and the Parent Company's investment properties are as follows:

# Valuation Techniques

Market Data Approach A process of comparing the subject property being appraised to similar

comparable properties recently sold or being offered for sale.

Cost Approach It is an estimate of the investment required to duplicate the property in its

present condition. It is reached by estimating the value of the building "as if new" and then deducting the depreciated cost. Fundamental to the

Cost Approach is the estimate of Reproduction Cost New of the

improvements.

## Significant Unobservable Inputs

Reproduction Cost New The cost to create a virtual replica of the existing structure, employing

the same design and similar building materials.

Size Size of lot in terms of area. Evaluate if the lot size of property or

comparable conforms to the average cut of the lots in the area and

estimate the impact of lot size differences on land value.

Shape Particular form or configuration of the lot. A highly irregular shape limits

the usable area whereas an ideal lot configuration maximizes the usable area of the lot which is associated in designing an improvement which

conforms with the highest and best use of the property.

Location Location of comparative properties whether on a Main Road, or

secondary road. Road width could also be a consideration if data is available. As a rule, properties located along a Main Road are superior

to properties located along a secondary road.



# Significant Unobservable Inputs

Time Element "An adjustment for market conditions is made if general property values

have appreciated or depreciated since the transaction dates due to inflation or deflation or a change in investors' perceptions of the market over time". In which case, the current data is superior to historic data.

Discount Generally, asking prices in ads posted for sale are negotiable. Discount

is the amount the seller or developer is willing to deduct from the posted

selling price if the transaction will be in cash or equivalent.

Corner influence Bounded by two (2) roads.

# 6. Financial Risk Management Objectives and Policies

The Group's activities are principally related to the profitable use of financial instruments. Risks are inherent in these activities but are managed by the Group through a rigorous, comprehensive and continuous process of identification, measurement, monitoring and mitigation of these risks, partly through the effective use of risk and authority limits and thresholds, process controls and monitoring, and independent controls. As reflected in its corporate actions and organizational improvements, the Group has placed due importance on expanding and strengthening its risk management process and considers it as a vital component to the Group's continuing profitability and financial stability. Central to the Group's risk management process is its adoption of a risk management program intended to avoid unnecessary risks, manage and mitigate unavoidable risks and maximize returns from taking acceptable risks necessary to sustain its business viability and good financial position in the market.

The key financial risks that the Group faces are: credit risk, market risk (i.e. interest rate risk, foreign currency risk and equity price risk) and liquidity risk. The Group's risk management objective is primarily focused on controlling and mitigating these risks. The Parent Company and its subsidiaries manage their respective financial risks separately. The subsidiaries, particularly CBSI, have their own risk management processes but are structured similar to that of the Parent Company. To a large extent, the respective risk management programs and objectives are the same across the Group. The gravity of the risks, the magnitude of the financial instruments involved, and regulatory requirements are primary considerations to the scope and extent of the risk management processes put in place for the subsidiaries.

## Risk Management Structure

The BOD of the Parent Company is ultimately responsible for the oversight of the Parent Company's risk management processes. On the other hand, the risk management processes of the subsidiaries are the separate responsibilities of their respective BODs. The BOD of the Parent Company created a separate board-level independent committee with explicit authority and responsibility for managing and monitoring risks.

The BOD has delegated to the Risk Oversight Committee (ROC) the implementation of the risk management process which includes, among others, the development of various risk strategies and principles, control guidelines policies and procedures, implementation of risk measurement tools, monitoring of key risk indicators, and the imposition and monitoring of risk limits and thresholds. The ROC is composed of three members of the BOD, two of whom are independent directors.



The Risk Management Group (RMG) is the direct support of the ROC in the day-to-day risk management and the implementation of the risk management strategies approved by the ROC. The implementation cuts across all departments of the Parent Company and involves all of the Parent Company's financial instruments, whether "on-books" or "off-books." The RMG is likewise responsible for monitoring the implementation of specific risk control procedures and enforcing compliance thereto. The RMG is also directly involved in the day-to-day risk measurement and monitoring to make sure that the Parent Company, in its transactions and dealings, engages only in acceptable and manageable financial risks. The RMG also ensures that risk measurements are accurately and completely captured on a timely basis in the management reporting system of the Parent Company. The RMG regularly reports the results of the risk measurements to the ROC. The RMG is headed by the Chief Risk Officer (CRO).

Apart from RMG, each business unit has created and put in place various process controls which ensure that all the external and internal transactions and dealings of the unit are in compliance with the unit's risk management objectives.

The Internal Audit Division also plays a crucial role in risk management primarily because it is independent of the business units and reports exclusively to the Audit Committee which, in turn, is comprised of independent directors. The Internal Audit Division focuses on ensuring that adequate controls are in place and on monitoring compliance to controls. The regular audit covers all processes and controls, including those under the risk management framework handled by the RMG. The audit of these processes and controls is undertaken at least annually. The audit results and exceptions, including recommendations for their resolution or improvement, are discussed initially with the business units concerned before these are presented to the Audit Committee.

# Risk Management Reporting

The CRO and other members of the RMG report to the ROC and are a resource to the Management Committee (ManCom) on a monthly and a weekly basis, respectively. The CRO reports on key risk indicators and specific risk management issues that would need resolution from top management. This is undertaken after the risk issues and key risk indicators have been discussed with the business units concerned.

The key risk indicators were formulated on the basis of the financial risks faced by the Parent Company. The key risk indicators contain information from all business units that provide measurements on the level of the risks taken by the Parent Company in its products, transactions and financial structure. Among others, the report on key risk indicators includes information on the Parent Company's aggregate credit exposure, credit metric forecasts, hold limit exceptions, Value-at-Risk (VaR) analysis, utilization of market and credit limits and thresholds, liquidity risk limits and ratios, overall loan loss provisioning and risk profile changes. Loan loss provisioning and credit limit utilization are, however, discussed in more detail in the Credit Committee. On a monthly basis, detailed reporting of single-name and sectoral concentration is included in the discussion with the ROC. On the other hand, the Chief Audit Executive reports to the Audit Committee on a monthly basis on the results of branch or business unit audits and for the resolution of pending but important internal audit issues.

### Risk Mitigation

The Parent Company uses derivatives to manage exposures in its financial instruments resulting from changes in interest rates and foreign currencies exposures. However, the nature and extent of use of these financial instruments to mitigate risks are limited to those allowed by the BSP for the Parent Company and its subsidiaries.



To further mitigate risks throughout its different business units, the Parent Company formulates risk management policies and continues to improve its existing policies. These policies further serve as the framework and set of guidelines in the creation or revisions of operating policies and manuals for each business unit. In the process design and implementation, preventive controls are preferred over detection controls. Clear delineation of responsibilities and separation of incompatible duties among officers and staff, as well as, among business units are reiterated in these policies. To the extent possible, reporting and accounting responsibilities are segregated from units directly involved in operations and front line activities (i.e., players must not be scorers). This is to improve the credibility and accuracy of management information. Any inconsistencies in the operating policies and manuals with the risk framework created by the RMG are taken up and resolved in the ROC and ManCom.

Based on the approved Operational Risk Assessment Program, RMG spearheaded the bankwide (all Head Office units and branches) risk identification and self-assessment process. This would enable determination of priority risk areas, assessment of mitigating controls in place, and institutionalization of additional measures to ensure a controlled operating environment. RMG was also mandated to maintain and update the Parent Company's Centralized Loss Database wherein all reported incidents of losses shall be encoded to enable assessment of weaknesses in the processes and come up with viable improvements to avoid recurrence.

Monitoring and controlling risks are primarily performed based on various limits and thresholds established by the top management covering the Group's transactions and dealings. These limits and thresholds reflect the Group's business strategies and market environment, as well as, the levels of risks that the Group is willing to tolerate, with additional emphasis on selected industries. In addition, the Parent Company monitors and measures the overall risk-bearing capacity in relation to the aggregate risk exposure across all risk types and activities.

Liquidity and interest rate risk exposures are measured and monitored through the Maximum Cumulative Outflow and Earnings-at-Risk reports from the Asset and Liability Management (ALM) system. It was implemented in 2013 and was upgraded in 2017 to a new version which include modules for calculating Liquidity Coverage Ratio (LCR) and Net Stable Funding Ratio (NSFR). The system also has a Funds Transfer Pricing module used by the Treasury Group and Corporate Planning Group.

For the measurement of market risk exposures, the Bank uses Historical Simulation VaR approach for all treasury traded instruments, including fixed income bonds, foreign exchange swaps and forwards, interest rate swaps and equity securities. Market risk exposures are measured and monitored through reports from the Market Risk Management System which has been implemented in 2017 to enhance risk measurement and automate daily reporting.

BSP issued Circular No. 639 dated January 15, 2009 which mandated the use of the Internal Capital Adequacy Assessment Process (ICAAP) by all universal and commercials banks to determine their minimum required capital relative to their business risk exposures. In this regard, the Board approved the engagement of the services of a consultant to assist in the bank-wide implementation and embedding of the ICAAP, as provided for under Pillar 2 of Basel II and BSP Circular No. 639.

On April 5, 2018, the BOD approved the inclusion of cybersecurity as part of the priority risks related to Information Technology. This is in addition to the priority risks set in the 2009 Risk Self-assessment Survey and voting conducted among selected members of the BOD and Senior Management which were retained on the basis that there is no significant change in either the business model of the Bank or its ownership structure. In addition, the BOD also approved the changes in the trigger events for the review of Capital Ratios MAT and the retention of the



methodology for the CET1 ratio limit and the Management Action Trigger (MAT) on capital ratios. There were no changes made in the approved trigger events for the review of Priority Risks.

The Parent Company submitted its annually updated ICAAP document, in compliance with BSP requirements on March 27, 2018. The document disclosed that the Parent Company has an appropriate level of internal capital relative to the Group's risk profile.

For the ICAAP document submitted on March 27, 2018, the Parent Company retained the Pillar 1 Plus approach using the Pillar 1 capital as the baseline. The process of allocating capital for all types of risks above the Pillar 1 capital levels includes quantification of capital buffer for Pillar 2 risks under normal business cycle/condition, in addition to the quantification based on the results of the Integrated Stress Test (IST). The adoption of the IST allows the Parent Company to quantify its overall vulnerability to market shocks and operational losses in a collective manner driven by events rather than in silo. The capital assessment in the document discloses that the Group and the Parent Company has appropriate and sufficient level of internal capital.

## Credit Risk

# Credit Risk and Concentration of Assets and Liabilities and Off-Balance Sheet Items

Credit risk is the risk of financial loss on account of a counterparty to a financial product failing to honor its obligation. The Group faces potential credit risks every time it extends funds to borrowers, commits funds to counterparties, guarantees the paying performance of its clients, invests funds to issuers (i.e., investment securities issued by either sovereign or corporate entities) or enters into either market-traded or over-the-counter derivatives, through implied or actual contractual agreements (i.e., on or off-balance sheet exposures). The Group manages its credit risk at various levels (i.e., strategic level, portfolio level down to individual credit or transaction).

The Group established risk limits and thresholds for purposes of monitoring and managing credit risk from individual counterparties and/or groups of counterparties, as well as major industries. It also conducts periodical assessment of the creditworthiness of its counterparties. In addition, the Group obtains collateral where appropriate, enters into master netting agreements and collateral arrangements with counterparties, and limits the duration of exposures.

The Parent Company has four credit risk rating models in place: for corporate borrowers, for non-consumer individual borrowers and small & medium enterprises (SMEs), for financial institutions, for sovereign / country exposures. In addition, it also has three scoring models: for auto and housing loan applicants, and for credit card applicants.

In compliance with BSP requirements, the Group established an internal Credit Risk Rating System (ICRRS) for the purpose of measuring credit risk for corporate borrowers in a consistent manner, as accurately as possible, and thereafter uses the risk information for business and financial decision making. The ICRRS covers corporate borrowers with total assets, total facilities, or total credit exposures amounting to \$\P15.00\$ million and above.

Further, the ICRRS was designed within the technical requirements defined under BSP Circular No. 439. It has two components, namely: a) Borrower Risk Rating which provides an assessment of the creditworthiness of the borrower, without considering the proposed facility and security arrangements, and b) Loan Exposure Ratio which provides an assessment of the proposed facilities as mitigated or enhanced by security arrangements. The ICRRS rating scale consists of ten grades, six of which fall under unclassified accounts, with the remaining four falling under classified accounts in accordance with regulatory provisioning guidelines.



On March 5, 2014, the Parent Company approved the engagement of a third-party consultant, Moody's Analytics, for the quantitative and qualitative validation of the ICRRS. The validation engagement was completed in December 2014 followed by the model recalibration, closing the project in December 2016.

The Parent Company launched in 2011 the Borrower Credit Score (BCS), a credit scoring system designed for retail small and medium entities and individual loan accounts. In 2017, RMG completed the statistical validation of the BCS using the same methodology applied to the validation of the corporate risk rating model. The validation process was conducted with the assistance of Teradata which provided the analytics platform, tools and technical guidance for both credit model performance assessment and recalibration.

The CAMELOT rating system was approved by the BOD in 2006 to specifically assess Philippine universal, commercial and thrift banks. In 2009, the Bank implemented the rating system for rural and cooperative banks as well as the rating system for foreign financial institutions.

The Parent Company also developed a Sovereign Risk Rating Model, which provided the tool for the Bank to assess the strength of the country rated in reference to its economic fundamentals, fiscal policy, institutional strength, and vulnerability to extreme events. The Model was approved by the Board on September 7, 2017.

The scorecards for auto and housing loans were officially launched in November 2016, adopting the models developed by CBS with a third-party consultant, and utilizing internally developed software interfaces for their implementation.

For the Bank's credit cards, an acquisition scorecard has been created to determine application acceptance and has been in place since the launch of the credit card business.

### **Excessive Risk Concentration**

Concentrations arise when a number of counterparties are engaged in similar business activities, or activities in the same geographic region, or have similar economic features that would cause their ability to meet contractual obligations to be similarly affected by changes in economic, political or other conditions. Concentrations indicate the relative sensitivity of the Parent Company's performance to developments affecting a particular industry or geographical location.

In order to avoid excessive concentrations of risk, the Parent Company's policies and procedures include specific guidelines focusing on maintaining a diversified portfolio. Identified concentrations of credit risks are controlled and managed accordingly.

The distribution of the Group's and Parent Company's assets and liabilities, and credit commitment items (Note 30) by geographic region as of December 31, 2018 and 2017 (in millions) follows:

	Consolidated					
		2018		2017		
	Assets	Liabilities	Commitment	Assets	Liabilities	Commitment
Geographic Region						
Philippines	₽741,331	₽743,613	₽87,789	₽711,801	₽651,283	₽58,136
Asia	14,965	1,386	27,313	8,530	3,850	20,151
Europe	18,411	2,859	3,634	5,442	2,952	5,431
United States	68,277	21,107	2,548	499	6,616	2,794
Others	1,313	5,821	38	3,603	_	4
	₽844,297	₽774,786	₽121,322	₽729,875	₽664,701	₽86,516



	Parent Company					
		2018		2017		
	Assets	Liabilities	Commitment	Assets	Liabilities	Commitment
Geographic Region						
Philippines	₽689,382	₽660,706	₽87,077	₽629,802	₽572,601	₽55,501
Asia	14,965	1,386	27,313	6,905	3,740	20,151
Europe	18,411	2,859	3,634	5,442	2,952	5,431
United States	28,369	17,638	2,548	405	6,616	2,794
Others	1,313	5,821	38	3,603	_	4
	₽ 752,440	₽688,410	₽120,610	₽646,157	₽585,909	₽83,881

Information on credit concentration as to industry of loans and receivables is presented in Note 10 to the financial statements.

# Maximum exposure to credit risk

The tables below provide the analysis of the maximum exposure to credit risk of the Group and the Parent Company's financial instruments, excluding those where the carrying values as reflected in the balance sheets and related notes already represent the financial instrument's maximum exposure to credit risk, before and after taking into account collateral held or other credit enhancements:

		Consolidated	
_		2018	
_	Gross maximum exposure	Net exposure	Financial effect of collateral or credit enhancement
Credit risk exposure relating to on-balance	•	•	
sheet items are as follows Loans and receivables Interbank loans receivable and SPURA Sales contracts receivable	₽505,804,955 10,000,000 1,040,939 ₽516,845,894	₽275,165,316 - - - - - - - - - - - - - - - - - - -	₽230,639,639 10,000,000 1,040,939 ₽240,680,578
	, ,	, ,	, , ,
_		Consolidated	
_		2017	
			Financial effect of collateral or
	Gross maximum exposure	Net exposure	credit enhancement
Credit risk exposure relating to on-balance sheet items are as follows Loans and receivables Interbank loans receivable and SPURA Sales contracts receivable	P448,970,942 18,751,845 894,843 P468,617,630	₱237,847,050 1,865 — ₱237,848,915	₱211,123,892 18,749,980 894,843 ₱230,768,715
		Parent Company	
_		2018	
_	Gross maximum exposure	Net exposure	Financial effect of collateral or credit enhancement
Credit risk exposure relating to on-balance	2Aposui e	rice exposure	·
sheet items are as follows Loans and receivables Interbank loans receivable and SPURA Sales contracts receivable	₽441,432,156 7,000,000 199,692	<b>₽249,012,090</b> - -	₱192,420,066 7,000,000 199,962
	₽448,631,848	₽249,012,090	₽199,619,758



		Parent Company	
		2017	
			Financial effect of collateral or
	Gross maximum	NT 4	credit
	exposure	Net exposure	enhancement
Credit risk exposure relating to on-balance			
sheet items are as follows			
Loans and receivables	₽386,554,498	₽229,957,505	₽126,596,993
Interbank loans receivable and SPURA	17,347,522	2,000	17,345,522
Sales contracts receivable	184,091	-	184,091
	₽404,086,111	₽229,960,505	₱144,216,606

For the Group, the fair values of collateral held for loans and receivables and sales contracts receivable amounted to ₱338.60 billion and ₱1.60 billion, respectively, as of December 31, 2018 and ₱330.43 billion and ₱1.34 billion, respectively, as of December 31, 2017.

For the Parent Company, the fair values of collateral held for loans and receivables and sales contracts receivable amounted to ₱302.16 billion and ₱1.47 billion, respectively, as of December 31, 2018 and ₱294.54 billion and ₱1.04 billion, respectively, as of December 31, 2017.

Credit risk, in respect of derivative financial products, is limited to those with positive fair values, which are included under financial assets at FVPL (Note 9). As a result, the maximum credit risk, without taking into account the fair value of any collateral and netting agreements, is limited to the amounts on the balance sheet plus commitments to customers such as unused commercial letters of credit, outstanding guarantees and others as disclosed in Note 30 to the financial statements.

### Collateral and other credit enhancements

The amount and type of collateral required depends on an assessment of the credit risk of the counterparty. Guidelines are implemented with regard to the acceptability of types of collateral and valuation parameters.

The main types of collateral obtained are as follows:

- For securities lending and reverse repurchase transactions cash or securities
- For consumer lending real estate and chattel over vehicle
- For corporate lending and commercial lending- real estate, chattel over properties, assignment of deposits, shares of stocks, bonds, and guarantees

Management requests additional collateral in accordance with the underlying agreement and takes into consideration the market value of collateral during its review of the adequacy of allowance for credit losses.

It is the Group's policy to dispose of repossessed properties in an orderly fashion. The proceeds are used to reduce or repay the outstanding claim. In most cases, the Parent Company does not occupy repossessed properties for business use.

## Credit quality per class of financial assets

The credit quality of financial assets is managed by the Group using an internal credit rating system for the purpose of measuring credit risk in a consistent manner as accurately as possible. The model on risk ratings is assessed regularly because the Group uses this information as a tool for business and financial decision making. Aside from the periodic review by the Bank's Internal Audit Group, the Bank likewise engaged the services of third-party consultants in 2014, 2015, and 2016 for purposes of conducting an independent validation of the credit risk rating model.



It is the Parent Company's policy to maintain accurate and consistent risk ratings across the credit portfolio. This facilitates focused management of the applicable risks and the comparison of credit exposures across all lines of business, geographic regions and products. The rating system is supported by a variety of financial analytics, combined with processed market information to provide the main inputs for the measurement of counterparty risk. All internal risk ratings are tailored to the various categories and are derived in accordance with the Parent Company's rating policy. The attributable risk ratings are assessed and monitored regularly. The standard credit rating equivalent grades are relevant only for certain exposures in each risk rating class.

The following table shows the description of the internal CRRS grade:

CRRS Grade	Description
1	Excellent
2	Strong
3	Good
4	Satisfactory
5	Acceptable
6	Watchlist
7	Especially Mentioned
8	Substandard
9	Doubtful
10	Loss

The credit grades are defined as follows:

Excellent - This category applies to a borrower with a very low probability of going into default in the coming year. The borrower has a high degree of stability, substance, and diversity. It has access to raise substantial amounts of funds through the public markets at any time. The borrower has a very strong debt service capacity and a conservative use of balance sheet leverage. The track record in profit terms is very good. The borrower is of highest quality under virtually all economic conditions.

Strong - This category applies to a borrower with a low probability of going into default in the coming year. The borrower normally has a comfortable degree of stability, substance, and diversity. Under normal market conditions, the borrower in this category has good access to public markets to raise funds. The borrower has a strong market and financial position with a history of successful performance. The overall debt service capacity as measured by cash flow to total debt service is deemed very strong; the critical balance sheet ratios (vis-à-vis industry) are conservative.

Good - This category covers the smaller corporations with limited access to public capital markets or access to alternative financial markets. This access is however limited to favorable economic and/or market conditions. Typical for this type of borrower is the combination of comfortable asset protection and acceptable balance sheet structure (vis-à-vis industry). The debt service capacity, as measured based on cash flows, is strong.

Satisfactory - This category represents the borrower where clear risk elements exist and the probability of default is somewhat greater. This probability is reflected in volatility of earnings and overall performance. The borrower in this category normally has limited access to public financial markets. The borrower should be able to withstand normal business cycles, but any prolonged unfavorable economic period would create deterioration beyond acceptable levels. Typical for this kind of borrower is the combination of reasonably sound asset and cash flow protection. The debt service capacity as measured by cash flow is deemed adequate. The borrower has reported profits for the past fiscal year and is expected to report a profit in the current year.



Acceptable - The risk elements for the Parent Company are sufficiently pronounced, although the borrower should still be able to withstand normal business cycles. Any prolonged unfavorable economic and/or market period would create an immediate deterioration beyond acceptable levels.

Watchlist - This category represents the borrower for which unfavorable industry or company-specific risk factors represent a concern. Operating performance and financial strength may be marginal and it is uncertain whether the borrower can attract alternative sources of financing. The borrower will find it very hard to cope with any significant economic downturn and a default in such a case is more than a possibility. It includes the borrower where the credit exposure is not a risk of loss at the moment, but the performance of the borrower has weakened, and unless present trends are reversed, could lead to losses.

Especially Mentioned - This category applies to the borrower that is characterized by a reasonable probability of default, manifested by some or all the following: (a) evidence of weakness in the borrower's financial condition or creditworthiness; (b) unacceptable risk is generated by potential or emerging weaknesses as far as asset protection and/or cash flow is concerned; (c) the borrower has reached a point where there is a real risk that the borrower's ability to pay the interest and repay the principal timely could be jeopardized; (d) the borrower is expected to have financial difficulties and exposure may be at risk. Closer account management attention is warranted.

Concerted efforts should be made to improve lender's position (e.g., demanding additional collateral or reduction of account exposure). These potential weaknesses, if left uncorrected or unmitigated, would affect the repayment of the loan and, thus, increase credit risk to the Parent Company.

Substandard - This category represents the borrower where one or more of the following factors apply: (a) the collection of principal or interest becomes questionable regardless of scheduled payment date, by reason of adverse developments on account of a financial, managerial, economic, or political nature, or by important weaknesses in cover; (b) the probability of default is assessed at up to 50%. Substandard loans are loans or portions thereof which appear to involve a substantial and unreasonable degree of risk to the Parent Company because of unfavorable record or unsatisfactory characteristics. There exists in such loans the possibility of future loss to the Parent Company unless given closer supervision.

Doubtful - This category includes the borrower with "non-performing loan" status or with any portion of interest and/or principal payment is in arrears for more than ninety (90) days. The borrower is unable or unwilling to service debt over an extended period of time and near future prospects of orderly debt service is doubtful. Doubtful loans are loans or portions thereof which have the weaknesses inherent in those classified as "Substandard", with the added characteristics that existing facts, conditions, and values make collection or liquidation in full highly improbable and in which substantial loss is probable.

Loss - This category represents the borrower whose prospect for re-establishment of creditworthiness and debt service is remote. It also applies where the Parent Company will take or has taken title to the assets of the borrower and is preparing a foreclosure and/or liquidation of the borrower's business. These are loans or portions thereof which are considered uncollectible or worthless and of such little value that their continuance as bankable assets is not warranted although the loans may have some recovery or salvage value.



The ratings of the borrowers covered by the BCS were mapped to the abovementioned CRRS grades in accordance with the approved guidelines by the BOD, as follows:

<b>BCS Results</b>	CRRS Grade	Description
> 98 to 100 points	3	Good
> 95 to 98 points	4	Satisfactory
> 87 to 95 points	5	Acceptable
> 83 to 87 points	6	Watchlist
80 to 83 points	7	Especially Mentioned
76  to < 80  points	8	Substandard
72  to < 76  points	9	Doubtful
68  to < 72  points	10	Loss

The Group's loans and receivables from customers were classified according to credit quality as follows:

<b>Credit Quality Rating</b>	Criteria
Neither Past Due Nor Impaired	
High	Loans with risk rating of 1 and 2
Standard	Loans with risk rating of 3 to 5
Sub-Standard	Generally, loans with risk rating of 6 to 8
Past Due and Impaired	
Past Due but not Impaired	Those that were classified as Past Due per
Impaired	BSP guidelines or those that are still in
_	current status but have objective evidence
	of impairment; Generally, loans with risk
	rating of 9 to 10

For consumer loans (i.e., auto, housing, credit card) that are covered by application scorecards which provide either a pass/fail score, the basis for credit quality rating is the BSP classification and/or the status of the account.

The financial assets are also grouped according to stage whose description is explained as follows:

Stage 1 - those that are considered current and up to 30 days past due, and based on change in rating, delinquencies and payment history, do not demonstrate significant increase in credit risk.

Stage 2 - those that, based on change in rating, delinquencies and payment history, demonstrate significant increase in credit risk, and/or are considered more than 30 days past due but does not demonstrate objective evidence of impairment as of reporting date.

Stage 3 - those that are considered in default or demonstrate objective evidence of impairment as of reporting date.



The following tables illustrate the Group's and the Parent Company's credit exposures.

Standard grade   234,159   2,341						
Corporate and commercial lending         Stage I 2-mount ECL Infestme ECL Infestme ECL         Total 1 (2-mount ECL Infestme	Consolidated					2017
	Cornerate and commercial	Stage 1			Total	Total
Nother past due not impaired   High grade   P65,022   P-   P-   P65,022   P56,54					Total	Total
High grade   P65,022   P- P- P65,022   P56,54   Standard grade   234,159   2.341   - 2.65,050   222,68   Sub-Standard   90,877   14,428   - 105,305   81,67   Urnated   44   648   46   62,235   2.24   P38,405   466   2.25   P38,405   466   2.25   P38,405   466   2.24   P38,405   P36,041   P17,425   P3,835   P411,800   P360,145   P360,		12 month Ecc	Elleume ECE	Encume EcE	<del>.</del>	
Standard grade   234,159   2,341   - 236,500   222,68   Sub-Standard   90,877   14,128   - 105,015   81,67   Unrated   438   8   - 446   1.66   Past due but not impaired   3,835   3,835   4,23   Gross carrying amount   F390,541   F17,425   F3,835   F411,800   F360,14		₽65,022	₽-	₽-	₽65,022	₽56,547
Sub-Standard   99,877			2,341	_		222,688
Unrated	2		,	_		81,679
Past due and impaired	Unrated			_		1,654
Gross carrying amount         ₱390,541         ₱17,425         ₱3,835         ₱411,800         ₱369,14           Consolidated         ECL Staging Stage 1 Stage 2 Stage 3 12—month ECL Lifetime ECL Lifetime ECL         Total         Total         Total           Neither past due nor impaired liftigh grade         ₱32,661         ₱ P. P. P. ₱ ₽32,661         ₱28,261         ₱32,661         ₱ P. P. ₱ ₱32,661         ₱28,261         ₱32,661         ₱28,261         ₱3,261         ₱3,261         ₱3,261         ₱28,261         ₱3,261         ₱3,261         ₱3,261         ₱28,261         ₱3,261         ₱3,261         ₱28,261         ₱3,261         ₱3,261         ₱3,261         ₱3,261         ₱28,261         ₱3,21         ₱3,21 <td>Past due but not impaired</td> <td>44</td> <td>648</td> <td>-</td> <td>692</td> <td>2,341</td>	Past due but not impaired	44	648	-	692	2,341
Consolidated         2018 ECL Staging Stage 1         2017           Consumer Lending         2 stage 1 2-month ECL         ECL Staging Stage 2 1-month ECL         Total           Neither past due nor impaired High grade         #32,661         # P.	Past due and impaired	-	-	3,835	3,835	4,235
Consumer Lending         Stage 1         Stage 2         Stage 3         Total         Total           Neither past due nor impaired High grade         #82,2661         ₱ - ₱ - ₱ - ₱ - ₱ - ₱ - ₱ - ₱ - ₱ - ₱ -	Gross carrying amount	₽390,541	₽17,425	₽3,835	₽411,800	₽369,144
Consumer Lending         Stage 1         Stage 2         Stage 3         Total         Total           Neither past due nor impaired High grade         #82,2661         ₱ - ₱ - ₱ - ₱ - ₱ - ₱ - ₱ - ₱ - ₱ - ₱ -	C		24	110		2017
Stage   Stage   Stage   Stage   Stage   Total	Consondated					2017
Notification   Past due nor impaired   Pigh grade   Pig		Stage 1			Total	Total
Neither past due nor impaired   High grade   P32,661   P- P- P32,661   P28,20   Standard grade   44,389   600   - 44,988   6,65   Sub-Standard   1,309   563   - 1,872   4,08   Urratted   1,782   1,613   - 3,395   31,63   Past due but not impaired   551   435   - 986   3,14   Past due and impaired   3,313   3,313   13   Gross carrying amount   P80,692   P3,211   P3,313   P87,215   P73,86	Consumer Lending				Total	10111
High grade		12 month ECE	Effetific ECE	Elletinic ECE		
Standard grade	1 1	₽32 661	₽_	₽_	₽32 661	₽28 208
Sub-Standard   1,309   563   - 1,872   4,08     Unrated   1,782   1,613   - 3,395   31,63     Past due but not impaired   551   435   - 986   3,14     Past due and impaired   - 0   - 3,313   3,313   13     Gross carrying amount   P80,692   P3,211   P3,313   P87,215   P73,86     Consolidated   2018   2018   2017     Consolidated   Stage 1   Consolidate   Stage 2   Consolidate   P1,239   P- P- P1,239   P2,39     Standard grade   P1,239   P- P- P1,239   P2,39     Past due but not impaired   P1,210   P1,684   P23   P13,818   P12,25     Consolidated   P1,210   P1,684   P23   P1,218   P1			_	-	,	
Unrated				_		4,088
Past due but not impaired				_		31,631
Past due and impaired   Past due and impaired   Past due and impaired   Past due and impaired   Past due nor impaired   Past		,	,	_	- )	3,149
Gross carrying amount         ₱80,692         ₱3,211         ₱3,313         ₱87,215         ₱73,86           Consolidated         ECL Staging Stage 2         Stage 1         Stage 2         Stage 3         Total         Total           Trade-related Lending         12-month ECL         Lifetime ECL         Date of the pass due to make the nor impaired of the past due but not impaired of the past due to minpaired of the past due and impaired of the past due and impaired of the past due and impaired of the past due nor impaired of the past due	*	-	-	3,313		134
Consolidated         2018         2017           Trade-related Lending         Stage 1   Stage 2   Stage 3   Stage 3   Total         Total           Neither past due nor impaired High grade         P1,239   P2,39   P		₽80,692	₽3,211			₽73,860
Trade-related Lending	, g.,		- /	-	- , -	
Trade-related Lending         Stage 1         Stage 2         Stage 3         Total         Total           Neither past due nor impaired High grade         ₱1,239         ₱ - ₱ - ₱ - ₱ - ₱ - ₱ - ₱ - ₱ - ₱ - ₱ -	Consolidated					2017
Trade-related Lending			ECL	Staging		
Neither past due nor impaired High grade		Stage 1	Stage 2	Stage 3	Total	Total
High grade	Trade-related Lending	12-month ECL	Lifetime ECL	Lifetime ECL		
Standard grade         9,371         9         -         9,381         8,11           Sub-Standard         1,500         1,675         -         3,175         1,67           Umrated         -         -         -         -         -           Past due but not impaired         0         -         -         0         3           Past due and impaired         -         -         23         23         2           Gross carrying amount         ₱12,110         ₱1,684         ₱23         ₱13,818         ₱12,255           Consolidated         ₱12,110         ₱1,684         ₱23         ₱13,818         ₱12,215           Consolidated         ₱12,110         ₱1,684         ₱23         ₱13,818         ₱13,818         ₱13,818 <td>Neither past due nor impaired</td> <td></td> <td></td> <td></td> <td></td> <td></td>	Neither past due nor impaired					
Sub-Standard   1,500	High grade	₽1,239	₽-	₽-	₽1,239	₽2,397
Unrated	Standard grade	9,371	9	-	9,381	8,117
Past due but not impaired   Past due and impaired   Past due nor impaired   Past due nor impaired   Past due but not impaired   Past due and impaired   Past due nor impaired   Past due due nor impaire	Sub-Standard	1,500	1,675	-	3,175	1,671
Past due and impaired		-	-	-	-	-
Consolidated         ₱12,110         ₱1,684         ₱23         ₱13,818         ₱12,25           Consolidated         ECL Staging         Total         Total           Others         Stage 1         Stage 2         Stage 3         Total         Total           Neither past due nor impaired High grade         ₱12         ₱-         ₱-         ₱12         ₱317           Standard grade         0         -         -         0         1           Sub-Standard         0         -         -         0         -           Unrated         39         -         -         5         5           Past due but not impaired         1         5         -         5         5           Past due and impaired         ₱52         ₱5         ₱-         ₱-         ₱-         ₱-         ₱365           Parent Company         2018         2018         2017         2		0	-	-		37
Consolidated   Stage 1   Stage 2   Stage 3   Total   Total		-	-			28
Others         Stage 1         Stage 2         Stage 3         Total         Total           Neither past due nor impaired High grade         ₱12         ₱-         ₱-         ₱12         ₱317           Standard grade         0         0         -         0         1           Sub-Standard         0         0         -         0         -           Unrated         39         -         0         39         212           Past due but not impaired         1         5         -         5         5           Past due and impaired         -         -         -         -         8           Corsos carrying amount         ₱52         ₱5         ₱-         ₱-         ₱-         ₱365           Parent Company         -	Gross carrying amount	₽12,110	₽1,684	₽23	₽13,818	₽12,250
Others         Stage 1         Stage 2         Stage 3         Total         Total           Neither past due nor impaired High grade         ₱12         ₱-         ₱-         ₱12         ₱317           Standard grade         0         0         -         0         1           Sub-Standard         0         0         -         0         -           Unrated         39         -         0         39         212           Past due but not impaired         1         5         -         5         5           Past due and impaired         -         -         -         -         8           Corsos carrying amount         ₱52         ₱5         ₱-         ₱-         ₱-         ₱365           Parent Company         -	Consolidated		20	18		2017
Others         Stage 1         Stage 2         Stage 3         Total         Total           Neither past due nor impaired           High grade         ₱12         ₱-         ₱-         ₱12         ₱317           Standard grade         0         -         -         0         -           Sub-Standard         0         -         -         0         -           Unrated         39         -         -         39         212           Past due but not impaired         1         5         -         5         5           Past due and impaired         -         -         -         -         -         8           Corporate and commercial         ₱52         ₱5         ₱-         ₱-         ₱-         ₱365           Parent Company         2017         ECL Staging         Total         Total         Total           Corporate and commercial         \$tage 1         \$tage 2         \$tage 3         Total         Total           Porporate and commercial         12-month ECL         Lifetime ECL         Lifetime ECL         Lifetime ECL           Neither past due nor impaired         #1         #1         #2         #2         #2         #2	Consonance					2017
Others         12-month ECL         Lifetime ECL         Lifetime ECL           Neither past due nor impaired High grade         P12         P-         P-         P12         P317           Standard grade         0         -         -         0         1           Sub-Standard         0         -         -         0         -           Unrated         39         -         -         39         212           Past due but not impaired         1         5         -         5         5         5           Past due and impaired         -         -         -         -         -         8         2017           ECL Staging         ECL Staging         Total         Total         Total         Total           Neither past due nor impaired         High grade         P38,025         P-         P-         P38,025         P27,318           Standard grade         234,159         2,341         -         236,500         222,621           Sub-Standard         90,869         14,428         -         105,297         81,297           Urrated         438         8         -         446		Stage 1		0 0	Total	Total
High grade	Others					
High grade	Neither past due nor impaired				-	
Standard grade		₽12	₽-	₽-	₽12	₽317
Unrated   39	Standard grade	0	-	-	0	1
Past due but not impaired Past due and impaired         1         5         -         5         5           Past due and impaired         -         -         -         -         -         8           Gross carrying amount         P52         P5         P-         P-         P-         P365           ECL Staging         ECL Staging         Total         Total         Total           Linding         12-month ECL         Lifetime ECL         Lifetime ECL         Lifetime ECL         Lifetime ECL         Lifetime ECL         Park (a)	Sub-Standard	0	-	-	0	_
Past due and impaired         -         -         -         -         -         -         -         Parent Pr         P365           Parent Company         2018         2017           ECL Staging         ECL Staging         Total         Total           Corporate and commercial         Stage 1         Stage 2         Stage 3         Total         Total           Iending         12-month ECL         Lifetime ECL         Lifetime ECL         Lifetime ECL         Lifetime ECL         Lifetime ECL         Stage 3         Total         P27,318         P27,318         Stage 3         P27,318         Stage 3         P27,318 <t< td=""><td>Unrated</td><td>39</td><td>-</td><td>-</td><td>39</td><td>212</td></t<>	Unrated	39	-	-	39	212
Parent Company         2018         2017           Corporate and commercial lending         Stage 1   Stage 2   Stage 3   Stage 3   Total         Total           Neither past due nor impaired High grade         ₱38,025   ₱-   ₱-   ₱-   ₱38,025   ₱27,318           Standard grade         234,159   2,341   -   236,500   222,621           Sub-Standard         90,869   14,428   -   105,297   81,297           Unrated         438   8   -   446   1,654           Past due but not impaired         44   25   -   69   1,395           Past due and impaired         -   1,068   1,068   2,867	Past due but not impaired	1	5	-	5	5
Parent Company         2018         2017           Corporate and commercial lending         Stage 1         Stage 2         Stage 3         Total         Total           Neither past due nor impaired High grade         ₱38,025         ₱-         ₱-         ₱38,025         ₱27,318           Standard grade         234,159         2,341         -         236,500         222,621           Sub-Standard         90,869         14,428         -         105,297         81,297           Unrated         438         8         -         446         1,654           Past due but not impaired         44         25         -         69         1,395           Past due and impaired         -         -         1,068         1,068         2,867		-	-	-		8
Corporate and commercial         Stage 1         Stage 2         Stage 3         Total         Total           lending         12-month ECL         Lifetime ECL         Lifetime ECL         Lifetime ECL           Neither past due nor impaired         High grade         ₱38,025         ₱-         ₱-         ₱38,025         ₱27,318           Standard grade         234,159         2,341         -         236,500         222,621           Sub-Standard         90,869         14,428         -         105,297         81,297           Unrated         438         8         -         446         1,654           Past due but not impaired         44         25         -         69         1,395           Past due and impaired         -         -         1,068         1,068         2,867	Gross carrying amount	₽52	₽5	₽-	₽-	₽365
Corporate and commercial         Stage 1         Stage 2         Stage 3         Total         Total           lending         12-month ECL         Lifetime ECL         Lifetime ECL         Lifetime ECL           Neither past due nor impaired         High grade         ₱38,025         ₱-         ₱-         ₱38,025         ₱27,318           Standard grade         234,159         2,341         -         236,500         222,621           Sub-Standard         90,869         14,428         -         105,297         81,297           Unrated         438         8         -         446         1,654           Past due but not impaired         44         25         -         69         1,395           Past due and impaired         -         -         1,068         1,068         2,867	Parent Company		20	18		2017
Iending         12-month ECL         Lifetime ECL         Lifetime ECL           Neither past due nor impaired         High grade         ₱38,025         ₱-         ₱-         ₱38,025         ₱27,318           Standard grade         234,159         2,341         -         236,500         222,621           Sub-Standard         90,869         14,428         -         105,297         81,297           Unrated         438         8         -         446         1,654           Past due but not impaired         44         25         -         69         1,395           Past due and impaired         -         -         1,068         1,068         2,867				Staging	_	
Neither past due nor impaired         High grade       #38,025       #-       #-       #-       #38,025       #27,318         Standard grade       234,159       2,341       -       236,500       222,621         Sub-Standard       90,869       14,428       -       105,297       81,297         Unrated       438       8       -       446       1,654         Past due but not impaired       44       25       -       69       1,395         Past due and impaired       -       -       1,068       1,068       2,867	Corporate and commercial		8		Total	Total
High grade       #38,025       #-       #-       #-       #38,025       #27,318         Standard grade       234,159       2,341       -       236,500       222,621         Sub-Standard       90,869       14,428       -       105,297       81,297         Unrated       438       8       -       446       1,654         Past due but not impaired       44       25       -       69       1,395         Past due and impaired       -       -       1,068       1,068       2,867		12-month ECL	Lifetime ECL	Lifetime ECL		
Standard grade         234,159         2,341         -         236,500         222,621           Sub-Standard         90,869         14,428         -         105,297         81,297           Unrated         438         8         -         446         1,654           Past due but not impaired         44         25         -         69         1,395           Past due and impaired         -         -         1,068         1,068         2,867		_				_
Sub-Standard     90,869     14,428     -     105,297     81,297       Unrated     438     8     -     446     1,654       Past due but not impaired     44     25     -     69     1,395       Past due and impaired     -     -     1,068     1,068     2,867				₽-		₽27,318
Unrated     438     8     -     446     1,654       Past due but not impaired     44     25     -     69     1,395       Past due and impaired     -     -     1,068     1,068     2,867	2			-		222,621
Past due but not impaired       44       25       -       69       1,395         Past due and impaired       -       -       1,068       1,068       2,867		,		-		81,297
Past due and impaired 1,068 1,068 2,867				-		1,654
		44	25	-		
Gross carrying amount #363,535 #16,801 #1,068 #381,404 #337,152			-			
	Gross carrying amount	¥363,535	¥16,801	¥1,068	<b>₽</b> 381,404	<b>₽</b> 337,152



Parent Company		20	18		2017
		ECL S	Staging		
	Stage 1	Stage 2	Stage 3	Total	Total
Consumer Lending	12-month ECL	Lifetime ECL	Lifetime ECL		
Neither past due nor impaired				•	<u>,                                      </u>
High grade	₽18	₽-	₽-	₽18	₽16
Standard grade	44,287	600	-	44,887	6,538
Sub-Standard	1,271	563	-	1,833	4,083
Unrated	1,782	1,613	-	3,395	31,631
Past due but not impaired	551	49	-	600	1,636
Past due and impaired	-	-	1,952	1,952	133
Gross carrying amount	₽47,908	₽2,824	₽1,952	₽52,685	₽44,037
Parent Company		20	18		2017
1 -					
	Stage 1	ECL S Stage 2	Stage 3	Total	Total
Trade-related Lending	12-month ECL	Lifetime ECL	Lifetime ECL		
Neither past due nor impaired					,
High grade	₽359	₽-	₽-	₽359	₽835
Standard grade	9,371	9	-	9,381	8,118
Sub-Standard	1,500	1,675	-	3,175	1,670
Unrated	-	-	-	-	_
Past due but not impaired	0	-	-	0	37
Past due and impaired	-	-	23	23	28
Gross carrying amount	₽11,230	₽1,684	₽23	₽12,938	₽10,688

Parent Company		2	018		2017
		ECL	Staging		•
	Stage 1	Stage 2	Stage 3	Total	Total
Others	12-month ECL	Lifetime ECL	Lifetime ECL		
Neither past due nor impaired					
High grade	₽-	₽-	₽-	₽-	₽–
Standard grade	-	-	-	-	1
Sub-Standard	-	-	-	-	_
Unrated	39	-	-	39	53
Past due but not impaired	1	-		1	_
Past due and impaired			-	<u>-</u>	
Gross carrying amount	₽40	₽-	₽-	₽40	₽54

<u>Depository accounts with the BSP and counterparty banks, Trading and Investment Securities</u>
For these financial assets, outstanding exposure is rated primarily based on external risk rating (i.e. Standard and Poor's (S&P), otherwise, rating is based on risk grades by a local rating agency or included under "Unrated", when the counterparty has no available risk grade.

The external risk rating of the Group's depository accounts with the BSP and counterparty banks, trading and investment securities, is grouped as follows:

Credit Quality Rating	External Credit Risk Rating	Credit Rating Agency
High grade	AAA, AA+, AA, AA-	S&P
	Aaa, Aa1, Aa2, Aa3	Moody's
	AAA, AA+, AA, AA-	Fitch
Standard grade	A+, A, A-, BBB+, BBB, BBB-	S&P
	A1, A2, A3, Baa1, Baa2, Baa3	Moody's
	A+, A, A-, BBB+, BBB, BBB-	Fitch
Substandard grade	BB+, BB, BB-, B/B+, CCC, R, SD & D	S&P
	Ba1, Ba2, Ba3, B1, B2, R, SD & D	Moody's
	BB+, BB, BB-, B/B+, CCC, R, SD & D	Fitch



Following is the credit rating scale applicable for foreign banks, and government securities (aligned with S&P ratings):

AAA – An obligor has extremely strong capacity to meet its financial commitments.

AA – An obligor has very strong capacity to meet its financial commitments. It differs from the highest–rated obligors at a minimal degree.

A – An obligor has strong capacity to meet its financial commitments but is somewhat more susceptible to the adverse effects of changes in circumstances and economic conditions than obligors in higher–rated categories.

## BBB and below:

BBB – An obligor has adequate capacity to meet its financial commitments. However, adverse economic conditions or changing circumstances are more likely to lead to a weakened capacity of the obligor to meet its financial commitments.

BB – An obligor is less vulnerable in the near term than other lower–rated obligors. However, it faces major ongoing uncertainties and exposure to adverse business, financial, or economic conditions which could lead to the obligor's inadequate capacity to meet its financial commitments.

B – An obligor is more vulnerable than the obligors rated 'BB', but the obligor currently has the capacity to meet its financial commitments. Adverse business, financial, or economic conditions will likely impair the obligor's capacity or willingness to meet its financial commitments.

CCC – An obligor is currently vulnerable and is dependent upon favorable business, financial, and economic conditions for the obligor to meet its financial commitments.

CC – An obligor is currently vulnerable. The rating is used when a default has not yet occurred, but expects default to be a virtual certainty, regardless of the anticipated time to default.

R – An obligor is under regulatory supervision owing to its financial condition. During the pendency of the regulatory supervision, the regulators may have the power to favor one class of obligations over others or pay some obligations and not others.

SD and D – An obligor is in default on one or more of its financial obligations including rated and unrated financial obligations but excluding hybrid instruments classified as regulatory capital or in non–payment according to terms.

## Due from other banks and government securities

The external risk rating of the Group's depository accounts with counterparty banks, trading and investment securities, is grouped as follows (aligned with the Philippine Ratings System):

Credit Quality Rating	External Credit Risk Rating
High grade	PRSAAA, PRSAa+, PRSAa, PRSAa-
Standard grade	PRSA+, PRSA, PRSA-, PRSBaa+, PRSBaa, PRSBaa-
Substandard grade	PRSBa+, PRSBa, PRSBa-, PRSB+, PRSB, PRSB-,
-	PRSCaa+, PRSCaa, PRSCa-, PRSCa+, PRSCa, PRSCa-,
	PRSC+, PRSC, PRSC-



PRSAaa – The obligor's capacity to meet its financial commitment on the obligation is extremely strong.

PRSAa – The obligor's capacity to meet its financial commitment on the obligation is very strong.

PRSA – With favorable investment attributes and are considered as upper–medium grade obligations. Although obligations rated 'PRSA' are somewhat more susceptible to the adverse effects of changes in economic conditions, the obligor's capacity to meet its financial commitments on the obligation is still strong.

PRSBaa – An obligation rated 'PRS Baa' exhibits adequate protection parameters. However, adverse economic conditions and changing circumstances are more likely to lead to a weakened capacity of the obligor to meet its financial commitment on the obligation. PRSBaa–rated issues may possess certain speculative characteristics.

PRSBa – An obligation rated 'PRSBa' is less vulnerable to nonpayment than other speculative issues. However, it faces major ongoing uncertainties relating to business, financial or economic conditions, which could lead to the obligor's inadequate capacity to meet its financial commitment on the obligation.

PRSB – An obligation rated 'PRSB' is more vulnerable to nonpayment than obligations rated 'PRSBa', but the obligor currently has the capacity to meet its financial commitment on the obligation. Adverse economic conditions will likely impair the obligor's capacity to meet its financial commitment on the obligation. The issue is characterized by high credit risk.

PRSCaa – An obligation rated 'PRSCaa' is presently vulnerable to nonpayment and is dependent upon favorable business, financial and economic conditions for the obligor to meet its financial commitments on the obligation. In the event of adverse economic conditions, the obligor is not likely to have the capacity to meet its financial commitment on the obligation. The issue is considered to be of poor standing and is subject to very high credit risk.

PRSCa – An obligation rated "PRSCa" is presently highly vulnerable to nonpayment. Likely already in or very near default with some prospect for partial recovery of principal or interest.

PRSC – An obligation is already in default with very little prospect for any recovery of principal or interest.

The succeeding tables show the credit exposure of the Group and the Parent Company related to these financial assets.

Consolidated		2017					
	ECL Staging						
Investment securities at	Stage 1	Stage 2	Stage 3	Total	Total		
amortized cost	12-month ECL	Lifetime ECL	Lifetime ECL				
Neither past due nor impaired							
High grade	₽7,913	₽108	₽-	₽8,021	₽320		
Standard grade	111,072	-	-	111,072	57,917		
Sub-Standard	1,703	-	-	1,703	1,416		
Unrated	40,765	1,396	152	42,313	_		
Gross carrying amount	₽161,454	₽1,503	₽152	₽163,109	₽59,653		



Consolidated		2	018		2017		
		ECL Staging					
	Stage 1	Stage 2	Stage 3	Total	Total		
Financial assets at FVOCI	12-month ECL	Lifetime ECL	Lifetime ECL				
Neither past due nor impaired							
High grade	₽674	₽-	-	₽674	₽8,062		
Standard grade	9,371	-	-	9,371	28,528		
Sub-Standard	-	-	-	-	1,515		
Unrated	55	2	-	56	_		
Past due but not impaired	10,100	2	-	10,102	38,105		
Past due and impaired	674	-	-	674	8,062		
Gross carrying amount	₽10,100	₽2	₽-	₽10,102	₽38,105		

Consolidated			2018		
	High Grade	Standard Grade	Substandard Grade	Unrated	Total
Due from BSP	₽–	₽101,890	₽_	₽_	₽101,890
Due from other banks	944	8,303	17	-	9,264
Interbank loans receivable and SPURA	_	10,000	_	_	10,000
Financial assets at FVPL	911	4,100	53	_	5,064
	₽1,855	₽124,293	₽70	₽-	₽126,218

Consolidated	2017					
	High	Standard	Substandard	Unrated	Total	
	Grade	Grade	Grade	Ulliated	rotal	
Due from BSP	₽–	₽98,490	₽–	₽–	₽98,490	
Due from other banks	4,245	10,787	13	4,245	15,045	
Interbank loans receivable and SPURA	_	18,752	_	_	18,752	
Financial assets at FVPL	1,194	10,013	85	1,194	11,292	
	₽5,439	₽138,042	₽98	₽5,439	₽143,579	

Parent Company	2018				
		ECL	Staging		
Investment securities at	Stage 1	Stage 2	Stage 3	Total	Total
amortized cost	12-month ECL	Lifetime ECL	Lifetime ECL		
Neither past due nor impaired				<u> </u>	
High grade	₽7,235	₽108	₽-	₽7,343	₽8,062
Standard grade	103,873	-	-	103,873	25,672
Sub-Standard	1,303	_	_	1,303	1,485
Unrated	40,765	1,396	-	42,161	_
Gross carrying amount	₽153,176	₽1,503	₽-	₽154,679	₽35,219

Parent Company	2018					
		ECL	Staging			
	Stage 1	Stage 2	Stage 3	Total	Total	
Financial assets at FVOCI	12-month ECL	Lifetime ECL	Lifetime ECL			
Neither past due nor impaired						
High grade	₽15	₽-	₽-	₽15	₽320	
Standard grade	8,141	-	-	8,141	55,182	
Sub-Standard	<u>-</u>	-	-	-	1,166	
Unrated	55	2	-	56	-	
Past due but not impaired	8,211	2	-	8,213	56,668	
Past due and impaired	15	-	-	15	320	
Gross carrying amount	₽8,141	₽-	₽-	₽8,141	₽55,182	

Parent Company			2018		
	High Grade	Standard Grade	Substandard Grade	Unrated	Total
Due from BSP	₽-	₽95,093	₽-	₽-	₽95,093
Due from other banks	696	7,119	17	7	7,838
Interbank loans receivable and SPURA	_	7,000	_	_	7,000
Financial assets at FVPL	1,447	4,100	_	1,143	6,690
	₽2,143	₽113,312	₽17	₽1,150	₽116,621



Parent Company			2017		
	High Grade	Standard Grade	Substandard Grade	Unrated	Total
Due from BSP	₽-	₽91,717	₽-	₽-	₽91,717
Due from other banks	4,124	9,921	13	_	14,058
Interbank loans receivable and SPURA	_	17,348	_	_	17,348
Financial assets at FVPL	1,194	9,877	85	_	11,156
	₽5,318	₽128,863	₽98	₽-	₽134,279

The tables below show the aging analysis of gross past due but not impaired loans and receivables that the Group and Parent Company held as of December 31, 2018 and 2017 (in millions). Under PFRS 7, a financial asset is past due when a counterparty has failed to make a payment when contractually due.

	Consolidated						
	Less than			More than	_		
December 31, 2018	30 days	31 to 60 days	61 to 90 days	91 days	Total		
Loans and receivables							
Corporate and commercial							
lending	₽250	<b>₽</b> 40	₽23	₽380	₽692		
Consumer lending	718	41	19	208	986		
Trade-related lending	_	_	_	_	_		
Others	1	_	_	5	5		
Total	₽969	₽80	₽42	₽593	₽1,684		

			Consolidated		
_	Less than			More than	
December 31, 2017	30 days	31 to 60 days	61 to 90 days	91 days	Total
Loans and receivables					_
Corporate and commercial					
lending	₽919	₽186	₽296	₽940	₽2,341
Consumer lending	120	148	366	2,515	3,149
Trade-related lending	5	2	30	_	37
Others	_	_	_	27	27
Total	₽1,044	₽336	₽692	₽3,482	₽5,554

			Parent Company		
	Less than			More than	
December 31, 2018	30 days	31 to 60 days	61 to 90 days	91 days	Total
Loans and receivables					
Corporate and commercial	₽1	₽2	₽_	₽66	₽69
lending		_	_		
Consumer lending	600	_	_	_	600
Trade-related lending	_	_	_		_
Others	1	_	_	_	1
Total	₽602	₽2	₽-	₽66	₽669

			Parent Company		
	Less than			More than	
December 31, 2017	30 days	31 to 60 days	61 to 90 days	91 days	Total
Loans and receivables					_
Corporate and commercial					₽1,394
lending	₽872	₽122	₽211	₽189	
Consumer lending	105	127	196	1,208	1,636
Trade-related lending	6	2	30	_	38
Total	₽983	₽251	₽437	₽1,398	₽3,068



The following table presents the carrying amount of financial assets of the Group and Parent Company as of December 31, 2018 and 2017 that would have been considered past due or impaired if not renegotiated:

	Consolidated		Parent Com	npany
	2018	2017	2018	2017
Loans and advances to customers				
Corporate and commercial lending	₽507,921	₽807,247	<b>₽</b> 40,029	₽224,74
Consumer lending	110,885	42,487	110,885	37,587
Total renegotiated financial assets	₽618,805	₽849,734	₽150,914	₱262,330

# Impairment assessment (Prior to adoption of PFRS 9)

The main considerations for the loan impairment assessment include whether any payment of principal or interest is overdue by more than 90 days, or there are known difficulties in the cash flows of counterparties, credit rating downgrades, or infringement of the original terms of the contract. The Group addresses impairment assessment in two areas: individually assessed allowances and collectively assessed allowances.

## Individually assessed allowances

The Group determines the allowances appropriate for each individually significant loan or advance on an individual basis. Items considered when determining allowance amounts include the sustainability of the counterparty's business plan, its ability to improve performance once a financial difficulty has arisen, projected receipts and the expected dividend payout should bankruptcy ensue, the availability of other financial support and the realizable value of collateral, and the timing of the expected cash flows. The impairment losses are evaluated at each reporting date, unless unforeseen circumstances require more careful attention.

### Collectively assessed allowances

Allowances are assessed collectively for losses on loans and advances that are not individually significant (including residential mortgages and unsecured consumer lending) and for individually significant loans and advances where there is no objective evidence of individual impairment yet. Allowances are evaluated on each reporting date with each portfolio receiving a separate review.

The collective assessment takes account of impairment that is likely to be present in the portfolio even though there is no objective evidence of the impairment yet per an individual assessment. Impairment losses are estimated by taking into consideration the following information: historical losses on the portfolio, current economic conditions, the approximate delay between the time a loss is likely to have been incurred and the time it will be identified as requiring an individually assessed impairment allowance, and expected receipts and recoveries once impaired.

Management is responsible for deciding the length of this period which can extend for as long as one year. The impairment allowance is then reviewed by credit management to ensure alignment with the Group's overall policy.

## Impairment assessment (PFRS 9)

The Group recognizes a credit loss allowance on a financial asset based on whether it has had a significant increase in credit risk since initial recognition. Accordingly, the Group categorizes its financial assets into three categories: stage 1 – financial asset that has not had a significant increase in credit risk; stage 2 – financial asset that has had a significant increase in credit risk; and stage 3 – financial asset in default.



Generally, the Group assesses the presence of a significant increase in credit risk based on the number of notches that a financial asset's credit risk rating has declined. When applicable, the Group also applies a rebuttable presumption that the credit risk on a financial asset has increased significantly since initial recognition when contractual payments are more than 30 days past due.

Further, the Group considers a financial asset as in default when (a) as a result of one or more loss events, there is objective evidence that its recoverable value is less than its carrying amount; (b) it is classified as doubtful or loss under prudential reporting; (c) it is in litigation; and/or (d) full repayment of principal and interest is unlikely without foreclosure of collateral, if any. When applicable, the Group also applies a rebuttable presumption that default does not occur later than when a financial asset is 90 days past due unless the Group has reasonable and supportable information to demonstrate that a more lagging default criterion is more appropriate.

The Group then measures the credit loss allowance on a financial instrument at an amount equal to 12-month expected credit losses for items categorized as stage 1 and lifetime credit losses to items categorized as stage 2 and stage 3.

The Group modeled the following inputs to the expected credit loss formula separately. The formula is applied to each financial asset, with certain exceptions wherein a collective or other general approach is applied:

### Exposure at Default (EAD)

The Group defines EAD as the principal and interests that would not be collected assuming the borrower's defaults during a future point in time. The Bank computes for a financial asset's EAD using the expected contractual cash flows during the contractual life of the financial instrument. A financial asset's EAD is defined as the sum of EAD from principal and EAD from interest.

### Probability of default (PD)

The Group uses forward-looking PD estimates that are unbiased and probability-weighted using a range of possible outcomes. The PD for each individual instrument is modelled based on historical data and is estimated based on current market conditions and reasonable and supportable information about future economic conditions. The Bank segmented its credit exposures based on homogenous risk characteristics and developed a corresponding PD methodology for each portfolio. The PD methodology for each relevant portfolio is determined based on the underlying nature or characteristic of the portfolio, behavior of the accounts and materiality of the segment as compared to the total portfolio. The Group's PDs are mainly categoried into three: (a) corporate; (b) soverign; and (c) retail.

# Loss given default (LGD)

The Group's LGD model considers certain factors such as the historical cash flow recovery and reasonable and supportable information about future economic conditions, where appropriate. Generally, the model utilizes the Bank's existing loan exposure rating system which is designed to capture these factors as well as the characteristics of collaterals related to an exposure. In cases wherein this does not apply, the Group looks into the standard characteristics of collaterals (e.g., car and housing loans) in order to estimate an LGD factor. In the case of exposures without collaterals (e.g., securities), the Group uses internationally-accepted standard LGD factors.

#### Credit Review

In accordance with BSP Circular 855, credit reviews are conducted on loan accounts to evaluate whether loans are granted in accordance with the Bank's policies, to assess loan quality and appropriateness of classification and adequacy of loan loss provisioning. Results of credit reviews



are promptly reported to management to apprise them of any significant findings for proper corrective actions.

### Market Risk

Market risk is the risk of loss that may result from changes in the value of a financial product. The Parent Company's market risk originates from its holdings of domestic and foreign-denominated debt securities, foreign exchange instruments, equities, foreign exchange derivatives and interest rate derivatives.

The RMG of the Parent Company is responsible for assisting the ROC with its responsibility for identifying, measuring, managing and controlling market risk. Market risk management measures the Parent Company market risk exposures through the use of VaR. VaR is a statistical measure that estimates the maximum potential loss from a portfolio over a holding period, within a given confidence level.

## VaR assumptions

The Parent Company calculates the VaR in trading activities. The Parent Company uses the Historical Simulation Full Valuation approach to measure VaR for all treasury traded instruments, using a 99.00% confidence level and a 1-day holding period.

The use of a 99.00% confidence level means that, within a one day horizon, losses exceeding the VaR figure should occur, on average, not more than once every hundred days. The validity of the VaR model is verified through back testing, which examines how frequently actual and hypothetical daily losses exceeds daily VaR. The Parent Company measures and monitors the VaR and profit and loss on a daily basis.

Since VaR is an integral part of the Parent Company's market risk management, VaR limits have been established for all trading positions and exposures are reviewed daily against the limits by management. Further, stress testing is performed for monitoring extreme events.

## **Limitations of the VaR Methodology**

The VaR models are designed to measure market risk in a normal market environment using equally weighted historical data. The use of VaR has limitations because it is based on historical correlations and volatilities in market prices and assumes that future price movements will follow the same distribution. Due to the fact that VaR relies heavily on historical data to provide information and may not clearly predict the future changes and modifications of the risk factors, the probability of large market moves may be underestimated if changes in risk factors fail to align with the assumptions. VaR may also be under— or over—estimated due to the assumptions placed on risk factors and the relationship between such factors for specific instruments. Even though positions may change throughout the day, the VaR only represents the risk of the portfolios at the close of each business day, and it does not account for any losses that may occur beyond the 99.00% confidence level.

In practice, the actual trading results will differ from the VaR calculation and, in particular, the calculation does not provide a meaningful indication of profits and losses in stressed market conditions. To determine the reliability of the VaR models, actual outcomes are monitored regularly to test the validity of the assumptions and the parameters used in the VaR calculation. Market risk positions are also subject to regular stress tests to ensure that the Group would withstand an extreme market event.



A summary of the VaR position of the trading portfolio of the Parent Company is as follows:

		Foreign			
	Interest Rate <sup>1</sup>	Exchange <sup>2</sup>	Price <sup>3</sup>	Interest Rate <sup>4</sup>	Interest Rate <sup>5</sup>
			(In Millions)		
2018			, , , , , , , , , , , , , , , , , , ,		
31 December	₽43.62	₽4.54	<b>₽21.78</b>	₽13.78	₽10.65
Average daily	52.11	18.69	30.17	6.35	4.40
Highest	121.89	63.74	56.30	13.78	19.03
Lowest	21.47	2.53	18.29	3.18	0.60
2017					
31 December	₽120.05	₽7.78	₽45.24	₽4.00	₽1.76
Average daily	82.27	28.20	23.34	3.78	5.29
Highest	146.71	73.74	46.21	6.97	9.21
Lowest	37.58	2.99	3.43	1.44	1.48

<sup>&</sup>lt;sup>1</sup> Interest rate VaR for debt securities (Interest rate VaR for foreign currency denominated debt securities are translated to PHP using daily closing rate)

#### Interest Rate Risk

The Group's interest rate risk originates from its holdings of interest rate sensitive assets and interest rate sensitive liabilities. The Parent Company follows prudent policies in managing its exposures to interest rate fluctuations, and constantly monitors its assets and liabilities.

As of December 31, 2018 and 2017, 64.57% and 64.76% of the Group's total loan portfolio, respectively, comprised of floating rate loans which are repriced periodically by reference to the transfer pool rate which reflects the Group's internal cost of funds. In keeping with banking industry practice, the Group aims to achieve stability and lengthen the term structure of its deposit base, while providing adequate liquidity to cover transactional banking requirements of customers.

Interest is paid on demand accounts, which constituted 22.81% and 24.29% of total deposits of the Parent Company as of December 31, 2018 and 2017, respectively.

Interest is paid on savings accounts and time deposits accounts, which constitute 35.56% and 41.64%, respectively, of total deposits of the Parent Company as of December 31, 2018, and 29.72% and 45.99%, respectively, as of December 31, 2017.

Savings account interest rates are set by reference to prevailing market rates, while interest rates on time deposits and special savings accounts are usually priced by reference to prevailing rates of short-term government bonds and other money market instruments, or, in the case of foreign currency deposits, inter-bank deposit rates and other benchmark deposit rates in international money markets with similar maturities.

The Group is likewise exposed to fair value interest rate risk due to its holdings of fixed rate government bonds as part of its financial assets at FVOCI/AFS and FVPL portfolios. Market values of these investments are sensitive to fluctuations in interest rates.



<sup>&</sup>lt;sup>2</sup> FX VaR is the bankwide foreign exchange risk

<sup>&</sup>lt;sup>3</sup> Price VaR for equity securities and futures

<sup>&</sup>lt;sup>4</sup> Interest rate VaR for FX swaps and FX forwards

<sup>&</sup>lt;sup>5</sup> Interest rate VaR for IRS

The following table provides for the average effective interest rates of the Group and of the Parent Company as of December 31, 2018 and 2017:

	Consolidated		Parent Company	
	2018	2017	2018	2017
Peso				
Assets				
Due from BSP	0.17%	0.13%	0.06%	0.13%
Due from banks	0.26%	0.24%	0.11%	0.19%
Investment securities*	4.52%	4.21%	4.36%	4.10%
Loans and receivables	7.26%	5.53%	6.18%	5.22%
Liabilities				
Deposit liabilities	1.96%	1.15%	1.71%	1.04%
Bills payable	3.59%	2.99%	3.59%	2.99%
USD				
Assets				
Due from banks	0.75%	0.17%	0.61%	0.16%
Investment securities*	4.16%	3.60%	3.88%	3.61%
Loans and receivables	4.07%	3.40%	3.93%	3.40%
Liabilities				
Deposit liabilities	1.48%	1.13%	1.45%	1.12%
Bills payable	2.89%	1.94%	2.86%	1.94%

<sup>\*</sup> Consisting of financial assets at FVPL, Financial assets at FVOCI and Investment securities at amortized cost.

The asset-liability gap analysis method is used by the Group to measure the sensitivity of its assets and liabilities to interest rate fluctuations. This analysis measures the Group's susceptibility to changes in interest rates. The repricing gap is calculated by first distributing the assets and liabilities contained in the Group's balance sheet into tenor buckets according to the time remaining to the next repricing date (or the time remaining to maturity if there is no repricing), and then obtaining the difference between the total of the repricing (interest rate sensitive) assets and the total of repricing (interest rate sensitive) liabilities.

A gap is considered negative when the amount of interest rate sensitive liabilities exceeds the amount of interest rate sensitive assets. A gap is considered positive when the amount of interest rate sensitive assets exceeds the amount of interest rate sensitive liabilities.

Accordingly, during a period of rising interest rates, a bank with a positive gap would be in a position to invest in higher yielding assets earlier than it would need to refinance its interest rate sensitive liabilities. During a period of falling interest rates, a bank with a positive gap would tend to see its interest rate sensitive assets repricing earlier than its interest rate sensitive liabilities, restraining the growth of its net income or resulting in a decline in net interest income.



The following tables set forth the repricing gap position of the Group and Parent Company as of December 31, 2018 and 2017 (in millions):

	Consolidated				
	2018				
	Up to 3	>3 to 12	>12		
	Months	Months	Months	Total	
Financial Assets					
Due from BSP	<b>₽</b> 101,890	₽-	₽-	<b>₽</b> 101,890	
Due from other banks	9,455	_	_	9,455	
Investment securities	12,301	3,432	174,500	190,232	
Loans and receivables	255,491	38,683	211,634	505,808	
<b>Total financial assets</b>	379,137	42,114	386,133	807,385	
Financial Liabilities					
Deposit liabilities	291,698	17,893	412,532	722,123	
Bills payable	34,505	4,507	815	39,827	
<b>Total financial liabilities</b>	326,204	22,400	413,346	761,950	
Repricing gap	₽52,934	₽19,714	(₽27,213)	₽45,435	
			·		
		Consolida	ited		
		2017			

	Consolidated					
	2017					
	Up to 3	>3 to 12	>12			
	Months	Months	Months	Total		
Financial Assets						
Due from BSP	₽98,490	₽—	₽—	₽98,490		
Due from other banks	15,641	_	_	15,641		
Investment securities	9,702	471	117,797	127,970		
Loans and receivables	243,419	32,312	173,240	448,971		
Total financial assets	367,252	32,783	291,037	691,072		
Financial Liabilities				_		
Deposit liabilities	256,633	14,206	364,254	635,093		
Bills payable	20,118	_	_	20,118		
Total financial liabilities	276,751	14,206	364,254	655,211		
Repricing gap	₽90,501	₽18,577	(₱73,217)	₽35,861		

	Parent Company				
	2018				
	Up to 3	>3 to 12	>12		
	Months	Months	Months	Total	
Financial Assets					
Due from BSP	₽95,093	₽–	₽-	₽95,093	
Due from other banks	7,838	_	_	7,838	
Investment securities	5,782	3,355	169,588	178,725	
Loans and receivables	232,067	26,695	182,672	441,435	
<b>Total financial assets</b>	340,780	30,050	352,260	723,090	
Financial Liabilities					
Deposit liabilities	241,100	14,877	382,266	638,243	
Bills payable	34,505	4,507	815	39,827	
<b>Total financial liabilities</b>	275,606	19,384	383,080	678,070	
Repricing gap	₽65,174	₽10,666	( <del>P</del> 30,820)	₽45,020	



	Parent Company				
	2017				
	Up to 3	>3 to 12	>12		
	Months	Months	Months	Total	
Financial Assets					
Due from BSP	₽91,717	₽_	₽_	₽91,717	
Due from other banks	14,067	_	_	14,067	
Investment securities	7,364	466	112,697	120,527	
Loans and receivables	218,899	23,005	144,651	386,555	
Total financial assets	332,047	23,471	257,348	612,866	
Financial Liabilities					
Deposit liabilities	215,735	12,112	331,389	559,236	
Bills payable	20,118	_	_	20,118	
<b>Total financial liabilities</b>	235,853	12,112	331,389	579,354	
Repricing gap	₽96,194	₽11,359	(₱74,042)	₽33,512	

The Group also monitors its exposure to fluctuations in interest rates by using scenario analysis to estimate the impact of interest rate movements on its interest income. This is done by modeling the impact to the Group's interest income and interest expenses to parallel changes in the interest rate curve in a given 12-month period.

The following tables set forth the estimated change in the Group's and Parent Company's annualized net interest income due to a parallel change in the interest rate curve as of December 31, 2018 and 2017:

	Consolidated				
		2018			
_	Chang	e in interest rates	s (in basis points)	1	
_	100bp rise	50bp rise	50bp fall	100bp fall	
Change in annualized net interest income	₽645	₽322	(₽322)	( <del>₽</del> 645)	
As a percentage of the Group's net interest income for the year ended December 31, 2018	2.80%	1.40%	(1.40%)	(2.80%)	
		Consolida	ted		
		2017			
	Chan	ge in interest rates	(in basis points)		
_	100bp rise	50bp rise	50bp fall	100bp fall	
Change in annualized net interest income	₽1,046	₽523	(₱523)	(₱1,046)	
As a percentage of the Group's net interest income for the year ended	5.2207	2 ((0)	(2.660)	(5.220()	
December 31, 2017	5.33%	2.66%	(2.66%)	(5.33%)	



_		Parent Com 2018	pany		
_	Chang	e in interest rate	s (in basis points)		
	100bp rise	50bp rise	50bp fall	100bp fall	
Change in annualized net interest income	₽996	₽498	<b>(₽498)</b>	<b>(₽996)</b>	
As a percentage of the Parent Company's net interest income for the year ended					
December 31, 2018	4.95%	2.48%	(2.48%)	(4.95%)	
		Parent Com	pany		
_		2017			
_	Change in interest rates (in basis points)				
_	100bp rise	50bp rise	50bp fall	100bp fall	
Change in annualized net interest				_	
income	₽1,049	₽525	(₱525)	(₱1,049)	
As a percentage of the Parent					
Company's net interest income					
for the year ended December 31, 2017					
	6.46%	3.23%	(3.23%)	(6.46%)	

The following tables set forth the estimated change in the Group's and Parent Company's income before tax and equity due to a reasonably possible change in the market prices of quoted bonds classified under financial assets at FVPL, AFS financial assets and financial assets at FVOCI, brought about by movement in the interest rate curve as of December 31, 2018 and 2017 (in millions):

		Consolid	lated			
		2018				
			es (in basis point			
	25bp rise	10bp rise	10bp fall	25bp fall		
Change in income before tax	(₽51)	(₽20)	₽20	<b>₽</b> 51		
Change in equity	(113)	(45)	45	113		
		Consolic	lated			
	2017					
	Char	nge in interest rate	es (in basis points)	)		
	25bp rise	10bp rise	10bp fall	25bp fall		
Change in income before tax	(₱146)	(₽58)	₽58	₽146		
Change in equity	(637)	(255)	255	637		
	Parent Company					
		Parent Co.	mpany			
		Parent Co 2018				
	Chang	2018		rs)		
	Change 25bp rise	2018	3	rs) 25bp fall		
Change in income before tax		2018 ge in interest rat	es (in basis point			
Change in income before tax Change in equity	25bp rise	2018 ge in interest rat 10bp rise	B es (in basis point 10bp fall	25bp fall		
	25bp rise (¥51)	2018 ge in interest rat 10bp rise (₱20)	es (in basis point 10bp fall P20 41	25bp fall ₽51		
	25bp rise (¥51)	2018 ge in interest rat 10bp rise (₱20) (41)	es (in basis point 10bp fall P20 41	25bp fall ₽51		
	25bp rise (¥51) (103)	2018 ge in interest rat 10bp rise (\$\mathbb{P}\)20) (41)  Parent Cor 2017	es (in basis point 10bp fall P20 41	25bp fall <del>\$\frac{1}{2}\$51</del> 103		
	25bp rise (¥51) (103)	2018 ge in interest rat 10bp rise (\$\mathbb{P}\)20) (41)  Parent Cor 2017	es (in basis point 10bp fall P20 41	25bp fall #51 103		
	25bp rise (₱51) (103)	2018 ge in interest rat 10bp rise (₱20) (41)  Parent Con 2017 nge in interest rate	es (in basis point 10bp fall P20 41  mpany es (in basis points	25bp fall <del>\$\frac{1}{2}\$51</del> 103		



## Foreign Currency Risk

The Group's foreign exchange risk originates from its holdings of foreign currency-denominated assets (foreign exchange assets) and foreign currency-enominated liabilities (foreign exchange liabilities).

Foreign exchange liabilities generally consist of foreign currency-denominated deposits in the Group's FCDU account made in the Philippines or generated from remittances to the Philippines by persons overseas who retain for their own benefit or for the benefit of a third party, foreign currency deposit accounts with the Group.

Foreign currency liabilities are generally used to fund the Group's foreign exchange assets which generally consist of foreign currency-denominated loans and investments in the FCDU. Banks are required by the BSP to match the foreign currency-denominated assets with liabilities held in the FCDU that are denominated in the same foreign currency. In addition, the BSP requires a 30.00% liquidity reserve on all foreign currency-denominated liabilities held in the FCDU.

The Group's policy is to maintain foreign currency exposure within existing regulations, and within acceptable risk limits. The Group believes in ensuring its foreign currency is at all times within limits prescribed for financial institutions who are engaged in the same types of businesses in which the Group and its subsidiaries are engaged.

The table below summarizes the Group's and Parent Company's exposure to foreign exchange risk. Included in the table are the Group's and Parent Company's assets and liabilities at carrying amounts (stated in US Dollars), categorized by currencywith its PHP equivalent:

	Consolidated							
_	2018				2017			
_		Other				Other		
	USD	Currencies*	Total	PHP	USD	Currencies*	Total	PHP
Assets								
Cash and other cash items	\$2,204	2,095	4,299	₽226,044	\$2,447	3,173	5,620	₽280,624
Due from other banks	42,189	7,705	49,894	2,623,437	64,664	16,189	80,853	4,037,014
Financial assets at FVPL	15,988	-	15,988	840,625	60,427	_	60,427	3,017,118
Financial assets at FVOCI	14,640	-	14,640	769,771	_	_	_	_
AFS financial assets	_	_	_	_	71,057	6,324	77,381	3,863,641
Investment securities at amortized								
cost	116,716	-	116,716	6,136,946	_	_	_	_
HTM financial assets	_	_	_	_	31,952	9,791	41,742	2,084,196
Loans and receivables	42,471	12,985	55,455	2,915,835	30,809	7,385	38,194	1,907,050
Accrued interest receivable	1,038	19	1,057	55,562	992	133	1,125	56,164
Other assets	17,253	302	17,555	923,023	24,851	2	24,853	1,240,929
	252,498	23,106	275,604	14,491,243	287,199	42,998	330,197	16,486,736
Liabilities								
Deposit liabilities	66,162	109,191	175,353	9,220,065	59,445	36,388	95,833	4,784,917
Bills payables	354,416	57,130	411,546	21,639,069	128,720	132,510	261,230	13,043,213
Accrued interest and other								
expenses	1,554	7	1,561	82,090	512	7	519	25,900
Other liabilities	8,710	1,750	10,459	549,944	11,317	877	12,194	608,805
	430,842	168,077	598,919	31,491,168	199,994	169,782	369,776	18,462,835
Currency spot	(6,789)	(316)	(7,106)	(373,621)	(8,054)	-	(8,054.00)	(402,136)
Currency forwards	185,313	145,250	330,563	17,380,980	(59,709)	136,301	76,591.11	3,824,198
Net Exposure	\$ 179	(38)	141	₽7,434	\$19,442	9,516	28,958	₽1,445,964

<sup>\*</sup>Other currencies include EUR, CNY, JPY, GBP, AUD, SGD, CHF, CAD, NZD, AED, HKD.



Parent Company 2018 2017 Other Other PHP USD PHP USD Currencies\* Total Currencies\* Total Assets Cash and other cash items \$123 2,095 2,218 ₽116,611 \$250 3,173 3,424 ₽170,939 Due from other banks 38,240 7,705 45,944 2,415,755 56,536 16,189 72,726 3,631,190 15,988 15,988 840,625 59,729 59,729 2,982,292 Financial assets at FVPL Financial assets at FVOCI AFS financial assets 49,997 6,324 56,321 2,812,106 Investment securities at amortized 69,961 69,961 3,678,571 HTM financial assets 9,791 9,791 488,850 Loans and receivables 35,151 12,985 48,136 2,530,985 23,323 7,385 30,709 1,533,277 229 24,792 Accrued interest receivable 19 94 4,967 96 133 11,418 24,790 1,237,880 17,060 17,362 Other assets 302 912,911 \$176,598 23,106 199,704 ₽10,500,426 \$214,722 42,998 ₽12,867,952 Liabilities Deposit liabilities 402 109,191 109,593 5,762,373 36,388 36,888 1,841,843 Bills payables 354,416 57,130 411,546 21,639,069 128,720 132,510 261,230 13,043,213 Accrued interest and other expenses 425 21.234 1,433 1,440 75,729 418 1,750 9,050 10,361 9,927 495,639 Other liabilities 8,611 544,767 364,862 168,077 532,939 28,021,937 138,689 169,781 308,470 15,401,928 Currency spot (8,054) (8,054) (402,136) (6,789)(316)(7,106)(373,621)Currency forwards 145,250 330,563 17,380,980 (59,709)136,301 76,591 (38) (9,778) (<del>P</del>514,153) \$8,269

The following table sets forth, for the period indicated, the impact of the range of reasonably possible changes in the US\$ exchange rate and other currencies per Philippine peso on the pre-tax income and equity (in millions).

Consolidated

		Consolidated	
	Change in Foreign Exchange Rate	Sensitivity of Pretax Income	Sensitivity of Equity
2018			1 1
USD	2%	₽33	<b>₽</b> 110
Other	1%	_	_
USD	(2%)	(33)	(110)
Other	(1%)	_	-
2017			
USD	2%	₽134	<b>₽</b> 595
Other	1%	3	3
USD	(2%)	(134)	(595)
Other	(1%)	(3)	(3)



<sup>\*</sup>Other currencies include EUR, CNY, JPY, GBP, AUD, SGD, CHF, CAD, NZD, AED, HKD.

	Parent Company			
	Change in			
	Foreign	Sensitivity of	Sensitivity of	
	Exchange Rate	Pretax Income	Equity	
2018				
USD	2%	₽33	₽95	
Other	1%	_	_	
USD	(2%)	(33)	(95)	
Other	(1%)	_	_	
2017				
USD	2%	₽133	₽573	
Other	1%	3	3	
USD	(2%)	(133)	(573)	
Other	(1%)	(3)	(3)	

The impact in pre-tax income and equity is due to the effect of foreign currency behaviour to Philippine peso.

# Equity Price Risk

Equity price risk is the risk that the fair values of equities change as a result of movements in both the level of equity indices and the value of individual stocks. The non-trading equity price risk exposure arises from the Group's investment portfolio.

The effect on the Group and Parent Company's equity as a result of a change in the fair value of equity instruments held as FVOCI due to a reasonably possible change in equity indices, with all other variables held constant, is as follows (in millions):

	Consolida	Consolidated		
	Change in	Effect on		
	equity index	Equity		
2018	+10%	₽6.8		
	<b>−10</b> %	1.2		
2017	+10%	₽10.5		
	-10%	4.1		
	Parent Co	mpany		
	Change in	Effect on		
	equity index	Equity		
2018	+10%	₽7.7		
	<b>−10</b> %	0.2		
2017	+10%	₽10.5		
	-10%	4.1		

# Liquidity Risk and Funding Management

Liquidity risk is generally defined as the current and prospective risk to earnings or capital arising from the Parent Company's inability to meet its obligations when they become due without incurring unacceptable losses or costs.



The Parent Company's liquidity management involves maintaining funding capacity to accommodate fluctuations in asset and liability levels due to changes in the Parent Company's business operations or unanticipated events created by customer behavior or capital market conditions. The Parent Company seeks to ensure liquidity through a combination of active management of liabilities, a liquid asset portfolio composed of deposits reserves and high quality securities, the securing of money market lines, and the maintenance of repurchase facilities to address any unexpected liquidity situations.

The tables below show the maturity profile of the Parent Company's assets and liabilities, based on contractual undiscounted cash flows (in millions):

	December 31, 2018					
		Less than				
	On demand	1 year	1 to 2 years	2 to 3 years	3 to 5 years	Total
Financial Assets			-			
Cash and other cash items	₽13,705	₽_	₽–	₽-	₽–	₽13,705
Due from BSP	95,093	_	_	_	_	95,093
Due from other banks	7,838	_	_	_	-	7,838
SPURA	_	8,998	_	_	-	9
Financial assets at FVPL	_	1,700	378	1,079	4,296	7,453
Financial assets at FVOCI	_	1,382	389	3,258	4,502	9,531
Loans and receivables	_	166,040	30,097	45,970	337,036	579,143
	₽116,636	₽178,120	₽30,865	₽50,306	₽345,834	₽712,772
Financial Liabilities						
Deposit liabilities						
Demand	145,560	_	_	_	_	145,560
Savings	226,944	_	_	_	_	226,944
Time	_	235,885	4,764	16,552	16,102	273,303
Bills payable	-	40,108	-	-	-	40,108
(Forward)						
Manager's checks	_	2,070	_	_	_	2,070
Accrued interest and other expenses	_	3,279	_	_	_	3,279
Derivative liabilities	_	455	_	_	_	455
Other liabilities:						
Accounts payable	_	2,249	_	_	_	2,249
Acceptances payable	_	358	_	_	_	358
Due to PDIC	_	628	_	_	_	628
Margin deposits	_	3	_	_	_	3
Other credits - dormant	_	242	_	_	_	242
Due to the Treasurer of the	_	379	_	_	_	379
Philippines						
Miscellaneous	_	1,922	_	_	_	1,922
Total liabilities	372,504	287,578	4,764	16,552	16,102	697,499
Net Position	( <del>P</del> 255,867)	( <del>P</del> 113,646)	₽26,101	₽49,691	₽345,834	₽52,112



	December 31, 2017					
·		Less than				
	On demand	1 year	1 to 2 years	2 to 3 years	3 to 5 years	Total
Financial Assets						
Cash and other cash items	₽11,160	₽_	₽_	₽_	₽–	₽11,160
Due from BSP	91,717	_	_	_	_	91,717
Due from other banks	14,067	-	_	_	-	14,067
SPURA	_	17,348	_	_	_	217.348
Financial assets at FVPL	_	2,673	844	760	14,001	18,278
AFS financial assets	_	8,360	4,802	4,786	35,082	53,031
Loans and receivables	_	149,393	23,651	25,443	268,251	466,738
	106,944	177,774	29,297	30,989	317,334	653,804
Financial Liabilities						
Deposit liabilities						
Demand	138,930	_	_	_	_	139,180
Savings	179,593	_	_	_	_	179,593
Time	_	235,825	799	5,012	348	241,984
Bills payable	_	20,177	_	_	_	20,177
Manager's checks	_	1,709	_	_	_	1,709
Accrued interest and other expenses	_	1,062	_	_	_	1,062
Derivative liabilities	_	268	_	_	_	268
Other liabilities:						
Accounts payable	_	1,828	_	_	_	1,828
Acceptances payable	_	470	_	_	_	470
Due to PDIC	_	532	_	_	_	532
Margin deposits	_	3	_	_	_	3
Other credits - dormant	_	214	_	_	_	214
Due to the Treasurer of the	_	34	_	_	_	34
Philippines						
Miscellaneous	-	510	_	_	_	510
Total liabilities	318,523	262,632	799	5,012	348	587,314
Net Position	(₱211,580)	(₱84,858)	₽28,498	₽25,977	₽317,398	₽85,186

Liquidity risk is monitored and controlled primarily by a gap analysis of maturities of relevant assets and liabilities reflected in the MCO report, as well as an analysis of available liquid assets. Instead of relying solely on contractual maturities profile, the Parent Company uses Behavioral MCO to capture a going concern view. Furthermore, internal liquidity ratios and monitoring of large fund providers have been set to determine sufficiency of liquid assets over deposit liabilities. The Bank started monitoring and reporting to the BSP the Liquidity Coverage Ratio in 2016 and the Net Stable Funding Ratio in 2018. Liquidity is managed by the Parent and its subsidiaries on a daily basis, while scenario stress tests and sensitivity analysis are conducted periodically.

# 7. Due From BSP and Other Banks

# Due from BSP

This account consists of:

	Consoli	Consolidated		mpany
	2018	2017	2018	2017
Demand deposit account	₽99,889,758	₽95,790,000	₽93,092,929	₽89,017,023
Special deposit account	2,000,000	2,700,000	2,000,000	2,700,000
Others	15	14	15	14
	₽101,889,773	₽98,490,014	₽95,092,944	₽91,717,037



# Due from Other Banks

This comprises of deposit accounts with:

	Consol	Consolidated		npany
	2018	2017	2018	2017
Local banks	₽5,284,825	₽6,600,456	₽4,140,002	₽6,479,014
Foreign banks	4,170,622	9,041,020	3,697,892	7,587,605
	₽9,455,447	₽15,641,476	₽7,837,894	₽14,066,620

# Interest Income on Due from BSP and Other Banks

This account consists of:

		Consolidated		Pa	rent Compan	y
	2018	2017	2016	2018	2017	2016
Due from BSP	₽ 124,557	₽213,879	₽266,204	₽67,039	₽112,851	₽246,888
Due from other banks	135,818	138,850	221,843	101,994	50,296	115,528
	₽260,375	₽352,729	₽488,047	₽169,033	₽163,147	₽362,416

# 8. Interbank Loans Receivable and Securities Purchased Under Resale Agreement

	Consol	Consolidated		mpany
	2018	2017	2018	2017
Interbank loans receivable	₽1,998,040	₽–	₽1,998,040	₽_
SPURA	10,000,000	18,751,845	7,000,000	17,347,522
	₽11,998,040	₱18,751,845	₽8,998,040	₽17,347,522

## Interbank Loans Receivable

As of December 31, 2018, interbank loans receivable consists of short-term foreign currency-denominated loans granted to other banks with annual interest rates of 2.2%.

# Securities Purchased Under Resale Agreement

This account represents overnight placements with the BSP where the underlying securities cannot be sold or repledged to parties other than the BSP.

In 2018, 2017 and 2016, the interest rates of SPURA equals to 4.75%, 3.50%, and 2.90 %, respectively, for the Group and Parent Company.



## 9. Trading and Investment Securities

### Financial Assets at FVPL

This account consists of:

	Consolidated		Parent Cor	npany
•	2018	2017	2018	2017
Held for trading				
Government bonds (Note 28)	₽633,893	₽5,911,659	₽633,893	₽5,876,832
Treasury notes	838,662	1,893,192	838,662	1,792,621
Treasury bills	1,214,170	2,025,367	1,214,170	2,025,367
Private bonds	3,189,063	2,663,397	2,282,598	2,616,730
Quoted equity shares	1,312,625	_	1,312,625	_
	7,188,413	12,493,615	6,281,948	12,311,550
Financial assets designated at FVPL	_	3,411,686	_	3,411,686
Derivative assets (Note 25)	407,848	333,587	407,848	333,587
Total	₽7,596,261	₽16,238,888	₽6,689,796	₽16,056,823

As of December 31, 2017, financial assets designated at FVPL of the Parent Company consist of investments in shares of stocks which contain multiple embedded derivatives which are deemed not clearly and closely related to its equity host. In this regard, PAS 39 provides that if a contract contains one or more embedded derivatives, an entity may designate the entire hybrid contract at FVPL unless the embedded derivative does not significantly modify the cash flows that otherwise would be required by the contract, or it is clear with little or no analysis when a similar hybrid instrument is first considered that separation of the embedded derivative is prohibited. On this basis, management has determined that the investments shall be designated as at FVPL.

Dividends earned by the Parent Company from its investment in shares designated at FVPL amounted to ₱118.64 million, and ₱82.83 million in 2018 and 2017, respectively (Note 21).

As of December 31, 2018 and 2017, HFT securities include fair value loss of ₱55.35 million and ₱65.56 million, respectively, for the Group, and fair value loss of ₱55.35 million and ₱69.22 million, respectively, for the Parent Company.

Effective interest rates for peso-denominated financial assets at FVPL for both the Group and the Parent Company range from 0.06% to 7.11% in 2018 and from 0.64% to 5.49% in 2017. Effective interest rates for foreign currency-denominated financial assets at FVPL for the Group range from 0.71% to 6.28% in 2018 and from 2.29% to 10.16% in 2017. Effective interest rates for foreign currency-denominated financial assets at FVPL for the Parent Company range from 0.71% to 6.28% in 2018 and from 2.29% to 10.16% in 2017.

## Financial Assets at FVOCI

As of December 31, 2018, this account consists of:

	Consolidated	Parent Company
Quoted		
Government bonds (Notes 18 and 28)	₱9,944 <b>,</b> 507	₽8,141,359
Private bonds	35,370	1,676
Equities	103,285	51,610
	10,083,162	8,194,645
Unquoted		
Equities – net	18,365	18,365
	18,365	18,365
Total	₽10,101,527	₽8,213,010



## Unquoted equity securities

This account comprises of shares of stocks of various unlisted private corporations. The Group has designated these equity securities as at FVOCI because they will not be sold in the foreseeable future.

## *Net unrealized gains (losses)*

Financial assets at FVOCI include fair value losses of ₱367.05 million and ₱236.65 million for the Group and Parent Company as of December 31, 2018. The fair value gains or losses are recognized under OCI. Impairment loss on debt financial assets at FVOCI of the Group and the Parent Company amounted to ₱6.32 million in 2018.

Effective interest rates for peso-denominated financial assets at FVOCI for the Group range from 4.25% to 5.58% in 2018 and from 2.95% to 8.92% in 2017. Effective interest rates for peso-denominated financial assets at FVOCI for the Parent Company range from 4.25% to 5.58% in 2018 and from 2.95% to 8.92% in 2017.

Effective interest rates for foreign currency—denominated financial assets at FVOCI for both the Group and Parent Company range from 2.33% to 8.48% in 2018 and from 0.99% to 5.75% in 2017.

### **AFS Financial Assets**

As of December 31, 2017, this account consists of:

	Consolidated	Parent Company
Quoted		
Government bonds (Notes 18 and 28)	₽35,229,504	₱32,373,344
Private bonds	11,090,438	10,483,794
Equities	67,903	67,903
	₽46,387,845	₽42,925,041
Unquoted		
Equities – net *	57,546	12,042
	57,546	12,042
Total	₽46,445,391	₽42,937,083

<sup>\*</sup> Includes fully impaired equity investments with acquisition cost of \$\mathbb{P}38.83\$ million for the Group and \$\mathbb{P}6.32\$ million for the Parent Company as of December 31, 2017 (Note 16).

# Unquoted equity securities

This account comprises of shares of stocks of various unlisted private corporations.

## *Net unrealized gains (losses)*

AFS financial assets include fair value losses of ₱1.81 billion for the Group and Parent Company as of December 31, 2017. The fair value gains or losses are recognized under OCI. No impairment loss was recognized in 2017.

In 2017, effective interest rates for peso—denominated AFS financial assets for the Group range from 1.34% to 7.00% in 2017 and effective interest rates for peso—denominated AFS financial assets for the Parent Company range from 2.08% to 7.00%.

Effective interest rates for foreign currency-denominated AFS financial assets for both the Group and Parent Company range from 0.99% to 5.75% in 2018 and from 0.37% to 7.45% in 2017.



## Investment Securities at Amortized Cost

As of December 31, 2018, this account consists of:

	Consolidated	Parent Company
Government bonds (Note 18)	107,986,234	101,388,184
Private bonds	55,122,532	53,291,150
	163,108,766	154,679,334
Unamortized premium – net	9,803,371	9,360,070
Allowance	(375,101)	(214,938)
	172,537,036	163,824,466

Effective interest rates for peso-denominated investment securities at amortized cost for the Group range from 1.06% to 8.92% in 2018, 2.82% to 7.75% in 2017, and from 2.05% to 6.63% in 2016. Effective interest rates for foreign currency-denominated investment securities at amortized cost range from 0.58% to 7.37% in 2018, 8.50% to 8.93% in 2017, and from 0.21% to 8.50% in 2016.

Effective interest rates for peso-denominated investment securities at amortized cost of the Parent Company range from 1.06% to 8.92% in 2018, 2.82% to 5.25% in 2017 and from 4.13% to 9.13% in 2016. Effective interest rates for foreign currency-denominated investment securities at amortized cost range from 0.21% to 8.50% in 2018, 0.21% to 8.93% in 2017, and from 2.26% to 10.72% in 2016.

### HTM Financial Assets

As of December 31, 2017, this account consists of:

	Consolidated	Parent Company
Government bonds (Note 18)	₽46,718,014	₽44,032,555
Private bonds	11,465,164	10,697,164
	58,183,178	54,729,719
Unamortized premium – net	7,103,089	6,803,774
	₽65,286,267	₽61,533,493

Effective interest rates for peso-denominated HTM financial assets for the Group range 2.05% to 6.63% in 2017, and from 1.35% to 9.13% in 2016. Effective interest rates for foreign currency-denominated HTM financial assets range from 0.21% to 8.93% in 2017, and from 2.26% to 10.72% in 2016.

Effective interest rates for peso-denominated HTM financial assets of the Parent Company range from 2.82% to 5.25% in 2017 and from 4.13% to 9.13% in 2016. Effective interest rates for foreign currency-denominated HTM financial assets range from 0.21% to 8.93% in 2017, and from 2.26% to 10.72% in 2016.

# Reclassification of Financial Assets

2016 Reclassification

As allowed under PAS 39, the Group transferred certain securities from AFS financial assets to HTM financial assets on various dates in November 2017 (reclassification dates). The decision to effect this transfer was reached by balancing the need to reduce the market risk sensitivity of the balance sheet without reducing the portfolio of liquid assets.



As of December 31, 2017, details of reclassified financial assets follow:

Consolidated								
		Carrying		Fair	Unamortized			
		Value at	Carrying	Value at	Net Unrealized			
		Reclassification	Value as of	Reclassification	Loss Deferred			
	Face Value	Date	December 31	Date	in Equity	Amortization		
(in original currency)								
Philippine peso denominated								
government bonds	₽10,106,378	₽11,636,529	₽10,977,243	₽11,039,842	(₱544,126)	₽52,561		
US dollar denominated								
government bonds	USD103,371	135,851	126,762	129,074	(6,372)	405		

Parent							
		Carrying		Fair	Unamortized		
		Value at	Carrying	Value at	Net Unrealized		
		Reclassification	Value as of	Reclassification	Loss Deferred		
	Face Value	Date	December 31	Date	in Equity	Amortization	
(in original currency)							
Philippine peso denominated							
government bonds	₽9,856,378	₽11,350,542	₽10,704,207	₽10,765,719	(₱533,349)	₽51,474	
US dollar denominated							
government bonds	USD96,871	126,204	118,144	120,350	(5,556)	298	

As of December 31, 2017, had these securities not been transferred to HTM, additional fair value gain of ₱14.92 million and ₱7.86 million on Philippine peso denominated government bonds, for the Group and the Parent Company, respectively and additional fair values gain of USD2.85 million (₱142.30 million) and USD2.67 million (₱133.31 million) on US dollar denominated government bonds, for the Group and Parent Company, respectively, would have been charged against to the statement of comprehensive income.

The effective interest rates on Philippine peso denominated government bond at reclassification dates range from 3.05% to 5.25% for both the Group and Parent Company . The effective interest rates for US dollar denominated bonds range from 2.26% to 4.08% at the time of their reclassification for both the Group and Parent Company. The Group and Parent Company expect to recover 100% of the principal and the interest due on these transferred assets. These securities are also unimpaired as of December 31, 2017.

The unrealized losses deferred under 'Net unrealized gains (losses) on AFS Financial Assets' at reclassification date amounted to \$\mathbb{P}\$584.82 million and USD5.85 million for Philippine peso denominated and US dollar denominated government bonds, respectively.

### 2008 Reclassification

In 2008, as approved by its BOD, the Parent Company identified assets for which it had a clear change of intent to hold the investments to maturity rather than to exit or trade these investments in the foreseeable future and reclassified those investments from AFS financial assets to HTM financial assets effective October 2, 2008.

As of October 2, 2008, the total carrying value of AFS financial assets reclassified to HTM financial assets amounted to \$\frac{1}{2}\$9.04 billion, with unrealized losses of \$\frac{1}{2}\$47.44 million deferred under 'Net unrealized gains (losses) on AFS financial assets'. HTM financial assets reclassified from AFS financial assets with total face amount \$\frac{1}{2}\$798.13 million matured in 2017.



As of December 31, 2017, HTM financial assets reclassified from AFS financial assets consist of government bonds which have the following balances:

				rair	Unamortizeu	
			Carrying	Value at	Net Unrealized	
		Original	Value as of	reclassification	Loss Deferred	
	Face Value*	Cost	December 31	date	in Equity	Amortization
2017	491 811	592 315	509 646	531 918	(4 427)	24 016

<sup>\*</sup>Consist of US dollar-denominated bonds with face value of \$9.85 million and \$25.84 million as of December 31, 2018 and 2017, respectively.

Had these securities not been reclassified to HTM financial assets, additional fair value gain that would have been credited to the statement of comprehensive income amounted to ₱22.27 million, and ₱395.74 million in 2017 and 2016, respectively. Effective interest rate on the reclassified securities is 6.21%. The Parent Company expects to recover 100.00% of the principal and interest due on the reclassified investments. No impairment loss was recognized on these securities in 2017 and 2016.

# Interest Income on Investment Securities

This account consists of:

	Consolidated			Parent Company			
. <u></u>	2018	2017	2016	2018	2017	2016	
Financial assets at FVOCI	₽596,864	₽—	₽—	₽525,774	₽—	₽—	
AFS financial assets Investment securities at	_	1,309,755	1,538,173	_	1,176,831	1,439,037	
amortized cost	5,279,064	_	_	5,034,083	_	_	
HTM financial assets	_	2,246,355	1,539,908	_	2,098,194	1,441,882	
	₽6,289,251	₽3,966,999	₽3,282,963	₽5,973,180	₽3,673,802	₽3,060,325	

### 10. Loans and Receivables

This account consists of:

	Co	nsolidated	Parent Company		
	2018	2017	2018	2017	
Loans and discounts					
Corporate and commercial lending	₽411,800,451	₽369,145,536	₽381,404,349	₽337,153,332	
Consumer lending	87,214,939	73,858,213	52,684,530	44,035,292	
Trade-related lending	13,817,866	12,249,287	12,937,606	10,688,002	
Others*	56,516	364,975	39,761	54,551	
	512,889,771	455,618,011	447,066,246	391,931,177	
Unearned discounts	(255,536)	(307,886)	(208,377)	(267,099)	
	512,634,235	455,310,125	446,857,869	391,664,078	
Allowance for impairment and credit losses (Note 16)	(6,829,280)	(6,339,183)	(5,425,713)	(5,109,580)	
	₽505,804,955	₽448,970,942	₽441,432,156	₽386,554,498	

<sup>\*</sup>Others include employee loans and foreign bills purchased.

The Group's and Parent Company's loans and discounts under corporate and commercial lending include unquoted debt securities with carrying amount of ₱1.10 billion and ₱1.00 billion as of December 31, 2017, respectively.

As of December 31, 2018, loans of the Parent Company amounting to ₱5.17 billion are rediscounted with the BSP (Note 18).



# **BSP** Reporting

Information on the amounts of secured and unsecured loans and receivables (gross of unearned discounts and allowance for impairment and credit losses) of the Group and Parent Company are as follows:

	Consolidated				Parent Company				
	2018		2017		2018		2017		
	Amounts	%	Amounts	%	Amounts	%	Amounts	%	
Loans secured by									
Real estate	₽92,960,218	18.12	₽71,900,048	15.78	₽ 66,332,530	14.84	₱44,232,910	11.29	
Chattel mortgage	25,512,590	4.97	30,900,443	6.78	12,063,924	2.70	18,831,553	4.80	
Deposit hold out	3,839,704	0.75	3,980,670	0.87	3,027,964	0.68	2,893,239	0.74	
Shares of stock of									
other banks	2,347,650	0.46	5,060,000	1.11	2,347,650	0.53	5,060,000	1.29	
Guarantee by the									
Republic of the									
Philippines	5,746,500	1.12	7,082,500	1.55	5,746,500	1.29	7,082,500	1.81	
Others	105,253,810	20.52	80,947,148	17.77	102,901,498	23.02	78,703,585	20.08	
	235,660,467	45.95	199,870,809	43.87	192,420,066	43.04	156,803,787	40.01	
Unsecured loans	277,229,304	54.05	255,747,202	56.13	254,646,180	56.96	235,127,390	59.99	
	₽512,889,771	100.00	₽455,618,011	100.00	₽447,066,246	100.00	₽391,931,177	100.00	

Information on the concentration of credit as to industry of the Group and Parent Company follows:

		Consolidated					
_	2018	<b>2018</b> 2017					
	Amounts	%	Amounts	%			
Real estate, renting and business services	₽114,735,281	22.37	₱113,424,302	24.89			
Electricity, gas and water	72,863,548	14.21	53,514,587	11.75			
Wholesale and retail trade	55,339,970	10.79	53,818,092	11.81			
Transportation, storage and communication	50,516,030	9.85	40,464,073	8.88			
Financial intermediaries	49,687,486	9.69	52,341,750	11.49			
Manufacturing	28,277,954	5.51	29,583,222	6.49			
Arts, entertainment and recreation	25,456,962	4.96	13,959,186	3.06			
Accommodation and food service activities	12,218,029	2.38	12,260,862	2.69			
Construction	11,287,124	2.20	8,732,720	1.92			
Mining and quarrying	9,839,723	1.92	887,231	0.19			
Agriculture	7,134,717	1.39	6,051,546	1.33			
Education	5,717,621	1.11	3,869,247	0.85			
Public administration and defense	5,166,000	1.01	6,232,000	1.37			
Professional, scientific and technical activities	4,319,666	0.84	4,079,383	0.90			
Others*	60,329,660	11.26	56,399,810	12.38			
	₽512,889,771	100.00	₽455,618,011	100.00			

<sup>\*</sup>Others consist of administrative and support service, health, household and other activities.



	Parent Company			
	<b>2018</b> 2017			
	Amounts	%	Amounts	%
Real estate, renting and business services	₽90,654,316	20.28	₽91,809,744	23.42
Electricity, gas and water	70,798,136	11.04	52,050,493	13.28
Financial intermediaries	48,096,511	10.76	49,950,420	12.74
Wholesale and retail trade	49,365,453	11.04	46,238,179	11.80
Transportation, storage and communication	47,756,466	10.68	38,376,551	9.79
Manufacturing	25,115,956	5.62	25,622,331	6.54
Arts, entertainment and recreation	25,318,150	5.66	13,895,619	3.55
Accommodation and food service activities	10,563,067	2.36	10,285,048	2.62
Construction	9,965,323	2.23	7,349,908	1.88
Mining and quarrying	9,835,453	2.20	884,6864	0.23
Agriculture	5,321,124	1.19	4,442,522	1.13
Public administration and defense	5,166,000	1.16	6,232,000	1.59
Education	4,872,451	1.09	2,845,294	0.73
Professional, scientific and technical activities	4,221,842	0.94	3,760,091	0.96
Others*	40,015,998	8.95	38,188,292	9.74
	₽447,066,246	100.00	₽391,931,177	100.00

<sup>\*</sup>Others consist of administrative and support service, health, household and other activities.

The BSP considers that loan concentration exists when the total loan exposure to a particular industry or economic sector exceeds 30.00% of total loan portfolio. As of December 31, 2018 and 2017, the Parent Company does not have credit concentration in any particular industry.

As of December 31, 2018 and 2017, secured and unsecured non-performing loans (NPLs) of the Group and the Parent Company follow:

	Co	Consolidated		Parent Company	
	2018	2017	2018	2017	
Secured	₽2,771,745	₱3,164,209	₽493,929	₽687,318	
Unsecured	3,173,971	3,237,418	2,140,143	2,235,931	
	₽5,945,716	₽6,401,627	₽2,634,072	₽2,923,249	

Prior to January 1, 2018, NPLs generally refer to loans whose principal and/or interest is unpaid for thirty (30) days or more after due date or after they have become past due in accordance with existing BSP rules and regulations. This shall apply to loans payable in lump sum and loans payable in quarterly, semi—annual, or annual installments, in which case, the total outstanding balance thereof shall be considered nonperforming.

In the case of loans that are payable in monthly installments, the total outstanding balance thereof shall be considered nonperforming when three (3) or more installments are in arrears.

In the case of loans that are payable in daily, weekly, or semi-monthly installments, the total outstanding balance thereof shall be considered nonperforming at the same time that they become past due in accordance with existing BSP regulations, i.e., the entire outstanding balance of the receivable shall be considered as past due when the total amount of arrearages reaches twenty percent (20.00%) of the total loan balance.

Loans are classified as nonperforming in accordance with BSP regulations, or when, in the opinion of management, collection of interest or principal is doubtful. Loans are not reclassified as performing until interest and principal payments are brought current or the loans are restructured in accordance with existing BSP regulations, and future payments appear assured.

Loans which do not meet the requirements to be treated as performing loans shall also be considered as NPLs.



With the issuance of BSP Circular 941 *Amendments to the Regulations on Past Due and Non-Performing Loans* effective January 1, 2018, loans shall be considered non-performing, even without any missed contractual payments, when it is considered impaired under existing accounting standards, classified as doubtful or loss, in litigation, and/or there is evidence that full repayment of principal and interest is unlikely without foreclosure of collateral, if any. All other loans, even if not considered impaired, shall be considered non-performing if any principal and/or interest are unpaid for more than ninety (90) days from contractual due date, or accrued interests for more than ninety (90) days have been capitalized, refinanced, or delayed by agreement.

#### Interest Income on Loans and Receivables

This account consists of:

_		Consolidated			Parent Compai	ny
	2018	2017	2016	2018	2017	2016
Receivables from customers	₽28,195,915	₽21,663,571	₽17,812,793	₽23,488,872	₽17,455,018	₽14,055,123
Unquoted debt securities	_	88,076	76,459	_	81,999	67,164
	₽28,195,915	₽21,751,647	₽17,889,252	₽23,488,872	₽17,537,017	₽14,122,287

As of December 31, 2018 and 2017, 67.40% and 65.01%, respectively, of the total receivables from customers of the Group were subject to interest repricing. As of December 31, 2018 and 2017, 71.76% and 67.67%, respectively, of the total receivables from customers of the Parent Company were subject to interest repricing. Remaining receivables carry annual fixed interest rates ranging from 1.65% to 10.50% in 2018, from 2.08% to 10.50% in 2017, and from 1.00% to 11.00% in 2016 for foreign currency—denominated receivables and from 0.95% to 30.00% in 2018 and from 0.95% to 30.00% in 2017, and from 1.00% to 30.00% in 2016 for peso—denominated receivables.

# 11. Equity Investments

This account consists of investments in:

# A. Subsidiaries

	2018	2017
Equity Method:		
Balance at beginning of the year		
CBSI	₽11,618,713	₽11,047,530
CBCC	1,512,899	732,541
CBC-PCCI	27,905	22,853
CIBI	401,215	366,113
	13,560,733	12,169,037
Share in net income		
CBSI	328,663	514,396
CBCC	358,796	276,161
CBC-PCCI	14,834	5,851
CIBI	(6,938)	39,596
	695,356	836,004
Share in Other Comprehensive Income		
Items that recycle to profit or loss in subsequent periods:		
Net unrealized gain (loss) on FVOCI		
CBSI	(25,338)	24,765
CBCC	(27,584)	1,926
CIBI	(16,978)	(4,196)
	(69,900)	22,495

(Forward)



	2018	2017
Cumulative translation adjustments		
CBSI	₽5,791	₽13,058
	5,791	13,058
Items that do not recycle to profit or loss in subsequent periods:		
Remeasurement gain on defined benefit assets		
CBSI	86,299	18,964
CBCC	2,344	2,272
CBC-PCCI	_	(798)
CIBI	_	(298)
	88,642	20,140
Effect of PFRS 9 on Surplus:		
CBSI	(397,055)	_
	(397,055)	_
Additional Investments		
CBSI	500,000	_
CBCC	· <u> </u>	500,000
	500,000	500,000
Cash Dividends		
CIBI	(50,000)	_
		_
Balance at end of the year		
CBSI	12,117,074	11,618,713
CBCC	1,846,455	1,512,899
CBC-PCCI	42,739	27,905
CIBI	327,299	401,215
	₽14,333,567	₽13,560,733

#### B. Associates:

	2018	2017
<b>Equity Method:</b>		
Balance at beginning of the year	<b>₽</b> 329,422	₽276,559
Share in net income	101,009	73,133
Share in OCI:		
Items that do not recycle to profit or loss in subsequent periods		
Remeasurement loss on life insurance reserves	31,374	(12,221)
Items that recycle to profit or loss in subsequent periods:		
Net unrealized loss on FVOCI	(126,713)	(8,050)
Balance at end of the year	₽335,092	₽329,422

# **CBSI**

Cost of investment includes the original amount incurred by the Parent Company from its acquisition of CBSI in 2007 amounting to ₱1.07 billion. The capital infusion to CBSI in 2018 amounting to ₱500 million was approved by the Parent Company's BOD on June 6, 2018

#### Merger of CBSI with PDB

The BOD of both CBSI and PDB, in their meeting held on June 26, 2014, approved the proposed merger of PDB with CBSI, with the latter as the surviving bank. The terms of the Plan of Merger of CBSI with PDB were approved by CBSI and PDB's stockholders owning at least 2/3 of each corporation's outstanding common stocks in separate meetings held on August 14, 2014. The Plan of Merger permits the issuance of 1.23 PDB common shares for every CBSI common share.

On November 6, 2015, the BSP issued the Certificate of Authority on the Articles of Merger and the Plan of Merger, as amended, of CBSI and PDB.



On December 17, 2015, CBSI obtained SEC's approval of its merger with PDB, whereby the entire assets and liabilities of PDB shall be transferred to and absorbed by CBSI.

# Acquisition of PDB

In 2014, the Parent Company made tender offers to non-controlling stockholders of PDB. As of December 31, 2014, the Parent Company owns 99.85% and 100.00% of PDB's outstanding common and preferred stocks, respectively.

As of December 31, 2014, the Parent Company's cost of investment in PDB consists of:

Acquisition of majority of PDB's capital stock	₽1,421,346
Additional capital infusion	1,300,000
Tender offers	255,354
	₽2,976,700

On March 31, 2015, the Parent Company made additional capital infusion to PDB amounting to ₱1.70 billion. Of the total cost of investment, the consideration transferred for the acquisition of PDB follows:

Acquisition of majority of PDB's capital stock	₽1,421,346
Tender offers	255,354
	₽1,676,700

In 2015, the MB of the BSP granted to the Group investment and merger incentives in the form of waiver of special licensing fees for 67 additional branch licenses in restricted areas. This is in addition to the initial investment and merger incentives of 30 new branches in restricted areas and 35 branches to be transferred from unrestricted to restricted areas granted to the Parent Company by the MB in 2014. These branch licenses were granted under the Strengthening Program for Rural Bank (SPRB) Plus Framework.

The branch licenses have the following fair values:

114 Commercial Bank branch licenses	₽2,280,000
18 Thrift Bank branch licenses	270,000
	2,550,000
Deferred tax liability	765,000
	₽1,785,000

On April 6, 2016, the Parent Company's BOD has approved the allocation of the 67 additional branch licenses in restricted areas as follows: 49 to the Parent Company and 18 to CBSI. Pursuant to a memorandum dated March 18, 2017, the 67 branch licenses were awarded as incentives by the Monetary Board as a result of the Parent Company's acquisition of PDB. Goodwill from acquisition of PDB is computed as follows:

Consideration transferred		₽1,676,700
Less: Fair value of identifiable assets and liabilities		
acquired (Note 15)		
Net liabilities of PDB	(₱725,207)	
Branch licenses, net of deferred tax liability		
(Note 13)	1,785,000	1,059,793
		₽616,907



#### CIBI

On December 7, 2018, the BOD of CIBI approved the declaration of the cash dividends of \$\mathbb{P}\$50 million from the CIBI's unrestricted retained earnings for Stockholders on record as of December 15, 2018 payable on December 26, 2018.

#### **CBCC**

On April 1, 2015, the BOD approved the investment of the Parent Company in an investment house subsidiary, CBCC, up to the amount of ₱500.00 million, subject to the requirements of relevant regulatory agencies. On April 30, 2015, the BSP approved the request of the Parent Company to invest up to 100% or up to ₱500.00 million common shares in CBCC, subject to certain conditions. On November 27, 2015, the SEC approved the Articles of Incorporation and By—Laws of CBCC. It also granted CBCC the license to operate as an investment house. Actual capital infusion to CBCC amounted to ₱200.00 million and ₱300.00 million in 2016 and 2015, respectively.

On January 19, 2017, the BOD of CBCC approved the increase in authorized capital stock of CBCC from ₱500.00 million to ₱2.00 billion to enable CBCC to handle bigger deals. The approval was ratified by the BOD of the Parent Company on February 1, 2017. On April 27, 2017, the Parent Company paid CBCC ₱500.00 million for additional subscription of 50,000,000 shares.

CBCC acquisition of CBCSec (formerly ATC Securities, Inc.)
On May 19, 2016, the BOD of CBCC approved the acquisition of ATC Securities, Inc. (ATC).

On June 29, 2016, CBCC and the shareholders of ATC (the Original Shareholders) entered into an Agreement for the Purchase of Shares (Agreement), whereby CBCC agreed to buy, and the Original Shareholders agreed to sell, 3,800,000 shares representing 100% of the issued and outstanding shares of ATC.

The initial purchase price for the acquisition of ATC was set at \$\mathbb{P}21,767,997.50\$, payable as follows:

- a. 10% on signing date of the Agreement (June 29, 2016)
- b. 70% of the purchase price on closing date (March 6, 2017)
- c. 10% of the purchase price upon receipt of Certificates Authorizing Registration and Tax Clearance Certificates
- d. 10% of the purchase price one year from the closing date (March 6, 2018), subject to any deduction for certain losses

On February 22, 2017, the Philippine Stock Exchange approved ATC's application for change in controlling interest through CBCC's acquisition of 100% of the issued and outstanding shares of ATC.

In view of the prolonged period since the Agreement was signed and the resulting change in the financial position, prospects, and other circumstances of ATC and its Original Shareholders, the parties agreed to negotiate an adjustment to the purchase price that is mutually acceptable to CBCC and the Original Shareholders.

On March 6, 2017, CBCC and the Original Shareholders agreed to fix the final purchase price of the acquisition at \$\frac{1}{2}6,704,341\$, and the Original Shareholders executed deeds of absolute sale of their respective shares in ATC in favor of CBCC. By virtue of this transaction, CBCC assumed ownership and control of ATC.



On March 6, 2017, CBCC and ATC entered into a Subscription Agreement, whereby CBCC subscribed to 7,200,000 common shares of ATC at a price of ₱10.00 per share or a total subscription price of ₱72.00 million.

The fair values of identifiable assets and liabilities arising from the acquisition as of March 6, 2017 are as follows:

Assets	
Cash and cash equivalents	₽9,196,017
Accounts receivable	348,024
Computer software (net)	559,375
Office equipment (net)	149,264
Trading rights	8,500,000
Prepaid expenses	1,755,945
Condominium	12,063,309
Other assets	3,004,295
Total Assets	35,576,228
Liabilities	
Accounts payable	<del>₽</del> 406,250
Payable to customer	2,256,733
Payable to clearing house	61,519
Other liabilities	56,820
Total Liabilities	2,781,321
Net Book Value	₽32,794,907

The acquisition by CBCC of ATC Securities, Inc. resulted in recognition of gain on bargain purchase which is determined as follows:

Cost of acquisition Less net assets recognized	₱26,704,341 32,794,907
Gain on bargain purchase	₽6,090,566

The gain from a bargain purchase identified as the excess of the fair value of the net assets of ATC Securities, Inc. over the cost of acquisition is mainly attributable to the mutually agreed price that accounts for intention of the Original Shareholders to ultimately retire from the business, prevention of further outlay of funds from the Original Shareholders to ensure compliance with regulatory capital requirements and their relative ability to divest of the said shares in an expeditious manner.

Gain on bargain purchase is included under 'Miscellaneous income' in the consolidated statements of income (Note 21).

Cash flow on acquisition follows:

Net Cash Outflow	₽14,837,889
Cash paid	24,033,906
Cash and cash equivalents acquired from ATC Securities, Inc.	₽9,196,017

From the date of acquisition, CBCSec's operating income and net income included in the consolidated statement of income amounted to \$\mathbb{P}6.37\$ million. If the acquisition had taken place at the beginning 2017, the Group's total operating income and net income in 2017 would have increased by \$\mathbb{P}5.69\$ million.



On July 6, 2017, the SEC approved the change of name from ATC Securities, Inc. to China Bank Securities Corporation.

On August 23, 2017, CBCC subscribed to the remaining 4,000,000 unissued common shares of CBCSec at a price of ₱10.00 per share or a total subscription price of ₱40.00 million, to provide CBCSec with sufficient capital buffer as its transition and ramps up its operations as the equities brokerage house of the Group.

# CBC Assets One (SPC) Inc.

CBC Assets One (SPC) Inc. was incorporated on June 15, 2016 as a wholly-owned special purpose company of CBCC for asset-backed securitization. It has not yet commenced commercial operations.

#### Investment in Associates

Investment in associates in the consolidated and Parent Company's financial statements pertain to investment in MCB Life and CBC-PCCI's investment in Urban Shelters (accounted for by CBC-PCCI in its financial statements as an investment in an associate) which is carried at nil amount as of December 31, 2018 and 2017.

The following tables show the summarized financial information of MCB Life:

	2018	2017
Total assets	₽34,832,490	₽31,656,389
Total liabilities	34,007,106	30,834,456
Equity	825,384	821,933
	2018	2017
Revenues	₽9,176,931	₽6,268,405
Benefits, claims and operating expenses	8,898,029	6,066,765
Income (loss) before income tax	278,902	201,640
Net income (loss)	252,522	182,833

#### MCB Life

On August 2, 2006, the BOD approved the joint project proposal of the Parent Company with Manufacturers Life Insurance Company (Manulife). Under the proposal, the Parent Company will invest in a life insurance company owned by Manulife, and such company will be offering innovative insurance and financial products for health, wealth and education through the Parent Company's branches nationwide. The life insurance company was incorporated as The Pramerica Life Insurance Company Inc. in 1998. The name was changed to Manulife China Bank Life Assurance Corporation on March 23, 2007. The Parent Company acquired 5.00% interest in MCB Life on August 8, 2007. This investment is accounted for as an investment in an associate by virtue of the Bancassurance Alliance Agreement which provides the Parent Company to be represented in MCB Life's BOD and, thus, exercise significant influence over the latter.

The BSP requires the Parent Company to maintain a minimum of 5.00% ownership over MCB Life in order for MCB Life to be allowed to continue distributing its insurance products through the Parent Company's branches.

On September 12, 2014, the BSP approved the request of the Parent Company to raise its capital investment in MCB Life from 5.00% to 40.00% of its authorized capital through purchase of 1.75 million common shares.



On December 5, 2018, the Parent Company's BOD approved the additional capital infusion in the amount of ₱40.00 million in MCB Life. This represents 40% of the ₱100.00 million total capital infusion in MCB Life with the balance of ₱60.00 million to be provided by Manulife Philippines. On top of complying with the higher capital requirements for insurance companies, the additional capital will improve MCB Life's capacity to underwrite more business and enhance its competitive position.

Commission income earned by the Parent Company from its bancassurance agreement amounting to ₱357.79 million, ₱360.01 million, ₱383.48 million in 2018, 2017 and 2016, respectively, is included under 'Miscellaneous income' in the statements of income (Note 20).

# 12. Bank Premises, Furniture, Fixtures and Equipment

The composition of and movements in this account follow:

	Consolidated						
	Furniture,						
	Land	Fixtures and		Leasehold	Construction-	2018	
	(Note 23)	Equipment	Buildings	Improvements	in-Progress	Total	
Cost							
Balance at beginning of year	3,345,404	7,893,528	1,941,742	1,855,565	61,489	15,097,728	
Additions		631,734	23,978	315,486	86,804	1,058,002	
Disposals/transfers*	(127,141)	(616,184)	(176,307)	18,832	(123,565)	(1,024,365)	
Balance at end of year	3,218,263	7,909,078	1,789,413	2,189,883	24,728	15,131,365	
Accumulated Depreciation and Amortization							
Balance at beginning of year	_	6,079,049	1,103,650	1,038,017	_	8,220,716	
Depreciation and amortization	_	704,124	94,836	211,907	_	1,010,867	
Disposals/transfers*	_	(423,065)	(134,512)	6,901	_	(550,676)	
Balance at end of year	_	6,360,108	1,063,974	1,256,825	_	8,680,907	
Allowance for Impairment Losses							
(Note 16)							
Balance at beginning of year	_	_	1,148	_	_	1,148	
Reclassification	_	_	(1,148)	_	_	(1,148)	
Balance at end of year	_	_		_	_		
Net Book Value at End of Year	3,218,263	1,548,970	725,439	933,058	24,728	6,450,458	

<sup>\*</sup>Includes transfers from investment properties amounting to \$\mathbb{P}\$20.13 million

	Consolidated					
	Land (Note 23)	Furniture, Fixtures and Equipment	Buildings	Leasehold Improvements	Construction- in-Progress	2017 Total
Cost	` `	• •				
Balance at beginning of year	₽3,345,404	₽7,163,737	₽1,893,525	₽1,482,415	₽86,405	₽13,971,486
Additions	_	988,658	73,800	679,305	10,410	1,752,173
Disposals/transfers*	_	(258,867)	(25,583)	(306,155)	(35,326)	(625,931)
Balance at end of year	3,345,404	7,893,528	1,941,742	1,855,565	61,489	15,097,728
Accumulated Depreciation and Amortization						
Balance at beginning of year	_	5,562,502	1,013,296	897,049	_	7,472,847
Depreciation and amortization	_	674,334	74,625	183,435	_	932,394
Disposals/transfers*	_	(157,787)	15,729	(42,467)	_	(184,525)
Balance at end of year	_	6,079,049	1,103,650	1,038,017	_	8,220,716
Allowance for Impairment Losses (Note 16)						
Balance at beginning of year	_	_	2,371	_	_	2,371
Reclassification	_	_	(1,223)	_	_	(1,223)
Balance at end of year	_	_	1,148	_	_	1,148
Net Book Value at End of Year	₽3,345,404	₽1,814,479	₽836,944	₽817,548	₽61,489	₽6,875,864

\*Includes transfers from investment properties amounting to ₱10.82 million



	Parent Company					
		Furniture,				
	Land	Fixtures and		Leasehold	Construction-	2018
	(Note 23)	Equipment	Buildings	Improvements	in-Progress	Total
Cost						
Balance at beginning of year	2,786,310	6,668,301	1,085,668	1,351,869	61,486	11,953,634
Additions	_	498,101	16,235	223,957	86,804	825,097
Disposals/transfers*	_	(537,615)	2,127	(39,802)	(123,565)	(698,855)
Balance at end of year	2,786,310	6,628,787	1,104,030	1,536,024	24,725	12,079,876
Accumulated Depreciation						
and Amortization						
Balance at beginning of year	_	5,189,416	543,875	755,761	_	6,489,052
Depreciation and amortization	_	557,586	36,010	148,934	_	742,530
Disposals/transfers*	_	(365,749)	618	(51,961)	_	(417,092)
Balance at end of year	_	5,381,253	580,503	852,734	_	6,814,490
Net Book Value at End of Year	2,786,310	1,247,534	523,527	683,290	24,725	5,265,386

\*Includes transfers from investment properties amounting to \$\mathbb{P}\$20.13 million.

	Parent Company					
		Furniture,				<u>.</u>
	Land	Fixtures and		Leasehold	Construction-	2017
	(Note 23)	Equipment	Buildings	Improvements	in-Progress	Total
Cost						<u>.</u>
Balance at beginning of year	₽2,786,310	₽6,082,009	₽1,077,608	₽1,093,494	₽80,139	₽11,119,560
Additions	_	786,776	40,422	550,076	10,410	1,387,684
Disposals/transfers*	_	(200,484)	(32,362)	(291,701)	(29,063)	(553,610)
Balance at end of year	2,786,310	6,668,301	1,085,668	1,351,869	61,486	11,953,634
Accumulated Depreciation						<u>.</u>
and Amortization						
Balance at beginning of year	_	4,775,377	517,491	682,711	_	5,975,579
Depreciation and amortization	_	537,338	26,456	115,273	_	679,067
Disposals/transfers*	-	(123,299)	(72)	(42,223)	_	(165,594)
Balance at end of year	-	5,189,416	543,875	755,761	-	6,489,052
Net Book Value at End of Year	₽2,786,310	₽1,478,885	₽541,793	₽596,108	₽61,486	₽5,464,582

\*Includes transfers from investment properties amounting to ₱10.82 million.

The Group adopted the deemed cost model as of January 1, 2004 and considered the carrying value of the land determined under its previous accounting method (revaluation method) as the deemed cost of the asset as of January 1, 2005. Accordingly, revaluation increment amounting to ₱1.28 billion was closed to surplus (Note 23) in 2011.

As of December 31, 2018 and 2017, the gross carrying amount of fully depreciated furniture, fixtures and equipment still in use amounted to  $\mathbb{P}3.47$  billion and  $\mathbb{P}2.89$  billion, respectively, for the Group and  $\mathbb{P}2.61$  billion and  $\mathbb{P}2.31$  billion, respectively, for the Parent Company.

Gain on sale of furniture, fixtures and equipment amounting to ₱1.81 million, ₱2.11 million and ₱2.97 million in 2018, 2017 and 2016, respectively, for the Group and ₱1.60 million, ₱1.69 million and ₱2.17 million in 2018, 2017 and 2016, respectively, for the Parent Company are included in the statements of income under 'Miscellaneous income' account (Note 21).

In 2016, depreciation and amortization amounting to ₱842.22 million and ₱595.81 million for the Group and Parent Company, respectively, are included in the statements of income under 'Depreciation and amortization' account.



# 13. Investment Properties

The composition of and movements in this account follow:

Consolidated				
	<b>Buildings</b> and	2018		
Land	<b>Improvements</b>	Total		
<b>₽</b> 4,605,061	<b>₽</b> 2,646,549	<b>₽</b> 7,251,610		
135,099	408,334	543,433		
(454,309)	(395,136)	(849,445)		
4,285,851	2,659,747	6,945,598		
_	742,071	742,071		
_	170,978	170,978		
_	(32,285)	(32,285)		
_	880,764	880,764		
1,028,013	409,370	1,437,383		
(85,454)	(76,697)	(162,151)		
₽942,559	₽332,673	₽1,275,232		
₽3,343,292	₽1,446,310	₽4,789,602		
	₽4,605,061 135,099 (454,309) 4,285,851 - - - - 1,028,013 (85,454) ₽942,559	Buildings and Improvements  P4,605,061		

<sup>\*</sup>Includes transfers to bank premises amounting to \$\mathbb{P}20.13\$ million (Note 12).

_	Consolidated			
		Buildings and	2017	
	Land	Improvements	Total	
Cost			_	
Balance at beginning of year	₽4,730,076	₽2,788,397	₽7,518,473	
Additions	299,806	279,283	579,089	
Disposals/write-off/transfers*	(424,821)	(421,131)	(845,952)	
Balance at end of year	4,605,061	2,646,549	7,251,610	
Accumulated Depreciation and			_	
Amortization				
Balance at beginning of year	_	755,763	755,763	
Depreciation and amortization	_	191,338	191,338	
Disposals/write-off/transfers*	_	(205,030)	(205,030)	
Balance at end of year	_	742,071	742,071	
Allowance for Impairment Losses				
(Note 16)				
Balance at beginning of year	1,028,013	384,958	1,412,971	
Reversal during the year	_	24,412	24,412	
Disposals/write-off/reclassification*	1,028,013	409,370	1,437,383	
Balance at end of year	₽3,577,048	₽1,495,108	₽5,072,156	
Net Book Value at End of Year	₽4,730,076	₽2,788,397	₽7,518,473	

<sup>\*</sup>Includes transfers to bank premises amounting to ₱10.82 million (Note 12).



	Parent Company			
		<b>Buildings</b> and	2018	
	Land	Improvements	Total	
Cost				
Balance at beginning of year	₽1,859,355	<b>₽1,397,668</b>	₽3,257,023	
Additions	135,099	125,671	260,770	
Disposals/write-off/transfers*	(574,177)	(193,400)	(767,577)	
Balance at end of year	1,420,277	1,329,939	2,750,216	
Accumulated Depreciation and				
Amortization				
Balance at beginning of year	_	500,102	500,102	
Depreciation and amortization	_	89,928	89,928	
Disposals/write-off/transfers*	_	(149,575)	(149,575)	
Balance at end of year	_	440,455	440,455	
<b>Allowance for Impairment Losses</b>				
(Note 16)				
Balance at beginning and end of year	1,004,729	201,689	1,206,418	
Write-off	(85,454)	_	(85,454)	
Balance at end of year	919,275	201,689	1,120,964	
Net Book Value at End of Year	₽501,002	₽687,795	₽1,188,797	

<sup>\*</sup>Includes transfers to bank premises amounting to \$\mathbb{P}20.13\$ million (Note 12).

		Parent Company			
	Buildings and 201				
	Land	Improvements	Total		
Cost			_		
Balance at beginning of year	₽2,019,065	₽1,511,349	₽3,530,414		
Additions	40,573	86,079	126,652		
Disposals/write-off/transfers*	(200,283)	(199,760)	(400,043)		
Balance at end of year	1,859,355	1,397,668	3,257,023		
Accumulated Depreciation and					
Amortization					
Balance at beginning of year	_	563,120	563,120		
Depreciation and amortization	_	104,638	104,638		
Disposals/write-off/transfers*	_	(167,656)	(167,656)		
Balance at end of year	_	500,102	500,102		
<b>Allowance for Impairment Losses</b>			·		
(Note 16)					
Balance at beginning and end of year	1,004,729	201,689	1,206,418		
Net Book Value at End of Year	₽854,626	₽695,877	₽1,550,503		

<sup>\*</sup>Includes transfers to bank premises amounting to \$\mathbb{P}10.82\$ million (Note 12).

The Group's investment properties consist entirely of real estate properties acquired in settlement of loans and receivables. The difference between the fair value of the investment property upon foreclosure and the carrying value of the loan is recognized under 'Gain on asset foreclosure and dacion transactions' in the statements of income.

In 2016, depreciation and amortization amounting to ₱173.01 million and ₱98.92 million for the Group and Parent Company, respectively, are included in the statements of income under 'Depreciation and amortization' account.



Details of rental income earned and direct operating expenses incurred on investment properties follow:

	Consolidated			
	2018	2017	2016	
Rent income on investment properties	₽35,323	₽32,499	₽20,190	
Direct operating expenses on investment				
properties generating rent income	1,451	924	4,767	
Direct operating expenses on investment				
properties not generating rent income	66,011	52,029	67,619	
_	Par	rent Company		
	2018	2017	2016	
Rent income on investment properties	₽10,994	₽8,250	₽39,734	
Direct operating expenses on investment	649			
properties generating rent income	049	799	886	
Direct operating expenses on investment	20.594			
properties not generating rent income	29,584	33,405	44,089	

Rent income earned from leasing out investment properties is included under 'Miscellaneous income' in the statements of income (Note 21).

On August 26, 2011, the Parent Company was registered as an Economic Zone Information Technology (IT) Facilities Enterprise with the Philippine Economic Zone Authority (PEZA) to operate and maintain a proposed 17–storey building located inside the CBP–IT Park in Barangays Mabolo, Luz, Hipodromo, Carreta, and Kamputhaw, Cebu City, for lease to PEZA–registered IT enterprises, and to be known as Chinabank Corporate Center. This registration is under PEZA Registration Certificate No. 11–03–F.

Under this registration, the Parent Company is entitled to five percent (5.00%) final tax on gross income earned from locator IT enterprises and related operations in accordance with existing PEZA rules. The Parent Company shall also be exempted from the payment of all national and local taxes in relation to this registered activity.

# 14. Goodwill and Intangible Assets

#### Goodwill

Goodwill represents the excess of the acquisition costs over the fair value of the identifiable assets and liabilities of companies acquired by the Group.

The Group attributed the goodwill arising from its acquisition of CBSI and PDB to factors such as increase in geographical presence and customer base due to the branches acquired. None of the goodwill recognized is expected to be deductible for income tax purposes. CBSI as surviving entity from the merger with PDB, is the identified CGU for this goodwill. The Parent Company's Retail Banking Business (RBB) has been identified as the CGU for impairment testing of the goodwill from its acquisition of CBSI.



As of December 31, 2018 and 2017, amount of goodwill per CGU follows:

	Consolidated	Parent Company
RBB	₽222,841	₽222,841
CBSI	616,907	_
Total	₽839,748	₽222,841

The recoverable amount of the CGUs have been determined based on a value—in—use calculation using cash flow projections from financial budgets approved by senior management covering a five—year period, which do not include restructuring activities that the Group is not yet committed to or significant future investments that will enhance the asset base of the CGU being tested. Other than loans and deposits growth rates, the significant assumptions, and the most sensitive, used in computing for the recoverable values of the CGUs follow:

	2	018	2017	
	RBB	CBSI	RBB	CBSI
Discount rate	7.12%	9.81%	6.41%	7.83%
Terminal value growth rate	1.00%	1.00%	1.00%	1.00%

With regard to the assessment of value—in—use of the CGU, management believes that no reasonably possible change in any of the above key assumptions would cause the carrying value of the goodwill to materially exceed its recoverable amount as of December 31, 2018 and 2017.

#### **Branch Licenses**

Branch licenses of the Group arose from the acquisitions of CBSI, Unity Bank, and PDB. As of December 31, 2018 and 2017, details of branch licenses in the Group's and Parent Company's financial statements follow:

	Consolidated	Parent Company
Branch license from CBSI acquisition	<b>₽</b> 420,600	₽398,000
Branch license from Unity Bank acquisition	347,400	_
Branch license from PDB acquisition (Note 11)	2,839,500	_
Total	₽3,607,500	₽398,000

The individual branches have been identified as the CGU for impairment testing of the branch licenses. The recoverable amounts of the CGUs for impairment testing of the branch licenses have been determined based on the higher between fair value less cost to sell and value—in—use calculations.

FVLCD is based on special licensing fee of BSP on branches operating on identified restricted areas. Value—in—use calculation uses cash flow projections from financial budgets approved by senior management covering a five—year period, which do not include restructuring activities that the Group is not yet committed to or significant future investments that will enhance the asset base of the CGU being tested.

The calculation of the value—in—use of the CGU is most sensitive to the following assumptions:

- Discount rates
- Terminal value growth rate used to extrapolate cash flows beyond the budget period



With regard to the assessment of value—in—use of the CGU, the Parent Company recognized an impairment loss related to certain unrestricted branch licenses from the acquisition of CBSI amounting to \$\parable{P}\$57.00 million in 2017.

# Capitalized software costs

The movements in the account follow:

	Consolidated		Parent Company	
	2018	2017	2018	2017
Cost				
Balance at beginning of year	<b>₽714,230</b>	<b>₽</b> 549,156	<b>₽</b> 591,256	₽445,444
Additions	144,123	165,074	154,055	145,814
Disposals/Writeoff/Reclass	142,386	_	149,794	_
Balance at end of year	1,000,739	714,230	895,105	591,258
<b>Accumulated Depreciation</b>				_
and Amortization				
Balance at beginning of year	217,697	123,940	188,395	94,861
Depreciation and amortization	115,840	93,757	115,450	93,535
Disposals/Writeoff/Reclass	73,740	_	73,729	
Balance at end of year	407,277	217,697	377,574	188,396
Net Book Value at End of Year	593,462	₽496,533	₽517,531	₽402,862

# 15. Other Assets

This account consists of:

	Consolidated		Parent Company	
	2018	2017	2018	2017
Financial assets				
Accounts receivable	₽2,595,023	₽2,884,628	<b>₽1,480,760</b>	₽1,686,205
SCR	1,121,035	979,046	224,035	208,496
RCOCI	129,142	179,935	117,227	83,636
Others	491,475	369,034	175,540	157,380
	4,336,675	4,412,643	1,997,562	2,135,717
Nonfinancial assets				
Net plan assets (Note 24)	`777,827	995,050	756,160	991,386
Prepaid expenses	246,053	124,526	208,632	114,121
Creditable withholding taxes	338,618	378,143	338,618	321,231
Security deposit	272,541	231,838	193,216	205,400
Documentary stamps	215,696	309,642	149,078	182,778
Sundry debits	358,051	235,136	166,951	71,552
Miscellaneous	433,502	298,882	_	_
	2,642,288	2,573,217	1,812,655	1,886,468
	6,978,963	6,985,860	3,810,217	4,022,185
Allowance for impairment and credit losses				
(Note 16)	(759,404)	(766,965)	(477,454)	(540,960)
	₽6,219,558	₽6,218,895	₽3,332,763	₱3,481,225

#### Accounts receivable

Accounts receivable also includes non-interest bearing advances to officers and employees, with terms ranging from 1 to 30 days and receivables of the Parent Company from automated teller machine (ATM) transactions of clients of other banks that transacted through any of the Parent Company's ATM terminals.



#### Sales Contract Receivable

This refers to the amortized cost of assets acquired in settlement of loans through foreclosure or dation in payment and subsequently sold on installment basis whereby the title to the said property is transferred to the buyers only upon full payment of the agreed selling price.

SCR bears fixed interest rate per annum in 2018 and 2017 ranging from 5.00% to 10.00% and 5.00% to 10.25%, respectively.

#### Miscellaneous

Miscellaneous consists mainly of unissued stationery and supplies, inter-office float items, and deposits for various services.

# 16. Allowance for Impairment and Credit Losses

Changes in the allowance for impairment and credit losses are as follows:

	Consolidated F		rent Company	
	2018	2017	2018	2017
Balances at beginning of year				
Loans and receivables	₽8,121,175	₽6,654,995	₽6,500,542	₽5,709,025
Investment properties	1,437,383	1,412,971	1,206,418	1,206,418
Accrued interest receivable	201,647	179,339	58,269	62,019
AFS financial assets	128,171	38,742	6,323	6,323
Investment securities at amortized cost	_	_	83,618	_
Bank premises, furniture, fixtures and				
equipment	1,148	2,371	_	_
Intangible assets	_	_	_	_
Other assets	781,424	718,434	540,960	614,366
	10,670,948	9,006,852	8,396,130	7,598,151
Provisions charged to operations	141,076	754,171	(1,957)	423,922
Accounts charged off and others	(1,260,874)	(1,012,065)	(1,109,856)	(1,100,523)
	(1,119,798)	(257,894)	(1,111,813)	(676,601)
Balances at end of year				_
Loans and receivables (Note 10)	6,829,280	6,339,183	5,425,713	5,109,580
Investment properties (Note 13)	1,275,232	1,437,383	1,120,965	1,206,418
Accrued interest receivable	303,555	165,452	45,247	58,269
AFS financial assets (Note 9)	(4,023)	38,827	_	_
	375,102	_	214,938	_
Investment securities at amortized cost	0.0,102			
Bank premises, furniture, fixtures and				
equipment (Note 12)	_	1,148	_	_
Other assets (Note 15)	772,004	766,965	477,454	540,960
	₽9,551,150	₽8,748,958	₽7,284,317	₽6,921,550

At the current level of allowance for impairment and credit losses, management believes that the Group has sufficient allowance to cover any losses that may be incurred from the non-collection or non-realization of its loans and receivables and other risk assets.

The separate valuation allowance of acquired loans and receivables from PDB amounting to ₱1.59 billion was not recognized by the Group on the effectivity date of acquisition as these receivables were measured at fair value at acquisition date. Any uncertainties about future cash flows of these receivables were included in their fair value measurement (Note 11). Also, the separate valuation allowance of acquired investment properties from PDB amounting to ₱199.15 million was not recognized by the Group on the effectivity date of acquisition as these properties were measured at fair value on acquisition date.



The tables below illustrate the movements of the allowance for impairment and credit losses during the year (effect of movements in ECL due to transfers between stages are shown in the total column):

-	Consolidated						
		ECL Staging					
	Stage 1	Stage 2	Stage 3	Total			
Corporate and commercial lending	12-month ECL	Lifetime ECL	Lifetime ECL				
Loss allowance at January 1, 2018	1,567,376	2,540,760	1,866,388	5,974,524			
Movements with P&L impact							
Transfers:							
Transfer from Stage 1 to Stage 2	(14,441)	28,817	-	14,376			
Transfer from Stage 1 to Stage 3	(239)	-	16,030	15,791			
Transfer from Stage 2 to Stage 1	88,811	(610,794)	-	(521,983)			
Transfer from Stage 2 to Stage 3	-	(127)	12,175	12,048			
Transfer from Stage 3 to Stage 1	835	-	(1,524)	(689)			
Transfer from Stage 3 to Stage 2	-	402	(41,564)	(41,162)			
New financial assets originated or purchased	1,659,492	82,660	326,658	2,068,810			
Changes in PDs/LGDs/EADs	(133,642)	(1,009,545)	9,740	(1,133,447)			
Financial assets derecognised during the period	(282,839)	(29,273)	(530,585)	(842,697)			
Total net P&L charge during the period	1,317,977	(1,537,860)	(209,070)	(428,953)			
Other movements without P&L impact							
Write-offs, foreclosures and other movements	(110,226)	(19,240)	(67,211)	(196,677)			
Total movements without P&L impact	(110,226)	(19,240)	(67,211)	(196,677)			
Loss allowance at December 31, 2018	2,775,127	983,660	1,590,107	5,348,894			

<del>-</del>	Consolidated				
_		ECL Staging			
_	Stage 1	Stage 2	Stage 3	Total	
Consumer lending	12-month ECL	Lifetime ECL	Lifetime ECL		
Loss allowance at January 1, 2018	98,783	180,441	1,262,884	1,542,108	
Movements with P&L impact		,	, - ,	,- ,	
Transfers:					
Transfer from Stage 1 to Stage 2	(222)	919	-	697	
Transfer from Stage 1 to Stage 3	(1,548)	-	73,986	72,438	
Transfer from Stage 2 to Stage 1	628	(2,447)	-	(1,819)	
Transfer from Stage 2 to Stage 3	-	(567)	143,142	142,575	
Transfer from Stage 3 to Stage 1	188	-	(12,493)	(12,305)	
Transfer from Stage 3 to Stage 2	-	31	(4,990)	(4,959)	
New financial assets originated or purchased	130,472	(270,546)	54,037	(86,037)	
Changes in PDs/LGDs/EADs	1,952	(3,359)	(824)	(2,231)	
Financial assets derecognised during the period	(2,032)	112,104	132,792	242,864	
Total net P&L charge during the period	129,438	(163,865)	385,650	351,223	
Other movements without P&L impact					
Write-offs, foreclosures and other movements	(4,839)	-	(506,957)	(511,796)	
Total movements without P&L impact	(4,839)	-	(506,957)	(511,796)	
Loss allowance at December 31, 2018	223,382	16,576	1,141,577	1,381,535	



	Consolidated					
	EC	L Staging				
	Stage 1	Stage 2	Stage 3	Total		
Trade-related lending	12-month ECL	Lifetime ECL	Lifetime ECL			
Loss allowance at January 1, 2018	56,619	5,195	33,872	95,686		
Movements with P&L impact						
Transfers:						
Transfer from Stage 1 to Stage 2	-	-	-	-		
Transfer from Stage 1 to Stage 3	-	-	-	-		
Transfer from Stage 2 to Stage 1	-	-	-	-		
Transfer from Stage 2 to Stage 3	-	-	-	-		
Transfer from Stage 3 to Stage 1	-	-	-	-		
Transfer from Stage 3 to Stage 2	-	-	-	-		
New financial assets originated or purchased	48,922	25,774	-	74,696		
Changes in PDs/LGDs/EADs	-	-	-	-		
Financial assets derecognised during the period	(51,863)	(587)	1,225	(51,225)		
Total net P&L charge during the period	(2,941)	25,187	1,225	23,471		
Other movements without P&L impact		•	•			
Write-offs, foreclosures and other movements	-	(4,608)	(15,697)	(20,305)		
Total movements without P&L impact	-	(4,608)	(15,697)	(20,305)		
Loss allowance at December 31, 2018	53,678	25,774	19,400	98,852		

	Consolidated						
	Stage 1	Total					
	12-month ECL	Lifetime ECL	Lifetime ECL				
Investments in debt instruments (AC)							
Loss allowance at January 1, 2018	5,818	532,164	151,836	689,818			
Total net P&L charge during the period	142,818	(8,989)	-	133,828			
Write-offs. Foreclosures and other	60,312	(508,858)	-	(448,545)			
movements							
Loss allowance at December 31, 2018	208,949	14,317	151,836	375,102			

	Consolidated						
	Stage 1	Stage 2	Stage 3	Total			
	12-month ECL	Lifetime ECL	Lifetime ECL				
Investments in debt instruments (FVOCI)	-						
Loss allowance at January 1, 2018	4,061	0	-	4,061			
Total net P&L charge during the period	(565)	2	-	(564)			
Write-offs, foreclosures and other	-	_	-	-			
movements							
			-				
Loss allowance at December 31, 2018	3,496	2	-	3,498			

				Consolidated			
				2017			
						AFS Financial	
		Loans and Receivables Assets					
	Corporate and					Unquoted	Accrued
	Commercial	Consumer	Trade-related			Equity	Interest
	Lending	Lending	Lending	Others	Total	Securities	Receivable
Balance at beginning of year	₽4,593,387	₽1,631,460	₽277,623	₽152,525	₽6,654,995	₽38,742	₽179,339
Provisions (recoveries) during the year	224,815	453,404	158	_	678,377	_	37,821
Transfers/others	(897,841)	(5,000)	(91,205)	(143)	(994,189)	85	(51,708)
Balance at end of year	₽3,920,361	₽2,079,864	₽186,576	₽152,382	₽6,339,183	₽38,827	₽165,452
Individual impairment	₱950,102	₱925,165	₽54,429	₽151,836	₽2,081,532	₽38,827	₽165,452
Collective impairment	2,970,259	1,154,699	132,147	546	4,257,651	_	_
	₽3,920,361	₽2,079,864	₽186,576	₽152,382	₽6,339,183	₽38,827	₽165,452



-	Parent						
		ECL Staging					
	Stage 1	Stage 2	Stage 3	Total			
Corporate and commercial lending	12-month ECL	Lifetime ECL	Lifetime ECL				
Loss allowance at January 1, 2018	1,463,125	2,504,510	1,145,534	5,113,169			
Movements with P&L impact							
Transfers:							
Transfer from Stage 1 to Stage 2	(12,166)	26,542	-	14,376			
Transfer from Stage 1 to Stage 3	(149)	-	15,940	15,791			
Transfer from Stage 2 to Stage 1	87,675	(609,658)	-	(521,983)			
Transfer from Stage 2 to Stage 3	-	(91)	12,139	12,048			
Transfer from Stage 3 to Stage 1	3	-	(692)	(689)			
Transfer from Stage 3 to Stage 2	-	402	(41,564)	(41,162)			
New financial assets originated or purchased	1,560,644	79,805	97,884	1,738,333			
Changes in PDs/LGDs/EADs	(133,642)	(1,009,545)	9,740	(1,133,447)			
Financial assets derecognised during the period	(209,096)	(10,947)	(262,008)	(482,051)			
Total net P&L charge during the period	1,293,269	(1,523,492)	(168,561)	(398,784)			
Other movements without P&L impact				_			
Write-offs, foreclosures and other movements	(110,226)	(19,240)	(67,211)	(196,677)			
Total movements without P&L impact	(110,226)	(19,240)	(67,211)	(196,677)			
Loss allowance at December 31, 2018	2,646,168	961,778	909,762	4,517,708			

	Parent				
		ECL Staging			
	Stage 1	Stage 2	Stage 3	Total	
Consumer lending	12-month ECL	Lifetime ECL	Lifetime ECL		
Loss allowance at January 1, 2018	72,857	13,726	708,170	794,753	
Movements with P&L impact					
Transfers:					
Transfer from Stage 1 to Stage 2	(222)	919	-	697	
Transfer from Stage 1 to Stage 3	(1,548)	-	73,986	72,438	
Transfer from Stage 2 to Stage 1	628	(2,447)	-	(1,819)	
Transfer from Stage 2 to Stage 3	-	(567)	143,142	142,575	
Transfer from Stage 3 to Stage 1	188	-	(12,493)	(12,305)	
Transfer from Stage 3 to Stage 2	-	31	(4,990)	(4,959)	
New financial assets originated or purchased	27,182	1,999	74,735	103,916	
Changes in PDs/LGDs/EADs	1,952	(3,359)	(824)	(2,231)	
Financial assets derecognised during the period	(2,032)	(4,581)	19,358	12,745	
Total net P&L charge during the period	26,148	(8,005)	292,914	311,057	
Other movements without P&L impact					
Write-offs, foreclosures and other movements	(4,839)	-	(287,062)	(291,901)	
Total movements without P&L impact	(4,839)	-	(287,062)	(291,901)	
Loss allowance at December 31, 2018	94,166	5,721	714,022	813,909	

_	Parent				
_		ECL Staging			
_	Stage 1	Stage 2	Stage 3	Total	
Trade-related lending	12-month ECL	Lifetime ECL	Lifetime ECL		
Loss allowance at January 1, 2018	44,695	5,195	33,872	83,762	
Movements with P&L impact					
Transfers:					
Transfer from Stage 1 to Stage 2	-	-	-	-	
Transfer from Stage 1 to Stage 3	-	-	=	-	
Transfer from Stage 2 to Stage 1	-	-	-	-	
Transfer from Stage 2 to Stage 3	-	-	-	-	
Transfer from Stage 3 to Stage 1	-	-	-	-	
Transfer from Stage 3 to Stage 2	-	-	-	-	
New financial assets originated or purchased	48,922	25,774	=	74,696	
Changes in PDs/LGDs/EADs	-	-	-	-	
Financial assets derecognised during the period	(44,695)	(587)	1,225	(44,057)	
Total net P&L charge during the period	4,227	25,187	1,225	30,639	
Other movements without P&L impact					
Write-offs, foreclosures and other movements	-	(4,608)	(15,697)	(20,305)	
Total movements without P&L impact	=	(4,608)	(15,697)	(20,305)	
Loss allowance at December 31, 2018	48,922	25,774	19,400	94,096	



	Parent				
	ECL S	taging			
	Stage 1	Stage 2	Stage 3	Total	
	12-month ECL	Lifetime ECL	Lifetime ECL		
Investments in debt instruments (AC)					
Loss allowance at January 1, 2018	-	532,164	-	532,164	
Total net P&L charge during the period	140,309	(8,989)	-	131,320	
Write-offs, foreclosures and other	60,312	(508,858)	-	(448,545)	
movements					
Loss allowance at December 31, 2018	200,622	14,317	-	214,938	

	Parent					
	Stage 1	Stage 2	Stage 3	Total		
	12-month ECL	Lifetime ECL	Lifetime ECL			
Investments in debt instruments (FVOCI)						
Loss allowance at January 1, 2018	4,061	0	-	4,061		
Total net P&L charge during the period	(565)	2	-	(564)		
Write-offs, foreclosures and other	-	-	-	-		
movements						
Loss allowance at December 31, 2018	3,496	2	-	3,498		

				Parent			
				2017			
			10 : 11			AFS Financial	
		Loa	ns and Receivables			Assets	
	Corporate and					Unquoted	Accrued
	Commercial	Consumer	Trade-related			Equity	Interest
	Lending	Lending	Lending	Others	Total	Securities	Receivable
Balance at beginning of year	₽4,381,126	₽1,061,364	₽265,846	₽689	₽5,709,025	₽6,323	₽62,019
Provisions (recoveries) during the year	138,503	252,010	158	_	390,671	_	141
Transfers/others	(898,767)	_	(91,206)	(143)	(990,116)	_	(3,891)
Balance at end of year	₱3,620,862	₽1,313,374	₽174,798	₽546	₽5,109,580	₽6,323	₽58,269
Individual impairment	₽728,378	₽925,165	₽46,061	₽_	₽1,699,604	₽6,323	₽58,269
Collective impairment	2,892,484	388,209	128,737	546	3,409,976	_	_
	₽3,620,862	₽1,313,374	₽174,798	₽546	₽5,109,580	₽6,323	₽58,269

The corresponding movement of the gross carrying amount of the financial asset are shown below:

	Consolidated			
	•	ECL Staging		
	Stage 1	Stage 2	Stage 3	Total
Corporate and commercial lending	12-month ECL	Lifetime ECL	Lifetime ECL	
Gross carrying amount as at January 1, 2018	343,382,501	21,959,934	3,803,100	369,145,536
Transfers:				
Transfer from Stage 1 to Stage 2	(2,204,591)	2,204,591	-	-
Transfer from Stage 1 to Stage 3	(541,790)	_	541,790	-
Transfer from Stage 2 to Stage 1	5,741,579	(5,741,579)	-	-
Transfer from Stage 2 to Stage 3	-	(110,906)	110,906	-
Transfer from Stage 3 to Stage 1	4,599	-	(4,599)	-
Transfer from Stage 3 to Stage 2	-	58,581	(58,581)	-
Movements in outstanding balance	-12,748,731	-1,385,560	(68,568)	(14,202,859)
Financial assets derecognised during the period	(146,379,371)	(4,302,610)	(647,546)	(151,329,527)
New financial assets purchased or originated	203,356,235	4,842,239	204,531	208,403,004
Write-offs				
	(49,904)	-	(45,800)	(95,704)
Foreclosures	(20,000)	(100,000)	-	(120,000)
Gross carrying amount as at December 31, 2018	390,540,527	17,424,690	3,835,233	411,800,451



	Consolidated			
		ECL Staging		
	Stage 1	Stage 2	Stage 3	Total
Consumer lending	12-month ECL	Lifetime ECL	Lifetime ECL	
Gross carrying amount as at January 1, 2018 Transfers:	59,172,559	11,538,435	3,147,219	73,858,213
Transfer from Stage 1 to Stage 2	(297,371)	297,371	-	-
Transfer from Stage 1 to Stage 3	(695,183)		695,183	-
Transfer from Stage 2 to Stage 1	385,789	(385,789)	-	-
Transfer from Stage 2 to Stage 3	-	(241,795)	241,795	-
Transfer from Stage 3 to Stage 1	94,603		(94,603)	-
Transfer from Stage 3 to Stage 2	-	7,300	(7,300)	-
Movements in outstanding balance	(5,137,045)	(841,339)	(42,527)	(6,020,911)
Financial assets derecognised during the period	(6,609,339)	(7,913,933)	(310,274)	(14,833,546)
New financial assets purchased or originated	33,786,248	750,348	213,449	34,750,046
Write-offs	(568)		(503,842)	(504,409)
Foreclosures	(8,052)	-	(26,400)	(34,452)
Gross carrying amount as at December 31, 2018	80,691,641	3,210,598	3,312,700	87,214,939

	Consolidated			
		ECL Staging		
	Stage 1	Stage 2	Stage 3	Total
Trade-related lending	12-month ECL	Lifetime ECL	Lifetime ECL	
Gross carrying amount as at January 1, 2018	11,023,818	1,185,331	40,138	12,249,287
Transfers:				
Transfer from Stage 1 to Stage 2	-	-	-	-
Transfer from Stage 1 to Stage 3	-	-	-	-
Transfer from Stage 2 to Stage 1	-	-	-	-
Transfer from Stage 2 to Stage 3	-	-	-	-
Transfer from Stage 3 to Stage 1	-	-	-	-
Transfer from Stage 3 to Stage 2	-	-	-	-
Movements in outstanding balance	3,437,693	-	-	3,437,693
Financial assets derecognised during the period	(13,581,251)	(1,180,722)	(1,122)	(14,763,096)
New financial assets purchased or originated	11,229,908	1,684,378	-	12,914,287
Write-offs	-	(4,608)	(12,455)	(17,063)
Foreclosures	-	-	(3,242)	(3,242)
Gross carrying amount as at December 31, 2018	12,110,169	1,684,378	23,319	13,817,866

	Consolidated			
		ECL Staging	_	
	Stage 1	Stage 2	Stage 3	Total
Investments in amortised cost	12-month ECL	Lifetime ECL	Lifetime ECL	
Gross carrying amount as at January 1, 2018	106,283,139	1,491,862	-	107,775,001
Transfers:				
Transfer from Stage 1 to Stage 2	(1,503,373)	1,503,373	-	-
Transfer from Stage 1 to Stage 3	-	-	-	-
Transfer from Stage 2 to Stage 1	1,015,768	(1,015,768)	-	-
Transfer from Stage 2 to Stage 3	-	(508,880)	508,880	-
Transfer from Stage 3 to Stage 1	-	-	-	-
Transfer from Stage 3 to Stage 2	-	-	-	-
Movements in outstanding balance	-	-	-	-
Financial assets derecognised during the period	(1,499,195)	-	(508,880)	(2,008,075)
New financial assets purchased or originated	59,725,675	3,678,571	-	63,404,246
Other movements	3,556,344	32,786	151,836	3,740,965
Gross carrying amount as at December 31, 2018	167,578,357	5,181,944	151,836	172,912,137



	Consolidated			
		ECL Staging		
	Stage 1	Stage 2	Stage 3	Total
Investments at FVOCI (debt)	12-month ECL	Lifetime ECL	Lifetime ECL	
Gross carrying amount as at January 1, 2018	7,139,941	-	-	7,139,941
Transfers:				
Transfer from Stage 1 to Stage 2	-	-	-	-
Transfer from Stage 1 to Stage 3	-	-	-	-
Transfer from Stage 2 to Stage 1	-	-	-	-
Transfer from Stage 2 to Stage 3	-	-	-	-
Transfer from Stage 3 to Stage 1	-	-	-	-
Transfer from Stage 3 to Stage 2	-	-	-	-
Movements in outstanding balance	-	-	-	-
Financial assets derecognised during the period	(1,301,024)	-	-	(1,301,024)
New financial assets purchased or originated	5,548,115	-	-	5,548,115
Other movements	(1,392,669)	-	-	(1,392,669)
Gross carrying amount as at December 31, 2018	9,994,362	-	-	9,994,362

	Parent			
		ECL Staging		
	Stage 1	Stage 2	Stage 3	Total
Corporate and commercial lending	12-month ECL	Lifetime ECL	Lifetime ECL	
Gross carrying amount as at January 1, 2018	314,896,868	20,860,133	1,396,331	337,153,332
Transfers:				
Transfer from Stage 1 to Stage 2	(1,614,808)	1,614,808	-	-
Transfer from Stage 1 to Stage 3	(16,150)	-	16,150	-
Transfer from Stage 2 to Stage 1	5,416,311	(5,416,311)	-	-
Transfer from Stage 2 to Stage 3	-	(22,537)	22,537	-
Transfer from Stage 3 to Stage 1	471	-	(471)	-
Transfer from Stage 3 to Stage 2	-	58,581	(58,581)	-
Movements in outstanding balance	(13,147,095)	(1,041,488)	(12,753)	(14,201,336)
Financial assets derecognised during the period	(138,623,015)	(3,962,344)	(410,260)	(142,995,619)
New financial assets purchased or originated	196,692,368	4,810,531	160,778	201,663,677
Write-offs	(49,904)	-	(45,800)	(95,705)
Foreclosures	(20,000)	(100,000)	-	(120,000)
Gross carrying amount as at December 31, 2018	363,535,045	16.801.373	1.067.931	381,404,350

	Parent			
	Stage 1	Stage 2	Stage 3	Total
Consumer lending	12-month ECL	Lifetime ECL	Lifetime ECL	
Gross carrying amount as at January 1, 2018	35,519,556	7,085,076	1,430,659	44,035,292
Transfers:				
Transfer from Stage 1 to Stage 2	(297,371)	297,371	-	-
Transfer from Stage 1 to Stage 3	(695,183)	-	695,183	-
Transfer from Stage 2 to Stage 1	385,789	(385,789)	-	-
Transfer from Stage 2 to Stage 3	-	(241,795)	241,795	-
Transfer from Stage 3 to Stage 1	94,603	-	(94,603)	-
Transfer from Stage 3 to Stage 2	-	7,300	(7,300)	-
Movements in outstanding balance	(4,831,880)	(902,628)	(42,526)	(5,777,034)
Financial assets derecognised during the period	(4,044,525)	(3,588,822)	(141,242)	(7,774,589)
New financial assets purchased or originated	21,786,039	553,104	180,687	22,519,829
Write-offs	(568)	-	(283,947)	(284,514)
Foreclosures	(8,052)	-	(26,400)	(34,452)
Gross carrying amount as at December 31, 2018	47,908,408	2,823,817	1,952,306	52,684,532



	Parent			
		ECL Staging		
	Stage 1	Stage 2	Stage 3	Total
Trade-related lending	12-month ECL	Lifetime ECL	Lifetime ECL	
Gross carrying amount as at January 1, 2018	9,462,533	1,185,331	40,138	10,688,002
Transfers:				
Transfer from Stage 1 to Stage 2	_	_	_	-
Transfer from Stage 1 to Stage 3	_	_	_	-
Transfer from Stage 2 to Stage 1	_	_	_	_
Transfer from Stage 2 to Stage 3	_	_	_	_
Transfer from Stage 3 to Stage 1	_	_	_	_
Transfer from Stage 3 to Stage 2	_	_	_	_
Movements in outstanding balance	_	_	_	_
Financial assets derecognised during the period	(9,462,533)	(1,180,722)	(1,122)	(10,644,378)
New financial assets purchased or originated	11,229,908	1,684,378	_	12,914,287
Write-offs	_	(4,608)	(12,455)	(17,063)
Foreclosures	_	_	(3,242)	(3,242)
Gross carrying amount as at December 31, 2018	11,229,908	1,684,378	23,319	12,937,606

	Parent			
		ECL Staging		
	Stage 1	Stage 2	Stage 3	Total
Investments in amortised cost	12-month ECL	Lifetime ECL	Lifetime ECL	
Gross carrying amount as at January 1, 2018	101,081,352	1,491,862	-	102,573,214
Transfers:				
Transfer from Stage 1 to Stage 2	(1,503,373)	1,503,373	_	_
Transfer from Stage 1 to Stage 3	_	_	_	_
Transfer from Stage 2 to Stage 1	1,015,768	(1,015,768)	_	_
Transfer from Stage 2 to Stage 3	_	(508,880)	508,880	_
Transfer from Stage 3 to Stage 1	_	_	_	_
Transfer from Stage 3 to Stage 2	_	_	_	_
Movements in outstanding balance	_	_	_	_
Financial assets derecognised during the period	(1,499,195)	-	(508,880)	(2,008,075)
New financial assets purchased or originated	56,300,580	3,678,571	-	59,979,151
Other movements	3,462,329	32,786	-	3,495,114
Gross carrying amount as at December 31, 2018	158,857,460	5,181,944	-	164,039,404

ECL Staging           Stage 1         Stage 2         Stage 3         Total	
Stage 1 Stage 2 Stage 3 Total	
Investments at FVOCI (debt) 12-month Lifetime ECL Lifetime ECL	
ECL	
Gross carrying amount as at January 1, 2018 5,147,303 - 5,147,30	03
Transfers:	
Transfer from Stage 1 to Stage 2	_
Transfer from Stage 1 to Stage 3 – – –	_
Transfer from Stage 2 to Stage 1 – – – –	_
Transfer from Stage 2 to Stage 3 – – –	_
Transfer from Stage 3 to Stage 1 – – –	_
Transfer from Stage 3 to Stage 2 – – – –	_
Movements in outstanding balance	_
Financial assets derecognised during the period (1,107,221) (1,107,22	1)
New financial assets purchased or originated 5,265,658 5,265,65	58
Other movements (1,164,380) (1,163,73.	3)
Gross carrying amount as at December 31, 8,141,359 8,141,35	59
2018	



While the Group recognizes through the statement of income the movements in the expected credit losses computed using the models, the Group also complies with BSP's regulatory requirement to appropriate a portion of its retained earnings at an amount necessary to bring to at least 1% the allowance for credit losses on loans (Note 23). In 2018, the amount of retained earnings appropriated for this purpose increased by \$\mathbb{P}\$340.41 million for both the Group and the Parent Company.

	Consolidated			Parent		
_	2018	2017	2016	2018	2017	2016
Provision for Inpairment and						
Credit Losses	<b>₽</b> 141,076	₽754,171	₽850,546	( <b>₽1,957</b> )	₽423,922	₽521,475
Retained Earnings,	,			( , ,		
appropriated	340,409	_	_	340,409	_	-
	₽481,485	₽754,171	₽850,546	₽338,452	₽423,922	₽521,475

# 17. Deposit Liabilities

As of December 31, 2018 and 2017, 33.64% and 36.13% respectively, of the total deposit liabilities of the Group and 37.56% and 40.19% of the parent are subject to periodic interest repricing. The remaining deposit liabilities bear annual fixed interest rates ranging from 0.13% to 4.55% in 2018, 0.13% to 3.65% in 2017, 0.13% to 3.25% in 2016, 0.13% to 2.75% in 2015 and 2014.

#### Interest Expense on Deposit Liabilities

This account consists of:

		Consolidated			Parent Company		
	2018	2017	2016	2018	2017	2016	
Demand	₽257,129	₽233,984	₽197,595	₽182,521	₽163,524	₽143,917	
Savings	3,491,085	1,120,422	819,991	3,429,446	1,072,849	567,447	
Time	7,873,305	5,167,529	3,813,969	6,124,047	3,974,430	2,917,763	
	₽11,621,609	₽6,521,935	₽4,831,555	9,738,032	₽5,210,803	₽3,629,127	

BSP Circular No. 830 requires reserves against deposit liabilities. As of December 31, 2018 and 2017, due from BSP amounting to ₱100.06 billion and ₱95.90 billion, respectively, for the Group and ₱93.26 billion and ₱89.17 billion, respectively, for the Parent Company were set aside as reserves for deposit liabilities per latest report submitted BSP. As of December 31, 2018 and 2017, the Group is in compliance with such regulation.

#### LTNCD

On August 3, 2016, the BOD of the Parent Company approved the issuance of Long Term Negotiable Certificates of Deposits (LTNCD) of up to ₱20.00 billion in tranches of ₱5.00 billion to ₱10.00 billion each and with tenors ranging from 5 to 7 years to support the Group's strategic initiatives and business growth. On October 27, 2016, the Monetary Board of the BSP approved the LTNCD issuances. On November 18, 2016, the Parent Company issued the first tranche at par with aggregate principal amount of ₱9.58 billion due May 18, 2022. The LTNCDs bear a fixed coupon rate of 3.65% per annum, payable quarterly in arrears. Subject to BSP rules, the Group has the option to pre—terminate the LTNCDs as a whole but not in part, prior to maturity and on any interest payment date at face value plus accrued interest covering the accrued and unpaid interest.

On June 2, 2017, the Parent Company issued at par LTNCDs with aggregate principal amount of ₱6.35 billion due December 22, 2022, representing the second tranche of the ₱20.00 billion.

On March 7, 2018, the Board of Directors approved the Bank's Peso funding program of up to \$\mathbb{P}\$50 billion via a combination of Long-Term Negotiable Certificate of Time Deposit and/or Retail Bonds and/or Commercial Papers.



On July 12, 2018, the Parent Company issued at par LTNCDs with aggregate principal amount of ₱10.25 billion due January 12, 2024, representing the first tranche of the ₱20 billion LTNCD approved by BSP on June 14, 2018. The LTNCDs bear a fixed coupon rate of 4.55% per annum, payable quarterly in arrears. The P20 billion LTNCD program is part of the Group's funding program amounting to P50 billion.

The LTNCDs are included under the 'Time deposit liabilities' account.

# 18. Bills Payable

# Bills Payable

The Group's and the Parent Company's bills payable consist of:

	Consol	Consolidated		mpany
	2018	2017	2018	2017
Interbank loans payable	₽ 28,426,800	₽16,378,274	₽ 28,426,800	₽16,378,274
Trade finance	5,804,832	3,739,757	5,804,832	3,739,757
BPS rediscounting (Note 10)	4,132,800	_	4,132,800	_
Promissory Notes	1,462,100	_	1,462,100	_
	₽39,826,532	₽20,118,031	₽39,826,532	₽20,118,031

#### Interbank loans payable

Interbank loans payable consists of short–term dollar–denominated borrowings of the Parent Company with annual interest ranging from 3.11% to 4.73% and from 0.12% to 2.28% in 2018 and 2017, respectively.

As of December 31, 2018, the carrying amount of foreign currency—denominated investment securities at amortized cost and FVOCI pledged by the Parent Company as collateral for its interbank borrowings amounted to ₱13.32 billion and ₱0.73 billion, respectively. The carrying amount of peso—denominated investment securities at amortized cost pledged by the Parent Company as collateral for its interbank borrowings amounted to ₱20.69 billion. The fair value of investment securities at amortized cost pledged as collateral amounted to ₱31.86 billion as of December 31, 2018 (Note 9).

As of December 31, 2017, the carrying amount of foreign currency—denominated HTM and AFS financial assets pledged by the Parent Company as collateral for its interbank borrowings amounted to ₱3.43 billion and ₱3.72 billion, respectively. The carrying amount of peso—denominated HTM, AFS and HFT financial assets pledged by the Parent Company as collateral for its interbank borrowings amounted to ₱10.25 billion, ₱0.10 billion and ₱0.49 billion, respectively. The fair value of HTM financial assets pledged as collateral amounted to ₱13.24 billion as of December 31, 2017 (Note 9).

As of December 31, 2018 and 2017, margin deposits amounting to ₱930.82 billion and ₱497.26 million, respectively, are deposited with various counterparties to meet the collateral requirements for its interbank loans payable.

# Trade finance

As of December 31, 2018 and 2017, trade finance consists of the Parent Company's borrowings from financial institutions using bank trade assets as the basis for borrowing foreign currency. The refinancing amount should not exceed the aggregate amount of trade assets.



# 19. Accrued Interest and Other Expenses

This account consists of:

	Consolidated		Parent Company	
	2018	2017	2018	2017
Accrued interest payable	₽1,737,659	₽813,068	₽1,513,147	₽707,342
Accrued payable for employee benefits	958,643	963,774	958,643	956,348
Accrued taxes and other licenses	229,059	116,158	149,088	96,153
Accrued lease payable	198,759	166,246	198,759	162,875
Accrued other expenses payable	718,405	568,373	522,515	361,230
	₽3,842,525	₽2,627,619	₽3,342,152	₽2,283,948

# 20. Other Liabilities

This account consists of:

	Consolidated		Parent Con	npany
	2018	2017	2018	2017
Financial liabilities				
Accounts payable	₽3,426,924	₱3,131,826	<b>₽2,248,710</b>	₽1,827,956
Due to PDIC	628,142	531,645	628,142	531,645
Acceptances payable	348,738	469,518	357,832	469,518
Other credits-dormant	241,720	281,008	241,720	213,681
Due to the Treasurer of the Philippines	386,930	43,174	378,871	33,950
Margin deposits	3,359	3,004	3,359	3,004
Expected credit losses on off-balance sheet				
exposures	1,629,150	_	1,619,131	_
Miscellaneous (Note 23)	682,487	938,901	301,701	430,041
	7,347,450	5,399,076	5,779,466	3,509,795
Nonfinancial liabilities				
Withholding taxes payable	325,508	202,174	270,346	155,320
Retirement liabilities (Note 24)	8,686	119,451	_	_
	334,194	321,625	270,346	155,320
	₽7,681,644	₽5,720,701	₽6,049,812	₽3,665,115

Accounts payable includes payables to suppliers and service providers, and loan payments and other charges received from customers in advance.

Off-balance sheet exposures (see Note 30) subject to ECL include syndicated and long-term lines. ECL for these exposures that was recognized on January 1, 2018 amounted to P1.67 billion for the Group and P1.61 billion for the Parent Company.

Miscellaneous mainly includes sundry credits, inter-office float items, and dormant deposit accounts.



# 21. Other Operating Income and Miscellaneous Expenses

# Service Charges, Fees and Commissions

Details of this account are as follows:

	Consolidated			Parent Company		
·	2018	2017	2016	2018	2017	2016
Service and collection charges:						
Deposits	₽606,051	₽540,323	₽597,294	₽606,051	₽539,941	₽535,397
Loans	330,520	276,054	214,237	330,520	34,758	40,301
Remittances	303,817	311,768	302,184	47,397	311,768	302,184
Others	109,290	112,725	114,791	107,652	99,116	93,452
	1,349,677	1,240,870	1,228,506	1,091,620	985,583	971,334
Fees and commissions	1,427,605	1,200,854	894,963	438,107	409,415	348,114
	₽2,777,283	₽2,441,724	₽2,123,469	₽1,529,727	₽1,394,998	₽1,319,448

# Trading and Securities Gain - Net

This account consists of:

	Consolidated			Parent Company		
	2018	2017	2016	2018	2017	2016
AFS financial assets	(₹2,104)	₽363,350	₽918,673	(₽2,451)	₽340,351	₽856,031
Financial assets designated at FVPL						
(Note 9)	(36,766)	170,352	111,615	(40,831)	170,352	111,615
Held-for-trading (Note 9)	(224,583)	(55,257)	(135,709)	(224,583)	(112,458)	(138,286)
Derivative assets (Note 25)	(19,827)	(3,510)	23,510	(19,827)	(3,510)	23,510
HTM financial assets	11,728	5,025	_	11,728	5,025	_
	( <del>P</del> 271,552)	₽479,960	₽918,089	₽(275,964)	₽399,760	₽852,870

# Miscellaneous Income

Details of this account are as follows:

	Consolidated			Parent Company		
<del>-</del>	2018	2017	2016	2018	2017	2016
Bancassurance (Note 11)	₽357,786	₽360,009	₽383,483	₽357,786	360,009	383,483
Dividends (Note 9)	127,084	91,073	193,229	126,386	91,073	193,229
Recovery of charged off assets	144,924	199,014	18,734	100,517	184,272	10,523
Rental on bank premises	111,572	111,651	91,591	80,388	83,911	67,134
Fund transfer fees	49,171	59,682	50,658	49,171	59,682	50,658
Rental safety deposit boxes	26,341	24,933	24,627	26,341	24,825	24,269
Miscellaneous income						
(Notes 12, 13 and 15)	444,863	670,161	116,122	389,545	587,884	70,801
	₽1,261,741	₽1,516,523	₽878,445	₽1,130,134	₽1,391,657	₽800,097

On April 11, 2017, the BTr paid the Group the final tax withheld (FWT) from the proceeds of the Poverty Eradication and Alleviation Certificates (PEACe) bonds last October 18, 2011, plus 4.00% interest per annum from October 19, 2011 to April 10, 2017. Total settlement amount were paid in the form of 3−year Retail Treasury Bonds with interest of 4.25% per annum. The settlement resulted in gain amounting to ₱381.65 million and ₱356.77 million for the Group and Parent Company, respectively, which is presented under 'Miscellaneous income' in 2017.

# Miscellaneous Expenses

Details of this account are as follows:

	Consolidated			Parent Company		
	2018	2017	2016	2018	2017	2016
Information technology	₽231,895	₽402,314	₽108,458	₽231,895	₽339,214	₽227,627
Service charges	500,459	219,430	225,889	452,540	219,430	225,889
Litigations	198,011	176,602	117,363	65,157	22,815	43,261
Freight	37,593	38,909	34,331	24,352	27,953	27,354
Broker's fee	35,843	39,129	12,403	31,891	39,128	12,403
Clearing and processing fee	22,024	21,252	27,379	17,355	16,320	24,525
Membership fees and dues	17,756	18,642	29,329	16,260	17,160	28,135
Miscellaneous expense	1,011,053	951,274	518,834	779,702	808,638	352,295
	₽ 2,054,634	₽1,867,552	₽1,073,986	₽ 1,619,152	₽1,490,658	₽941,489



# 22. Maturity Analysis of Assets and Liabilities

The following tables present both the Group's and Parent Company's assets and liabilities as of December 31, 2018 and 2017 analyzed according to when they are expected to be recovered or settled within one year and beyond one year from the respective reporting date:

			Conso	lidated		
		2018			2017	
	Within	Over		Within	Over	-
	Twelve Months	Twelve Months	Total		Twelve Months	Total
Financial assets						-
Cash and other cash items	₽15,639,474	₽_	₽15,639,474	₽12,685,984	₽_	₽12,685,984
Due from BSP	101,889,773	_	101,889,773	98,490,014	_	98,490,014
Due from other banks	9,455,447	_	9,455,447	15,641,476	_	15,641,476
Interbank loans receivable and SPURA	11,998,040	_	11,998,040	18,751,845	_	18,751,845
Financial assets at FVPL	6,273,368	1,322,894	7,596,262	12,730,270	3,508,618	16,238,888
Financial assets at FVOCI						
AFS financial assets - gross	1,364,962	8,732,542	10,097,504	7,389,865	39,094,353	46,484,218
Investment securities at amortized cost						
HTM financial assets	9,893,261	163,018,876	172,912,137	628,196	64,658,071	65,286,267
Loans and receivables - gross	166,260,382	346,629,390	512,889,772	163,581,848	292,036,163	455,618,011
Accrued interest receivable – gross	6,000,736	_	6,000,736	3,883,957	_	3,883,957
Other assets – gross	3,294,964	1,121,036	4,416,000	3,188,970	1,223,673	4,412,643
	332,070,407	520,824,738	852,895,145	336,972,425	400,520,878	737,493,303
Nonfinancial assets				-		
Bank premises, furniture, fixtures						
and equipment – net of						
accumulated depreciation and						
amortization	_	6,450,458	6,450,458	_	6,877,012	6,877,012
Investment properties – net of						
accumulated depreciation	_	6,064,835	6,064,835	_	6,509,539	6,509,539
Deferred tax assets	_	2,514,889	2,514,889	_	1,778,081	1,778,081
Investments in associates	_	335,092	335,092	_	329,422	329,422
Intangible assets	_	4,215,199	4,215,199	_	4,104,032	4,104,032
Goodwill	_	839,748	839,748	_	839,748	839,748
Other assets – gross	1,351,634	1,211,331	2,562,965	1,281,008	1,292,209	2,573,217
	1,351,634	21,631,552	22,983,186	1,281,008	21,730,043	23,011,051
Allowance for impairment and credit le	osses (Note 16)		(9,551,150)			(8,748,958)
Unearned discounts (Note 10)			(255,535)	_		(307,886)
			(9,806,685)			(9,056,844)
			₽866,071,646	_		₽751,447,510
Financial liabilities				=		
Deposit liabilities	682,760,286	39,363,010	722,123,296	₽602,734,404	₽32,358,989	₽635,093,393
Bills payable	39,826,532		39,826,532	20,118,031		20,118,031
Manager's checks	2,577,175	_	2,577,175	2,441,042	_	2,441,042
Accrued interest and other expenses*	2,098,994	352,335	2,451,329	1,114,252	267,189	1,381,441
Derivative liabilities	455,150	_	455,150	267,533	_	267,533
Other liabilities	6,110,225	1,213,812	7,324,037	5,399,076	_	5,399,076
	733,828,362	40,929,157	774,757,519	632,074,338	32,626,178	664,700,516
Nonfinancial liabilities	, ,	<i></i>	, ,			
Accrued interest and other expenses	161,542	1,229,654	1,391,196	105,468	1,140,710	1,246,178
Deferred tax liabilities	_	1,231,145	1,231,145	_	1,161,653	1,161,653
Income tax payable	477,585	_	477,585	362,041	_	362,041
Other liabilities	325,508	32,102	357,610	202,174	119,451	321,625
	₽734,792,997	₽43,422,058	₽778,215,055	₽632,744,021	₽35,047,992	₽667,792,013

<sup>\*</sup>Accrued interest and other expenses include accrued interest payable and accrued other expenses payable (Note 19).



			Parent (	Company					
		2018			2017				
	Within	Over		Within	Over				
	Twelve Months	Twelve Months	Total	Twelve Months	Twelve Months	Total			
Financial assets									
Cash and other cash items	₽13,705,304	₽-	₽13,705,304	₽11,160,173	₽-	₽11,160,173			
Due from BSP	95,092,944	_	95,092,944	91,717,037	_	91,717,037			
Due from other banks	7,837,894	_	7,837,894	14,066,620	_	14,066,620			
SPURA	8,998,040	_	8,998,040	17,347,522	_	17,347,522			
Financial assets at FVPL	5,366,903	1,322,894	6,689,796	12,633,520	3,423,303	16,056,823			
AFS financial assets - gross	1,059,474	7,153,536	8,213,010	6,733,105	36,210,301	42,943,406			
HTM financial assets	6,852,074	157,187,330	164,039,404	346,208	61,187,285	61,533,493			
Loans and receivables - gross	144,064,744	303,001,501	447,066,245	136,176,920	255,754,257	391,931,177			
Accrued interest receivable – gross	5,171,374	_	5,171,374	3,247,352		3,247,352			
Other assets – gross	1,773,527	224,035	1,997,562	1,927,221	208,496	2,135,717			
	289,922,279	468,889,296	758,811,575	295,355,678	356,783,642	652,139,320			
Nonfinancial assets		100,000,000	,,			,,			
Bank premises, furniture, fixtures									
and equipment – net of									
accumulated depreciation and									
amortization	_	5,265,386	5,265,386	_	5,464,582	5,464,582			
Investment properties – net of		0,200,000	0,200,000		5,.0.,502	2,.0.,202			
accumulated depreciation	_	2,309,762	2,309,762	_	2,756,921	2,756,921			
Deferred tax assets	_	1,739,219	1,739,219	_	1,297,271	1,297,271			
Investments in subsidiaries	_	14,333,567	14,333,567	_	13,560,733	13,560,733			
Investment in associates	_	335,092	335,092	_	329,422	329,422			
Intangible assets	_	915,531	915,531	_	800,861	800,861			
Goodwill	_	222,841	222,841	_	222,841	222,841			
Other assets – gross	1,056,495	756,160	1,812,655	895,082	991,386	1,886,468			
	1,056,495	25,877,558	26,934,054	895,082	25,424,017	26,319,099			
Allowances for impairment and credit		20,077,000	(7,284,317)			(6,921,550)			
Unearned discounts (Note 10)	losses (1 tote 10)		(208,377)			(267,099)			
chearned discounts (1 (ote 10)			(7,492,694)	_		(7,188,649)			
			₽778,252,935	<u>'-</u>		₱671,269,770			
T			F110,232,933	=		F0/1,209,770			
Financial liabilities	(0/ 225 150	22 000 20 4	(20.242.262	D524 (55 550	D24 570 420	D550 225 050			
Deposit liabilities	606,235,158	32,008,204	638,243,362	₽534,657,559	₽24,578,420	₽559,235,979			
Bills payable	39,826,532	_	39,826,532	20,118,031	_	20,118,031			
Manager's checks	2,069,812	_	2,069,812	1,709,248	_	1,709,248			
Accrued interest and other expenses*	2,035,662	_	2,035,662	1,068,572	_	1,068,572			
Derivative liabilities	455,150	_	455,150	267,533	_	267,533			
Other liabilities	5,779,467	_	5,779,467	3,509,795	-	3,509,795			
	656,401,780	32,008,204	688,409,985	561,330,738	24,578,420	585,909,158			
Nonfinancial liabilities									
Accrued interest and other expenses	149,088	1,157,402	1,306,490	96,153	1,119,223	1,215,376			
Income tax payable	414,233	_	414,233	339,155	_	339,155			
Other liabilities	270,346	_	270,346	155,320	_	155,320			
	D657 225 449	P22 165 606	P600 401 055	P561 021 266	P25 607 642	P597 610 000			

P657,235,448P33,165,606P690,401,055P561,921,366P25,697,643P587,619,009\*Accrued interest and other expenses include accrued interest payable and accrued other expenses payable (Note 19).

# 23. Equity

The Parent Company's capital stock consists of (amounts in thousands, except for number of shares):

			2017		
	Shares	Amount	Shares	Amount	
Common stock – ₱10.00 par value					
Authorized – shares	3,300,000,000		3,300,000,000		
Issued and outstanding					
Balance at beginning of year	2,684,771,716	<b>₽</b> 26,847,717	2,002,027,836	₽20,020,278	
Stock rights	_	_	483,870,967	4,838,710	
Additional issuance of shares	1,128,096	11,281	_	_	
Stock dividends*	_	_	198,872,913	1,988,729	
	2,685,899,812	₽26,858,998	2,684,771,716	₱26,847,717	

<sup>\*</sup>The stock dividends declared include fractional shares equivalent to 1,009 and 1,060 in 2018 and 2017, respectively.



The Parent Company shares are listed in the Philippine Stock Exchange.

### Stock Rights Offering

On February 22, 2017, the BOD authorized the Parent Company to conduct a rights issue by way of offering common shares to certain eligible shareholders. The BSP approved the stock rights offering on March 6, 2017.

Each eligible shareholder was entitled to one share, at ₱31.00 apiece, per 4.1375 existing common shares as of April 19, 2017. The stock rights offering yielded a subscription of 483,870,967 common shares which were listed at the Philippine Stock Exchange on May 10, 2017. The total proceeds of the stock rights offering amounted to ₱14.9 billion, net of stock issuance cost of ₱52.09 million which was deducted from additional paid in capital.

The additional capital enabled the Parent Company to grow its loan portfolio, expand its branch network, and support its other strategic business initiatives.

# Increase in the Parent Company's Authorized Capital Stock

On March 15, 2017 and May 4, 2017 the BOD approved and the stockholders ratified, respectively, the increase in the Parent Company's authorized capital stock from ₱25.00 billion to ₱33.00 billion, or from 2.50 billion to 3.30 billion shares with par value of ₱10.00 per share. The increase in the Parent Company's authorized capital stock was subsequently approved by the BSP and the SEC on August 2, 2017 and September 29, 2017, respectively.

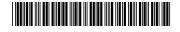
On June 7, 2017, the Parent Company and the Trust and Asset Management Group (on behalf of the CBC Employees Retirement Plan) entered into a subscription agreement whereas the latter will subscribe to 1,128,096 new common shares of the Parent Company at a subscription price per share equal to the higher between the closing price of the Parent Company's stock dividend or the par value of \$\bilde{P}\$10.00 per share.

On January 24, 2018, the BOD of the Parent Company, during a special board meeting, confirmed the issuance of the shares to CBC Employees Retirement Plan in accordance with the subscription agreement which was paid at a subscription price of \$\mathbb{P}33.40\$ per share (closing price of the Group's shares at the Philippine Stock Exchange on October 20, 2018 which is the record date of the Parent Company's stock dividend).

The summarized information on the Parent Company's registration of securities under the Securities Regulation Code follows:

Date of SEC Approval	Authorized Shares*
April 12, 1991	100,000
October 7, 1993	150,000
August 30, 1994	200,000
July 26, 1995	250,000
September 12, 1997	500,000
September 5, 2005	1,000,000
September 14, 2007	1,600,000
September 5, 2008	2,000,000
August 29, 2014	2,500,000
September 29, 2017	3,300,000

<sup>\*</sup> Restated to show the effects of the ten-for-one stock split in 2012



As reported by the Parent Company's transfer agent, Stock Transfer Service, Inc., the total number of stockholders is 1,928 and 1,934 as of December 31, 2018 and 2017, respectively.

#### Dividends

Details of the Parent Company's cash dividend payments follow:

#### Cash Dividends

Date of	Date of	Date of	Cash Dividend
Declaration	Record	Payment	Per Share
May 03, 2018	May 17, 2018	June 01, 2018	0.83
May 04, 2017	May 18, 2017	June 02, 2017	0.80
May 05, 2016	May 23, 2016	June 03, 2016	1.00
May 07, 2015	August 12, 2015	September 09, 2015	1.00
May 08, 2014	September 19, 2014	October 15, 2014	1.00
May 02, 2013	July 19, 2013	August 14, 2013	1.20

#### **Stock Dividends**

Date of	Date of	Date of	Stock Dividend
Declaration	Record	Payment	Per Share
March 15, 2017	October 20, 2017	November 03, 2017	8%
May 05, 2016	May 23, 2016	June 03, 2016	8%
May 07, 2015	August 12, 2015	September 09, 2015	8%
May 08, 2014	September 19, 2014	October 15, 2014	8%
May 02, 2013	July 19, 2013	August 14, 2013	10%

#### Surplus

The computation of surplus available for dividend declaration in accordance with SEC Memorandum Circular No. 11 issued in December 2008 differs to a certain extent from the computation following BSP guidelines.

As of December 31, 2018 and 2017, surplus includes the amount of ₱1.28 billion, net of deferred tax liability of ₱547.40 million, representing transfer of revaluation increment on land which was carried at deemed cost when the Group transitioned to PFRS in 2005 (Note 12). This amount will be available to be declared as dividends upon sale of the underlying land.

In the consolidated financial statements, a portion of the Group's surplus corresponding to the net earnings of the subsidiaries and associates amounting to ₱1.64 billion and ₱851.57 million as of December 31, 2018 and 2017, respectively, is not available for dividend declaration. The accumulated equity in net earnings becomes available for dividends upon declaration and receipt of cash dividends from the investees.

#### Reserves

In compliance with BSP regulations, 10.00% of the Parent Company's profit from trust business is appropriated to surplus reserve. This annual appropriation is required until the surplus reserves for trust business equals 20.00% of the Parent Company's authorized capital stock.

Upon adoption of PFRS 9, BSP requires appropriation of a portion of the Group's Retained Earnings at an amount necessary to bring to at least 1% the allowance for credit losses on loans.



As of January 1, 2018 and December 31, 2018, the accumulated amount of appropriation to surplus reserves amounted to P2.43 billion and P2.75 billion, respectively. Appropriation for the year amounted to P312.82 million (Note 16).

### **Capital Management**

The primary objectives of the Group's capital management are to ensure that it complies with externally imposed capital requirements and that it maintains strong credit ratings and healthy capital ratios in order to support its business and to maximize shareholders' value.

The Group manages its capital structure and makes adjustments to it in light of changes in economic conditions and the risk characteristics of its activities. In order to maintain or adjust the capital structure, the Group may adjust the amount of dividend payment to shareholders, return capital to shareholders or issue capital securities. No changes were made in the objectives, policies and processes as of December 31, 2018 and 2017.

#### Regulatory Qualifying Capital

Under existing BSP regulations, the determination of the Parent Company's compliance with regulatory requirements and ratios is based on the amount of the Parent Company's unimpaired capital (regulatory capital) as reported to the BSP. This is determined on the basis of regulatory accounting policies which differ from PFRS in some respects.

In addition, the risk—based capital ratio of a bank, expressed as a percentage of qualifying capital to risk—weighted assets (RWA), should not be less than 10.00% for both solo basis (head office and branches) and consolidated basis (Parent Company and subsidiaries engaged in financial allied undertakings but excluding insurance companies). Qualifying capital and RWA are computed based on BSP regulations. RWA consists of total assets less cash on hand, due from BSP, loans covered by hold—out on or assignment of deposits, loans or acceptances under letters of credit to the extent covered by margin deposits and other non—risk items determined by the Monetary Board of the BSP.

On August 4, 2006, the BSP, under BSP Circular No. 538, issued the prescribed guidelines implementing the revised risk—based capital adequacy framework for the Philippine banking system to conform to Basel II capital adequacy framework. The BSP guidelines took effect on July 1, 2007. Thereafter, banks were required to compute their CAR using these guidelines.

Standardized credit risk weights were used in the credit assessment of asset exposures. Third party credit assessments were based on ratings by Standard & Poor's, Moody's and Fitch, while PhilRatings were used on peso—denominated exposures to Sovereigns, MDBs, Banks, LGUs, Government Corporations, Corporates.

On January 15, 2013, the BSP issued Circular No. 781, Basel III Implementing Guidelines on Minimum Capital Requirements, which provides the implementing guidelines on the revised risk—based capital adequacy framework particularly on the minimum capital and disclosure requirements for universal banks and commercial banks, as well as their subsidiary banks and quasi—banks, in accordance with the Basel III standards. The circular took effect on January 1, 2014.

The Circular sets out a minimum Common Equity Tier 1 (CET1) ratio of 6.00% and Tier 1 capital ratio of 7.50%. It also introduces a capital conservation buffer of 2.50% comprised of CET1 capital. The BSP's existing requirement for Total CAR remains unchanged at 10.00% and this ratio shall be maintained at all times.



Further, existing capital instruments as of December 31, 2010 which do not meet the eligibility criteria for capital instruments under the revised capital framework shall no longer be recognized as capital upon the effectivity of Basel III. Capital instruments issued under BSP Circular Nos. 709 and 716 (the circulars amending the definition of qualifying capital particularly on Hybrid Tier 1 and Lower Tier 2 capitals), starting January 1, 2011 and before the effectivity of BSP Circular No. 781, shall be recognized as qualifying capital until December 31, 2016. In addition to changes in minimum capital requirements, this Circular also requires various regulatory adjustments in the calculation of qualifying capital.

The CAR of the Group and the Parent Company as of December 31, 2018 as reported to the BSP are shown in the table below.

	Consoli	dated	<b>Parent Company</b>		
	2018	2017	2018	2017	
		(Amounts in Mi	llion Pesos)	_	
CET 1 Capital	<b>₽84,726</b>	₽78,086	<b>₽81,957</b>	₽77,161	
Less: Regulatory Adjustments	10,492	7,434	17,208	13,854	
	74,234	70,652	64,749	63,307	
Additional Tier 1 Capital		_	_	_	
Less: Regulatory Adjustments		_	_	_	
		_	_	_	
Net Tier 1 Capital	74,234	70,652	64,749	63,307	
Tier 2 Capital	5,659	3,970	4,982	3,410	
Less: Regulatory Adjustments	_	_	_	_	
Net Tier 2 Capital	5,659	3,970	4,982	3,410	
Total Qualifying Capital	₽79,893	₽74,622	₽69,731	₽66,717	

	Consolie	dated	Parent Company		
	2018	2017	2018	2017	
		(Amounts in Mi	llion Pesos)		
Credit RWA	<b>₽</b> 565,777	₽480,956	₽498,030	₱451,457	
Market RWA	5,154	7,665	5,204	7,540	
Operational RWA	39,470	36,047	31,877	28,526	
Total RWA	₽610,401	₽524,668	₽535,110	₱487,523	
CET 1 capital ratio	12.16%	13.47%	12.10%	14.02%	
Tier 1 capital ratio	12.16%	13.47%	12.10%	14.02%	
Total capital ratio	13.09%	14.22%	13.03%	14.78%	

The Parent Company has complied with all externally imposed capital requirements throughout the period.

The issuance of BSP Circular No. 639 covering the ICAAP in 2009 supplements the BSP's risk—based capital adequacy framework under Circular No. 538. In compliance with this circular, the Parent Company has adopted and developed its ICAAP framework to ensure that appropriate level and quality of capital are maintained by the Group. Under this framework, the assessment of risks extends beyond the Pillar 1 set of credit, market and operational risks and onto other risks deemed material by the Parent Company. The level and structure of capital are assessed and determined in light of the Parent Company's business environment, plans, performance, risks and budget, as well as regulatory edicts. BSP requires submission of an ICAAP document every March 31. The Group has complied with this requirement.



### 24. Retirement Plan

The Group has separate funded noncontributory defined benefit retirement plans covering substantially all its officers and regular employees. The retirement plans are administered by the Parent Company's Trust Group which acts as the trustee of the plans. Under these retirement plans, all covered officers and employees are entitled to cash benefits after satisfying certain age and service requirements. The latest actuarial valuation studies of the retirement plans were made as of December 31, 2018.

The Group's annual contribution to the retirement plan consists of a payment covering the current service cost, unfunded actuarial accrued liability and interest on such unfunded actuarial liability.

The amounts of net defined benefit asset in the balance sheets follow:

	Consoli	dated	Parent Com	Parent Company		
	2018	2017	2018	2017		
Net plan assets (Note 15)	₽777,827	₽995,050	₽756,159	₽991,386		
Retirement liabilities (Note 20)	(8,686)	(119,451)	_	_		
	₽769,141	₽875,599	₽756,159	₽991,386		



The movements in the defined benefit asset, present value of defined benefit obligation and fair value of plan assets follow:

							Consolidated					
							2018					
_					-				Remeasurem	ents in OCI		
		1	Net benefit cost			Return on						
	_		vet belletit cost			plan assets	Actuarial	Actuarial	Actuarial			
								changes arising o				
						amount	0 0	from changes	0 0	Changes in		
	January 1,	Current		Net pension	Benefits		experience		n demographic		Contribution	December 31,
	2018	service cost	Net interest	expense*	paid	in net interest)	adjustments	assumptions	assumptions		by employer	2018
_											(	$\overline{(\mathbf{l}) = \mathbf{a} + \mathbf{b} + \mathbf{e} +}$
	(a)	(c)	(d)	$(\mathbf{e}) = \mathbf{c} + \mathbf{d}$	<b>(f)</b>	(g)	(h)	(i)		$(\mathbf{j}) = \mathbf{g} + \mathbf{h} + \mathbf{i}$	(k)	f + j + k
Fair value of plan assets	4,868,423	_	272,914	272,914	(275,805)	(619,071)	_	_		(619,071)	612,788	4,859,249
Present value of defined												
benefit obligation	3,992,824	431,972	223,936	655,907	(275,805)	_	38,390	(321,209)		(282,819)		4,090,108
Net defined benefit asset	875,599	(431,972)	48,978	(382,994)	-	(619,071)	(38,390)	321,209		(336,251)	612,788	769,141

<sup>\*</sup>Presented under Compensation and fringe benefits in the statements of income.

							Consolidated					
							2017					
				Remeasuremen	nts in OCI							
				Net benefit cost			Actuarial changes arising	Actuarial changes arising	Actuarial changes arising			
	January 1, 2017	Current service cost	Net interest	Net pension expense*	Benefits paid	amount included in net interest)	from experience adjustments	from changes in financial assumptions	from changes in demographic assumptions			December 31, 2017
	(a)	(c)	(d)	(e) = c + d	(f)	(g)	(h)	(i)		(j) = g + h + i	(k)	(1) = a + b + e + f $+ j + k$
Fair value of plan assets Present value of defined	₽4,521,109	₽-	₽217,203	₽217,203	(₱288,014)	( <del>P</del> 153,076)	₽-	- ₽-	₽-	(₱153,076)	₽571,200	₽4,868,423
benefit obligation	3,911,041	375,598	188,654	564,252	(288,014)	_	48,675	5 (₱243,130)	₽-	(194,455)	_	3,992,824
Net defined benefit asset	₽610,068	( <del>P</del> 375,598)	₽28,549	(₱347,049)	₽-	(₱153,076)	(₱48,675	) ₱243,130	₽-	₽41,379	₽571,200	₽875,599

<sup>\*</sup>Presented under Compensation and fringe benefits in the statements of income.



					]	Parent Company	7				
						2018					
		Remeasurements in OCI									
						Return on					
						plan assets	Actuarial	Actuarial			
						(excluding	changes arising	changes arising			
	_		Net benefit cost			amount	amount from	from changes	Changes in		
	January 1,	Current		Net pension	Benefits	included	experience	in financial	remeasurement	Contribution	December 31,
	2018	service cost	Net interest	expense*	paid	in net interest)	adjustments	assumptions	gains (losses)	by employer	2018
											(l) = a + b + e + f
	(a)	(c)	(d)	$(\mathbf{e}) = \mathbf{c} + \mathbf{d}$	<b>(f)</b>	(g)	(h)	(i)	$(\mathbf{j}) = \mathbf{g} + \mathbf{h} + \mathbf{i}$	(k)	+ j + k
Fair value of plan assets	4,558,199	_	255,259	255,259	(235,193)	(590,629)	_	-	(590,629)	480,000	4,467,637
Present value of defined											
benefit obligation	3,566,814	324,756	199,742	324,956	(235,193)	_	97,785	(245,646)	(147,861)	_	3,711,477
Net defined benefit asset	991,386	(324,756)	55,518	(69,697)	_	(590,629)	97,785	245,646	(442,768)	480,000	756,160

<sup>\*</sup>Presented under Compensation and fringe benefits in the statements of income.

_						Parent Company					
_						2017					
_							Remeasurer	nents in OCI			
					_	Return on					
						plan assets	Actuarial	Actuarial			
						(excluding	changes arising	changes arising			
	_		Net benefit cost			amount	from from change	from changes	Changes in		
	January 1,	Current		Net pension	Benefits	included	experience	in financial	remeasurement	Contribution	December 31,
_	2017	service cost	Net interest	expense*	paid	in net interest)	adjustments	assumptions	gains (losses)	by employer	2017
											(1) = a + b + e + f
	(a)	(c)	(d)	(e) = c + d	(f)	(g)	(h)	(i)	(j) = g + h + i	(k)	+j+k
Fair value of plan assets	₽4,315,996	₽–	₽206,736	₽206,736	(₱273,001)	(₱141,532)	₽-	₽-	(₱141,532)	₽450,000	₽4,558,199
Present value of defined											
benefit obligation	3,561,242	264,989	170,583	435,573	(273,001)	_	50,525	(207,525)	(157,000)	_	3,566,813
Net defined benefit asset	₽754,754	(₱264,989)	₽36,153	(₱288,837)	-	(₱141,532)	(₱50,525)	₽207,525	₽15,468	₽450,000	₽991,386

<sup>\*</sup>Presented under Compensation and fringe benefits in the statements of income.



The Group and the Parent Company is recommended to contribute to its defined benefit pension plan in 2019 amounting to ₱614.33 million and ₱453.28 million.

In 2018 and 2017, the major categories of plan assets as a percentage of the fair value of total plan assets are as follows:

	Consolio	dated	Parent Com	pany
	2018	2017	2018	2017
Parent Company shares (Note 29)	31.54%	36.30%	33.76%	38.75%
Equity instruments	23.83%	20.97%	21.76%	21.59%
Cash and cash equivalents	10.17%	9.94%	9.07%	7.54%
Debt instruments	19.39%	14.74%	19.39%	12.93%
Other assets	15.08%	18.05%	16.03%	19.19%
	100.00%	100.00%	100.00%	100.00%

The following table shows the breakdown of fair value of the plan assets:

	Consol	idated	Parent Con	mpany
	2018	2017	2018	2017
Due from BSP	₽-	₽_	₽_	₽_
Deposits in banks	479,650	486,822	399,395	345,702
Financial assets at FVPL	868,381	993,381	839,145	967,053
AFS financial assets		_		_
Quoted debt securities	969,754	513,233	832,834	404,197
Quoted equity securities	46,101	33,652	15,023	23,121
Parent Company shares	1,487,360	1,777,250	1,487,360	1,777,250
Investments in unit investment	145,203	199,557	117,097	179,913
trust fund				
Corporate bonds	8,750	8,750	8,750	8,750
Loans and receivable	523,483	688,029	520,663	685,179
Investment properties*	162,323	143,799	162,323	143,799
Other assets	25,444	52,078	23,019	51,219
	₽4,716,449	₽4,896,551	₽4,405,609	₽4,586,183

<sup>\*</sup> Investment properties comprise properties located in Manila.

The carrying value of the plan assets of the Group and Parent Company amounted to ₱4.7 billion and ₱4.90 billion, respectively, as of December 31, 2018, and ₱4.41 billion and ₱4.59 billion, respectively, as of December 31, 2018

The principal actuarial assumptions used in 2018 and 2017 in determining the retirement asset (liability) for the Group's and Parent Company's retirement plans are shown below:

	2018							
	Parent	CBSI	CIBI	CBC-PCCI	CBCC	CBSC		
Discount rate:								
January 1	5.60%	5.63%	5.82%	5.82%	5.85%	5.85%		
December 31	7.15%	7.27%	7.33%	7.33%	7.38%	7.4%		
Salary increase rate	6.00%	6.00%	6.00%	6.00%	6.00%	6.00%		
	2017							
	Parent	CBSI	CIBI	CBC-PCCI	CBCC	CBSC		
Discount rate:								
January 1	4.79%	5.08%	5.14%	5.14%	5.19%	_		
December 31	5.60%	5.63%	5.82%	5.82%	5.85%	5.85%		
Salary increase rate	6.00%	6.00%	6.00%	6.00%	6.00%	6.00%		



The sensitivity analysis below has been determined based on the impact of reasonably possible changes of each significant assumption on the defined benefit liability as of the end of the reporting period, assuming all other assumptions were held constant:

December 31, 2018	Parent	CBSI	CIBI	CBC-PCCI	CBCC	CBSC
Discount rate						_
(+1%)	( <del>P</del> 84,696)	(\pm28,746)	<b>(₽469)</b>	<b>(₽1,980)</b>	<b>(₽1,001)</b>	<b>(₽206)</b>
(-1%)	133,008	37,942	608	2,504	1,260	272
Salary increase rate						
(+1%)	126,701	36,802	598	2,443	1,236	268
(-1%)	(83,078)	(28,456)	(470)	(1,969)	(1,002)	(207)
December 31, 2017	Parent	CBSI	CIBI	CBC-PCCI	СВСС	CBSC
Discount rate						
(+1%)	( <del>P</del> 176,120)	( <del>P</del> 39,471)	( <del>P</del> 1,138)	( <del>P</del> 6,434)	(₱1,157)	<b>(₽218)</b>
(-1%)	266,156	50,838	1,568	11,519	1,460	285
Salary increase rate						
(+1%)	250,898	48,520	1,504	11,019	1,414	272
(-1%)	(171,429)	(38,611)	(1,115)	(6,328)	(1,146)	(212)

The weighted average duration of the defined benefit obligation are presented below:

	December 31,	December 31,
	2018	2017
Parent Company	13	13
CBSI	18	18
CIBI	19	19
CBC-PCCI	19	19
CBCC	23	22
CBSC	25	_

The maturity analyses of the undiscounted benefit payments as of December 31, 2018 and 2017 are as follows:

December 31, 2018	Parent	CBSI	CIBI	CBC-PCCI	CBCC	CBSC
1 year and less	₽1,020,830	₽9,552	₽1,578	₽538	₽-	₽_
More than 1 year						
to 5 years	1,112,345	81,367	1,306	17,652	_	_
More than 5 years						
to 10 years	2,349,644	210,666	10,410	36,531	5,015	_
More than 10 years						
to 15 years	2,537,302	715,066	5,796	54,937	_	_
More than 15 years						
to 20 years	4,117,126	972,734	_	141,549	103,091	3,741
More than 20 years	27,553,459	11,606,160	455,722	1,097,718	381,490	182,074



December 31, 2017	Parent	CBSI	CIBI	CBC-PCCI	CBCC	CBSC
1 year and less	₽927,473	₽12,666	₽_	₽17,059	₽_	₽_
More than 1 year						
to 5 years	935,382	70,067	1,571	8,957	_	2,038
More than 5 years						
to 10 years	2,183,572	178,995	16,915	47,035	5,212	665
More than 10 years						
to 15 years	2,452,767	635,724	8,790	60,509	13,184	_
More than 15 years						
to 20 years	3,614,035	1,034,331	_	151,035	103,356	1,751
More than 20 years	22,632,896	10,283,386	477,064	1,267,884	402,263	164,340

#### 25. Derivative Financial Instruments

Occasionally, the Parent Company enters into forward exchange contracts as an accommodation to its clients. These derivatives are not designated as accounting hedges. The aggregate notional amounts of the outstanding buy US dollar currency forwards as of December 31, 2018 and 2017 amounted to US\$515.77 million and US\$228.48 million, respectively, while the sell US dollar forward contracts amounted to US\$313.38 million and US\$164.89 million, respectively. Weighted average buy US dollar forward rate as of December 31, 2018 is \$\text{P}53.52\$ and \$\text{P}51.13\$ in 2017, while the weighted average sell US dollar forward rates are \$\text{P}51.41\$ and \$\text{P}53.60\$, respectively.

The aggregate notional amounts of the outstanding buy Euro currency forwards as of December 31, 2018 and 2017 amounted to €127.10 million and €113 million, respectively. The weighted average buy Euro forward rates as of December 31, 2018 are ₱59.95 and ₱59.32 in December 31, 2017.

The aggregate notional amounts of the outstanding Futures as of December 31, 2018 and December 31, 2017 amounted to US\$5 million and nil, respectively.

The aggregate notional amounts of the outstanding IRS as of December 31, 2018 and 2017 amounted to P11.367 billion and P9.99 billion, respectively.

The aggregate notional amounts of the outstanding buy US Dollar NDF as of December 31, 2018 and 2017 amounted to US\$40.00 million and US\$5.00 million, respectively. The weighted average buy NDF rate as of December 31, 2018 is ₱52.93 and ₱49.85 in December.

As of December 31, 2018 and 2017, the fair values of derivatives follow:

	2018		2017	
	Derivative	Derivative	Derivative	Derivative
	Asset	Liability	Asset	Liability
Currency forwards	₽339,190	₽362,689	₽294,873	₽235,787
IRS	58,390	90,530	28,963	31,746
Futures	_	1,931	_	-
Warrants	10,268	_	9,751	_
	₽407,848	₽455,150	₽333,587	₽267,533



#### Fair Value Changes of Derivatives

The net movements in fair value changes of derivative instruments are as follows:

	2018	2017
Balance at beginning of year	66,053	(₱26,910)
Fair value changes during the year	(288,211)	132,805
Settled transactions	174,855	(39,841)
Balance at end of year	(47,302)	₽66,054

The net movements in the value of the derivatives are presented in the statements of income under the following accounts:

	2018	2017	2016
Foreign exchange gain (loss)	(82,585)	₽96,401	( <del>P</del> 283,973)
Trading and securities gain (loss)* (Note 21)	(30,771)	(3,437)	23,510
	(113,356)	₽92,964	( <del>P</del> 260,463)

<sup>\*</sup>Net movements in the value related to embedded credit derivatives and IRS.

#### 26. Lease Contracts

The lease contracts are for periods ranging from one to 25 years from the dates of contracts and are renewable under certain terms and conditions. Various lease contracts include escalation clauses, most of which bear an annual rent increase of 5.00% to 10.00%.

Annual rentals on these lease contracts included in 'Occupancy cost' in the statements of income in 2018, 2017 and 2016 amounted to ₱844.24 million, ₱782.30 million and ₱681.05 million, respectively, for the Group, and ₱541.24 million, ₱518.47 million and ₱450.53 million, respectively, for the Parent Company.

Future minimum rentals payable of the Group and the Parent Company under non-cancelable operating leases follow:

	Consolidated		Parent Company	
	2018	2017	2018	2017
Within one year	₽557,275	₽601,876	₽543,366	₽551,239
After one year but not more than five years	2,349,845	2,230,498	1,898,564	1,984,453
After five years	1,119,114	1,335,370	713,620	915,394
	₽4,026,233	₽4,167,744	₽3,155,550	₽3,451,086

The Group and the Parent Company have also entered into commercial property leases on its investment properties (Note 13).



Future minimum rentals receivable under noncancellable operating leases follow:

	Consolidated		<b>Parent Company</b>	
_	2018	2017	2018	2017
Within one year	₽10,906	₽26,521	₽9,068	₽19,913
After one year but not more				
than five years	19,688	19,246	13,202	1,042
After more than five years	15,466	7,810	_	_
	₽46,060	₽53,577	₽22,270	₽20,955

#### 27. Income and Other Taxes

Income taxes include corporate income tax and FCDU final taxes, as discussed below, and final tax paid at the rate of 20.00% on gross interest income from government securities and other deposit substitutes. These income taxes, as well as the deferred tax benefits and provisions, are presented as 'Provision for income tax' in the statements of income.

Republic Act (RA) No. 9337, An Act Amending National Internal Revenue Code, provides that RCIT rate shall be 30.00% while interest expense allowed as a deductible expense is reduced to 33.00% of interest income subject to final tax.

An MCIT of 2.00% on modified gross income is computed and compared with the RCIT. Any excess MCIT over RCIT is deferred and can be used as a tax credit against future income tax liability for the next three years. In addition, the NOLCO is allowed as a deduction from taxable income in the next three years from the year of inception.

Effective in May 2004, RA No. 9294 restored the tax exemption of FCDUs and offshore banking units (OBUs). Under such law, the income derived by the FCDU from foreign currency transactions with nonresidents, OBUs, local commercial banks including branches of foreign banks is tax—exempt while interest income on foreign currency loans from residents other than OBUs or other depository banks under the expanded system is subject to 10.00% gross income tax.

Interest income on deposit placements with other FCDUs and OBUs is taxed at 7.50% (now 15% effective January 1, 2018), while all other income of the FCDU is subject to the 30.00% corporate tax.

#### Relevant Tax Updates

Republic Act 10963, The Tax Reform for Acceleration and Inclusion (TRAIN), is first package of the comprehensive tax reform program of the government. The bill was signed into law on December 19, 2017 and took effect on January 1, 2018, amending some provisions of the old Philippine tax system.

Except for resident foreign corporations, which is still subject to the existing rate of 7.5%, tax on interest income of foreign currency deposit was increased to 15% under TRAIN. Documentary stamp tax on bank checks, drafts, certificate of deposit not bearing interest, all debt instruments, bills of exchange, letters of credit, mortgages, deeds and others are now subjected to a higher rate.

#### RR 4-2011

On March 15, 2011, the Bureau of Internal Revenue (BIR) issued Revenue Regulations (RR) No. 4–2011 which prescribed the attribution and allocation of expenses between FCDUs/EFCDUs or OBU and RBU and within RBU.



On April 6, 2015, the Bank and other member banks of the Bankers Association of the Philippines (BAP), filed a Petition for Declaratory Relief with Application for Temporary Restraining Order (TRO) and/or Writ of Preliminary Injunction with the Regional Trial Court of Makati (Makati Trial Court). Further, in Civil Case No. 15-287, the Bank and other BAP member banks assailed the validity of RR 4-2011 on the ground, among others, that (a) the RR violates the petitioner-banks substantive due process rights; (b) it is not only illegal but also unfair; (c) that it serves as a deterrent to banks to invest in capital market transactions to the prejudice of the economy; (d) it sets a dangerous precedent for the disallowance of full deductions due to the prescribes method of allocation; and (e) it violates the equal protection clause of the Constitution.

On April 8, 2015, the Makati Trial Court issued a TRO enjoining the BIR from enforcing RR 4-2011. Also, on April 25, 2015, Makati Trial Court issued a Writ of Preliminary Injunction enjoining the BIR from enforcing, carrying out, or implementing in any way or manner RR 4-2011 against the Bank and other BAP member banks, including issuing Preliminary Assessment Notice or Final Assessment Notice against them during the pendency of the litigation, unless sooner dissolved.

On June 10, 2015, the Makati Trial Court issued a Confirmatory Order stating that the TRO and Writ of Preliminary Injunction also prohibits the BIR from ruling or deciding on any administrative matter pending before it in relation to the subject revenue regulations and insofar as the Bank and other BAP member banks are concerned.

On May 25, 2018, the Makati Trial Court issued a decision annulling RR 4-2011 and making the Writ of Preliminary Injunction permanent.

Current tax regulations also provide for the ceiling on the amount of entertainment, amusement and recreation (EAR) expense that can be claimed as a deduction against taxable income. Under the regulations, EAR expense allowed as a deductible expense is limited to the actual EAR paid or incurred but not to exceed 1.00% of the Parent Company's net revenue.

The provision for income tax consists of:

		Consolidated			Parent Company		
	2018	2017	2016	2018	2017	2016	
Current							
Final tax	₽908,756	₽677,450	₱498,750	₽836,560	₽607,136	₱458,011	
RCIT	1,070,191	977,968	907,782	926,792	829,109	785,800	
MCIT	46,051	_	_	· –	_	_	
	2,024,998	1,655,418	1,406,532	1,763,352	1,436,245	1,243,811	
Deferred	246,424	(166,241)	(279,980)	495,882	206,239	(160,672)	
	₽2,271,422	₽1,489,177	₽1,126,552	₽2,259,234	₽1,642,484	₽1,083,139	

The details of net deferred tax assets (liabilities) follow:

	Consolidated		Parent Company	
	2018	2017	2018	2017
Net deferred tax assets on:				
Allowance for impairment and credit				
losses	₽2,806,637	₽2,567,623	₽2,340,436	₽2,076,465
Revaluation Increment on land (Notes 11				
and 22)	(547,405)	(547,405)	(547,405)	(547,405)
Fair value adjustments on asset	, , ,		, , ,	
foreclosure and dacion transactions -				
net of depreciated portion	346,238	(29,533)	25,437	(222)
Net defined benefit asset	(243,812)	(297,416)	(228,277)	(297,416)
Others	151,403	84,812	149,029	65,849
	₽2,514,889	₽1,778,080	₽1,739,219	₽1,297,271



	Consolidated		
	2018	2017	
Net deferred tax liabilities on:			
Fair value adjustments on asset foreclosure and dacion			
transactions - net of depreciated portion	₽245,547	₽210,577	
Fair value adjustments on net assets (liabilities) of PDB and			
Unity Bank	812,84)	805,515	
Others	169,095	145,501	
	₽1,229,316	₽1,161,653	

The Group did not set up deferred tax assets on the following temporary differences as it believes that it is highly probable that these temporary differences will not be realized in the near foreseeable future:

_	<b>Consolidated</b> Parent			Company
	2018	2017	2018	2017
Allowance for impairment and credit				
losses	<b>₽2,809,469</b>	₱2,306,353	₽163,062	₽-
Accrued compensated absences	_	171,431	_	65,384
NOLCO	329,959	_	_	_
Excess of MCIT over RCIT	46,122	_	_	_
Others	34,572	371,427	_	
	₽3,220,122	₱2,849,211	₽163,062	₽65,384

As of December 31, 2018, details of the Subsidiary's NOLCO are as follows:

InceptionYear	Original	Used	Expired	Remaining	Expiry
_	Amount	Amount	Amount	Balance	Year
2015	₽-	₽–	₽–	₽-	2015
2016	_	_	_	_	2016
2017	_	_	_	_	2017
2018	329,959	_	_	329,959	2018
	₽329,959	₽-	₽-	₽329,959	

As of December 31, 2018, details of the excess of MCIT over RCIT of the Subsidiary follow:

InceptionYear	Original	Used	Expired	Remaining	Expiry
	Amount	Amount	Amount	Balance	Year
2015	₽35,414	₽35,313	₽101	₽-	2016
2016	_	_	_	_	2017
2017	_	_	_	_	2018
2018	46,122	_	_	46,122	2019
	₽81,536	₽35,313	₽101	₽46,122	



The reconciliation of the statutory income tax to the provision for income tax follows:

	Consolidated			Pa	rent Company	
	2018	2017	2016	2018	2017	2016
Statutory income tax	₽3,116,258	₽2,703,632	₽2,276,256	₽3,110,883	₽2,746,937	₽2,262,431
Tax effects of						_
FCDU income	(250,305)	(498,029)	(549,881)	(252,809)	(496,062)	(543,591)
Non-taxable income	(984,372)	(939,179)	(219,042)	(895,392)	(837,850)	(179,507)
Interest income subjected to final tax	(318,857)	(279,914)	(464,491)	(276,675)	(266,103)	(604,445)
Nondeductible expenses	827,904	771,915	243,937	676,253	612,065	146,205
Others	(119,204)	(269,248)	(160,227)	(103,027)	(116,503)	2,046
Provision for income tax	₽2,271,422	₽1,489,177	₽1,126,552	₽2,259,224	₽1,642,484	₽1,083,139

#### 28. Trust Operations

Securities and other properties (other than deposits) held by the Parent Company in fiduciary or agency capacities for clients and beneficiaries are not included in the accompanying balance sheets since these are not assets of the Parent Company (Note 30).

In compliance with the requirements of current banking regulations relative to the Parent Company's trust functions: (a) government bonds included under HFT financial assets and AFS financial assets with total face value of ₱1.781 billion and ₱1.176 billion as of December 31, 2018 and 2017, respectively, are deposited with the BSP as security for the Parent Company's faithful compliance with its fiduciary obligations (Note 9); and (b) a certain percentage of the Parent Company's trust fee income is transferred to surplus reserve. This yearly transfer is required until the surplus reserve for trust function equals 20.00% of the Parent Company's authorized capital stock.

#### 29. Related Party Transactions

Parties are considered to be related if one party has the ability, directly or indirectly, to control the other party or exercise significant influence over the other party in making financial and operating decisions. The Group's related parties include:

- key management personnel, close family members of key management personnel and entities
  which are controlled, significantly influenced by or for which significant voting power is held by
  key management personnel or their close family members,
- significant investors
- subsidiaries, joint ventures and associates and their respective subsidiaries, and
- post-employment benefit plans for the benefit of the Group's employees.

The Group has several business relationships with related parties. Transactions with such parties are normally made in the ordinary course of business and based on the terms and conditions discussed below.

#### Transactions with Retirement Plans

Under PFRS, certain post—employment benefit plans are considered as related parties. The Group has business relationships with a number of its retirement plans pursuant to which it provides trust and management services to these plans. Income earned by the Group and Parent Company from such services amounted to ₱47.60 million and ₱44.38 million, respectively, in 2018, ₱42.89 million and ₱41.69 million, respectively, in 2017, and ₱44.35 million and ₱41.41 million, respectively, in 2016.



The Group's retirement funds may hold or trade the Parent Company's shares or securities. Significant transactions of the retirement fund, particularly with related parties, are approved by the Trust Investment Committee (TIC) of the Parent Company. The members of the TIC are directors and key management personnel of the Parent Company.

A summary of transactions with related party retirement plans follows:

	Consolid	ated	Parent Company	
	2018	2017	2018	2017
Deposits in banks	₽560,672	₽486,822	₽399,395	₽345,702
AFS financial assets	1,479,097	1,777,250	1,479,097	1,777,250
Dividend income	45,301	47,751	45,301	47,751
Interest income	16,882	2,037	13,311	1,520
Total market value of shares	1,479,097	1,777,250	1,479,097	1,777,250
Number of shares held	54,579	51,571	54,579	51,571

In 2016, dividend income and interest income of the retirement plan from investments and placements in the Parent Company amounted to ₱44.21 million and ₱2.07 million, respectively, for the Group, and ₱44.21 million and ₱1.17 million, respectively, for the Parent Company.

AFS financial assets represent shares of stock of the Parent Company. Voting rights over the Parent Company's shares are exercised by an authorized trust officer.

#### Remunerations of Directors and other Key Management Personnel

Key management personnel are those persons having authority and responsibility for planning, directing and controlling the activities of the Group, directly or indirectly. The Group considers the members of the ManCom to constitute key management personnel for purposes of PAS 24.

Total remunerations of key management personnel are as follows:

_	Consolidated			Parent Company		
	2018	2017	2016	2018	2017	2016
Short-term employee benefits	₽533,995	₽482,345	₽380,394	₽441,361	₽408,311	₽315,284
Post-employment benefits	5,064	2,501	4,774	4,418	2,501	2,194
_	₽539,059	₽484,846	₽385,168	₽445,778	₽410,812	₽317,478

Members of the BOD are entitled to a per diem of ₱500.00 for attendance at each meeting of the Board or of any committees and to four percent (4.00%) of the Parent Company's net earnings, with certain deductions in accordance with BSP regulation. Non–executive directors do not receive any performance–related compensation. Directors' remuneration covers all Parent Company's Board activities and membership of committees and subsidiary companies.

The Group also provides banking services to directors and other key management personnel and persons connected to them. These transactions are presented in the tables below.

#### Other Related Party Transactions

Transactions between the Parent Company and its subsidiaries meet the definition of related party transactions. Transactions between the Group and its associated companies also qualify as related party transactions. Details of the Parent Company's subsidiaries and associate are disclosed in Notes 1 and 10.



*Group*Related party transactions of the Group by category of related party are presented below.

C-4	December 31, 2018				
Category	Amount / Volume	Outstanding Balance	Terms and Conditions		
Significant Investor		D ( = ( ( = 0 0	B 2 H 17 14 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1		
Loans and receivables	DOC 122 000	₽6,766,500	Partially secured Loans with interest rate		
Issuances	₽86,125,000		of 2 - 5.12% and maturity of two to		
Repayments	(2,350,000)		seven years.		
Deposit liabilities		374	These are checking accounts with annual		
Deposits	2,532,609		average rate of 0.13%.		
Withdrawals	(2,532,493)				
Associate	7 7				
Deposit liabilities		166,372	These are savings accounts with annual		
Deposits	487,691	,	average interest rates ranging from		
Withdrawals	(399,123)		0.25% to 1.00%.		
Key Management Personnel	(0)),120)		0.2370 to 1.0070.		
oans and receivables		488	Unsecured Officer's accounts from		
Issuances	200	400	Credit card with interest of 3% and		
	388				
Repayments	(39,213)		currently maturing and Fully secured		
			OEL accounts with interest of		
			6%;Secured; no impairment; with		
			annual fixed interest rates ranging		
			from 0% to 5.50%		
Deposit liabilities		79,241	These are checking, savings and time		
Deposits	406,225	,	deposits with annual average interest		
Withdrawals	(350,120)		rates ranging from 0.25% to 1.00%.		
Other Related Parties	(330,120)		rates ranging from 0.2570 to 1.0070.		
Deposit liabilities		238,933	These are checking and savings accounts		
Deposits	25 225 502	236,933			
	35,337,503		with annual average interest rates		
Withdrawals	(35,165,054)		ranging from 0.13% to 1.00%.		
		December 3	1 2017		
Category	Amount / Volume	December 3 Outstanding Balance			
_ <u> </u>	Amount / Volume	December 3 Outstanding Balance	1, 2017 Terms and Conditions		
Significant Investor	Amount / Volume	Outstanding Balance	Terms and Conditions		
Significant Investor Loans and receivables			Terms and Conditions  Partially secured Loans with interest rate		
Significant Investor oans and receivables Issuances	₽5,624,213	Outstanding Balance	Terms and Conditions  Partially secured Loans with interest rate of 2 - 5.12% and maturity of two to		
Significant Investor .oans and receivables Issuances Repayments		Outstanding Balance  ₱6,682,725	Terms and Conditions  Partially secured Loans with interest rate of 2 - 5.12% and maturity of two to seven years.		
significant Investor  .oans and receivables  Issuances  Repayments  Deposit liabilities	<del>P</del> 5,624,213 (1,651,488)	Outstanding Balance	Terms and Conditions  Partially secured Loans with interest rate of 2 - 5.12% and maturity of two to seven years.  These are checking accounts with annual		
ignificant Investor oans and receivables Issuances Repayments	₽5,624,213	Outstanding Balance  ₱6,682,725	Terms and Conditions  Partially secured Loans with interest rate of 2 - 5.12% and maturity of two to seven years.		
ignificant Investor oans and receivables Issuances Repayments Deposit liabilities	<del>P</del> 5,624,213 (1,651,488)	Outstanding Balance  ₱6,682,725	Terms and Conditions  Partially secured Loans with interest rate of 2 - 5.12% and maturity of two to seven years.  These are checking accounts with annual		
Significant Investor Loans and receivables Issuances Repayments Deposit liabilities Deposits Withdrawals	₱5,624,213 (1,651,488) 3,164,475	Outstanding Balance  ₱6,682,725	Terms and Conditions  Partially secured Loans with interest rate of 2 - 5.12% and maturity of two to seven years.  These are checking accounts with annual		
Significant Investor Loans and receivables Issuances Repayments Deposit liabilities Deposits Withdrawals Associate	₱5,624,213 (1,651,488) 3,164,475	Outstanding Balance  P6,682,725  257	Terms and Conditions  Partially secured Loans with interest rate of 2 - 5.12% and maturity of two to seven years.  These are checking accounts with annual average rate of 0.13%.		
significant Investor coans and receivables Issuances Repayments Deposits Withdrawals Associate Deposit liabilities	₱5,624,213 (1,651,488) 3,164,475 (3,164,441)	Outstanding Balance  ₱6,682,725	Terms and Conditions  Partially secured Loans with interest rate of 2 - 5.12% and maturity of two to seven years.  These are checking accounts with annual average rate of 0.13%.  These are savings accounts with annual		
significant Investor coans and receivables Issuances Repayments Deposit liabilities Deposits Withdrawals sussociate Deposits liabilities Deposits Deposits	P5,624,213 (1,651,488) 3,164,475 (3,164,441)	Outstanding Balance  P6,682,725  257	Terms and Conditions  Partially secured Loans with interest rate of 2 - 5.12% and maturity of two to seven years.  These are checking accounts with annual average rate of 0.13%.  These are savings accounts with annual average interest rates ranging from		
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Significant Investor Loans and receivables Issuances Repayments Deposit liabilities Withdrawals Associate Deposits liabilities Deposits Withdrawals Withdrawals Withdrawals Associate Deposits Withdrawals Associate Deposits	P5,624,213 (1,651,488) 3,164,475 (3,164,441)	Outstanding Balance  ₱6,682,725  257  77,722	Terms and Conditions  Partially secured Loans with interest rate of 2 - 5.12% and maturity of two to seven years.  These are checking accounts with annua average rate of 0.13%.  These are savings accounts with annual average interest rates ranging from 0.25% to 1.00%.		
Significant Investor Loans and receivables Issuances Repayments Deposit liabilities Withdrawals Associate Deposits liabilities Deposits Withdrawals Withdrawals Cey Management Personnel Loans and receivables	₱5,624,213 (1,651,488) 3,164,475 (3,164,441) 1,175,969 (1,386,319)	Outstanding Balance  P6,682,725  257	Terms and Conditions  Partially secured Loans with interest rate of 2 - 5.12% and maturity of two to seven years.  These are checking accounts with annua average rate of 0.13%.  These are savings accounts with annual average interest rates ranging from 0.25% to 1.00%.  Unsecured Officer's accounts from		
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Significant Investor Loans and receivables Issuances Repayments Deposit liabilities Withdrawals Associate Deposit liabilities Deposits Withdrawals Associate Deposits Withdrawals Loans and receivables Issuances	#5,624,213 (1,651,488) 3,164,475 (3,164,441) 1,175,969 (1,386,319)	Outstanding Balance  ₱6,682,725  257  77,722	Terms and Conditions  Partially secured Loans with interest rate of 2 - 5.12% and maturity of two to seven years.  These are checking accounts with annual average rate of 0.13%.  These are savings accounts with annual average interest rates ranging from 0.25% to 1.00%.  Unsecured Officer's accounts from Credit card with interest of 3% and currently maturing and Fully secured OEL accounts with interest of		
Significant Investor Loans and receivables Issuances Repayments Deposit liabilities Withdrawals Associate Deposit liabilities Deposits Withdrawals Associate Deposits Withdrawals Loans and receivables Issuances	#5,624,213 (1,651,488) 3,164,475 (3,164,441) 1,175,969 (1,386,319)	Outstanding Balance  ₱6,682,725  257  77,722	Terms and Conditions  Partially secured Loans with interest rate of 2 - 5.12% and maturity of two to seven years.  These are checking accounts with annual average rate of 0.13%.  These are savings accounts with annual average interest rates ranging from 0.25% to 1.00%.  Unsecured Officer's accounts from Credit card with interest of 3% and currently maturing and Fully secured OEL accounts with interest of 6%;Secured; no impairment; with		
Significant Investor Loans and receivables Issuances Repayments Deposit liabilities Withdrawals Associate Deposit liabilities Deposits Withdrawals Associate Deposits Withdrawals Loans and receivables Issuances	#5,624,213 (1,651,488) 3,164,475 (3,164,441) 1,175,969 (1,386,319)	Outstanding Balance  ₱6,682,725  257  77,722	Terms and Conditions  Partially secured Loans with interest rate of 2 - 5.12% and maturity of two to seven years.  These are checking accounts with annual average rate of 0.13%.  These are savings accounts with annual average interest rates ranging from 0.25% to 1.00%.  Unsecured Officer's accounts from Credit card with interest of 3% and currently maturing and Fully secured OEL accounts with interest of 6%;Secured; no impairment; with annual fixed interest rates ranging		
Significant Investor Loans and receivables Issuances Repayments Deposit liabilities Withdrawals Associate Deposit liabilities Deposits Withdrawals Associate Deposits Withdrawals Loans and receivables Issuances	#5,624,213 (1,651,488) 3,164,475 (3,164,441) 1,175,969 (1,386,319)	Outstanding Balance  ₱6,682,725  257  77,722	Terms and Conditions  Partially secured Loans with interest rate of 2 - 5.12% and maturity of two to seven years.  These are checking accounts with annual average rate of 0.13%.  These are savings accounts with annual average interest rates ranging from 0.25% to 1.00%.  Unsecured Officer's accounts from Credit card with interest of 3% and currently maturing and Fully secured OEL accounts with interest of 6%;Secured; no impairment; with		
Significant Investor Loans and receivables Issuances Repayments Deposit liabilities Deposits Withdrawals Associate Deposit liabilities Deposits Withdrawals Associate Deposits Withdrawals Loans and receivables Issuances Repayments	#5,624,213 (1,651,488) 3,164,475 (3,164,441) 1,175,969 (1,386,319)	Outstanding Balance  ₱6,682,725  257  77,722  39,312	Terms and Conditions  Partially secured Loans with interest rate of 2 - 5.12% and maturity of two to seven years.  These are checking accounts with annual average rate of 0.13%.  These are savings accounts with annual average interest rates ranging from 0.25% to 1.00%.  Unsecured Officer's accounts from Credit card with interest of 3% and currently maturing and Fully secured OEL accounts with interest of 6%; Secured; no impairment; with annual fixed interest rates ranging from 0% to 5.50%		
Significant Investor Loans and receivables Issuances Repayments Deposit liabilities Deposits Withdrawals Associate Deposits Withdrawals Cey Management Personnel Loans and receivables Issuances Repayments	₱5,624,213 (1,651,488) 3,164,475 (3,164,441) 1,175,969 (1,386,319) 417 2,238	Outstanding Balance  ₱6,682,725  257  77,722	Partially secured Loans with interest rate of 2 – 5.12% and maturity of two to seven years.  These are checking accounts with annual average rate of 0.13%.  These are savings accounts with annual average interest rates ranging from 0.25% to 1.00%.  Unsecured Officer's accounts from Credit card with interest of 3% and currently maturing and Fully secured OEL accounts with interest of 6%; Secured; no impairment; with annual fixed interest rates ranging from 0% to 5.50%  These are checking, savings and time		
Significant Investor Loans and receivables Issuances Repayments Deposit liabilities Deposits Withdrawals Associate Deposits Withdrawals Withdrawals Cey Management Personnel Loans and receivables Issuances Repayments Deposit liabilities Deposits	P5,624,213 (1,651,488) 3,164,475 (3,164,441) 1,175,969 (1,386,319) 417 2,238	Outstanding Balance  ₱6,682,725  257  77,722  39,312	Partially secured Loans with interest rate of 2 – 5.12% and maturity of two to seven years.  These are checking accounts with annual average rate of 0.13%.  These are savings accounts with annual average interest rates ranging from 0.25% to 1.00%.  Unsecured Officer's accounts from Credit card with interest of 3% and currently maturing and Fully secured OEL accounts with interest of 6%; Secured; no impairment; with annual fixed interest rates ranging from 0% to 5.50%  These are checking, savings and time deposits with annual average interest		
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Interest income earned and interest expense incurred from the above loans and deposit liabilities in 2018, 2017, and 2016 follow:

	Significant Investor			Associate		
	2018	2017	2016	2018	2017	2016
Interest income	₽42,601	₽169,706	₽138,944	₽-	₽–	₽_
Interest expense	3 Key Ma	61	12	168	1,849	1,513
		nagement Perso	nnel	Other	Related Parties	
	2018	2017	2016	2018	2017	2016
Interest income	₽7,921	₽17,102	₽385	₽-	₽–	₽–
Interest expense	2,121	47	40	2,129	69	11



Related party transactions of the Group with significant investor, associate and other related parties pertain to transactions of the Parent Company with these related parties.

#### Parent Company

Related party transactions of the Parent Company by category of related party, except those already presented in the Group disclosures, are presented below.

Nature, Terms and Conditions  These are secured loans with interest rate of 5.13% and maturity of four years; collateral includes shares of stocks with fair value of ₱28.44 billion These are checking accounts with annual average rate of 0.13%.  These are checking and savings accounts with annual average interest rates ranging from 0.13% to 1.00%.  These are savings accounts with annual average interest rates ranging from 0.25% to 1.00%.  Unsecured Officer's accounts from Credit card with interest of 3% and currently maturing and Fully secured OEL accounts with interest of 6%. These are savings account with annual average interest ates ranging from 0.25% to 1.00%.  These are checking and savings accounts with annual average interest rates ranging from 0.13% to 1.00%.
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These are savings account with annual average interest ates ranging from 0.25% to 1.00%.  These are checking and savings accounts with annual average interest rates ranging from 0.13% to
These are checking and savings accounts with annual average interest rates ranging from 0.13% to
These are checking and savings accounts with annual average interest rates ranging from 0.13% to
average interest rates ranging from 0.13% to
average interest rates ranging from 0.13% to
average interest rates ranging from 0.13% to
1.000/
1.00%.
ber 31, 2017
Nature, Terms and Conditions
These are secured loans with interest rate of 5.13% and
maturity of four years; collateral includes shares
of stocks with fair value of ₱28.44 billion
These are checking accounts with annual average rate
of 0.13%.
These are checking and savings accounts with annual
everage interest rates ranging from 0.13% to 1.00%.
ber 31, 2017
Nature, Terms and Conditions
These are savings accounts with annual
everage interest rates ranging from 0.25% to 1.00%.
Income d Office de compte form Conditation de la Colonia
Jusecured Officer's accounts from Credit card with
nterest of 3% and currently maturing and Fully
secured OEL accounts with interest of 6%
These are savings account with annual average interest
ates ranging from 0.25% to 1.00%.
These are checking and savings accounts with annual
These are checking and savings accounts with annual average interest rates ranging from 0.13% to

In 2017, the Parent Company sold its investment property to a related party for a total cash selling price of ₱161.58 million and recognized gain of ₱142.61 million.

The related party transactions shall be settled in cash. There are no provisions for credit losses in 2018, 2017 and 2016 in relation to amounts due from related parties.



Interest income earned and interest expense incurred from the above loans and deposit liabilities in 2018, 2017 and 2016 follow:

	Subsidiaries			A	ssociate		
	2018	2017	2016	2018	2017	2016	
Interest expense	₽375	₽46	₽33	₽168	₽1,849	₽1,513	
	Key Mana	Key Management Personnel			Other Related Parties		
	2018	2017	2016	2018	2017	2016	
Interest income	₽11,277	₽46	₽56	₽_	₽-	₽-	
Interest expense	19	47	40	131	69	11	
			Signif	icant Investor			
			2018	201	7	2016	
Interest income		Ŧ	242,601	₽169,70	16	₽138,944	
Interest expense			3	6	1	12	

Outright purchases and outright sale of debt securities of the Parent Company with its subsidiaries in 2018 and 2017 follow:

	Subsidia	Subsidiaries		
	2018	2017		
Peso-denominated		_		
Outright purchase	₽817,030	<b>₽</b> 675,016		
Outright sale	4,246,628	18,902,488		
Dollar – denominated (equity)				
Outright purchase	5,117	_		
Outright sale	41,400	_		

The following table shows the amount and outstanding balance of other related party transactions included in the financial statements:

			Subsidiaries		
	2018	2017	Nature, Terms and Conditions		
Balance Sheet Accounts receivable	₽1,242	₽2,741	This pertains to various expenses advanced by CBC in behalf of CBSI		
Security deposits	2,270	2,736	This pertains to the rental deposits with CBSI for office space leased out to the Parent Company		
Accounts payable	4,858	10,607	This pertains to various unpaid rental to CBSI		
			Subsidiaries		
	2018	2017	Nature, Terms and Conditions		
Income Statement Miscellaneous income	₽1,800	₽1,800	P1,800 Human resources functions provided by the Parent Company to its subsidiaries (except CBC Forex and Unity Bank) such as recruitment and placement, training and development, salary and benefits development, systems and research, and employee benefits. Under the agreement between the Parent Company and its subsidiaries, the subsidiaries shall pay the Parent Company an annual fee		
Occupancy cost	19,937	24,532	22,255 Certain units of the condominium owned by CBSI are being leased to the Parent Company for a term of five years, with no escalation clause		
Miscellaneous expense	204,749	193,651	169,658 This pertains to the computer and general banking services provided by CBC-PCCI to the Parent Company to support its reporting requirements		



#### Regulatory Reporting

As required by the BSP, the Group discloses loan transactions with its and affiliates and investees and with certain directors, officers, stockholders and related interests (DOSRI). Under existing banking regulations, the limit on the amount of individual loans to DOSRI, of which 70.00% must be secured, should not exceed the regulatory capital or 15.00% of the total loan portfolio, whichever is lower. These limits do not apply to loans secured by assets considered as non—risk as defined in the regulations.

BSP Circular No. 423, dated March 15, 2004, amended the definition of DOSRI accounts. The following table shows information relating to the loans, other credit accommodations and guarantees classified as DOSRI accounts under regulations existing prior to said Circular, and new DOSRI loans, other credit accommodations granted under said Circular:

	Cor	nsolidated	Parent Company		
_	2018	2017	2018	2017	
Total outstanding DOSRI loans	₽10,273,436	₽11,507,281	₽10,268,296	₽11,500,850	
Percent of DOSRI loans granted under					
regulations existing prior to BSP	_	_	_	_	
Circular No. 423					
Percent of DOSRI loans granted under					
BSP Circular No. 423	_	_	_	_	
Percent of DOSRI loans to total loans	2.00%	2.54%	2.30%	2.95%	
Percent of unsecured DOSRI loans to	1.700/	1.52%	1 770/	1.510/	
total DOSRI loans	1.78%	1.32%	1.77%	1.51%	
Percent past due DOSRI loans to total		_			
DOSRI loans	_		_	_	
Percent of non-performing DOSRI		_			
loans to total DOSRI loans	_		_	_	

The amounts of loans disclosed for related parties above differ with the amounts disclosed for key management personnel since the composition of DOSRI is more expansive than that of key management personnel.

BSP Circular No. 560 provides that the total outstanding loans, other credit accommodation and guarantees to each of the bank's/quasi-bank's subsidiaries and affiliates shall not exceed 10.00% of the net worth of the lending bank/quasi-bank, provided that the unsecured portion of which shall not exceed 5.00% of such net worth. Further, the total outstanding loans, credit accommodations and guarantees to all subsidiaries and affiliates shall not exceed 20.00% of the net worth of the lending bank/quasi-bank; and the subsidiaries and affiliates of the lending bank/quasi-bank are not related interest of any director, officer and/or stockholder of the lending institution, except where such director, officer or stockholder sits in the BOD or is appointed officer of such corporation as representative of the bank/quasi-bank.

On May 12, 2009, BSP issued Circular No. 654 allowing a separate individual limit of twenty—five (25.00%) of the net worth of the lending bank/quasi—bank to loans of banks/quasi—banks to their subsidiaries and affiliates engaged in energy and power generation.

#### 30. Commitments and Contingent Assets and Liabilities

In the normal course of the Group's operations, there are various outstanding commitments and contingent liabilities which are not reflected in the accompanying financial statements. Management does not anticipate any material losses as a result of these transactions.



The following is a summary of contingencies and commitments of the Group and the Parent Company with the equivalent peso contractual amounts:

	Consolida	ated	Parent Con	npany
	2018	2017	2018	2017
Trust department accounts (Note 28)	₽133,806,226	₱131,813,251	₽133,806,226	₽131,577,983
Committed credit lines	122,804,833	152,806,666	122,280,671	150,471,220
Unused commercial letters of credit (Note 29)	20,978,009	21,596,174	20,829,020	21,383,196
Foreign exchange bought	37,359,690	18,736,175	37,359,690	18,736,175
Foreign exchange sold	24,678,551	15,179,964	24,678,551	15,179,964
Credit card lines	12,568,703	10,359,997	12,568,703	10,359,997
IRS receivable	11,366,980	9,991,390	11,366,980	9,991,390
Outstanding guarantees issued	944,262	3,079,993	420,100	744,547
Inward bills for collection	2,563,604	2,386,848	2,563,604	2,386,848
Standby credit commitment	3,149,787	2,274,398	3,149,787	2,274,398
Spot exchange sold	3,624,709	1,399,180	3,624,709	1,399,180
Spot exchange bought	3,247,995	996,333	3,247,995	996,333
Deficiency claims receivable	287,647	291,831	287,647	219,831
Late deposits/payments received	495,347	127,832	458,675	116,313
Outward bills for collection	55,135	93,772	53,211	91,943
Others	1,846	1,614	1,694	1,354

There are several suits, assessments or notices and claims that remain contested. Management believes, based on the opinion of its legal counsels, that the ultimate outcome of such suits, assessments and claims will not have a material effect on the Group's and the Parent Bank's financial position and results of operations.

#### 31. Segment Information

The Group's operating businesses are recognized and managed separately according to the nature of services provided and the markets served, with each segment representing a strategic business unit.

The Group's business segments are as follows:

- a. Lending Business principally handles all the lending, trade finance and corollary banking products and services offered to corporate and institutional customers as well as selected middle market clients. It also handles home loans, contract—to—sell receivables, auto loans and credit cards for individual and/or corporate customers. Aside from the lending business, it also provides cash management services and remittance transactions;
- b. Retail Banking Business principally handles retail and commercial loans, individual and corporate deposits, overdrafts and funds transfer facilities, trade facilities and all other services for retail customers;
- c. Financial Markets principally provides money market, trading and treasury services, manages the Group's funding operations by the use of government securities, placements and acceptances with other banks as well as offers advisory and capital—raising services to corporate clients and wealth management services to high—net—worth customers; and
- d. Others handles other services including but not limited to trust and investment management services, asset management, insurance brokerage, credit management, thrift banking business, operations and financial control, and other support services.



The Group's businesses are organized to cater to the banking needs of market segments, facilitate customer engagement, ensure timely delivery of products and services as well as achieve cost efficiency and economies of scale. Accordingly, the corresponding segment information for all periods presented herein are restated to reflect such change.

The Group reports its primary segment information to the Chief Operating Decision Maker (CODM) on the basis of the above—mentioned segments. The CODM of the Group is the President.

Segment assets are those operating assets that are employed by a segment in its operating activities that are either directly attributable to the segment or can be allocated to the segment on a reasonable basis.

Segment liabilities are those operating liabilities that result from the operating activities of a segment and that either are directly attributable to the segment or can be allocated to the segment on a reasonable basis.

Interest income is reported net as management primarily relies on the net interest income as performance measure, not the gross income and expense.

The segment results include internal transfer pricing adjustments across business units as deemed appropriate by management. Transactions between segments are conducted at estimated market rates on an arm's length basis. Interest is charged/credited to the business units based on a pool rate which approximates the marginal cost of funds.

Other operating income mainly consists of trading and securities gain (loss) – net, service charges, fees and commissions, trust fee income and foreign exchange gain – net. Other operating expense mainly consists of compensation and fringe benefits, provision for impairment and credit losses, taxes and licenses, occupancy, depreciation and amortization, stationery, supplies and postage and insurance. Other operating income and expense are allocated between segments based on equitable sharing arrangements.

The Group has no significant customers which contributes 10.00% or more of the consolidated revenues.

The Group's asset producing revenues are located in the Philippines (i.e., one geographical location); therefore, geographical segment information is no longer presented.



The following tables present relevant financial information regarding business segments measured in accordance with PFRS as of and for the years ended December 31, 2018, 2017 and 2016:

	L	ending Business		Retail Banking Business		
	2018	2017	2016	2018	2017	2016
Results of Operations						
Net interest income						
Third party	₽19,034,015	₽13,876,995	₽11,234,520	(₱871,505)	₽855,933	₽477,635
Intersegment	(12,956,205)	(8,438,704)	(6,185,045)	11,763,393	7,915,744	7,067,165
	6,077,810	5,438,291	5,049,475	10,891,888	8,771,677	7,544,800
Other operating income	1,794,959	1,317,298	907,182	1,619,591	1,465,962	1,234,356
Total revenue	7,872,769	6,755,589	5,956,657	12,511,479	10,237,639	8,779,156
Other operating expense	(1,559,750)	(2,294,490)	(2,228,638)	(7,138,661)	(6,536,859)	(5,759,880)
Income before income tax	6,313,019	4,461,099	3,728,019	5,372,818	3,700,780	3,019,276
	210,176	236,856	96,461		_	(6,833)
Provision for income tax				<del>-</del>		
Net income	₽6,523,195	₽4,697,955	₽3,824,480	₽5,372,818	₽3,700,780	₽3,012,443
Total assets	₽376,187,705	₽299,052,197	₽251,890,331	₽471,540,704	₽431,622,883	₱361,036,278
Total liabilities	4,819,787	1,171,742	2,233,433	499,955,967	444,030,414	₱365,417,688
Depreciation and amortization	73,475	61,988	51,266	437,201	378,597	₽313,745
Provision for impairment and		•			•	•
credit losses	₽(328,404)	₽668,360	₽916,974	₽103,780	₽238,645	₽126,025
Capital expenditures	₽66,105	₽63,136	₽451,770	₽148,179	₽118,378	₽647,525

	Financial Markets			Other Business and Support Units		
•	2018	2017	2016	2018	2017	2016
Results of Operations						
Net interest income						
Third party	₽4,028,486	₽1,661,494	₽2,039,741	₽735,189	₱3,231,982	₽2,942,296
Intersegment	(434,176)	1,124,033	(424,779)	1,626,988	(601,073)	(457,341)
	3,594,310	2,785,527	1,614,962	2,362,177	2,630,909	2,484,955
Other operating income	522,523	879,737	1,386,223	1,721,223	2,438,697	1,566,985
Total revenue	4,116,833	3,665,264	3,001,185	4,083,401	5,069,606	4,051,943
Other operating expense	(916,021)	(1,264,773)	(959,151)	(8,582,525)	(6,619,869)	(5,253,750)
Income before income tax	3,200,812	2,400,491	2,042,034	(4,499,124)	(1,550,263)	(1,201,807)
Provision for income tax	(730,643)	(547,624)	(388,807)	(1,750,956)	(1,178,409)	(827,373)
Net income	₽2,470,169	₽1,852,867	1,653,227	₽(6,250,080)	(₱2,728,672)	(2,029,180)
Total assets	₽170,463,397	₽168,052,729	₱128,281,917	(¥152,120,165)	( <del>P</del> 147,280,299)	(₱108,010,515)
Total liabilities	₽88,040,610	₱140,321,883	₱124,409,814	₽185,398,690	₽82,267,974	₽77,750,872
Depreciation and amortization	₽49,433	₽41,852	₽30,449	₽737,576	₽735,052	₽729,326
Provision for impairment and						
credit losses	₽51,689	₽-	₽-	₽314,011	( <del>P</del> 152,834)	( <del>P</del> 192,453)
Capital expenditures	₽60,838	₽63,795	₽230,076	₽299,388	₽389,402	(₱193,719)

		Total	
	2018	2017	2016
Results of Operations			
Net interest income			
Third party	₽22,926,186	₱19,626,404	₽16,694,192
Intersegment	_	_	_
	22,926,186	19,626,404	16,694,192
Other operating income	5,658,296	6,101,694	5,094,746
Total revenue	28,584,482	25,728,098	21,788,941
Other operating expense	(18,196,956)	(16,715,991)	(14,201,419)
Income before income tax	10,387,526	9,012,107	7,587,522
Provision for income tax	(2,271,422)	(1,489,177)	(1,126,552)
Net income	₽8,116,104	₽7,522,930	₽6,460,970
Total assets	₽866,071,642	₽751,447,510	₽633,198,011
Total liabilities	₽778,215,053	₽667,792,013	₽569,811,807
Depreciation and amortization	₽1,297,685	₽1,217,489	₽1,124,786
Provision for impairment and			
credit losses	₽141,076	₽754,171	₽850,546
Capital expenditures	₽574,510	₽634,711	₽1,135,652



The Group's share in net income (loss) of an associate included in other operating income amounting to ₱101.01 million, ₱73.13 million and (₱89.38 million) in 2018, 2017 and 2016, respectively are reported under 'Other Business and Support Units'.

#### 32. Earnings Per Share

Basic EPS amounts are calculated by dividing the net income for the year by the weighted average number of common shares outstanding during the year (adjusted for stock dividends).

The following reflects the income and share data used in the basic earnings per share computations:

	2018	2017	2016
a. Net income attributable to equity holders of the parent	₽8,110,379	₽7,513,972	₽6,458,296
b. Weighted average number of common shares outstanding			
(Note 23)	2,685,826	2,581,182	2,243,086
c. EPS (a/b)	₽3.02	₽2.91	₽2.88

As of December 31, 2018, 2017 and 2016, there were no outstanding dilutive potential common shares.

#### 33. Financial Performance

The following basic ratios measure the financial performance of the Group and the Parent Company:

_	Consolidated		Parent Company			
	2018	2017	2016	2018	2017	2016
Return on average equity	9.54%	10.01%	10.42%	9.54%	10.01%	10.32%
Return on average assets	1.04%	1.12%	1.16%	1.17%	1.27%	1.33%
Net interest margin	3.10%	3.11%	3.20%	2.97%	2.91%	3.03%

#### 34. Supplementary Information for Cash Flow Analysis

The following is a summary of certain non-cash investing activities that relate to the analysis of the statements of cash flows:

	Consolidated				
	2018	2017	2016		
Addition to investment properties					
from settlement of loans	<b>₽</b> 523,343	₽579,089	₽784,415		
Fair value gain in AFS financial					
assets	(451,786)	158,946	405,722		
Cumulative translation adjustment	(52,900)	(15,970)	(3,637)		
Addition to chattel mortgage from	, ,				
settlement of loans	626,182	559,283	334,553		



	Parent Company			
	2018	2017	2016	
Addition to investment properties				
from settlement of loans	<b>₽240,680</b>	₽126,652	₽296,844	
Fair value gain in AFS financial				
assets	(381,791)	113,020	405,722	
Cumulative translation adjustment	(58,792)	(16,197)	(3,637)	
Addition to chattel mortgage from				
settlement of loans	20,135	10,824	19,088	

The following table shows the reconciliation analysis of liabilities arising from financing activities for the period ended December 31, 2018:

	2018		2017	
Balance at beginning of year		₽20,118,031		₽16,954,998
Cash flows during the year				
Proceeds	184,568,424		252,268,556	
Settlement	(171,215,735)	13,352,688	(249,219,839)	3,048,717
Non-cash changes				
Foreign exchange movement	4,132,800		71,613	
Amortization of transaction cost	2,223,012	6,355,812	42,703	114,316
Balance at end of year		₽39,826,532		₽20,118,031

#### 35. Offsetting of Financial Assets and Liabilities

The amendments to PFRS 7 require the Group to disclose information about rights of offset and related arrangements (such as collateral posting requirements) for financial instruments under an enforceable master netting agreements or similar arrangements. The effects of these arrangements are disclosed in the succeeding table.

		Dece	mber 31, 2018			
Financial instruments	Gross amounts offset in		Net amount presented in statements of	Effects of remaining rights of set-off (including rights to set off financial collateral) that do not meet PAS 32 offsetting criteria		
recognized at end of reporting period by type	Gross carrying amounts (before offsetting)	ross carrying accordance with the offsetting	financial position [a-b]	Financial instruments	Fair value of financial collateral	Net exposure [c-d]
	[a]	[b]	[c]	[d]		[e]
Financial assets SPURA Currency forwards IRS	₽7,000,000 129,322 28,198		₽7,000,000 129,322 28,198	₽7,000,000 33,933 3,481	₽7,000,000	₽0 95,389 24,717
	₽7,157,525		₽7,157,525	₽7,037,414	₽7,000,000	₽120,105
Financial liabilities Bills payable Currency forwards IRS	₽27,372,201 52,249 20,963		₽27,372,201 52,249 20,963	₽34,689,129 33,933 4,481	₽32,547,479	₽0 18,316 17,481
	₽27,448,413		₽27,448,413	₽34,726,543	₽32,547,479	₽35,798



		Dece	mber 31, 2017			
Financial instruments		Gross amounts offset in	Net amount presented in statements of	Effects of rema set-off (includi off financial c do not meet PA crite	ng rights to set ollateral) that S 32 offsetting	
recognized at	Gross carrying	accordance with	financial		Fair value of	
end of reporting	amounts (before	the offsetting	position	Financial	financial	Net exposure
period by type	offsetting)	criteria	[a-b]	instruments	collateral	[c-d]
	[a]	[b]	[c]	[d]		[e]
Financial assets						
SPURA	₽18,751,845		₱18,751,845	₱18,751,845	₽18,749,98	₽1,865
Currency forwards	117,562	₽	117,562	32,748	_	84,814
IRS	28,963	_	28,963	₽8,361	_	20,602
	₽146,525	-	₽146,525	₽41,109	-	₽105,416
Financial liabilities						
Bills payable	₽14,306,179					
Currency forwards	62,555	₽-	₽14,306,179	₽17,984,923	₽17,453,765	₽-
IRS	31,745	_	62,555	32,748	_	29,807
	31,745	_	31,745	8,361	_	23,384

The amounts disclosed in column (d) include those rights to set—off amounts that are only enforceable and exercisable in the event of default, insolvency or bankruptcy. These include amounts related to financial collateral both received and pledged, whether cash or non—cash collateral, excluding the extent of over—collateralization.

#### 36. Approval of the Financial Statements

The accompanying consolidated and parent company financial statements were authorized for issue by the Parent Company's BOD on March 1, 2019.

#### 37. Supplementary Information Required Under RR No. 15-2010

In compliance with the requirements set forth by RR 15–2010, hereunder are the details of percentage and other taxes paid or accrued by the Parent Company in 2018.

Gross receipts tax	₽1,195,417
Documentary stamps tax	1,019,554
Local taxes	67,618
Fringe benefit tax	11,227
Others	14,131
Balance at end of year	₽2,307,948

#### Withholding Taxes

Details of total remittances of withholding taxes in 2018 and amounts outstanding as of December 31, 2018 are as follows:

	Total	Amounts
	remittances	outstanding
Final withholding taxes	₽1,701,246	₽235,888
Withholding taxes on compensation and benefits	494,956	29,057
Expanded withholding taxes	134,058	9,050
	₽2,330,259	₽273,994





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BOA/PRC Reg. No. 0001, October 4, 2018, valid until August 24, 2021 SEC Accreditation No. 0012-FR-5 (Group A). November 6, 2018, valid until November 5, 2021

#### INDEPENDENT AUDITOR'S REPORT

The Stockholders and the Board of Directors China Banking Corporation 8745 Paseo de Roxas cor. Villar St. Makati City

We have audited in accordance with Philippine Standards on Auditing, the consolidated financial statements of China Banking Corporation and Subsidiaries (the Group) and the parent company financial statements of China Banking Corporation (the Parent Company) as at December 31, 2018, included in this Form 17-A, and have issued our report thereon dated March 1, 2019. Our audits were made for the purpose of forming an opinion on the basic financial statements taken as a whole. The schedules listed in the Index to the Financial Statements and Supplementary Schedules are the responsibility of the Parent Company's management. These schedules are presented for purposes of complying with Securities Regulation Code Rule 68, As Amended (2011), and are not part of the basic financial statements. These schedules have been subjected to the auditing procedures applied in the audit of the basic financial statements and, in our opinion, fairly state in all material respects, the information required to be set forth therein in relation to the basic financial statements taken as a whole.

SYCIP GORRES VELAYO & CO.

Ray Francis C. Kolozfon

Ray Francis C. Balagtas

Partner

CPA Certificate No. 108795

SEC Accreditation No. 1510-AR-1 (Group A),

September 18, 2018, valid until September 17, 2021

Tax Identification No. 216-950-288

BIR Accreditation No. 08-001998-107-2018,

February 14, 2018, valid until February 13, 2021

PTR No. 7332523, January 3, 2019, Makati City

March 1, 2019

A member firm of Ernst & Young Global Limb

## CHINA BANKING CORPORATION INDEX TO THE FINANCIAL STATEMENTS AND SUPPLEMENTARY SCHEDULES DECEMBER 31, 2018

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Н	Capital Stock	
	(Part II 6D, Annex 68-E, H)	16

#### CHINA BANKING CORPORATION 8745 Paseo de Roxas corner Villar Street Makati City

#### SCHEDULE I RECONCILIATION OF RETAINED EARNINGS AVAILABLE FOR DIVIDEND DECLARATION DECEMBER 31, 2018

(Amounts in Thousands)

<b>Unappropriated Retained Earnings, Beginning</b>		P40,360,564
Adjustments:		
Prior years non-actual/unrealized income net of tax (2007-2017)	(4,501,407)	
Transfer of revaluation increment to surplus	(1,277,277)	
Prior years net earnings of subsidiaries not available for dividends	(901,695)	(( (00 270)
		(6,680,379)
Unappropriated Retained Earnings, As adjusted, Beginning	_	33,680,185
Add: Net income during the period	8,110,379	
Less: Non-actual/unrealized income net of tax		
Equity in net income of associate/joint venture	101,009	
Unrealized foreign exchange gain- net (except those attributable		
to Cash and Cash Equivalents)	_	
Fair value adjustments (Mark-to-Market gains)	24,575	
Net earnings of subsidiaries not available for dividends	702,293	
Fair value adjustments of investment property resulting to gain Provision for deferred taxes	112,604 495,882	
Sub-total	1,436,363	
	2, 100,000	
Add: Non-actual losses	444.044	
Loss on fair value adjustment on investment property (after tax)	212,813	
Net income actually earned/ realized during the period		6,886,829
Less: Cash dividend declarations during the period	2,229,297	
Appropriation of Retained Earnings during the period	371,691	
Appropriation to Surplus Reserves	2,732,628	
Effect of initial application of PFRS 9	2,640,071	
Unappropriated Retained Earnings, Ending, Available		(= 0== <c=)< td=""></c=)<>
for Dividend Declaration		(7,973,687)
		P 32,593,327

### CHINA BANKING CORPORATION SCHEDULE II

#### LIST OF PHILIPPINE FINANCIAL REPORTING STANDARDS (PFRS) EFFECTIVE AS OF DECEMBER 31, 2018

Framework for the Preparation and Presentation of Financial Statements  Conceptual Framework Phase A: Objectives and qualitative Characteristics  PFRS Practice Statement Management Commentary  Philippine Financial Reporting Standards  PFRS 1  (Revised)  First-time Adoption of Philippine Financial Reporting Standards  Amendments to PFRS 1 and PAS 27: Cost of an Investment in a Subsidiary, Jointly Controlled Entity or Associate  Amendments to PFRS 1: Additional Exemptions for First-time Adopters  Amendment to PFRS 1: Limited Exemption from Comparative PFRS 7: Disclosures for First-time Adopters  Amendments to PFRS 1: Severe Hyperinflation and Removal of Fixed Date for First-time Adopters  Amendments to PFRS 1: Severe Hyperinflation and Removal of Fixed Date for First-time Adopters  Amendments to PFRS 1: Meaning of Effective PFRSs  PFRS 2  Share Based Payment  Amendments to PFRS 2: Vesting Conditions and Cancellations  Amendments to PFRS 2: Vesting Conditions and Cancellations  Amendments to PFRS 2: Cancel Cash-settled Share-based Payment Transactions  Amendment to PFRS 2: Classification and Measurement of Share-based Payment Transactions  Amendment to PFRS 2: Classification and Measurement of Share-based Payment Transactions  Amendment to PFRS 3: Accounting for Contingent Consideration in a Business Combination  Amendment to PFRS 3: Scope Exceptions for Joint Arrangements  PFRS 3 — Amendments to PFRS 3: Business Combinations, Previously held interest in a joint operation  PFRS 3 — Definition of a Business  PFRS 4 — Insurance Contracts  Amendments to PFRS 4: Applying PFRS 9, Financial Instruments with PFRS 4  PFRS 5 — Non-current Assets Held for Sale and Discontinued Operations	Not Early Adopted	Not Applicable	Not Adopted	Adopted	NE FINANCIAL REPORTING STANDARDS AND ETATIONS s of December 31, 2018	INTERPRE				
PFRS Practice Statement Management Commentary Philippine Financial Reporting Standards PFRS 1 (Revised) First-time Adoption of Philippine Financial Reporting Standards Amendments to PFRS 1 and PAS 27: Cost of an Investment in a Subsidiary, Jointly Controlled Entity or Associate Amendments to PFRS 1: Additional Exemptions for First-time Adopters Amendment to PFRS 1: Limited Exemption from Comparative PFRS 7 Disclosures for First-time Adopters Amendments to PFRS 1: Severe Hyperinflation and Removal of Fixed Date for First-time Adopters Amendments to PFRS 1: Government Loans Amendments to PFRS 1: Meaning of Effective PFRSs  PFRS 2 Share Based Payment Amendments to PFRS 2: Vesting Conditions and Cancellations Amendments to PFRS 2: Group Cash-settled Share-based Payment Transactions Amendment to PFRS 2: Definition of Vesting Condition Amendment to PFRS 2: Classification and Measurement of Share-based Payment Transactions  PFRS 3 (Revised) Business Combinations Amendment to PFRS 3: Accounting for Contingent Consideration in a Business Combination Amendment to PFRS 3: Scope Exceptions for Joint Arrangements PFRS 3 — Amendments to PFRS 3, Business Combinations, Previously held interest in a joint operation PFRS 3 — Definition of a Business  PFRS 4 Insurance Contracts Amendments to PFRS 4: Applying PFRS 9, Financial Instruments with PFRS 4				✓	k for the Preparation and Presentation of Financial Statements	Framework				
Philippine Financial Reporting Standards  PFRS 1 (Revised)  First-time Adoption of Philippine Financial Reporting Standards  Amendments to PFRS 1 and PAS 27: Cost of an Investment in a Subsidiary, Jointly Controlled Entity or Associate  Amendments to PFRS 1: Additional Exemptions for First-time Adopters  Amendment to PFRS 1: Limited Exemption from Comparative PFRS 7 Disclosures for First-time Adopters  Amendments to PFRS 1: Severe Hyperinflation and Removal of Fixed Date for First-time Adopters  Amendments to PFRS 1: Government Loans  Amendments to PFRS 1: Meaning of Effective PFRSs  PFRS 2  Share Based Payment  Amendments to PFRS 2: Vesting Conditions and Cancellations  Amendments to PFRS 2: Group Cash-settled Share-based Payment Transactions  Amendments to PFRS 2: Classification and Measurement of Share-based Payment Transactions  PFRS 3  (Revised)  Business Combinations  Amendment to PFRS 3: Accounting for Contingent Consideration in a Business Combination  Amendment to PFRS 3: Scope Exceptions for Joint Arrangements  PFRS 3 — Amendments to PFRS 3, Business Combinations, Previously held interest in a joint operation  PFRS 3 — Definition of a Business  Amendments to PFRS 4: Applying PFRS 9, Financial Instruments with PFRS 4				✓	onceptual Framework Phase A: Objectives and qualitative Characteristics					
First-time Adoption of Philippine Financial Reporting Standards   Amendments to PFRS 1 and PAS 27: Cost of an Investment in a Subsidiary, Jointly Controlled Entity or Associate   Amendments to PFRS 1: Additional Exemptions for First-time Adopters   Amendment to PFRS 1: Limited Exemption from Comparative PFRS 7 Disclosures for First-time Adopters   Amendments to PFRS 1: Severe Hyperinflation and Removal of Fixed Date for First-time Adopters   Amendments to PFRS 1: Government Loans   Amendments to PFRS 1: Meaning of Effective PFRSs   Amendments to PFRS 1: Meaning of Effective PFRSs   Amendments to PFRS 2: Vesting Conditions and Cancellations   Amendments to PFRS 2: Group Cash-settled Share-based Payment Transactions   Amendment to PFRS 2: Definition of Vesting Condition   Amendments to PFRS 2: Classification and Measurement of Share-based Payment Transactions   Amendment to PFRS 2: Classification and Measurement of Share-based Payment Transactions   Amendment to PFRS 3: Accounting for Contingent   Consideration in a Business Combination   Amendment to PFRS 3: Scope Exceptions for Joint   Arrangements   PFRS 3 - Amendments to PFRS 3, Business Combinations, Previously held interest in a joint operation   PFRS 3 - Definition of a Business   Amendments to PFRS 4: Applying PFRS 9, Financial Instruments with PFRS 4				✓						
Amendments to PFRS 1 and PAS 27: Cost of an Investment in a Subsidiary, Jointly Controlled Entity or Associate  Amendments to PFRS 1: Additional Exemptions for First-time Adopters  Amendment to PFRS 1: Limited Exemption from Comparative PFRS 7 Disclosures for First-time Adopters  Amendments to PFRS 1: Severe Hyperinflation and Removal of Fixed Date for First-time Adopters  Amendments to PFRS 1: Government Loans  Amendment to PFRS 1: Meaning of Effective PFRSs  PFRS 2  Share Based Payment  Amendments to PFRS 2: Vesting Conditions and Cancellations  Amendments to PFRS 2: Vesting Conditions and Cancellations  Amendments to PFRS 2: Definition of Vesting Condition  Amendments to PFRS 2: Definition of Vesting Condition  Amendments to PFRS 2: Classification and Measurement of Share-based Payment Transactions  PFRS 3  (Revised)  Business Combinations  Amendment to PFRS 3: Accounting for Contingent Consideration in a Business Combination  Amendment to PFRS 3: Scope Exceptions for Joint Arrangements  PFRS 3 – Amendments to PFRS 3, Business Combinations, Previously held interest in a joint operation  PFRS 3 – Definition of a Business  PFRS 4  Insurance Contracts  Amendments to PFRS 4: Applying PFRS 9, Financial Instruments with PFRS 4					Financial Reporting Standards	Philippine F				
Amendments to PFRS 1: Additional Exemptions for First-time Adopters  Amendments to PFRS 1: Limited Exemption from Comparative PFRS 7 Disclosures for First-time Adopters  Amendments to PFRS 1: Limited Exemption from Comparative PFRS 7 Disclosures for First-time Adopters  Amendments to PFRS 1: Severe Hyperinflation and Removal of Fixed Date for First-time Adopters  Amendments to PFRS 1: Government Loans  Amendments to PFRS 1: Meaning of Effective PFRSs  PFRS 2 Share Based Payment  Amendments to PFRS 2: Vesting Conditions and Cancellations  Amendments to PFRS 2: Group Cash-settled Share-based Payment Transactions  Amendment to PFRS 2: Definition of Vesting Condition  Amendments to PFRS 2: Classification and Measurement of Share-based Payment Transactions  PFRS 3  (Revised)  Business Combinations  Amendment to PFRS 3: Accounting for Contingent Consideration in a Business Combination  Amendment to PFRS 3: Scope Exceptions for Joint Arrangements  PFRS 3 — Amendments to PFRS 3, Business Combinations, Previously held interest in a joint operation  PFRS 3 — Definition of a Business  PFRS 4 Insurance Contracts  Amendments to PFRS 4: Applying PFRS 9, Financial Instruments with PFRS 4				✓	First-time Adoption of Philippine Financial Reporting Standards	PFRS 1				
Adopters  Amendment to PFRS 1: Limited Exemption from Comparative PFRS 7 Disclosures for First-time Adopters  Amendments to PFRS 1: Severe Hyperinflation and Removal of Fixed Date for First-time Adopters  Amendments to PFRS 1: Government Loans  Amendment to PFRS 1: Meaning of Effective PFRSs  PFRS 2  Share Based Payment  Amendments to PFRS 2: Vesting Conditions and Cancellations  Amendments to PFRS 2: Group Cash-settled Share-based Payment Transactions  Amendment to PFRS 2: Definition of Vesting Condition  Amendments to PFRS 2: Classification and Measurement of Share-based Payment Transactions  PFRS 3  (Revised)  Revised)  Amendment to PFRS 3: Accounting for Contingent Consideration in a Business Combination  Amendment to PFRS 3: Scope Exceptions for Joint Arrangements  PFRS 3 — Amendments to PFRS 3, Business Combinations, Previously held interest in a joint operation  PFRS 4 Insurance Contracts  Amendments to PFRS 4: Applying PFRS 9, Financial Instruments with PFRS 4		✓				(Revised)				
PFRS 7 Disclosures for First-time Adopters  Amendments to PFRS 1: Severe Hyperinflation and Removal of Fixed Date for First-time Adopters  Amendments to PFRS 1: Government Loans  Amendment to PFRS 1: Meaning of Effective PFRSs  PFRS 2 Share Based Payment  Amendments to PFRS 2: Vesting Conditions and Cancellations  Amendments to PFRS 2: Vesting Conditions and Cancellations  Amendments to PFRS 2: Group Cash-settled Share-based Payment Transactions  Amendment to PFRS 2: Definition of Vesting Condition  Amendments to PFRS 2: Classification and Measurement of Share-based Payment Transactions  PFRS 3  (Revised)  Business Combinations  Amendment to PFRS 3: Accounting for Contingent Consideration in a Business Combination  Amendment to PFRS 3: Scope Exceptions for Joint Arrangements  PFRS 3 — Amendments to PFRS 3, Business Combinations, Previously held interest in a joint operation  PFRS 3 — Definition of a Business  PFRS 4 Insurance Contracts  Amendments to PFRS 4: Applying PFRS 9, Financial Instruments with PFRS 4		✓			-					
Fixed Date for First-time Adopters  Amendments to PFRS 1: Government Loans  Amendment to PFRS 1: Meaning of Effective PFRSs  PFRS 2  Share Based Payment  Amendments to PFRS 2: Vesting Conditions and Cancellations  Amendments to PFRS 2: Group Cash-settled Share-based Payment Transactions  Amendment to PFRS 2: Definition of Vesting Condition  Amendments to PFRS 2: Classification and Measurement of Share-based Payment Transactions  PFRS 3  (Revised)  Business Combinations  Amendment to PFRS 3: Accounting for Contingent Consideration in a Business Combination  Amendment to PFRS 3: Scope Exceptions for Joint Arrangements  PFRS 3 - Amendments to PFRS 3, Business Combinations, Previously held interest in a joint operation  PFRS 3 - Definition of a Business  Insurance Contracts  Amendments to PFRS 4: Applying PFRS 9, Financial Instruments with PFRS 4		✓								
Amendment to PFRS 1: Meaning of Effective PFRSs  PFRS 2  Share Based Payment  Amendments to PFRS 2: Vesting Conditions and Cancellations  Amendments to PFRS 2: Group Cash-settled Share-based Payment Transactions  Amendment to PFRS 2: Definition of Vesting Condition  Amendments to PFRS 2: Classification and Measurement of Share-based Payment Transactions  PFRS 3  (Revised)  Business Combinations  Amendment to PFRS 3: Accounting for Contingent Consideration in a Business Combination  Amendment to PFRS 3: Scope Exceptions for Joint Arrangements  PFRS 3 – Amendments to PFRS 3, Business Combinations, Previously held interest in a joint operation  PFRS 3 – Definition of a Business  PFRS 4  Insurance Contracts  Amendments to PFRS 4: Applying PFRS 9, Financial Instruments with PFRS 4		✓								
PFRS 2 Share Based Payment  Amendments to PFRS 2: Vesting Conditions and Cancellations  Amendments to PFRS 2: Group Cash-settled Share-based Payment Transactions  Amendment to PFRS 2: Definition of Vesting Condition  Amendments to PFRS 2: Classification and Measurement of Share-based Payment Transactions  PFRS 3 (Revised)  Business Combinations  Amendment to PFRS 3: Accounting for Contingent Consideration in a Business Combination  Amendment to PFRS 3: Scope Exceptions for Joint Arrangements  PFRS 3 — Amendments to PFRS 3, Business Combinations, Previously held interest in a joint operation  PFRS 3 — Definition of a Business  PFRS 4  Insurance Contracts  Amendments to PFRS 4: Applying PFRS 9, Financial Instruments with PFRS 4		✓			Amendments to PFRS 1: Government Loans					
Amendments to PFRS 2: Vesting Conditions and Cancellations  Amendments to PFRS 2: Group Cash-settled Share-based Payment Transactions  Amendment to PFRS 2: Definition of Vesting Condition  Amendments to PFRS 2: Classification and Measurement of Share-based Payment Transactions  PFRS 3  (Revised)  Business Combinations  Amendment to PFRS 3: Accounting for Contingent Consideration in a Business Combination  Amendment to PFRS 3: Scope Exceptions for Joint Arrangements  PFRS 3 – Amendments to PFRS 3, Business Combinations, Previously held interest in a joint operation  PFRS 3 – Definition of a Business  PFRS 4  Insurance Contracts  Amendments to PFRS 4: Applying PFRS 9, Financial Instruments with PFRS 4		✓			Amendment to PFRS 1: Meaning of Effective PFRSs					
Amendments to PFRS 2: Group Cash-settled Share-based Payment Transactions  Amendment to PFRS 2: Definition of Vesting Condition  Amendments to PFRS 2: Classification and Measurement of Share-based Payment Transactions  PFRS 3 (Revised)  Business Combinations  Amendment to PFRS 3: Accounting for Contingent Consideration in a Business Combination  Amendment to PFRS 3: Scope Exceptions for Joint Arrangements  PFRS 3 – Amendments to PFRS 3, Business Combinations, Previously held interest in a joint operation  PFRS 3 – Definition of a Business  PFRS 4  Insurance Contracts  Amendments to PFRS 4: Applying PFRS 9, Financial Instruments with PFRS 4		✓			Share Based Payment	PFRS 2				
Payment Transactions  Amendment to PFRS 2: Definition of Vesting Condition  Amendments to PFRS 2: Classification and Measurement of Share-based Payment Transactions  PFRS 3 (Revised)  Business Combinations  Amendment to PFRS 3: Accounting for Contingent Consideration in a Business Combination  Amendment to PFRS 3: Scope Exceptions for Joint Arrangements  PFRS 3 – Amendments to PFRS 3, Business Combinations, Previously held interest in a joint operation  PFRS 3 – Definition of a Business  PFRS 4  Insurance Contracts  Amendments to PFRS 4: Applying PFRS 9, Financial Instruments with PFRS 4		✓			Amendments to PFRS 2: Vesting Conditions and Cancellations					
Amendments to PFRS 2: Classification and Measurement of Share-based Payment Transactions  PFRS 3 (Revised)  Business Combinations  Amendment to PFRS 3: Accounting for Contingent Consideration in a Business Combination  Amendment to PFRS 3: Scope Exceptions for Joint Arrangements  PFRS 3 – Amendments to PFRS 3, Business Combinations, Previously held interest in a joint operation  PFRS 3 – Definition of a Business  PFRS 4  Insurance Contracts  Amendments to PFRS 4: Applying PFRS 9, Financial Instruments with PFRS 4		✓								
Share-based Payment Transactions  PFRS 3 (Revised)  Business Combinations  Amendment to PFRS 3: Accounting for Contingent Consideration in a Business Combination  Amendment to PFRS 3: Scope Exceptions for Joint Arrangements  PFRS 3 – Amendments to PFRS 3, Business Combinations, Previously held interest in a joint operation  PFRS 3 – Definition of a Business  PFRS 4  Insurance Contracts  Amendments to PFRS 4: Applying PFRS 9, Financial Instruments with PFRS 4		✓			Amendment to PFRS 2: Definition of Vesting Condition					
Amendment to PFRS 3: Accounting for Contingent   Consideration in a Business Combination		✓								
Amendment to PFRS 3: Accounting for Contingent Consideration in a Business Combination  Amendment to PFRS 3: Scope Exceptions for Joint Arrangements  PFRS 3 - Amendments to PFRS 3, Business Combinations, Previously held interest in a joint operation  PFRS 3 - Definition of a Business  PFRS 4 Insurance Contracts  Amendments to PFRS 4: Applying PFRS 9, Financial Instruments with PFRS 4				✓	Business Combinations					
Arrangements  PFRS 3 – Amendments to PFRS 3, Business Combinations, Previously held interest in a joint operation  PFRS 3 – Definition of a Business  PFRS 4 Insurance Contracts  Amendments to PFRS 4: Applying PFRS 9, Financial Instruments with PFRS 4		✓				(Revised)				
Previously held interest in a joint operation  PFRS 3 – Definition of a Business  PFRS 4 Insurance Contracts  Amendments to PFRS 4: Applying PFRS 9, Financial Instruments with PFRS 4		✓								
PFRS 4 Insurance Contracts  Amendments to PFRS 4: Applying PFRS 9, Financial Instruments with PFRS 4	<b>✓</b>									
Amendments to PFRS 4: Applying PFRS 9, Financial Instruments with PFRS 4	✓				PFRS 3 – Definition of a Business					
Instruments with PFRS 4		✓			Insurance Contracts	PFRS 4				
PFRS 5 Non-current Assets Held for Sale and Discontinued Operations ✓		<b>√</b>			Amendments to PFRS 4: Applying PFRS 9, Financial					
				<b>√</b>	Non-current Assets Held for Sale and Discontinued Operations	PFRS 5				
Amendment to PFRS 5: Changes in methods of disposal ✓		✓			Amendment to PFRS 5: Changes in methods of disposal					
PFRS 6 Exploration for and Evaluation of Mineral Resources ✓		<b>√</b>			Exploration for and Evaluation of Mineral Resources	PFRS 6				
PFRS 7 Financial Instruments: Disclosures				✓	Financial Instruments: Disclosures	PFRS 7				
Amendments to PFRS 7: Transition ✓				<b>√</b>	Amendments to PFRS 7: Transition					

INTERPRI	NE FINANCIAL REPORTING STANDARDS AND ETATIONS of December 31, 2018	Adopted	Not Adopted	Not Applicable	Not Early Adopted
PFRS 7 (cont'd)	Amendments to PFRS 7: Improving Disclosures about Financial Instruments	<b>✓</b>			
	Amendments to PFRS 7: Disclosures - Transfers of Financial Assets	<b>✓</b>			
	Amendments to PFRS 7: Disclosures - Offsetting Financial Assets and Financial Liabilities	<b>✓</b>			
	Amendments to PFRS 7: Mandatory Effective Date of PFRS 9 and Transition Disclosures	<b>✓</b>			
	Amendments to PFRS 7: Additional hedge accounting disclosures (and consequential amendments) resulting from the introduction of the hedge accounting chapter in PFRS 9	<b>✓</b>			
	Amendments to PFRS 7: Servicing Contracts and Applicability of the Amendments to PFRS 7 to Condensed Interim Financial Statements			<b>✓</b>	
	Amendments to PFRS 7: Applicability of the Amendments to PFRS 7 to Condensed Interim Financial Statements			<b>✓</b>	
PFRS 8	Operating Segments	✓			
	Amendments to PFRS 8: Aggregation of Operating Segments and Reconciliation of the Total of the Reportable Segments' Assets to the Entity's Assets	~			
	Amendment to PFRS 8: Aggregation of segments, reconciliation of the total of the reportable segments' assets to the entity's assets	<b>✓</b>			
PFRS 9	Financial Instruments	✓			
	Prepayment Features with Negative Compensation				✓
PFRS 10	Consolidated Financial Statements	✓			
	Amendments to PFRS 10: Transition Guidance			✓	
	Amendments to PFRS 10: Investment Entities			✓	
	Amendments to PFRS 10 and PAS 28: Sale or Contribution of Assets Between an Investor and its Associate or Joint Venture*				<b>✓</b>
	Amendments to PFRS 10: Investment Entities – Applying the Consolidation Exception			✓	

<sup>\*</sup>On January 13, 2016, the Financial Reporting Standards Council deferred the original effective date of January 1, 2016 of the said amendments until the International Accounting Standards Board (IASB) completes its broader review of the research project on equity accounting that may result in the simplification of accounting for such transactions and of other aspects of accounting for associates and joint ventures.

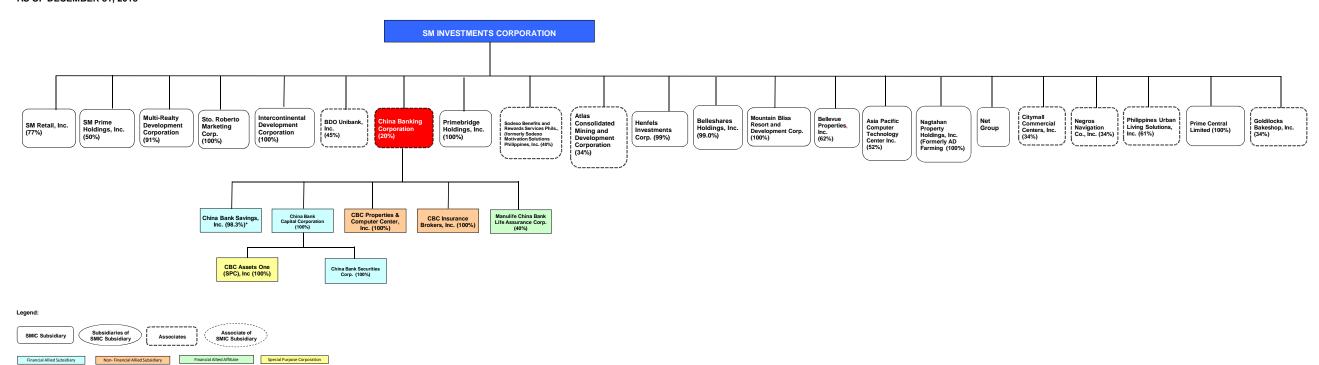
INTERPRE	PHILIPPINE FINANCIAL REPORTING STANDARDS AND NTERPRETATIONS Effective as of December 31, 2018  Joint Arrangements Amendments to PFRS 11: Transition Guidance Amendments to PFRS 11: Accounting for Acquisitions of		Not Applicable	Not Early Adopted	
PFRS 11	Joint Arrangements			✓	
	Amendments to PFRS 11: Transition Guidance			✓	
	Amendments to PFRS 11: Accounting for Acquisitions of Interests in Joint Operations			<b>√</b>	
	Amendments to PFRS 11 – Joint Arrangements, Previously held interest in a joint operation				<b>✓</b>
PFRS 12	Disclosure of Interest in Other Entities	✓			
	Amendments to PFRS 12: Transition Guidance			✓	
PFRS 13	Amendments to PFRS 12: Investment Entities			✓	
	Amendments to PFRS 12: Clarification of the Scope of the Standard			<b>√</b>	
PFRS 13 Fair Value Measurements		✓			
	Amendment to PFRS 13: Short-term Receivables and Payables	✓			
	Amendment to PFRS 13: Portfolio Exception			✓	
PFRS 14	Regulatory Deferral Accounts			✓	
PFRS 15	Revenue from contracts with customers	✓			
PFRS 16	Leases				✓
PFRS 17	Insurance Contracts				✓
Philippine A	ccounting Standards				
PAS 1 (Revised)	Presentation of Financial Statements	✓			
	Amendment to PAS 1: Capital Disclosure	✓			
	Amendments to PAS 32 and PAS 1: Puttable Financial Instruments and Obligations Arising on Liquidation			<b>√</b>	
	Amendments to PAS 1: Presentation of Items of Other Comprehensive Income	<b>√</b>			
	Amendments to PAS 1: Disclosure Initiative	✓			
	Definition of Material				✓
PAS 2	Inventories	✓			
PAS 7	Statement of Cash Flows	✓			
	Amendments to PAS 7: Disclosure Initiative	✓			
PAS 8	Accounting Policies, Changes in Accounting Estimates and Errors	<b>✓</b>			
	Definition of Material				✓
PAS 10	Events after the Reporting Period	✓			
PAS 10 PAS 12	Income Taxes	✓			
	Amendment to PAS 12 – Deferred Tax: Recovery of Underlying Assets	✓			
	Amendments to PAS 12 – Recognition of Deferred Tax Assets for Unrealized Losses	<b>✓</b>			
	PAS 12 - Income tax consequences of payments on financial instruments classified as equity				✓

INTERPRET	E FINANCIAL REPORTING STANDARDS AND TATIONS of December 31, 2018	Adopted	Not Adopted	Not Applicable	Not Early Adopted	
PAS 16	ember 31, 2018  perty, Plant and Equipment					
	Amendment to PAS 16: Revaluation Method – Proportionate Restatement of Accumulated Depreciation on Revaluation			<b>✓</b>		
	Amendments to PAS 16 and PAS 38: Clarification of Acceptable Methods of Depreciation and Amortization			<b>✓</b>		
	Amendments to PAS 16 and PAS 41, Agriculture: Bearer Plants			✓		
PAS 17	Leases	✓				
PAS 19	Employee Benefits	✓				
	Amendments to PAS 19: Actuarial Gains and Losses, Group Plans and Disclosures			<b>✓</b>		
	Amendments to PAS 19: Defined Benefit Plans: Employee Contribution			✓		
	Amendments to PAS 19: Discount Rate: Regional Market Issue			✓		
	PAS 19, Employee Benefits, Plan Amendment, Curtailment or Settlement				✓	
PAS 20	Accounting for Government Grants and Disclosure of Government Assistance			✓		
PAS 21	The Effects of Changes in Foreign Exchange Rates	✓				
	Amendment: Net Investment in a Foreign Operation			✓		
PAS 23 (Revised)	Borrowing Costs			✓		
	Borrowing costs eligible for capitalization				✓	
PAS 24 (Revised)	Related Party Disclosure	<b>√</b>				
PAS 26	Accounting and Reporting by Retirement Benefit Plans			✓		
PAS 27	Separate Financial Statements	✓				
(Amended)	Amendments for investment entities			✓		
	Amendments to PAS 27: Equity Method in Separate Financial Statements	<b>✓</b>				
PAS 28 (Amended)	Investments in Associates	✓				
	Amendments to PAS 28: Investment Entities – Applying the Consolidation Exception			✓		
	Amendments to PAS 28: Measuring an Associate or Joint Venture at Fair Value			<b>✓</b>		
	Amendments to PAS 28, Long-term Interests in Associates and Joint Ventures				✓	
PAS 29	Financial Reporting in Hyperinflationary Economies		✓			
PAS 32	Financial Instruments: Disclosure and Presentation	✓				
	Amendments to PAS 32 and PAS 1: Puttable Financial Instruments and Obligations Arising on Liquidation			✓		

INTERPRI	NE FINANCIAL REPORTING STANDARDS AND ETATIONS of December 31, 2018	Adopted	Not Adopted	Not Applicable	Not Early Adopted
PAS 32	Amendment to PAS 32: Classification of Rights Issues			✓	
(cont'd)	Amendments to PAS 32: Offsetting Financial Assets and Financial Liabilities	<b>✓</b>			
PAS 33	Earnings per Share	✓			
PAS 34	AS 34 Interim Financial Reporting Amendment to PAS 34: Disclosure of information 'Elsewhere			✓	
	Amendment to PAS 34: Disclosure of information 'Elsewhere in the Interim financial report'			<b>✓</b>	
PAS 36	Impairment of Assets	✓			
	Amendments to PAS 36: Recoverable Amount Disclosures for Non-Financial Assets	<b>✓</b>			
PAS 37	Provisions, Contingent Liabilities and Contingent Assets	✓			
PAS 38	Intangible Assets	✓			
	Amendments to PAS 38 : Proportionate Restatement of Accumulated Depreciation on Revaluation			<b>√</b>	
	Amendments to PAS 38 : Revaluation Method – Proportionate Restatement Of Accumulated Amortization			✓	
	Amendments to PAS 16 and PAS 38: Clarification of Acceptable Methods of Depreciation and Amortization			✓	
PAS 40	Investment Property	✓			
	Amendments to PAS 40: Clarifying the Interrelationship between PFRS 3 and PAS 40 when Classifying Property as Investment Property or Owner-Occupied Property	<b>~</b>			
	Amendments to PAS 40: Transfers of Investment Property	✓			
PAS 41	Agriculture			✓	
	Amendments to PAS 16 and PAS 41, Agriculture: Bearer Plants			✓	

INTERPRE	E FINANCIAL REPORTING STANDARDS AND TATIONS of December 31, 2018	Adopted	Not Adopted	Not Applicable	Not Early Adopted
Philippine I	nterpretations				
IFRIC 1	Changes in Existing Decommissioning, Restoration and Similar Liabilities			✓	
IFRIC 2	Members' Share in Co-operative Entities and Similar Instruments			✓	
IFRIC 4	Determining Whether an Arrangement Contains a Lease	✓			
IFRIC 5					
IFRIC 6	Liabilities Arising from Participating in a Specific Market - Waste Electrical and Electronic Equipment			✓	
IFRIC 7	Applying the Restatement Approach under PAS 29 Financial Reporting in Hyperinflationary Economies			✓	
IFRIC 10	Interim Financial Reporting and Impairment			✓	
IFRIC 12	Service Concession Arrangements			✓	
IFRIC 14	The Limit on a Defined Benefit Asset, Minimum Funding Requirements and their Interaction			✓	
	Amendments to Philippine Interpretations IFRIC - 14, Prepayments of a Minimum Funding Requirement			<b>✓</b>	
IFRIC 16	Hedges of a Net Investment in a Foreign Operation			✓	
IFRIC 21	Levies			✓	
IFRIC 22	Foreign Currency Transactions and Advance Consideration			✓	
IFRIC-23	Uncertainty over Income Tax Treatments				✓
SIC - 7	Introduction of the Euro			✓	
SIC - 10	Government Assistance - No Specific Relation to Operating Activities			<b>✓</b>	
SIC - 15	Operating Leases - Incentives			✓	
SIC - 25	Income Taxes - Changes in the Tax Status of an Entity or its Shareholders			✓	
SIC - 27	Evaluating the Substance of Transactions Involving the Legal Form of a Lease	✓			

### SM INVESTMENTS CORPORATION AND SUBSIDIARIES CONGLOMERATE MAP AS OF DECEMBER 31, 2018



#### Motor

% Refers to the Parent Company's Effective Ownership.

SMIC 2018 with China Bank 3/14/2019

#### China Banking Corporation Schedule A – Financial Assets December 31, 2018

(Amounts in Thousands)

	Number of shares or principal amount of bonds	Amount shown on the	Valued based on market quotation at end of	
Name of issuing entity and association of each issue	or notes	balance sheet	reporting period	Income accrued
rame of issuing entry and association of each issue	or notes	balance sheet	reporting periou	meonic acci ucu
Financial Assets at Fair Value through Profit or Loss				
Treasury Notes	₽902,487	₽838,662	₽838,662	₽8,517
Government Bonds	612,155	633,893	633,893	7,192
Treasury Bills	1,252,388	1,214,170	1,214,170	_
Private Bonds	3,220,846	3,189,063	3,189,063	9,735
Equity Shares	4,263,935 shares	513,230	513,230	
	788,700	799,395	799,395	18,485
Derivative assets	397,579	397,579	397,579	19,862
	19,529 warrants	10,268	10,268	_
		₽7,596,261	₽7,596,261	₽45,307
Financial Assets at Fair Value through Other Comprehensive Income				
Government Bonds	₽10,105,251	₽9,944,507	₽9,944,507	₽111,625
Private Bonds	42,526	35,370	35,370	_
Equities	18,852,518 shares	121,650	121,650	_
		₽10,101,527	₽10,101,527	₽111,625
Investment Securities at Amortized Cost				
Government Bonds	₽108,144,547	₽117,411,854	₽117,411,854	₽1,422,543
Private Bonds	54,812,500	55,125,181	55,125,181	310,561
	₽162,957,047	₽172,537,036	₽172,537,036	₽1,733,104

# China Banking Corporation Schedule B - Amounts Receivable from Directors, Officers, Employees, Related Parties and Principal Stockholders (Other than Related Parties) December 31, 2018

	Balance at beginning of		Amounts	Amounts Written-		Non-	Balance at end of
Name of Debtor	period	Additions	Collected	off	Current	Current	period

The Group has no receivables from directors, officers, employees, related parties and principal stockholders that did not arise from ordinary course of business.

# China Banking Corporation Schedule C - Amounts Receivable from Related Parties which are eliminated during the consolidation of financial statements December 31, 2018

(Amounts in Thousands)

	Balance at						
	beginning of			Amounts			Balance at end
Name of Debtor	period	Additions	Amounts Collected	Written-off	Current	Non- Current	of period
China Bank Savings	₽2,741	₽1,242	₽2.741	₽-	₽1.242	₽-	₽1.242

## China Banking Corporation Schedule D - Intangible Assets - Other Assets December 31, 2018

(Amounts in Thousands)

Description (i)	Beginning Balance	Additions at Cost (ii)	Charged to cost and expenses	Charged to other accounts	Other changes additions (deductions) (iii)	Ending Balance
Branch Licenses	₽3,607,500	₽-	₽–	₽-	₽-	₽3,607,500
Software	496,533	144,123	115,840	_	68,646	593,462
Goodwill	839,748					839,748

<sup>(</sup>I) The information required shall be grouped into (a) intangibles shown under the caption intangible assets and (b) deferrals shown under the caption Other Assets in the related balance sheet. Show by major classifications.

<sup>(</sup>II) For each change representing other than an acquisition, clearly state the nature of the change and the other accounts affected. Describe cost of additions representing other than cash expenditures.

<sup>(</sup>III) If provision for amortization of intangible assets is credited in the books directly to the intangible asset account, the amounts shall be stated with explanations, including the accounts charged. Clearly state the nature of deductions if these represent anything other than regular amortization.

#### China Banking Corporation Schedule E - Long-Term Debt December 31, 2018

(Amounts in Thousand)

Title of issue and type of obligation  Amount authorized by indenture	Amount shown under caption "Current portion of long-term debt' in related balance sheet	Amount shown under caption "Long-Term Debt" in related balance sheet (	Interest Rate %	Maturity Date
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None to Report

# China Banking Corporation Schedule F - Indebtedness to Related Parties (Long-term from Related Companies) December 31, 2018

Name of Related Parties (i)	Balance at beginning of period	Balance at end of period (ii)

None to Report

<sup>(</sup>i) The related parties named shall be grouped as in Schedule D. The information called shall be stated for any persons whose investments shown separately in such related schedule.

<sup>(</sup>ii) For each affiliate named in the first column, explain in a note hereto the nature and purpose of any material increase during the period that is in excess of 10 percent of the related balance at either the beginning or end of the period.

## China Banking Corporation Schedule G - Guarantees of Securities of Other Issuers December 31, 2018

Name of issuing entity of securities guaranteed by the company for which this	Title of issue of each class of securities guaranteed	Total amount of guaranteed and outstanding (i)	Amount owned by person of which statement is filed	Nature of guarantee (ii)
statement is filed				

#### None to Report

<sup>(</sup>i) Indicate in a note any significant changes since the date of the last balance sheet file. If this schedule is filed in support of consolidated financial statements, there shall be set forth guarantees by any person included in the consolidation except such guarantees of securities which are included in the consolidated balance sheet.

There must be a brief statement of the nature of the guarantee, such as "Guarantee of principal and interest", "Guarantee of Interest", or "Guarantee of Dividends". If the guarantee is of interest, dividends, or both, state the annual aggregate amount of interest or dividends so guaranteed.

#### **China Banking Corporation** Schedule H - Capital Stock **December 31, 2018**

(Absolute numbers of shares)

Title of Issue (i)	Number of shares authorized	Number of shares issued and outstanding as shown under the related balance sheet caption	Number of shares reserved for options, warrants, conversion and other rights	Number of shares held by related parties <sup>(ii)</sup>	Directors, officers and employees	Others (iii)
Common stock - ₱10 par value						
Authorized - shares	3,300,000,000					
Issued and outstanding		2,685,899,812		877,970,984	59,565,223	1,748,363,605

<sup>(</sup>i) Include in this column each type of issue authorized (ii) Related parties referred to include persons for which separate financial statements are filed and those included in the consolidated financial statements, other than the issuer of the particular security.

<sup>(</sup>iii) Indicate in a note any significant changes since the date of the last balance sheet filed.

### CHINA BANKING CORPORATION SCHEDULE I- FINANCIAL SOUNDNESS INDICATORS

	2018	2017	2016
PROFITABILITY (%)			
Return on Assets <sup>1</sup>	1.04	1.12	1.16
Return on Equity <sup>2</sup>	9.54	10.01	10.42
Net Interest Margin <sup>3</sup>	3.10	3.11	3.20
Cost to Income Ratio	63	62	61
LIQUIDITY (%)			
Liquid Assets to Total Assets	38	36	34
Loans (net) to Deposit Ratio	70	71	71
ASSET QUALITY (%)			
Gross Non-Performing Loans Ratio <sup>4</sup>	1.2	1.4	1.9
Non-performing Loan (NPL) Cover	$167^6$	995	91 <sup>5</sup>
SOLVENCY RATIOS			
Debt to Equity Ratio	8.9	8.0	9.0
Asset to Equity Ratio	9.9	9.0	10.0
Interest Rate Coverage Ratio <sup>7</sup>	1.9	2.3	2.5
CAPITALIZATION (%)			
Capital Adequacy Ratio			
CET 1 / Tier 1	12.16	13.47	11.30
Total CAR	13.09	14.22	12.21

#### Notes

- 1. Net income divided by average total assets for the period indicated. Average total assets is based on the average monthly balances for the respective periods indicated.
- 2. Net income divided by average total equity for the period indicated. Average total equity is based on the average monthly balances for the respective periods indicated.
- 3. Net interest income divided by average interest-earning assets which is based on the average monthly balances for the respective periods indicated. Interest-earning assets include due from other banks, due from BSP, securities purchased under resale agreement, financial assets at fair value through profit or loss, financial assets at fair value through other comprehensive income, investment securities at amortized cost and loans and receivables.
- 4. Total NPLs divided by loans and receivables, net of unearned discount and gross of allowance for credit and impairment losses.
- 5. Total allowance for impairment and credit losses on receivables from customers divided by total NPLs.
- 6. The sum of total allowance for impairment and credit losses on receivables from customers and retained earnings appropriated for general loan loss provision divided by total NPLs.
- 7. Net Income before Tax and Interest Expense divided by Interest Expense